

**PAYNE WESLACO FORD**  
**PARTS MANAGEMENT REPORT 08/01/2024 - 08/31/2024**

10/07/2024

Source: All Sources

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	<u>Parts</u>	<u>%</u>	<u>Pieces</u>	<u>Total</u>	<u>%</u>
<b>Investment as of 08/31/2024 *</b>					
Stock Parts	2,265	52.50	12,359.65	268,538.29	51.91
Test Parts	1,949	45.18	5,402.00	222,255.87	42.96
Core Parts	32	0.74	39.00	(1,823.89)	(0.35)
Manual Order Parts	2	0.05	3.00	19,341.00	3.73
Superseded Parts	66	1.53	117.00	8,965.85	1.73
<b>Total Investment</b>	<b>4,314</b>	<b>100.00</b>	<b>17,920.65</b>	<b>517,277.12</b>	<b>100.00</b>
SOPs As Of 10/07/2024	22	0.51	36.00	456.24	0.08
<b>Total Special Order Parts</b>	<b>22</b>	<b>100.00</b>	<b>36.00</b>	<b>456.24</b>	<b>100.00</b>
<b>Miscellaneous as of 08/31/2024 *</b>					
<u>Negative On Hand</u>	114.00		(411.35)	(24,098.91)	
<u>Parts Out of Stock (Stock Status)</u>	689.00		0.00	0.00	
<u>Parts Out of Stock (Manual Order Status)</u>	25.00		0.00	0.00	
<u>Parts With No Cost</u>	1.00		(1.00)	0.00	
<u>Total Lost Sales between 08/01/2024 and 08/31/2024</u>	396.00		736.20	52,740.17	
<b>Analysis By Last Transaction Date *</b>					
<u>Current Month</u>	1,249.00	29.81	7,999.68	147,580.87	30.92
<u>1 - 3 Months</u>	1,007.00	24.03	3,196.00	140,705.16	29.48
<u>4 - 6 Months</u>	753.00	17.97	1,760.00	71,036.01	14.88
<u>7 - 9 Months</u>	428.00	10.21	1,801.00	33,586.72	7.04
<u>10 - 12 Months</u>	244.00	5.82	614.00	29,764.27	6.24
<u>13 - 24 Months</u>	417.00	9.95	1,320.00	44,722.73	9.37
<u>25 Months &amp; Over</u>	92.00	2.20	158.00	9,858.84	2.07
<b>Total Unique Parts</b>	<b>4,190.00</b>			<b>477,254.60</b>	
<b>Additions, Deletions, Adjustments between 08/01/2024 and 08/31/2024</b>					
Parts Added with On Hand Qty	103.00		173.00	13,374.73	
Parts Added with No On Hand	816.00		0.00	0.00	
<u>Parts Phased In</u>	0.00		0.00	0.00	
<u>Parts Phased Out</u>	0.00		0.00	0.00	
Total Plus Adjustments	53.00		389.00	19,612.86	
Total Minus Adjustments	66.00		(205.00)	(21,500.58)	
Physical Inv Adjustments	0.00		0.00	0.00	
<b>Adjustment</b>	<b>119</b>		<b>184</b>	<b>-1887.72</b>	

\* All inventory values are based on current values of parts  
\* Quantities and statuses of parts may change if the report is run for a past time frame

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	Parts	%	Pieces	Total	%
<b>Sales Between 08/01/2024 and 08/31/2024 *</b>					
<u>Stock Parts - Parts</u>	416.00	25.03	1,259.00	40,940.14	16.74
<u>Stock Parts - Service</u>	437.00	26.29	6,163.40	83,115.33	33.98
<u>Test Parts - Parts</u>	500.00	30.08	684.00	57,649.12	23.57
<u>Test Parts - Service</u>	243.00	14.62	638.00	58,453.55	23.90
<u>Core Parts - Parts</u>	9.00	0.54	(10.00)	(2,627.00)	(1.07)
<u>Core Parts - Service</u>	29.00	1.74	(67.00)	(9,645.33)	(3.94)
<u>Memo Only Parts - Parts</u>	4.00	0.24	76.00	9,418.17	3.85
<u>Memo Only Parts - Service</u>	7.00	0.42	312.00	2,848.69	1.16
<u>Manual Parts - Parts</u>	0.00	0.00	0.00	0.00	
<u>Manual Parts - Service</u>	1.00	0.06	1.00	2,343.00	0.96
<u>Superseded Parts - Parts</u>	5.00	0.30	10.00	560.46	0.23
<u>Superseded Parts - Service</u>	11.00	0.66	18.00	1,521.96	0.62
<b>Total Sales at Cost</b>	<b>1,662.00</b>	<b>100.00</b>	<b>9,084.40</b>	<b>244,578.09</b>	<b>100.00</b>
<b>Notes (already included in total)</b>					
<b>Special Order Parts</b>	<b>203.00</b>		<b>402.00</b>	<b>38,044.42</b>	
<b>Total Credit Returns</b>	<b>115.00</b>		<b>(275.00)</b>	<b>(23,654.75)</b>	
<b>Current Orders as of 08/31/2024</b>					
<u>Parts for Stock</u>	266.00	78.47	557.00	61,377.54	81.53
<u>Special Order Parts</u>	73.00	21.53	145.00	13,907.39	18.47
<b>Total Unique Parts On Order</b>	<b>339.00</b>	<b>100.00</b>	<b>702.00</b>	<b>75,284.93</b>	<b>100.00</b>
<b>Total Parts On Back Order</b>	<b>0.00</b>		<b>0.00</b>	<b>0.00</b>	
<b>Orders from 08/01/2024 to 08/31/2024</b>					
<u>Parts for Stock</u>	321.00	43.67	607.00	38,650.97	41.20
<u>Special Order Parts</u>	414.00	56.33	772.00	55,171.71	58.80
<b>Total Orders</b>	<b>735.00</b>	<b>100.00</b>	<b>1,379.00</b>	<b>93,822.68</b>	<b>100.00</b>
<b>Receipts from 08/01/2024 to 08/31/2024</b>					
<u>Parts for Stock</u>	1,581.00	80.21	8,129.40	217,188.34	80.12
<u>Special Order Parts</u>	390.00	19.79	759.00	53,887.66	19.88
<b>Total Unique Parts Received</b>	<b>1,971.00</b>	<b>100.00</b>	<b>8,888.40</b>	<b>271,076.00</b>	<b>100.00</b>
<b>Appreciation from 08/01/2024 to 08/31/2024 *</b>					
Receipts	603.00		8,881.40	270,905.56	
Less Sales	(1,651.00)		(8,696.40)	(232,311.23)	
Adjustment	121.00		184.00	(1,887.72)	
Factory Or Manual Update	1,121.00		3,537.00	6,980.10	
<b>Total Inventory Change</b>	<b>194.00</b>		<b>3,906.00</b>	<b>43,686.71</b>	

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