

Syndon Motors, Inc.

Parts Sales Summary - Source 1

Counter Parts Sales

	Retail	Wholesale
Total Parts	56	111
Sales	\$ 2,520.40	4,734.89
Cost	\$ 2,136.70	3,863.97
Gross Profit	\$ 383.70	870.92
Profitability	15.22%	18.39%

Service Parts Sales

	Customer	Warranty	Internal
Total Parts	1411	315	162
Sales	\$ 21,154.12	4,200.90	3,892.10
Cost	\$ 17,374.04	3,088.11	3,318.32
Gross Profit	\$ 3,780.08	1,112.79	573.78
Profitability	17.87%	26.49%	14.74%

Body Shop Parts Sales

	Customer	Warranty	Internal
Total Parts	63	0	2
Sales	\$ 15,454.47	.00	42.16
Cost	\$ 10,531.56	.00	31.23
Gross Profit	\$ 4,922.91	.00	10.93
Profitability	31.85%	.00%	25.93%

Total Parts	2120
Sales	51,999.04
Cost	40,343.93
Gross	11,655.11
Profitability	22.41%

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Inventory Analysis - Source 1

09/10/2024

Scan Date:09/10/24

	Part		Total	% Of
	No's	Pcs	Cost	Total
From 0 Thru 3 Months	1330	15925	226,335.49	42.0%
From 4 Thru 6 Months	621	1488	67,684.54	12.6%
From 7 Thru 9 Months	363	922	41,505.51	7.7%
From 10 Thru 12 Months	346	1013	35,508.99	6.6%
From 13 Thru 18 Months	455	1446	35,991.30	6.7%
From 19 Thru 24 Months	377	960	36,931.57	6.8%
Greater Than 24 Months	1437	4175	95,275.27	17.7%
Total Of Parts Over 365 Days	2180	6400	152,059.39	28.2%
Of Ac/Ot Over 365 Days	65	147	16,138.75	3.0%
Total Of Parts and Cores.....	4788	25567	502,692.09	93.2%
Of Accessories/Other.....	141	362	36,540.58	6.8%
Of Cores (MEMO Line Only) ..	122	153	{ 34,797.00}	6.5%
Total Of Inventory Including Cores	4929	25929	539,232.67	100.0%
Total Of Lost Sales (Non-Stk).....	62	154	7,334.13	1.4%
Of Lost Sales (Stock).....	80	223	22,818.54	4.2%
Total Of Lost Sales (Non-Stk Value)	62	81	2,543.41	.5%
Of Lost Sales (Stock Value)..	80	90	6,993.09	1.3%
Total Of Returnable Items.....	4029	11282	388,575.28	72.1%
Of Last-Time Returnable.....	0	0	.00	.0%
Of Non-Returnable Items.....	822	14494	131,809.39	24.4%
Parts With Negative On-Hand.....	29	77	3,058.61	.6%
Normal Stocking With 0 On-Hand....	322	0	.00	.0%
Part Numbers Added W/O Stock	12	0	.00	.0%
Part Numbers Added With Stock	39	11	773.15	.1%
Part Numbers Deleted	1	0	.00	.0%
Manual Adjustments Up (+)	1	1	170.38	
Manual Adjustments Down (-)	11	27	7,716.19	

Total Normal Stocking Part Numbers	2648	Non-Ret 342
Of On-Hand Stock At Current Cost	226,483.40	58,107.70
Of On-Hand Pieces	11151	
Current Month Unit Sales	453	
Of 12-Month Unit Sales	24929	
Percent Of On-Hand To Unit Sales	223.6%	
Total Special Order & Other Non-Stocking	2481	516
Of On-Hand Stock At Current Cost	277,952.27	73,342.69
Of On-Hand Pieces	14625	
Current Month Unit Sales	1734	
Of 12-Month Unit Sales	22665	
Percent Of On-Hand To Unit Sales	155.0%	