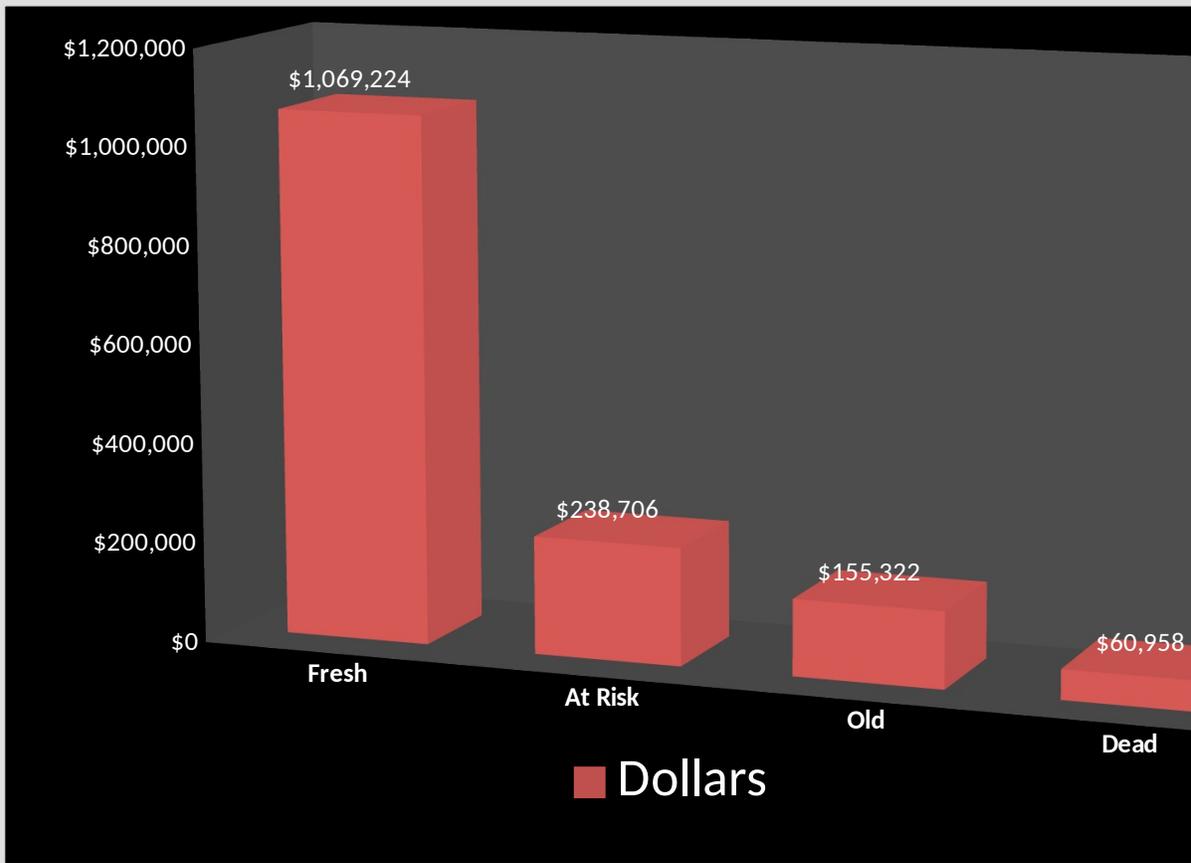


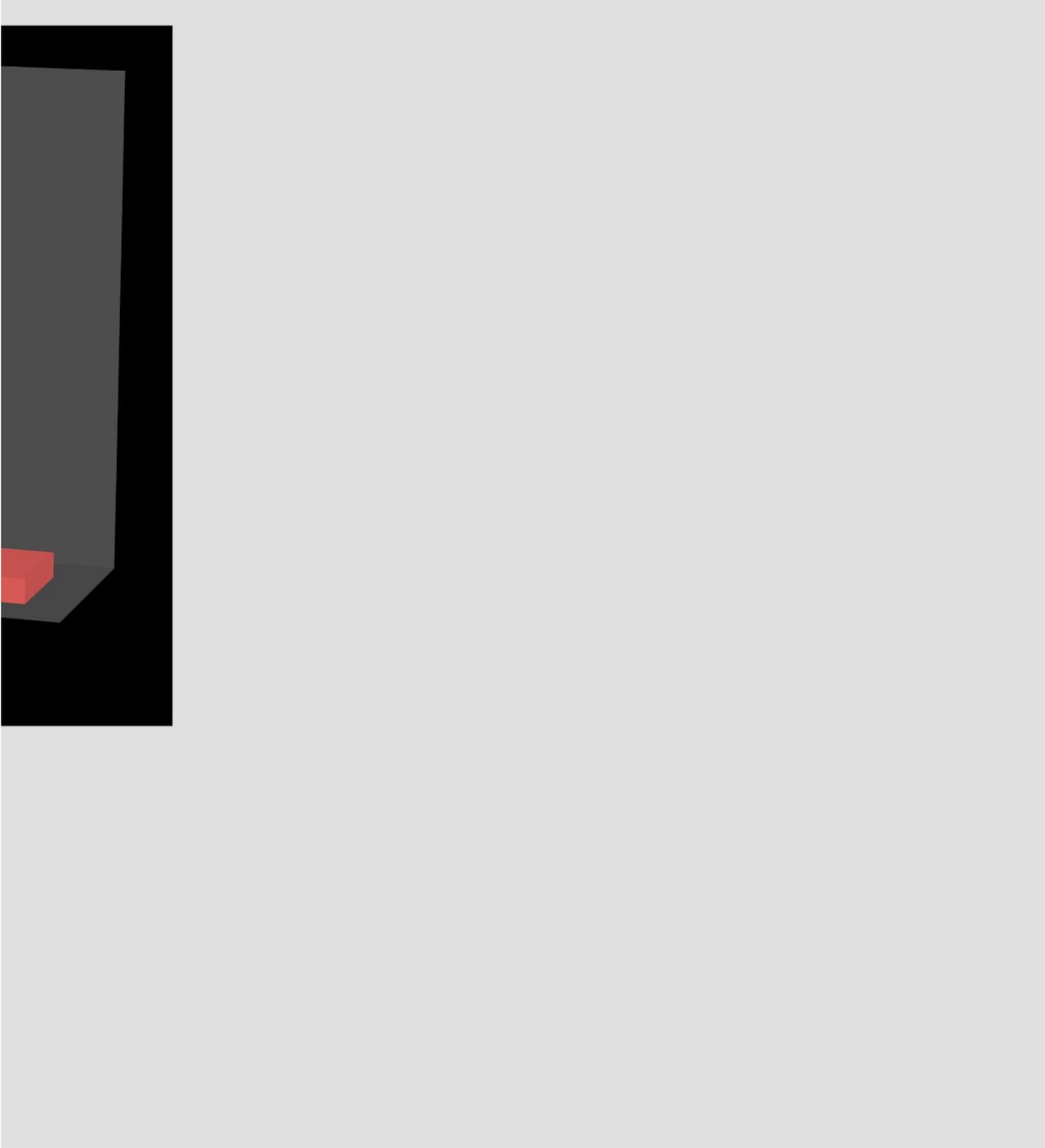
Pre-Owned Stock Analysis

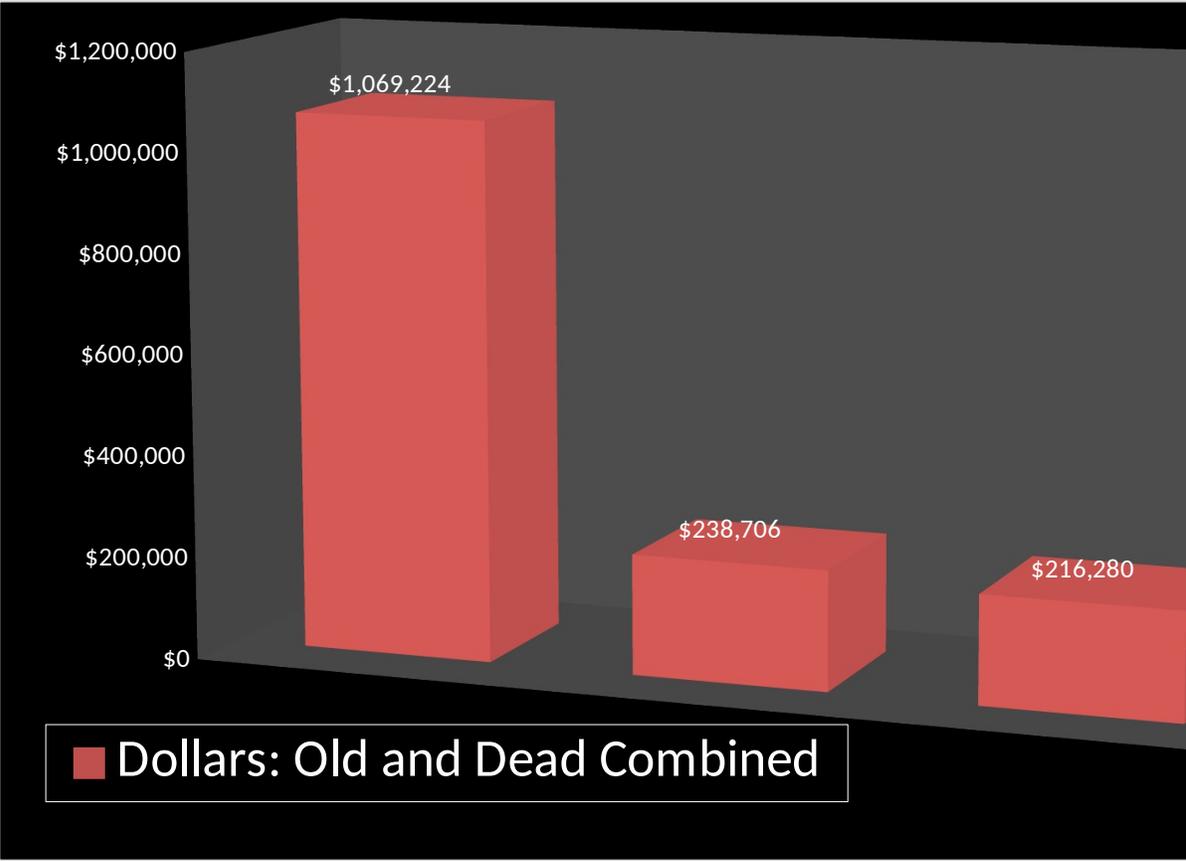
Days In Stock

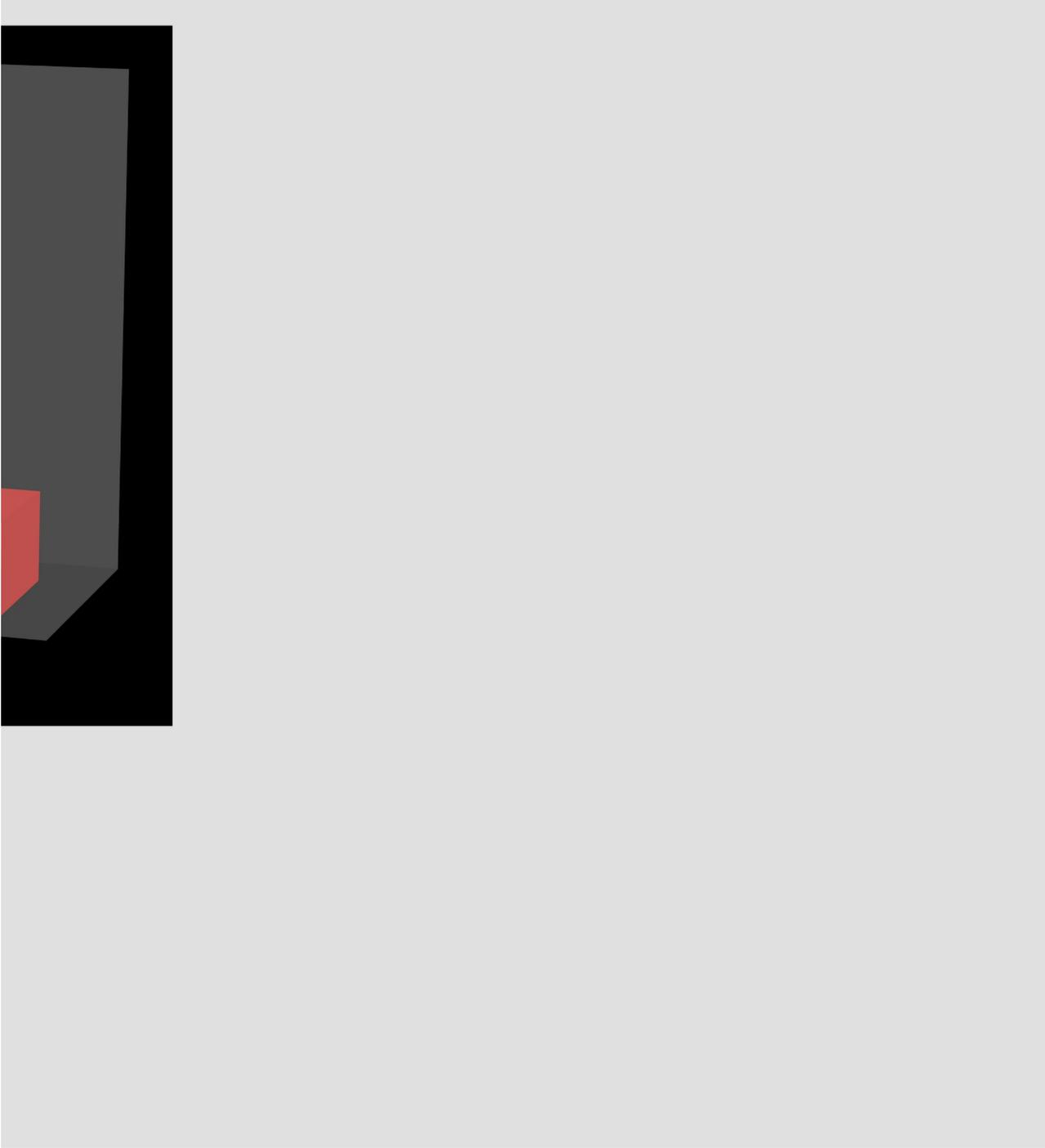
	0-30	31-45	46-60	61-90	90-120
# Of Units	50	9		5	1
Dollars	\$1,069,224	\$238,706		\$133,381	\$21,941
	Fresh	At Risk		Old	
	50	9	<i>Units</i>		6
	\$1,069,224	\$238,706	<i>Dollars</i>		\$155,322

121+	Total
2	67
\$60,958	\$1,524,210
Dead	
2	
\$60,958	
	\$216,280









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
50	9	<i>Units</i>	6	2
\$1,069,224	\$238,706	<i>Dollars</i>	\$155,322	\$60,958
75%	13%	<i>Percent of total in Units</i>	9%	3%
70%	16%	<i>Percent of total in \$</i>	10%	4%
\$21,384	\$26,523	<i>Average Cost per Unit</i>	\$25,887	\$30,479

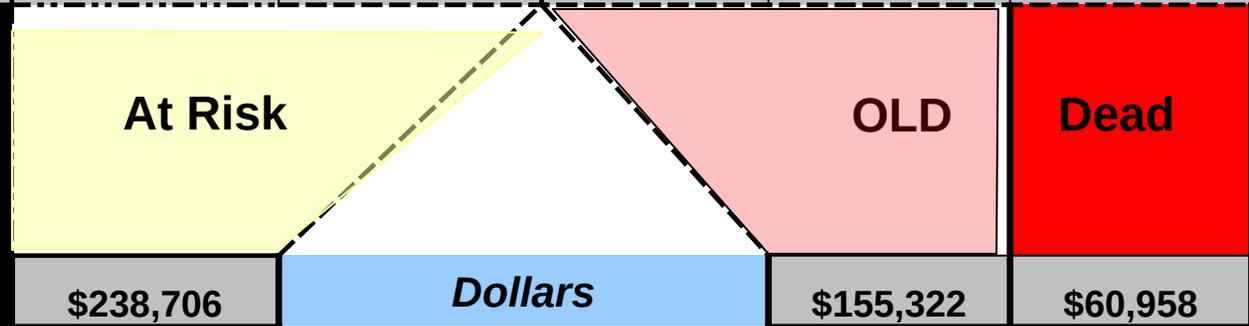
67

\$1,524,210

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1069224	238706	0	133381	21941	60958



Enter the percentage of this inventory value that you estimate is "water"

10%	"Water" %	15%	25%
\$23,871	"Water" Dollars	\$23,298	\$15,240

% of inventory under water

4.1%

Total Water Dollars

\$62,408

Total

1524210

