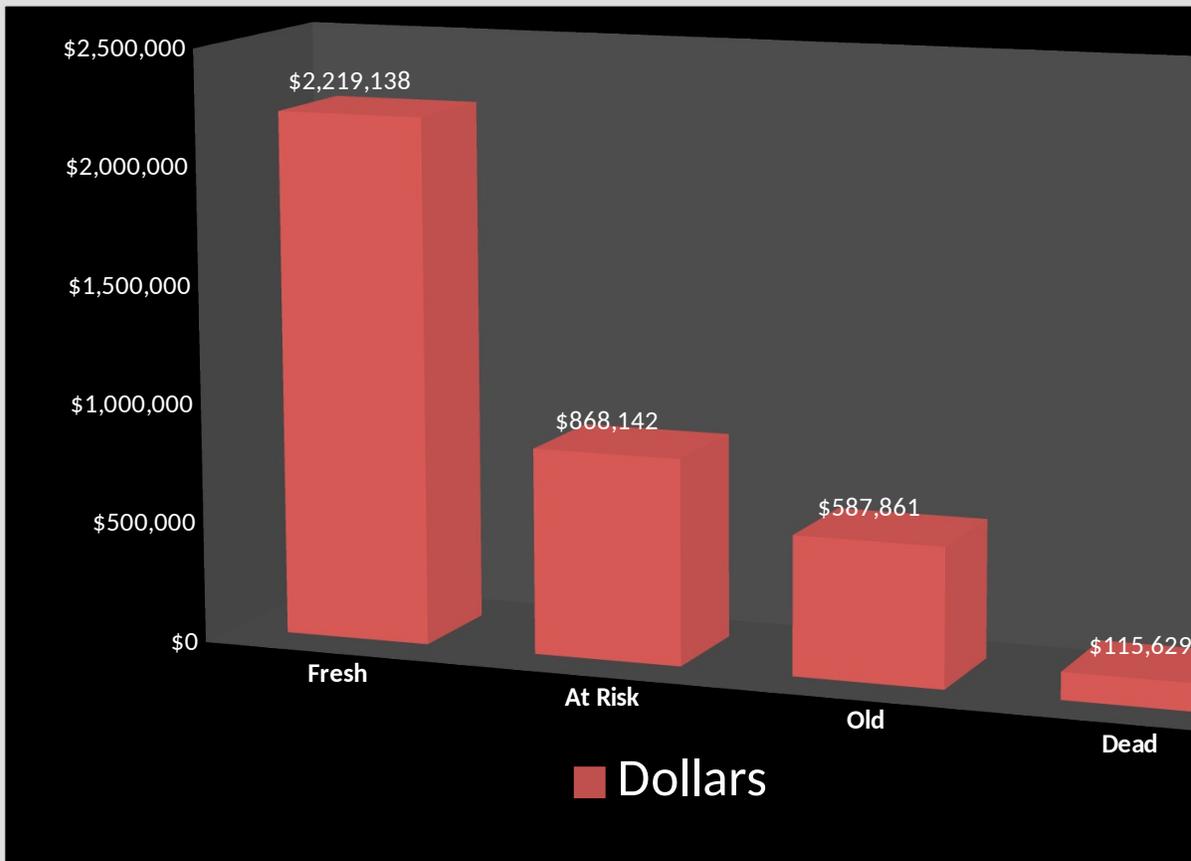


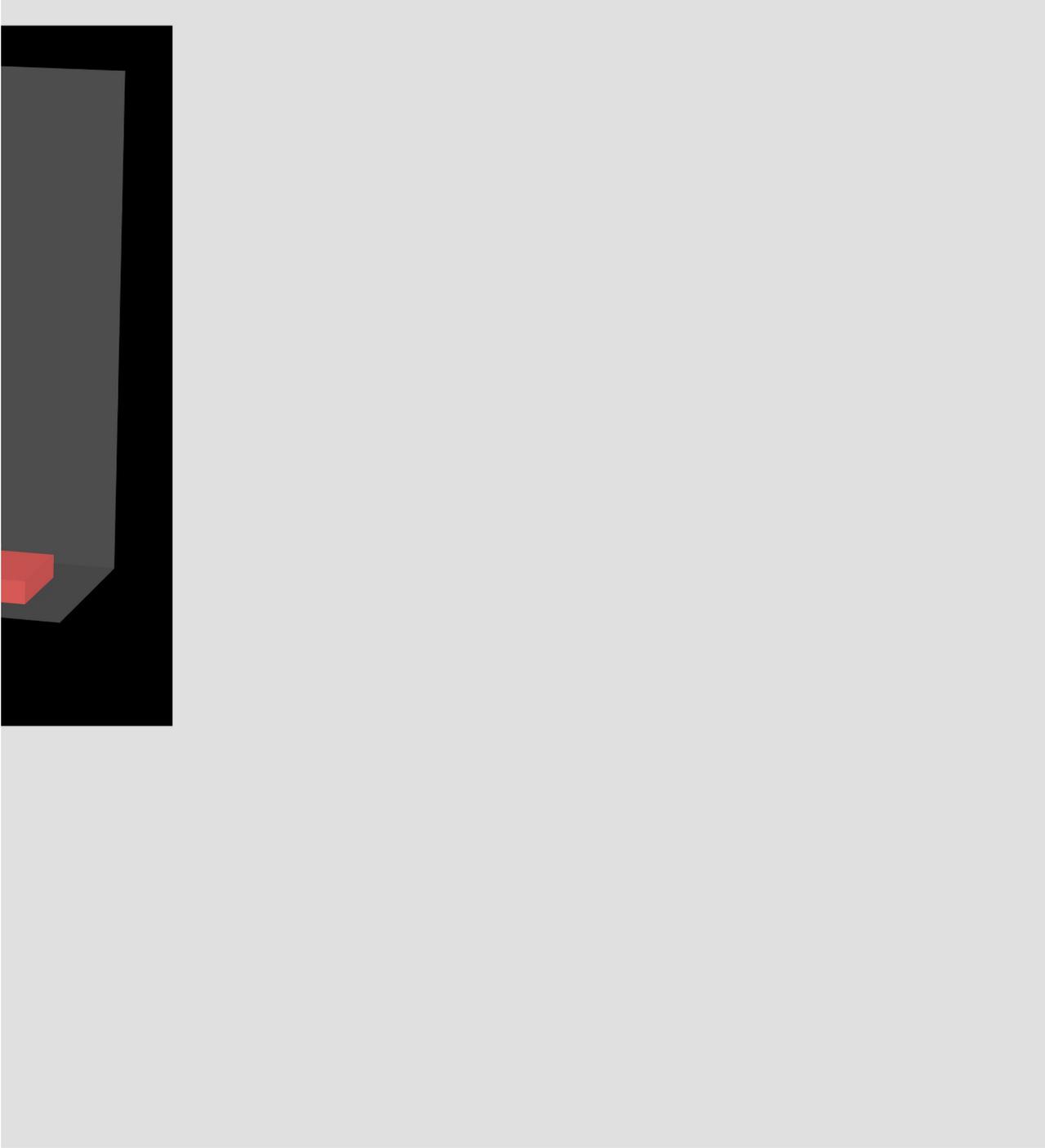
Pre-Owned Stock Analysis

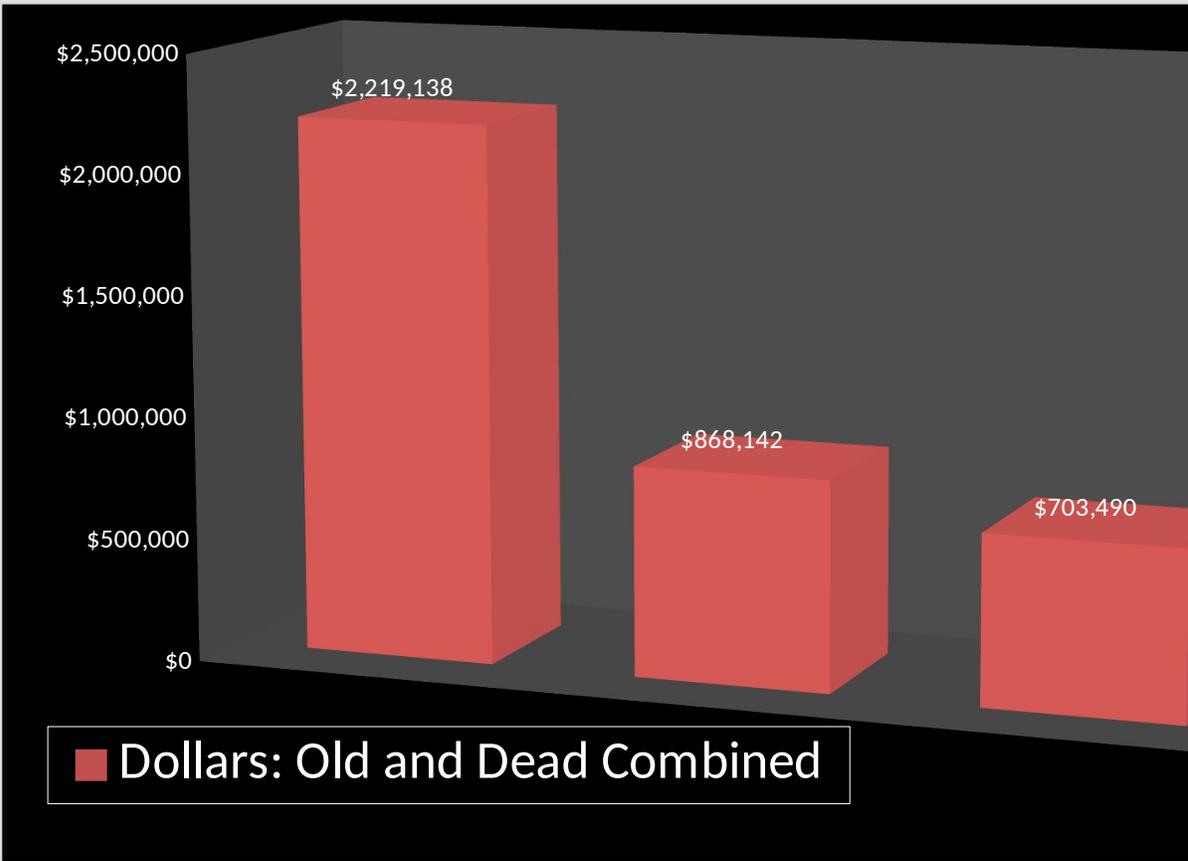
Days In Stock

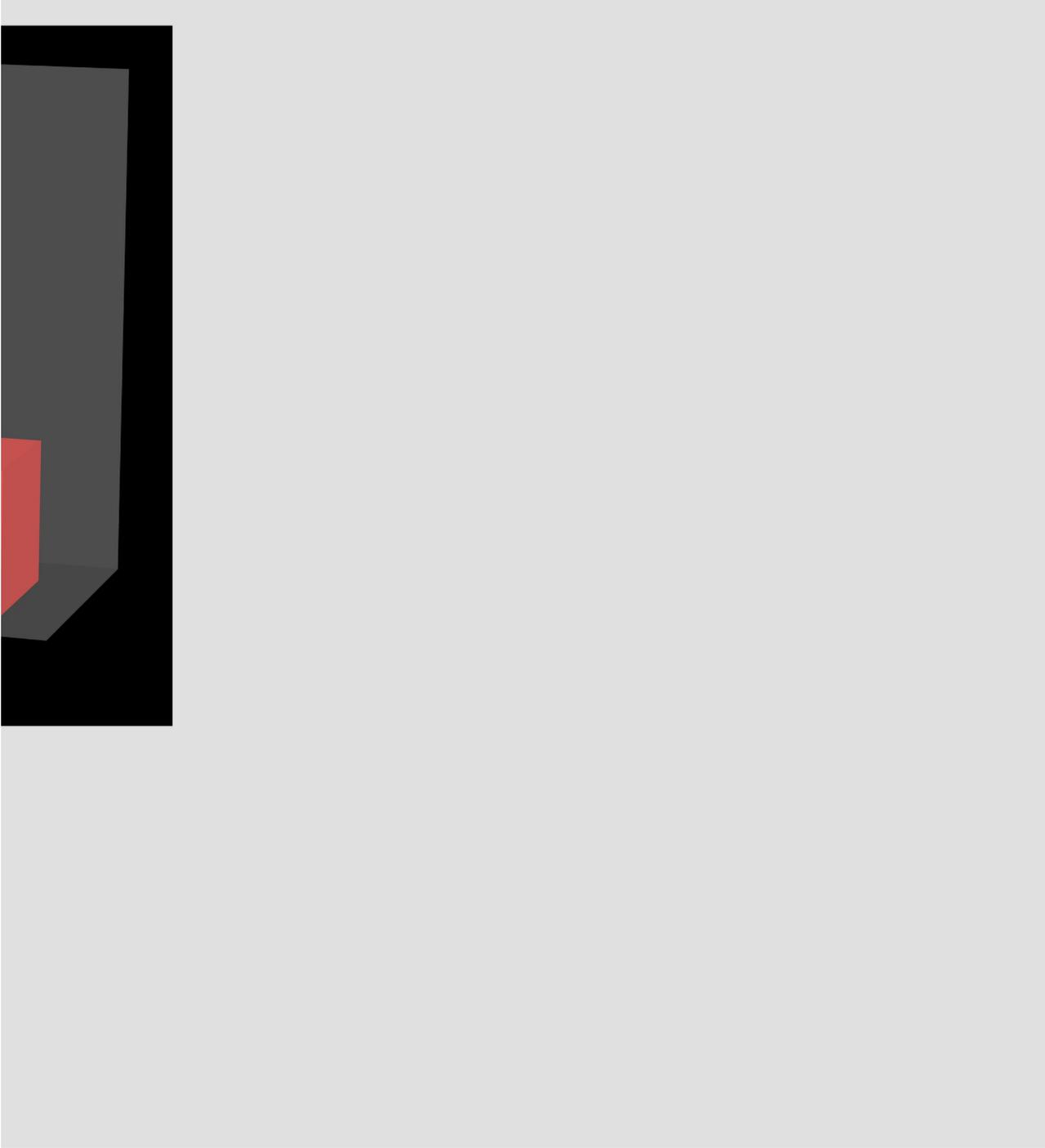
	0-30	31-45	46-60	61-90	90-120
# Of Units	79	21	12	9	14
Dollars	\$2,219,138	\$591,346	\$276,796	\$202,431	\$385,430
	Fresh	At Risk		Old	
	79	33	<i>Units</i>		23
	\$2,219,138	\$868,142	<i>Dollars</i>		\$587,861

121+	Total
3	138
\$115,629	\$3,790,770
Dead	
3	
\$115,629	\$703,490









Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
79	33	23	3	
\$2,219,138	\$868,142	\$587,861	\$115,629	
57%	24%	<i>Percent of total in Units</i>	17%	2%
59%	23%	<i>Percent of total in \$</i>	16%	3%
\$28,090	\$26,307	<i>Average Cost per Unit</i>	\$25,559	\$38,543

138

\$3,790,770

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	2219138	591346	276796	202431	385430	115629

	At Risk	OLD	Dead
	\$868,142	<i>Dollars</i>	\$587,861
			\$115,629

Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$86,814	<i>"Water" Dollars</i>	\$88,179	\$28,907

% of inventory under water 5.4%

Total Water Dollars \$203,901

Total

3790770

