Pre-Owned Stock Analysis

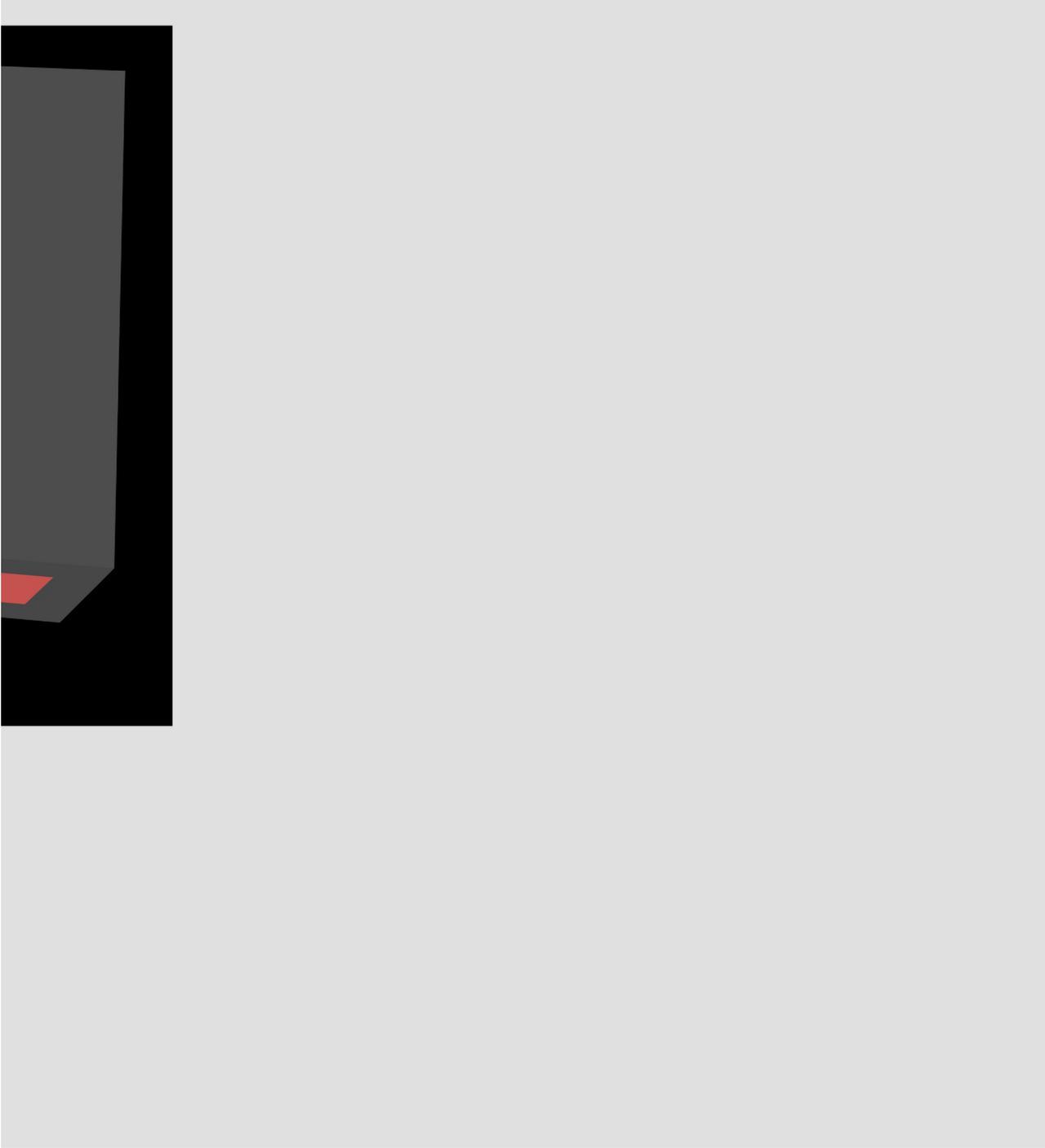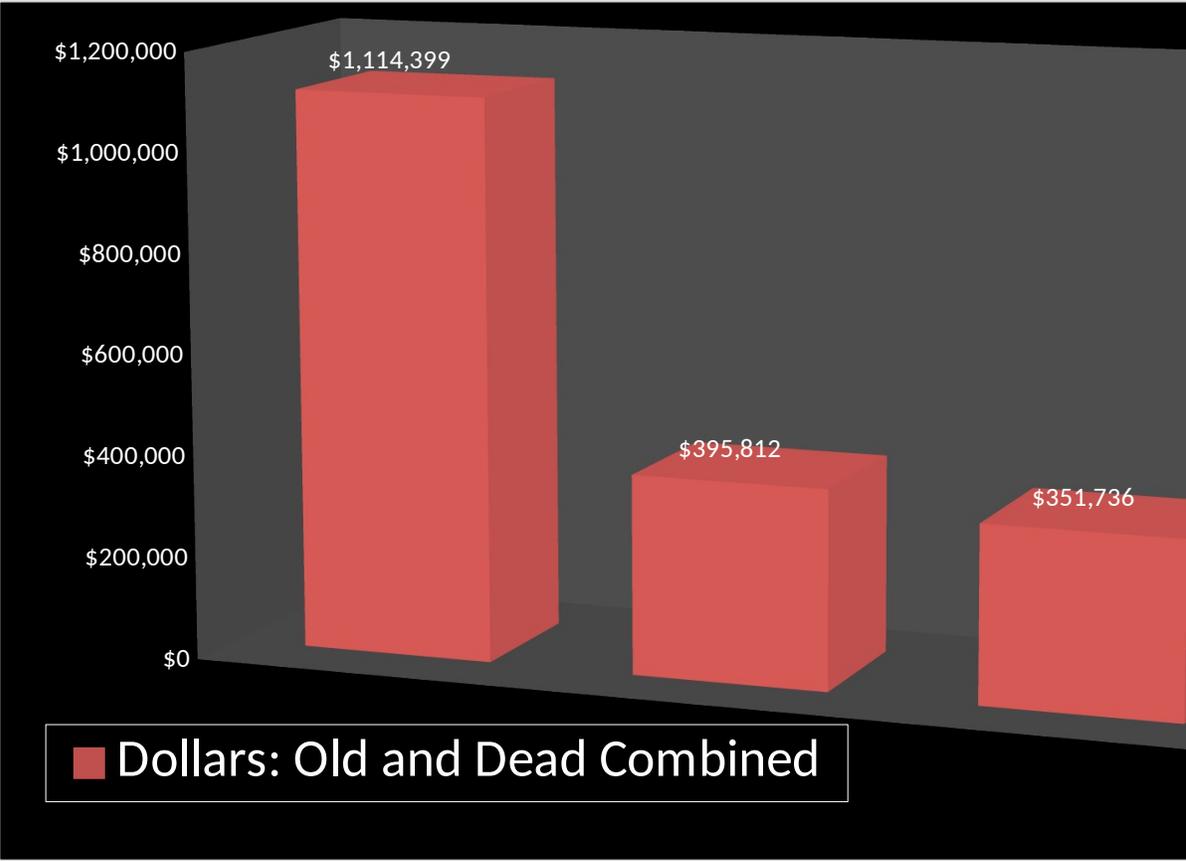|	Days In Stock				
	0-30	31-45	46-60	61-90	90-120
# Of Units	63	10	6	11	1
Dollars	$1,114,399	$259,121	$136,691	$331,386	$20,350

Fresh	At Risk		Old
63	16	*Units*	12
$1,114,399	$395,812	*Dollars*	$351,736

121+	Total
	91
	$1,861,947
Dead	
0	
$0	

$351,736

Chart values:
- $1,200,000
- $1,000,000
- $800,000
- $600,000
- $400,000
- $200,000
- $0

$1,114,399

$395,812

$351,736

■ Dollars: Old and Dead Combined
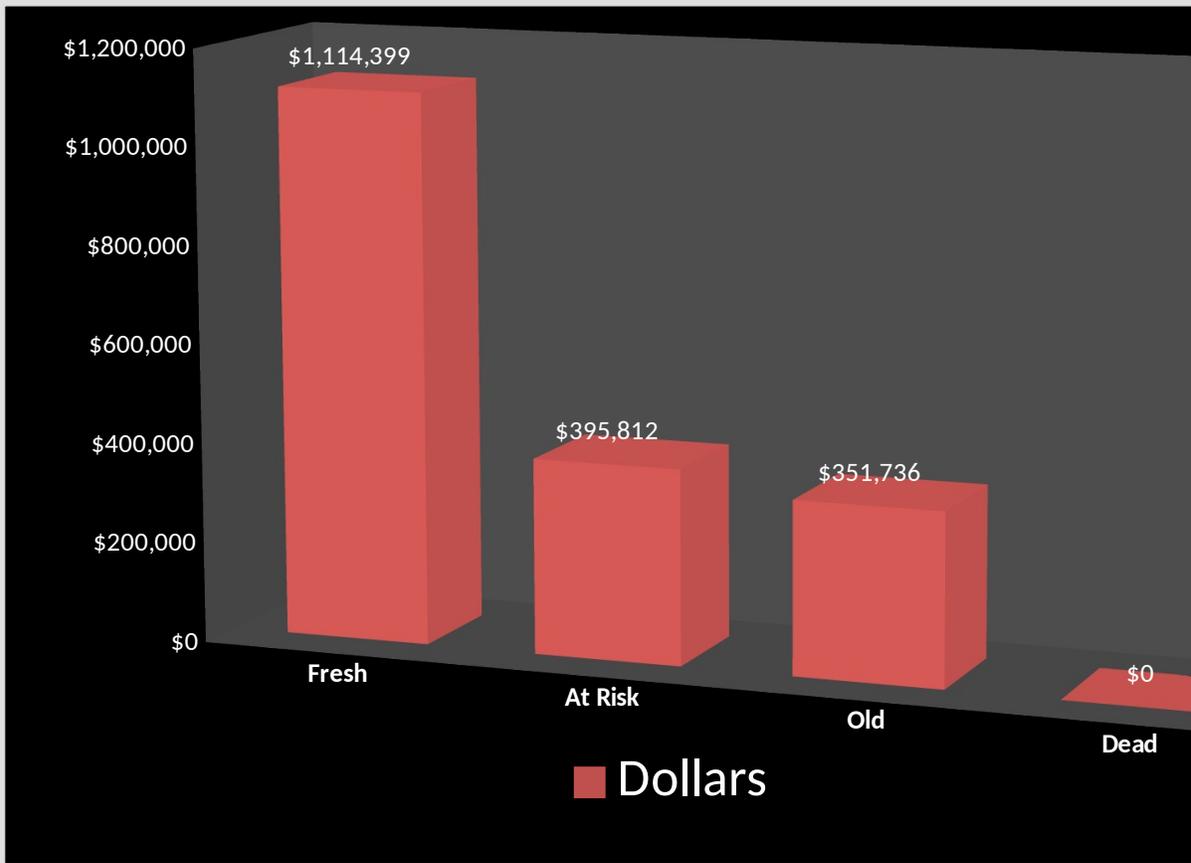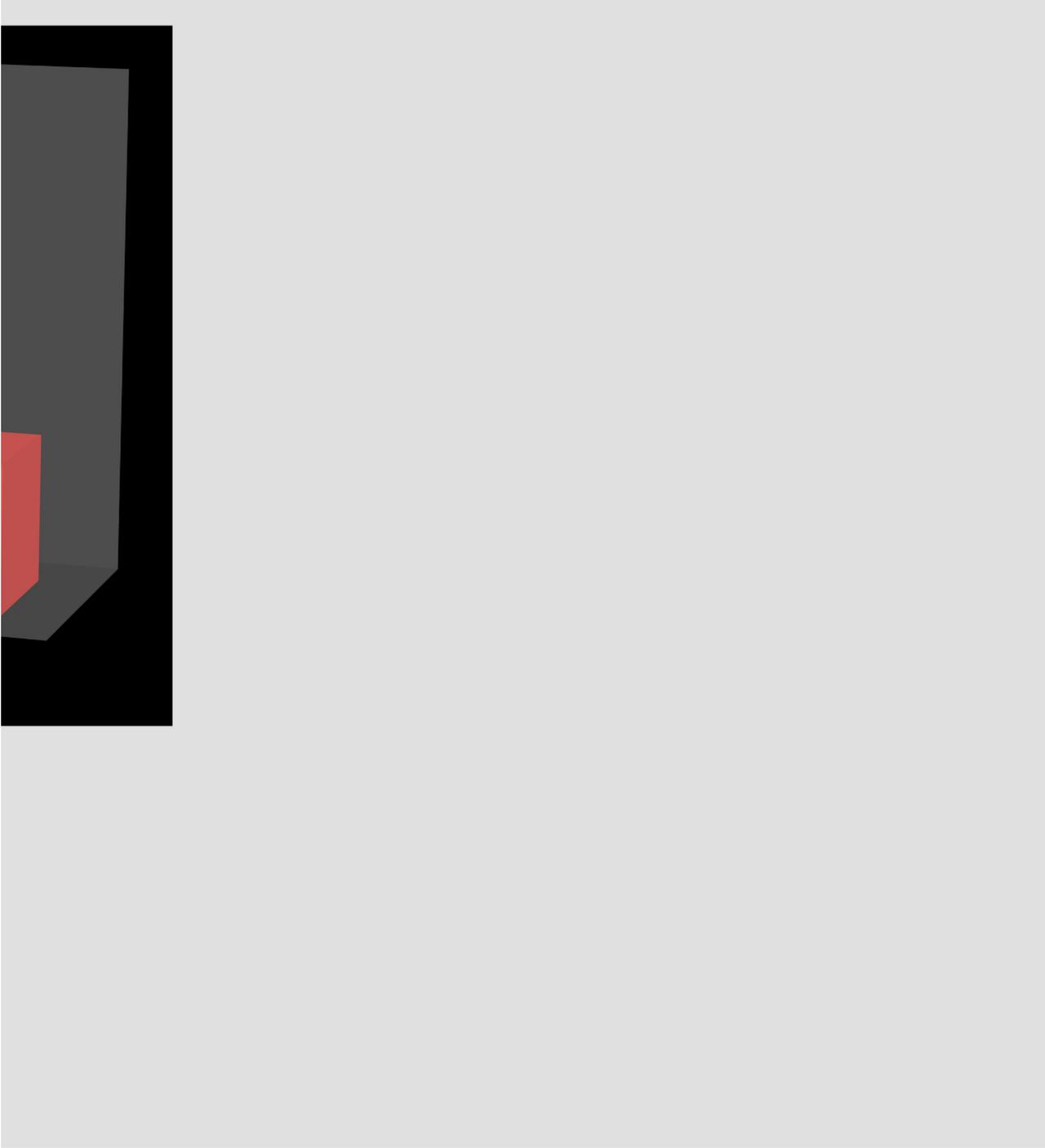
Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
63	**16**	**Units**	**12**	**0**
$1,114,399	**$395,812**	**Dollars**	**$351,736**	**$0**
69%	**18%**	**Percent of total in Units**	**13%**	**0%**
60%	**21%**	**Percent of total in $**	**19%**	**0%**
			.	
$17,689	**$24,738**	**Average Cost per Unit**	**$29,311**	**0**

91

$1,861,947

Over Valuation "Water" Analysis

	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1114399	259121	136691	331386	20350	0

At Risk				OLD	Dead
	$395,812	*Dollars*		$351,736	$0
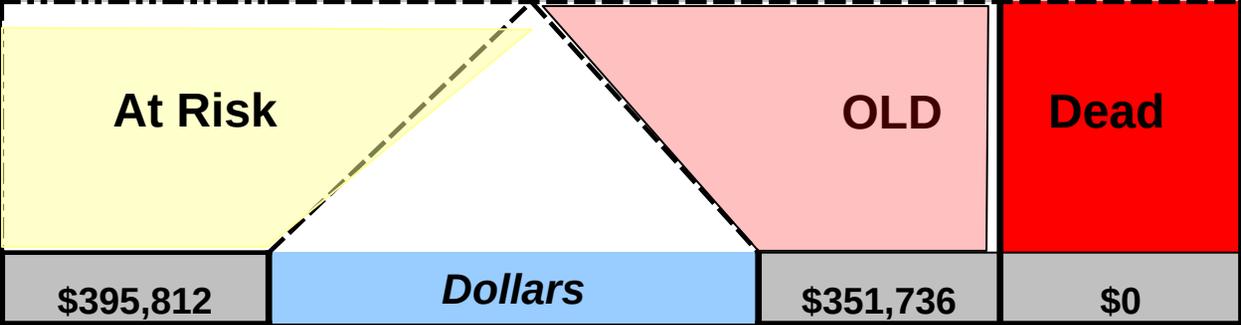
Enter the percentage of this inventory value that you estimate is "water"	10%	*"Water" %*	15%	25%
	$39,581	*"Water" Dollars*	$52,760	$0

% of inventory under water	**5.0%**		Total Water Dollars	**$92,342**

Total
1861947