



Professional Series Pre-Course Work

Interview your Direct Supervisor in order to answer the following questions.

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course?

- Shop efficiency, projections/forecasts
- Better understanding of dept financials + how they work

2. What would you like me to bring back to the workplace as a result of this training?

- awareness of shop loading + efficiency
- a greater understanding of the departments financial numbers

3. How will what I learn in the program be shared with the rest of the team (if applicable)?

In your performance and by taking action

4. How will what I learn be integrated into day-to-day work upon return?

additional tasks



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5. In your role as a Direct Supervisor, what three things challenge you the most?

- marketing
- RO counts / increase
- staffing

Self-reflect on the following question:

1. What is my purpose for attending this course?

To gain a better understanding of the financial statement, department financials (current and projected), so that I can apply that knowledge in my day to day and as I grow in my career.

Thank you for your participation! See you in the course.