

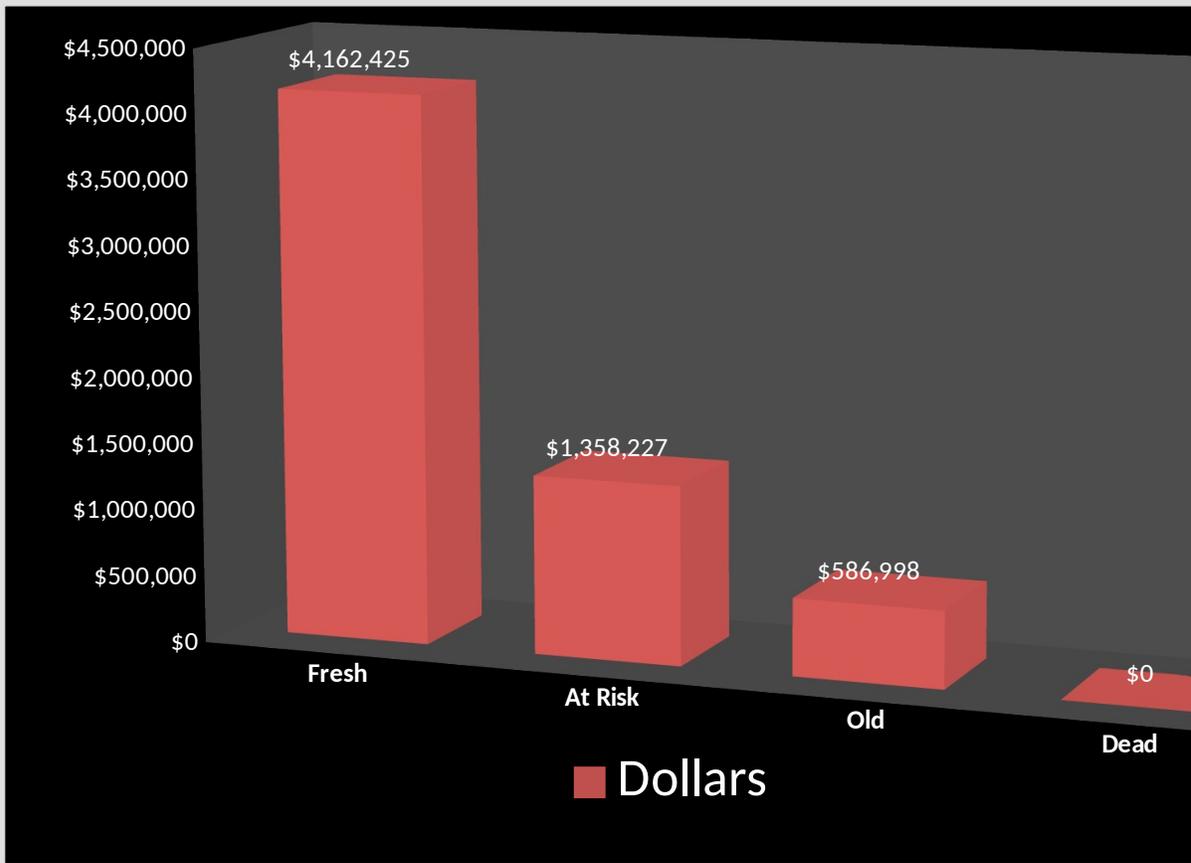
## Pre-Owned Stock Analysis

### Days In Stock

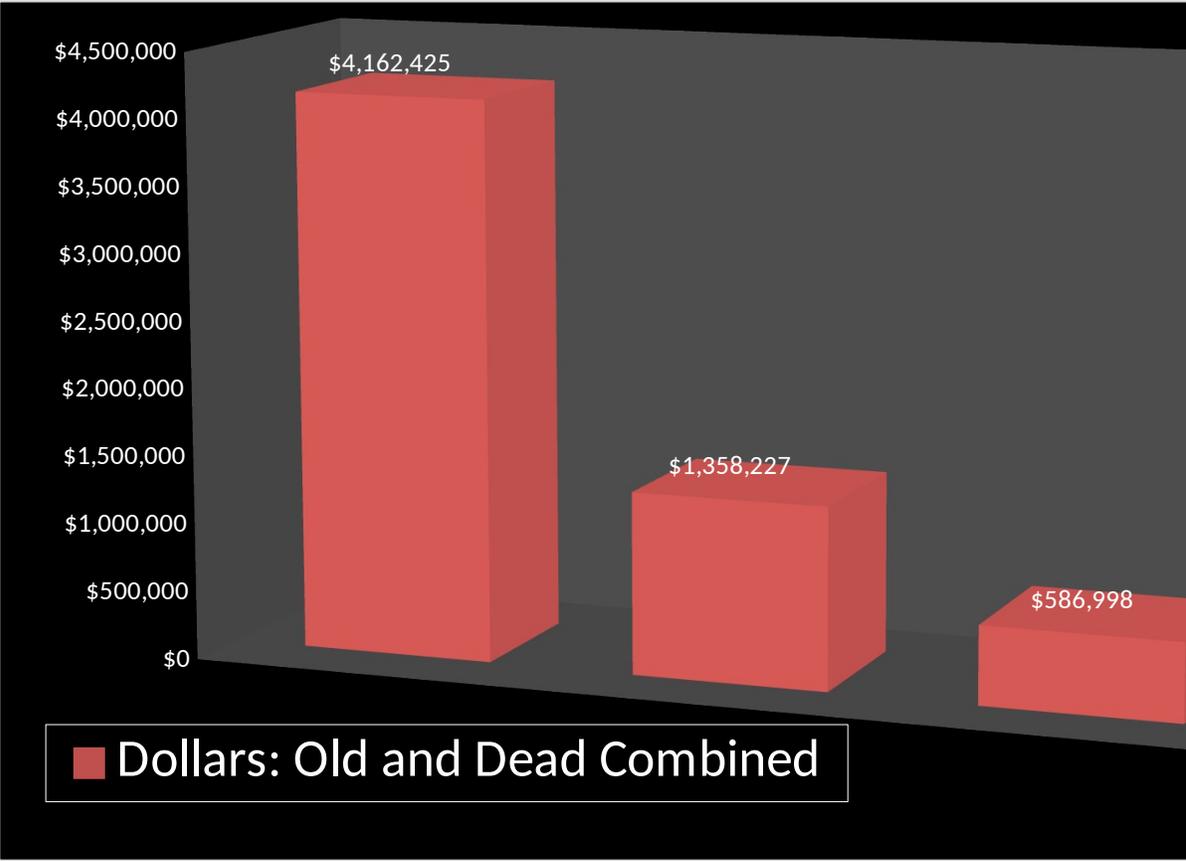
	0-30	31-45	46-60	61-90	90-120
# Of Units	187	31	19	12	8
Dollars	\$4,162,425	\$813,894	\$544,333	\$370,341	\$216,657
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	187	50	<i>Units</i>		20
	\$4,162,425	\$1,358,227	<i>Dollars</i>		\$586,998

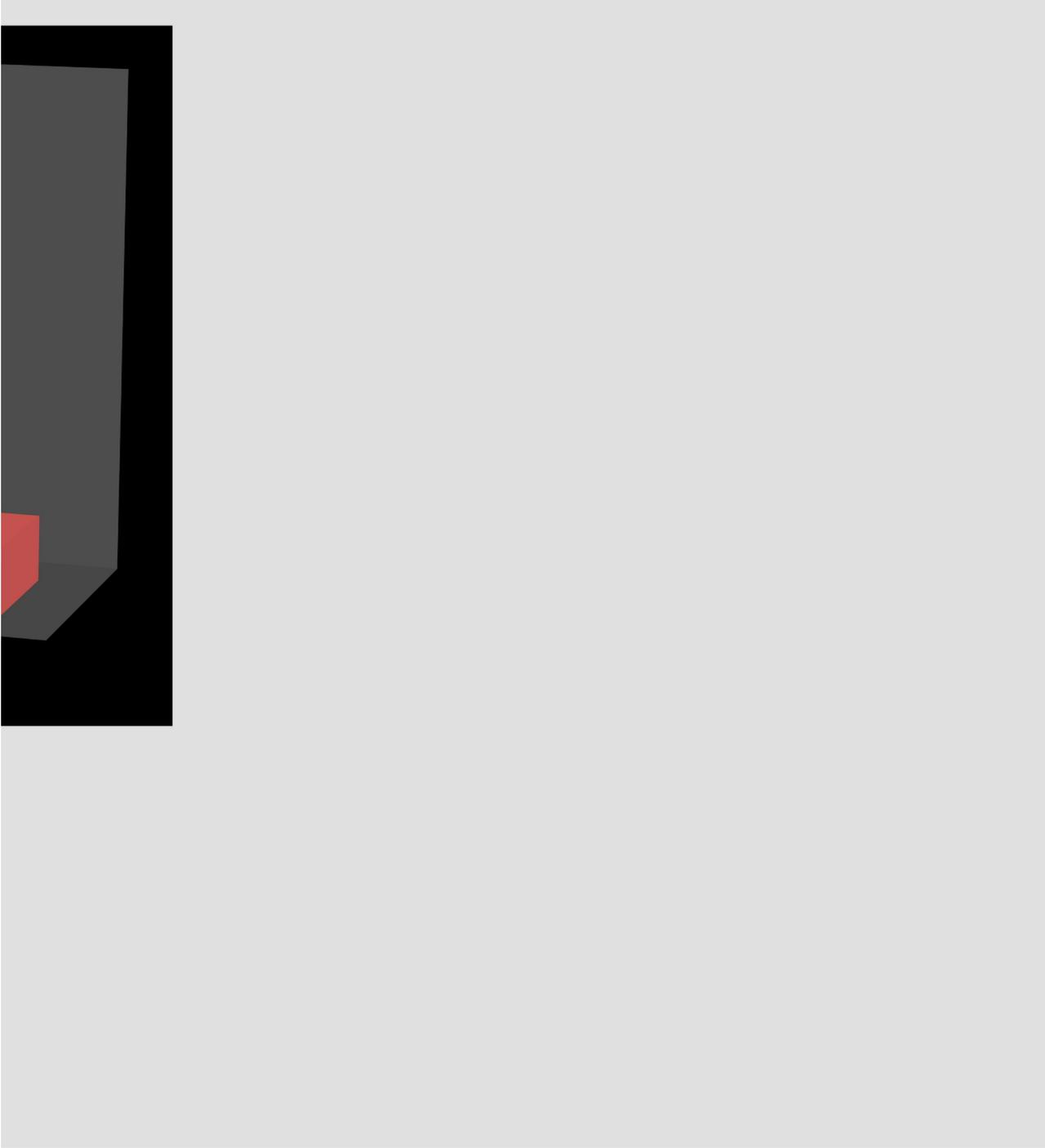


<b>121+</b>	<b>Total</b>	
	257	
	\$6,107,651	
<b>Dead</b>		
0		
\$0		\$586,998









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
187	50	<i>Units</i>	20	0
\$4,162,425	\$1,358,227	<i>Dollars</i>	\$586,998	\$0
73%	19%	<i>Percent of total in Units</i>	8%	0%
68%	22%	<i>Percent of total in \$</i>	10%	0%
\$22,259	\$27,165	<i>Average Cost per Unit</i>	\$29,350	0

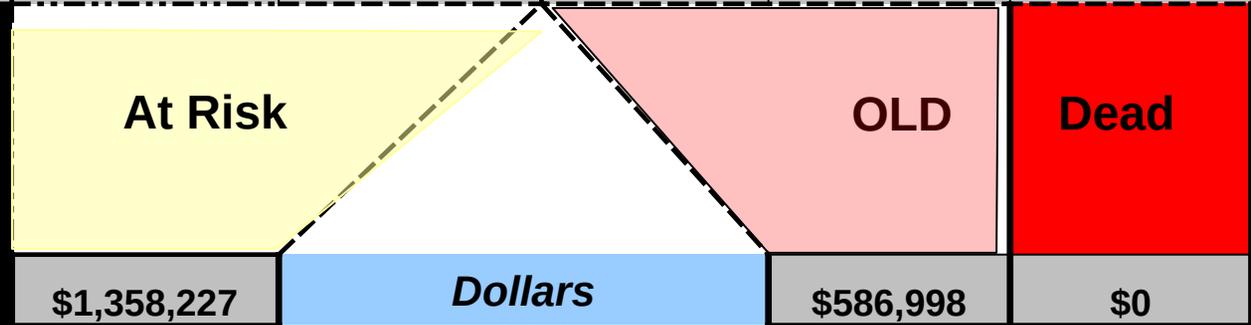
**257**

**\$6,107,651**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	4162425.45	813894.44	544332.56	370341.4	216657	0



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$135,823	<i>"Water" Dollars</i>	\$88,050	\$0

**% of inventory under water**     **3.7%**

**Total Water Dollars**     **\$223,872**

**Total**

**6107650.85**

