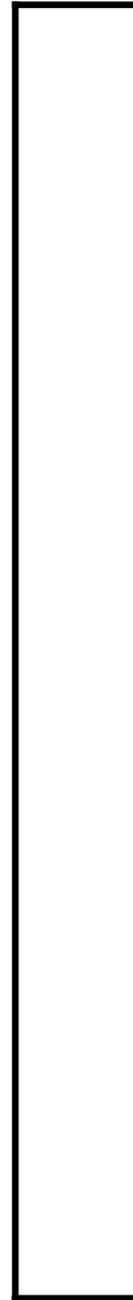


Service Department Sales And Gross (Labor Only)

Category	Sales	Gross	Gross as % of Sales	%Sales Contribution
Customer Car			0%	0%
Customer			0%	0%
Customer Other			0%	0%
Warranty			0%	0%
Warranty Other			0%	0%
Internal			0%	0%
NVI / Road Ready			0%	0%
Adj. Cost Of Labor			0%	0%
Total	\$ -	\$ -	0.00%	0%

Service Department Profit Centering

Expense Category	Dollar Amount	% of Gross
Department Gross	\$ -	
Variable Expense		0.00%
Selling Expense		0.00%
Personnel Expense		0.00%
Semi-Fixed Expense		0.00%
Fixed Expense		0.00%
Unallocated Expense		0.00%
Dealer's Salary		0.00%
Total Expenses	\$ -	0.00%
Net Profit	\$ -	0.00%



NADA ACTUAL SERVICE ANALYSIS

Performance

	Labor Sales / Month		Effective Labor Rate		Hours Billed
Customer Car*		÷		=	0.00
Customer Truck*		÷		=	0.00
Customer Other*		÷		=	0.00
Warranty		÷		=	0.00
Internal		÷		=	0.00
New Vehicle Prep		÷		=	0.00
Total	\$ -				0.0

POTENTIAL

\$ -	÷	0.00	=	\$0.00
Total labor sales for month		Total hours billed		Effective Labor Rate

<input style="width: 100%;" type="text"/>	x	<input style="width: 100%;" type="text"/>	x	<input style="width: 100%;" type="text"/>	=	#VALUE!
# Service mechanical technicians		# Hours per day for one tech		Working Days/Month		Clock Hour A

#VALUE!	x	\$0.00	=	#VALUE!		#VALUE!
Clock Hours Available		Effective Labor Rate		Labor sales potential @100%		Labor sales potential @ 125%

How proficient are your technicians ?

<input style="width: 100%;" type="text"/>	÷	<input style="width: 100%;" type="text"/>	=	0.00%
Hours Billed		Hours Available		Tech Proficiency

val

FACILITY POTENTIAL	
Number of Bays	<input type="text"/>
	x
Number of Days	<input type="text"/>
	x
Number of Hours	<input type="text"/>
	x
Effective Labor Rate	\$0.00
FACILITY POTENTIAL	#VALUE!

FACILITY UTILIZATION	
Total Labor Sales	\$ -
	÷
Facility Potential	#VALUE!
	<i>equals</i>
FACILITY UTILIZATION	0.00%