



Repair Order Analysis *and Summary*

9/7/2024

Mooreville Ford

Dealership

Grant Shoe

Student

447

Class #

Repair Order Analysis Input Sheet

	RO Number	Year	Model	Mileage	Competitive Labor					Labor Sales
					Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	
1	354987	2017	F-250	87,460						
2	355031	2018	EDGE	81,392						
3	355065	2013	EXPLORE	121,612						
4	354780	2014	F-550	195,255						
5	354855	2015	F-150	97,294						340.00
6	354957	2020	Ranger	9,368	34.22	0.40	912	17.00	6.80	
7	354961	2014	F-150	108,161						
8	354967	2019	ESCAPE	93,337						30.00
9	354971	2013	EXPLORE	151,311						
10	354976	2019	EXPED	63,822	433.95	3.60	196	20.00	72.00	
11	354981	2003	F-350	113,282						
12	354984	2014	F-150	106,992						
13	354986	2017	EXPLORE	138,676	34.22	0.40	912	17.00	6.80	
14	354992	2013	FUSION	172,848						
15	354993	2024	F-150	6,523	34.22	0.40	896	13.00	5.20	
16	354996	2017	F-150	59,103	34.22	0.40	893	17.00	6.80	
17	354997	2022	F-350	27,582	42.15	0.50	897	17.00	8.50	
18	354998	2021	MUSTANG	4,319	34.22	0.40	897	17.00	6.80	
19	355003	2017	FUSION	57,865	34.22	0.40	893	17.00	6.80	
20	355005	2015	FOCUS	57,921	34.22	0.40	896	13.00	5.20	
21	355006	2010	MARINER	83,946						
22	355008	2012	F-150	219,168	34.22	0.40	897	17.00	6.80	
23	355011	2020	SIERRA	77,142	129.95	2.00	391	40.00	80.00	
24	355014	2019	EXPLORE	110,983	34.22	0.40	896	13.00	5.20	
25	354643	2021	RANGER	17,830						
26	352833	2023	EXPEDITI	5,409						
27	352923	2020	F-150	49,156						
28	352928	2001	F-250	85,121						
29	353699	2017	ESCAPE	105,755						
30	354218	2008	F-150	217,596						
31	354256	2014	F-150	5,707						
32	354510	2021	BRO SPT	54,334	754.19	9.60	418	27.72	266.11	
33	354536	2022	BRONCO	23,485						
34	354544	2021	F-150	72,695						
35	354546	2021	F-450	3,411						
36	354628	2016	F-150	10,788	18.75	0.30	896	13.00	3.90	
37	354639	2021	F-450	130,607						432.19
38	354671	2021	EXPLORE	39,338						34.22
39	354680	2016	ESCAPE	67,430						64.22
40	354709	2013	F-250	216,537	129.95	2.00	391	40.00	80.00	
41	354714	2018	EXPLORE	61,799						34.22
42	354720	2015	SIENNA	166,554						34.22
43	354722	2016	EXPLORE	94,099						
44	354730	2022	F-250	29,222						34.22
45	354734	2017	F-150	86,926						34.22
46	354740	2014	F-150	57,888	25.00	0.50	897	17.00	8.50	
47	353707	2014	EDGE	158,601						
48	353788	2012	F-250	177,831						
49	353926	2017	F-150	71,101						34.22
50	354145	2014	F-250	121,775						
51	355101	2023	F150	3,975	10.00	0.20	897	17.00	3.40	34.22
52	355108	2014	F150	133,313						
53	355112	2022	BRO SP	18,249						34.22
54	355113	2016	EXPE	120,089						30.00

Maintenance Labor				Repair Labor					Total Cost of Labor	One Item Repair Order
Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost		
				142.50	1.50	811	44.77	67.16	67.16	mutiple line
				170.00	1.00	391	40.00	40.00	40.00	mutiple line
				170.00	1.00	391	40.00	40.00	40.00	mutiple line
				2,812.00	15.20	811	44.77	680.50	680.50	mutiple line
2.00	300	34.11	68.22						68.22	mutiple line
									6.80	mutiple line
				789.95	5.50	391	40.00	220.00	220.00	mutiple line
0.40	908	13.00	5.20						5.20	1
				170.00	1.00	391	40.00	40.00	40.00	mutiple line
									72.00	mutiple line
				170.00	1.00	811	44.77	44.77	44.77	1
				160.00	1.00	485	26.65	26.65	26.65	mutiple line
									6.80	mutiple line
				40.00	0.40	908	13.00	5.20	5.20	1
									5.20	mutiple line
									6.80	mutiple line
									8.50	mutiple line
									6.80	mutiple line
									6.80	mutiple line
									5.20	mutiple line
				127.50	1.50	418	27.72	41.58	41.58	mutiple line
									6.80	mutiple line
									80.00	1
									5.20	mutiple line
				62.95	0.30	896	13.00	3.90	3.90	1
				425.00	2.50	418	27.72	69.30	69.30	mutiple line
				616.00	4.50	300	34.11	153.50	153.50	mutiple line
				1,570.00	9.50	104		0.00	0.00	mutiple line
				425.00	2.50	887	25.00	62.50	62.50	mutiple line
				2,011.00	12.80	485	26.65	341.12	341.12	mutiple line
				850.00	5.30	196	20.00	106.00	106.00	mutiple line
									266.11	mutiple line
				227.00	1.40	350	29.31	41.03	41.03	mutiple line
				1,105.00	6.50	399	42.64	277.16	277.16	mutiple line
				2,021.00	5.50	104	53.30	293.15	293.15	mutiple line
									3.90	1
4.80	104	53.30	255.84						255.84	mutiple line
0.40	418	27.72	11.09						11.09	mutiple line
0.80	893	17.00	13.60						13.60	mutiple line
									80.00	1
0.40	912	17.00	6.80						6.80	1
0.40	896	13.00	5.20						5.20	mutiple line
				195.00	1.50	485	26.65	39.97	39.97	mutiple line
0.40	912	17.00	6.80	162.14	1.00	811	44.77	44.77	51.57	mutiple line
0.40	893	17.00	6.80						6.80	mutiple line
									8.50	1
				160.00	1.00	350	29.31	29.31	29.31	1
				721.95	5.20	391	40.00	208.00	208.00	mutiple line
0.40	811	44.77	17.91						17.91	mutiple line
				370.00	2.00	811	44.77	89.54	89.54	mutiple line
0.40	921								3.40	1
				34.22	0.20	999			0.00	1
0.40	921								0.00	1
0.40	762	17.00	6.80						6.80	mutiple line

Repair Order Analy

Dealership				Competitive Labor					Maintenance La		
RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technician Number
354987	2017	F-250	87,460	0.00	0.00	0		###	0.00	0.00	0
355031	2018	EDGE	81,392	0.00	0.00	0		###	0.00	0.00	0
355065	2013	EXPLOR	121,612	0.00	0.00	0		###	0.00	0.00	0
354780	2014	F-550	195,255	0.00	0.00	0		###	0.00	0.00	0
354855	2015	F-150	97,294	0.00	0.00	0		###	340.00	2.00	0
354957	2020	Ranger	9,368	34.22	0.40	912	17.00	6.80	0.00	0.00	912
354961	2014	F-150	108,161	0.00	0.00	0		###	0.00	0.00	0
354967	2019	ESCAPE	93,337	0.00	0.00	0		###	30.00	0.40	0
354971	2013	EXPLOR	151,311	0.00	0.00	0		###	0.00	0.00	0
354976	2019	EXPED	63,822	433.95	3.60	196	20.00	72.00	0.00	0.00	196
354981	2003	F-350	113,282	0.00	0.00	0		###	0.00	0.00	0
354984	2014	F-150	106,992	0.00	0.00	0		###	0.00	0.00	0
354986	2017	EXPLOR	138,676	34.22	0.40	912	17.00	6.80	0.00	0.00	912
354992	2013	FUSION	172,848	0.00	0.00	0		###	0.00	0.00	0
354993	2024	F-150	6,523	34.22	0.40	896	13.00	5.20	0.00	0.00	896
354996	2017	F-150	59,103	34.22	0.40	893	17.00	6.80	0.00	0.00	893
354997	2022	F-350	27,582	42.15	0.50	897	17.00	8.50	0.00	0.00	897
354998	2021	MUSTAN	4,319	34.22	0.40	897	17.00	6.80	0.00	0.00	897
355003	2017	FUSION	57,865	34.22	0.40	893	17.00	6.80	0.00	0.00	893
355005	2015	FOCUS	57,921	34.22	0.40	896	13.00	5.20	0.00	0.00	896
355006	2010	MARINEI	83,946	0.00	0.00	0		###	0.00	0.00	0
355008	2012	F-150	219,168	34.22	0.40	897	17.00	6.80	0.00	0.00	897
355011	2020	SIERRA	77,142	129.95	2.00	391	40.00	80.00	0.00	0.00	391
355014	2019	EXPLOR	110,983	34.22	0.40	896	13.00	5.20	0.00	0.00	896
354643	2021	RANGER	17,830	0.00	0.00	0		###	0.00	0.00	0
352833	2023	EXPEDIT	5,409	0.00	0.00	0		###	0.00	0.00	0
352923	2020	F-150	49,156	0.00	0.00	0		###	0.00	0.00	0
352928	2001	F-250	85,121	0.00	0.00	0		###	0.00	0.00	0
353699	2017	ESCAPE	105,755	0.00	0.00	0		###	0.00	0.00	0
354218	2008	F-150	217,596	0.00	0.00	0		###	0.00	0.00	0
354256	2014	F-150	5,707	0.00	0.00	0		###	0.00	0.00	0
354510	2021	BRO SPT	54,334	754.19	9.60	418	27.72	266.11	0.00	0.00	418
354536	2022	BRONCC	23,485	0.00	0.00	0		###	0.00	0.00	0
354544	2021	F-150	72,695	0.00	0.00	0		###	0.00	0.00	0
354546	2021	F-450	3,411	0.00	0.00	0		###	0.00	0.00	0
354628	2016	F-150	10,788	18.75	0.30	896	13.00	3.90	0.00	0.00	896
354639	2021	F-450	130,607	0.00	0.00	0		###	432.19	4.80	0
354671	2021	EXPLOR	39,338	0.00	0.00	0		###	34.22	0.40	0
354680	2016	ESCAPE	67,430	0.00	0.00	0		###	64.22	0.80	0
354709	2013	F-250	216,537	129.95	2.00	391	40.00	80.00	0.00	0.00	391
354714	2018	EXPLOR	61,799	0.00	0.00	0		###	34.22	0.40	0
354720	2015	SIENNA	166,554	0.00	0.00	0		###	34.22	0.40	0
354722	2016	EXPLOR	94,099	0.00	0.00	0		###	0.00	0.00	0
354730	2022	F-250	29,222	0.00	0.00	0		###	34.22	0.40	0
354734	2017	F-150	86,926	0.00	0.00	0		###	34.22	0.40	0
354740	2014	F-150	2,014	25.00	0.50	897	17.00	0.00	0.00	0.00	897
353707	2014	EDGE	158,601	0.00	0.00	0		###	0.00	0.00	0
353788	2012	F-250	177,831	0.00	0.00	0		###	0.00	0.00	0
353926	2017	F-150	71,101	0.00	0.00	0		###	34.22	0.40	0
354145	2014	F-250	121,775	0.00	0.00	0		###	0.00	0.00	0
ROs 1-50		Totals		1,841.92	22.10			###	1,071.73	10.40	12178
Date of Study:				C Labor					M Labor		

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bor		Repair Labor					Total Cost of Labor	One Item Repair Order
Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost		
	#VALUE!	142.50	1.50	811	44.77	67.16	67.16	multiple line
	#VALUE!	170.00	1.00	391	40.00	40.00	40.00	multiple line
	#VALUE!	170.00	1.00	391	40.00	40.00	40.00	multiple line
	#VALUE!	2,812.00	15.20	811	44.77	680.50	680.50	multiple line
	#VALUE!	0.00	0.00	0		#VALUE!	68.22	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	6.80	multiple line
	#VALUE!	789.95	5.50	391	40.00	220.00	220.00	multiple line
	#VALUE!	0.00	0.00	0		#VALUE!	5.20	1
	#VALUE!	170.00	1.00	391	40.00	40.00	40.00	multiple line
20.00	0.00	0.00	0.00	0		#VALUE!	72.00	multiple line
	#VALUE!	170.00	1.00	811	44.77	44.77	44.77	1
	#VALUE!	160.00	1.00	485	26.65	26.65	26.65	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	6.80	multiple line
	#VALUE!	40.00	0.40	908	13.00	5.20	5.20	1
13.00	0.00	0.00	0.00	0		#VALUE!	5.20	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	6.80	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	8.50	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	6.80	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	6.80	multiple line
13.00	0.00	0.00	0.00	0		#VALUE!	5.20	multiple line
	#VALUE!	127.50	1.50	418	27.72	41.58	41.58	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	6.80	multiple line
40.00	0.00	0.00	0.00	0		#VALUE!	80.00	1
13.00	0.00	0.00	0.00	0		#VALUE!	5.20	multiple line
	#VALUE!	62.95	0.30	896	13.00	3.90	3.90	1
	#VALUE!	425.00	2.50	418	27.72	69.30	69.30	multiple line
	#VALUE!	616.00	4.50	300	34.11	153.50	153.50	multiple line
	#VALUE!	1,570.00	9.50	104	0.00	0.00	0.00	multiple line
	#VALUE!	425.00	2.50	887	25.00	62.50	62.50	multiple line
	#VALUE!	2,011.00	12.80	485	26.65	341.12	341.12	multiple line
	#VALUE!	850.00	5.30	196	20.00	106.00	106.00	multiple line
27.72	0.00	0.00	0.00	0		#VALUE!	266.11	multiple line
	#VALUE!	227.00	1.40	350	29.31	41.03	41.03	multiple line
	#VALUE!	1,105.00	6.50	399	42.64	277.16	277.16	multiple line
	#VALUE!	2,021.00	5.50	104	53.30	293.15	293.15	multiple line
13.00	0.00	0.00	0.00	0		#VALUE!	3.90	1
	#VALUE!	0.00	0.00	0		#VALUE!	255.84	multiple line
	#VALUE!	0.00	0.00	0		#VALUE!	11.09	multiple line
	#VALUE!	0.00	0.00	0		#VALUE!	13.60	multiple line
40.00	0.00	0.00	0.00	0		#VALUE!	80.00	1
	#VALUE!	0.00	0.00	0		#VALUE!	6.80	1
	#VALUE!	0.00	0.00	0		#VALUE!	5.20	multiple line
	#VALUE!	195.00	1.50	485	26.65	39.97	39.97	multiple line
	#VALUE!	162.14	1.00	811	44.77	44.77	51.57	multiple line
	#VALUE!	0.00	0.00	0		#VALUE!	6.80	multiple line
17.00	0.00	0.00	0.00	0		#VALUE!	8.50	1
	#VALUE!	160.00	1.00	0		#VALUE!	29.31	1
	#VALUE!	721.95	5.20	0		#VALUE!	208.00	multiple line
	#VALUE!	0.00	0.00	0		#VALUE!	17.91	multiple line
	#VALUE!	370.00	2.00	897	17	34.00	89.54	multiple line
315.72	#VALUE!	15,673.99	90.60			###	3,937.98	10
R Labor								One Item

Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Total Cost of Labor	Repair Order	

Repair Order Analysis

Dealership				Competitive Labor				Maintenance Labor				Repair Labor				Total Cost of Labor	One Item Repair Order			
RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours			Technician Number	Pay Per FRH	Labor Cost
355101	2023	F150	3,975	10.00	0.20	897	17.00	3.40	34.22	0.40	921		#VALUE!	0.00	0.00	0		#VALUE!	3.40	1
355108	2014	F150	133,313	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	34.22	0.20	999		#VALUE!	0.00	1
355112	2022	BRO SP	18,249	0.00	0.00	0		#VALUE!	34.22	0.40	921		#VALUE!	0.00	0.00	0		#VALUE!	0.00	1
355113	2016	EXPE	120,089	0.00	0.00	0		#VALUE!	30.00	0.40	762	17.00	6.80	0.00	0.00	0		#VALUE!	6.80	multiple line
355115	2020	F150	61,779	0.00	0.00	0		#VALUE!	184.95	2.50	391	40.00	100.00	0.00	0.00	0		#VALUE!	100.00	multiple line
355118	2019	EDGE	24,918	0.00	0.00	0		#VALUE!	34.22	0.40	912	17.00	6.80	0.00	0.00	0		#VALUE!	6.80	1
355122	2016	F150	58,026	0.00	0.00	0		#VALUE!	34.22	0.40	897	17.00	6.80	48.64	0.50	912	17.00	8.50	15.30	multiple line
355125	2018	ESCA	86,905	128.70	1.80	391	40.00	72.00	34.22	0.40	391	40.00	16.00	0.00	0.00	0		#VALUE!	88.00	multiple line
355134	2015	NAVI	138,447	30.00	0.40	908	13.00	5.20	34.22	0.40	912	13.00	6.80	0.00	0.00	0		#VALUE!	12.00	multiple line
355135	2020	EDGE	37,096	30.00	0.40	908	13.00	5.20	34.22	0.40	896	13.00	5.20	0.00	0.00	0		#VALUE!	10.40	multiple line
355136	2013	FOCUS	15,519	0.00	0.00	0		#VALUE!	41.26	0.40	897	17.00	6.80	0.00	0.00	0		#VALUE!	6.80	multiple line
355137	2022	RANG	47,263	0.00	0.00	0		#VALUE!	34.22	0.40	897	17.00	6.80	0.00	0.00	0		#VALUE!	6.80	1
355138	2018	F150	75,636	0.00	0.00	0		#VALUE!	34.22	0.40	908	13.00	5.20	0.00	0.00	0		#VALUE!	5.20	1
355141	2022	EXPL	25,030	128.70	1.80	391	40.00	72.00	34.22	0.40	391	40.00	16.00	0.00	0.00	0		#VALUE!	88.00	multiple line
355142	2019	ESCA	93,436	0.00	0.00	0		#VALUE!	0.00	0.00	896	13.00	0.00	0.00	0.00	0		#VALUE!	0.00	1
355144	2012	F150	155,876	0.00	0.00	0		#VALUE!	34.22	0.40	893	17.00	6.80	0.00	0.00	0		#VALUE!	6.80	multiple line
355148	2019	F150	79,869	0.00	0.00	0		#VALUE!	34.22	0.40	897	17.00	6.80	0.00	0.00	0		#VALUE!	6.80	1
355070	2021	EXPE	38,537	0.00	0.00	0		#VALUE!	67.17	0.70	912	17.00	11.90	194.57	1.20	912	17.00	20.40	32.30	multiple line
354297	2016	FUSION	111,577	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	34.00	0.20	999		#VALUE!	0.00	1
354394	2021	BRONCO	26,211	0.00	0.00	0		#VALUE!	680.00	4.00	418	27.72	110.88	0.00	0.00	0		#VALUE!	110.88	multiple line
354761	2021	F150	48,456	184.95	2.50	391	40.00	100.00	34.22	0.40	391	40.00	16.00	0.00	0.00	0		#VALUE!	116.00	multiple line
354879	2006	F250	182,209	740.00	4.00	104	53.30	213.20	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	213.20	multiple line
354951	2023	F350	26,654	243.21	1.50	811	44.77	67.16	42.15	0.50	912	17.00	8.50	0.00	0.00	0		#VALUE!	75.66	multiple line
354963	2018	EXPL	130,275	135.32	1.00	391	40.00	40.00	2,346.00	13.80	391	40.00	552.00	78.64	0.30	391	40.00	12.00	604.00	multiple line
355151	2021	EXPL	27,821	7.50	0.20	908	13.00	2.60	34.22	0.40	908	13.00	5.20	0.00	0.00	0		#VALUE!	7.80	1
353932	2017	EDGE	57,365	0.00	0.00	0		#VALUE!	34.22	0.40	912	17	6.80	0.00	0.00	0		#VALUE!	6.80	multiple line
354038	2016	F-150	158,213	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	714.22	12.00	399	42.64	511.68	511.68	multiple line
354140	2012	F-250	127,202	0.00	0.00	0		#VALUE!	34.22	0.40	896	13	5.20	185.00	1.00	104	53.3	53.30	58.50	multiple line
354151	2014	F-150	183,331	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	1,555.00	9.50	418	27.72	263.34	263.34	multiple line
354166	2008	EXPED	199,197	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	184.72	1.20	912	17	20.40	20.40	multiple line
354203	2018	ESCAPE	114,656	135.32	1.00	350	29.31	29.31	0.00	0.00	0		#VALUE!	953.68	6.20	350	29.31	181.72	211.03	multiple line
354216	2022	EXPLORE	20,491	0.00	0.00	0		#VALUE!	34.22	0.40	896	13	5.20	32.95	0.30	897	17	5.10	10.30	multiple line
354220	2011	EDGE	165,007	547.59	4.20	300	34.11	143.26	0.00	0.00	0		#VALUE!	375.68	2.30	300	34.11	78.45	221.71	multiple line
354221	2018	F-150	86,970	0.00	0.00	0		#VALUE!	30.00	0.40	908	13	5.20	0.00	0.00	0		#VALUE!	5.20	1
354223	2015	F-150	112,484	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	215.00	1.50	399	42.64	63.96	63.96	multiple line
354224	2020	CIVIC	56,466	0.00	0.00	0		#VALUE!	0.00	0.40	912	17	6.80	0.00	0.00	0		#VALUE!	6.80	1
354228	2013	ESCAPE	64,669	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	85.00	0.50	887	25	12.50	12.50	multiple line
354230	2018	SANTA FE	108,499	0.00	0.00	0		#VALUE!	0.00	0.40	912	17	6.80	0.00	0.00	0		#VALUE!	6.80	1
354231	2021	F-150	17,244	0.00	0.00	0		#VALUE!	34.22	0.40	898	17	6.80	0.00	0.00	0		#VALUE!	6.80	multiple line
354235	2017	FLEX	145,477	0.00	0.00	0		#VALUE!	30.00	0.40	908	13	5.20	0.00	0.00	0		#VALUE!	5.20	1
354236	2008	TOWN CA	104,414	0.00	0.00	0		#VALUE!	34.22	0.40	902	13	5.20	0.00	0.00	0		#VALUE!	5.20	1
354242	2018	EXPLORE	62,422	0.00	0.00	0		#VALUE!	30.00	0.40	908	13	5.20	0.00	0.00	0		#VALUE!	5.20	1
354245	2016	TAURUS	46,005	0.00	0.00	0		#VALUE!	64.22	0.80	908	13	10.40	0.00	0.00	0		#VALUE!	10.40	multiple line
354246	2022	F-350	55,783	0.00	0.00	0		#VALUE!	58.15	0.90	893	17	15.30	0.00	0.00	0		#VALUE!	15.30	multiple line
354251	2017	EXPLORE	46,333	0.00	0.00	0		#VALUE!	253.21	0.60	912	17	10.20	0.00	0.00	0		#VALUE!	10.20	multiple line
354252	2022	EXPLORE	12,792	0.00	0.00	0		#VALUE!	13.60	0.20	908	13	2.60	0.00	0.00	0		#VALUE!	2.60	1
355094	2020	F-350	90,025	129.95	2.00	391	40	80.00	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	80.00	1
354722	2016	EXPLORE	94,099	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	195.00	1.50	485	26.65	39.97	39.97	multiple line
355018	2012	SIERRA	182,643	129.95	2.00	391	40	80.00	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	80.00	1
355021	2001	F-350	337,777	0.00	0.00	0		#VALUE!	0.00	0.00	0		#VALUE!	32.95	0.30	897	17	5.10	5.10	1
RO's 51-100 Totals				2,581.19	23.00			#VALUE!	4,520.89	34.40			#VALUE!	4,919.27	38.70			#VALUE!	3,187.94	20
Date of Study:				C Labor				M Labor				R Labor				Total Cost of Labor	One Item Repair Order			
Study Compiled by:				Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours			Technician Number	Pay Per FRH	Labor Cost

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages
Competitive	\$ 4,423	÷ 45.10	= 98.07
Maintenance	\$ 5,593	÷ 44.80	= 124.84
Repair	\$ 20,593	÷ 129.30	= 159.27
Totals	\$ 30,609	÷ 219.20	= 139.64
		Target Labor Rate	164.14
Total ROs	100	Difference	-24.50

Cost of Labor

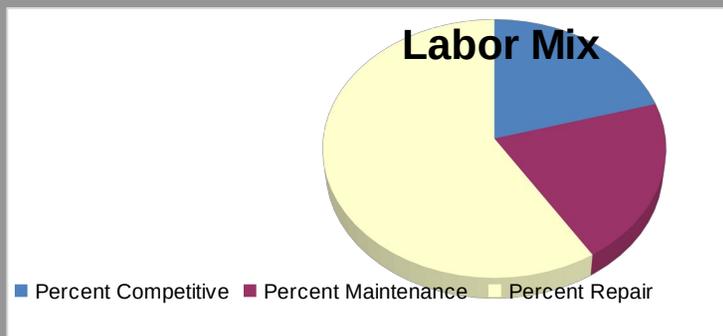
Total Cost of Labor	7125.92	÷ Total Sales	= 23.28%
Total Cost of Labor	7125.92	÷ Total FRHs	= 32.51

Repair Order Measurements

Total Labor Sales	30,608.99	÷ Total ROs	= \$306.09
Total FRHs	219.20	÷ Total ROs	= 2.19
Menu Sales		÷ Total ROs	=
Competitive FRHs	45.10	÷ Total FRHs	= 20.57%
Maintenance FRHs	44.80	÷ Total FRHs	= 20.44%
Repair FRH	129.30	÷ Total FRHs	= 58.99%
One item ROs	30	÷ Total ROs	= 30.00%

Model Year Analysis

2025	2024	2023	2022	2021
0	1	3	9	12
0.00%	1.00%	3.00%	9.00%	12.00%





Report

Analysis

FRH Average

FRH Average

FRH Average

Customer ELR

Per FRH

Per FRH

Percent Cost of Sales

Cost per FRH

Avg Labor per RO

Avg FRH's per RO

Percent Menu Sales

Percent Competitive

Percent Maintenance

Percent Repair

Percent One Item RO

2020	Older	Total
7	68	100
7.00%	68.00%	

