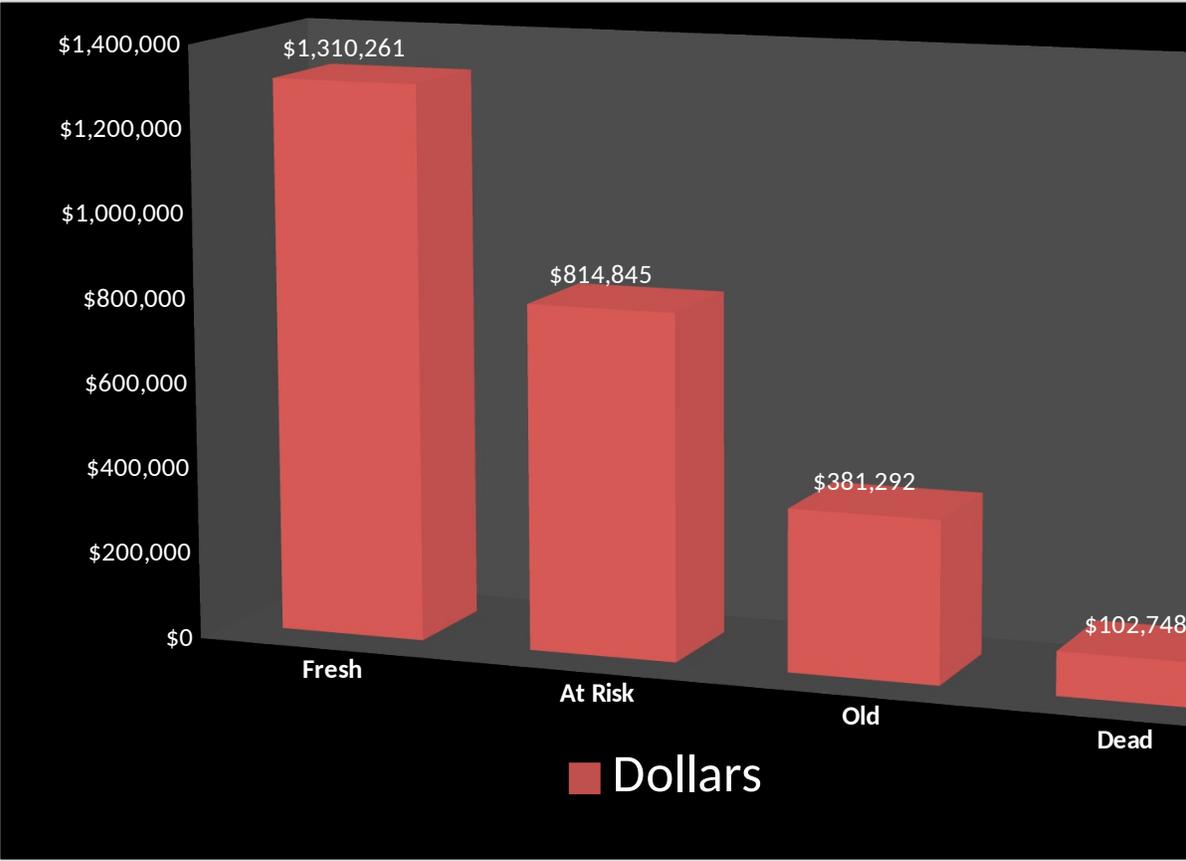


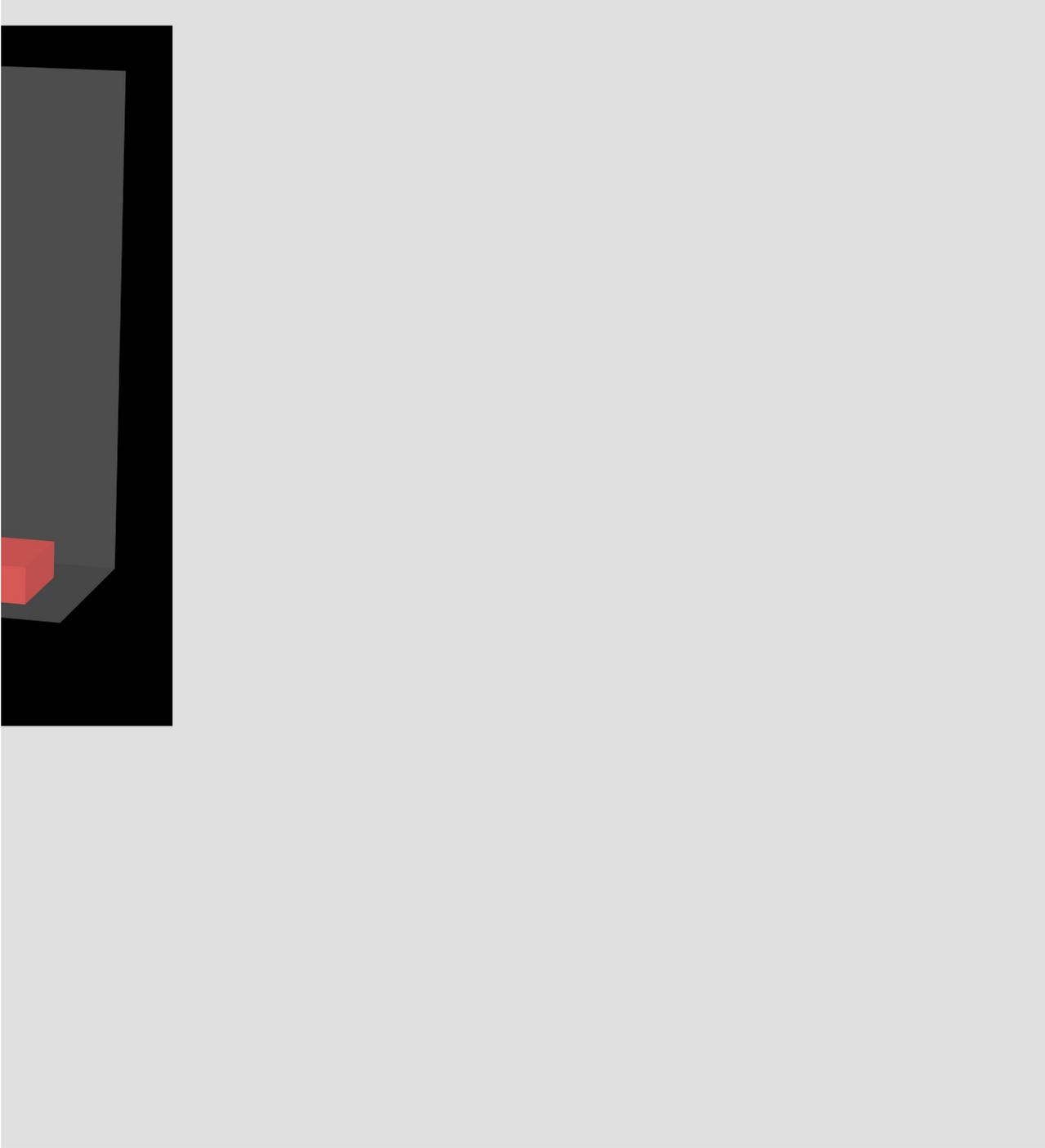
Pre-Owned Stock Analysis

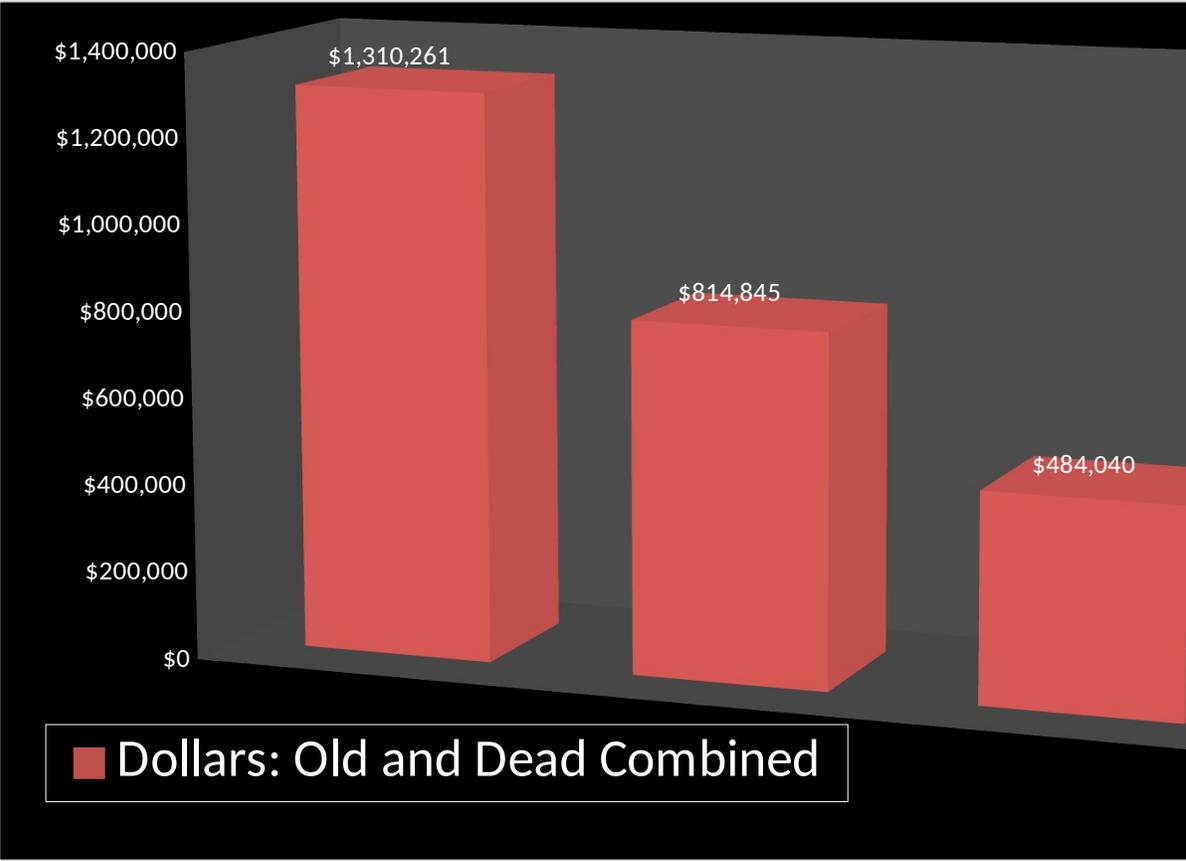
Days In Stock

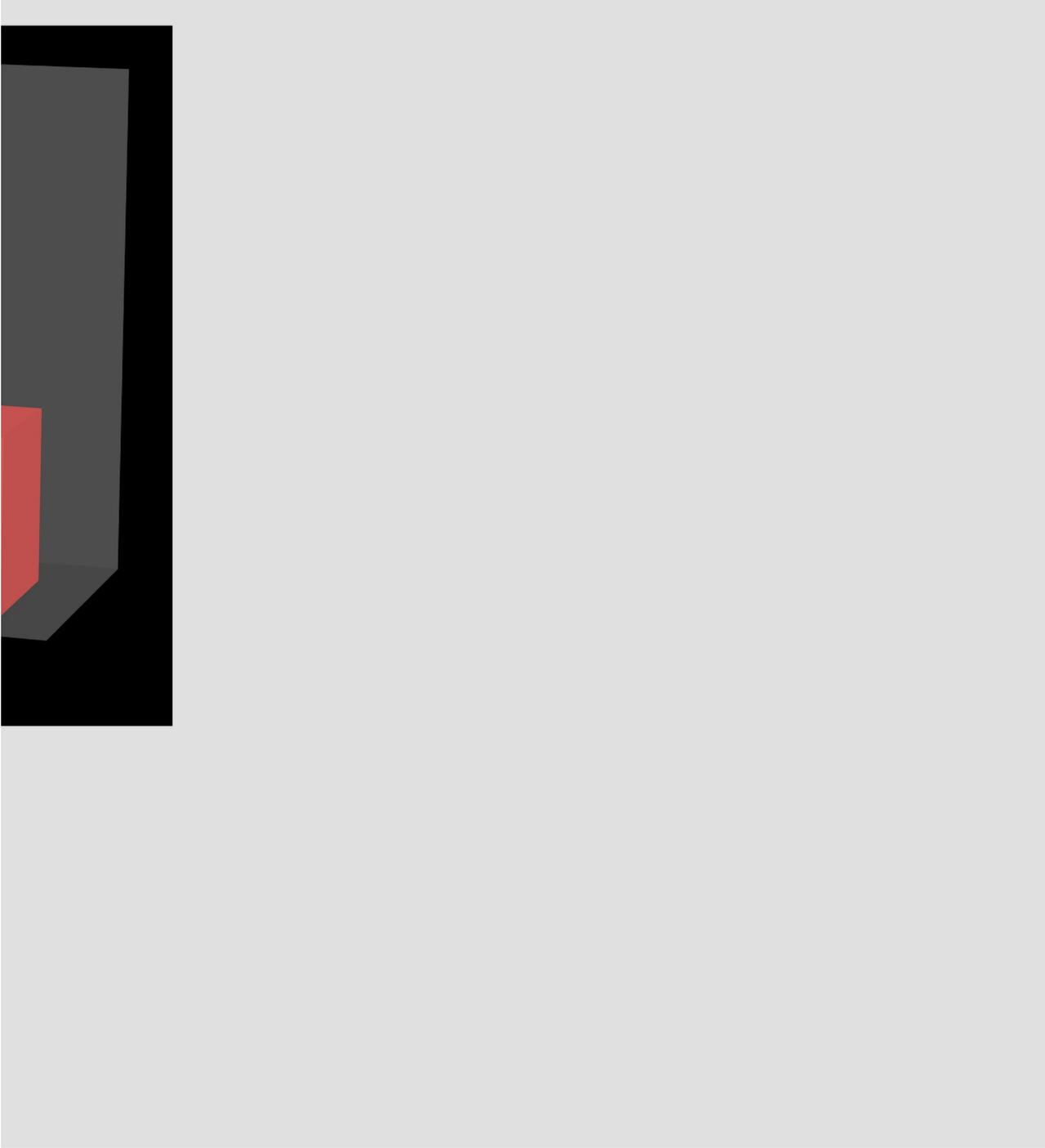
Days In Stock						
	0-30	31-45	46-60	61-90	90-120	
# Of Units	51	16	14	15	2	
Dollars	\$1,310,261	\$409,247	\$405,598	\$321,356	\$59,936	
	Fresh	At Risk		Old		
	51	30	Units		17	
	\$1,310,261	\$814,845	Dollars		\$381,292	

121+	Total
2	100
\$102,748	\$2,609,146
Dead	
2	
\$102,748	\$484,040









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
51	30	<i>Units</i>	17	2
\$1,310,261	\$814,845	<i>Dollars</i>	\$381,292	\$102,748
51%	30%	<i>Percent of total in Units</i>	17%	2%
50%	31%	<i>Percent of total in \$</i>	15%	4%
\$25,691	\$27,162	<i>Average Cost per Unit</i>	\$22,429	\$51,374

100

\$2,609,146

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1310261	409247	405598	321356	59936	102748
	At Risk		OLD		Dead	
	\$814,845	Dollars		\$381,292	\$102,748	
Enter the percentage of this inventory value that you estimate is "water"	10%	"Water" %		15%	25%	
	\$81,485	"Water" Dollars		\$57,194	\$25,687	

% of inventory under water 6.3%

Total Water Dollars \$164,365

Total

2609146

