



Professional Series Pre-Course Work

Interview your Direct Supervisor in order to answer the following questions.

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course?

How the accounting works, how dealerships make (or not make) money

2. What would you like me to bring back to the workplace as a result of this training?

Ideas on reducing expenses

3. How will what I learn in the program be shared with the rest of the team (if applicable)?

Manager's meetings
(office)

4. How will what I learn be integrated into day-to-day work upon return?

Better understanding when posting,
more awareness about expenses



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5. In your role as a Direct Supervisor, what three things challenge you the most?

1. Other supervisors
2. Delegating work
3. Constant interruptions

Self-reflect on the following question:

1. What is my purpose for attending this course?

To become a more well-rounded employee and gain a better understanding of the unique challenges that managers deal with.
To gain a better understanding of dealership accounting.

Thank you for your participation! See you in the course.