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MONTHLY ANALYSIS
 STORE 01 BRANCH 01 DUTEAU CHEV. CO., INC. MM/YY 7/24

SUMMARY

COST OF SALES		PARTS	PARTS%	PIECES	MTD
MTD%	YTD				
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	NORMAL STOCK PARTS	3173	81.1%	7938	135764.00
46.2%	849308.97				
	AUTOMATIC PHASEOUT (AP) PARTS	132	3.3%	211	29911.04
10.1%	138571.63				
	DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00
0.0%	0.00				
	MANUAL ORDER (MO) PARTS	19	0.4%	46	1536.09
0.5%	28181.49				
	NON-STOCK (NS) PARTS	576	14.7%	1056	125811.31
42.8%	840566.61				
	NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00
0.0%	0.00				
	OBSOLETE (OB) PARTS	0	0.0%	0	0.00
0.0%	0.00				
	REPLACED BY HOLD (RBH) PARTS	11	0.2%	13	246.17
0.0%	6004.55				
	SOLD NOT STOCKED	0	0.3%	0	0.00
0.4%	18.60				
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	TOTAL COST OF SALES	3911	100.0%	9264	293268.61
100.0%	1862651.85				
	LOST SALES (MEMO)	18		65	580.58
3249.10					
	CREDIT/RETURNS (MEMO)	36		53	3182.73
21110.14					

0.00	UNUSUAL SALES (MEMO)	0		0	0.00
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INVESTMENT VALUE%		PARTS	PARTS%	PIECES	EXT VALUE
55.8%	NORMAL STOCK PARTS	3495	21.1%	12057	259465.13
21.2%	AUTOMATIC PHASEOUT (AP) PARTS	1700	10.2%	2213	98617.55
0.0%	DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00
0.3%	MANUAL ORDER (MO) PARTS	17	0.1%	530	1692.26
20.1%	NON-STOCK (NS) PARTS	11223	67.9%	1972	93728.49
0.0%	NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00
0.0%	OBSOLETE (OB) PARTS	0	0.0%	0	0.00
2.6%	REPLACED BY HOLD (RBH) PARTS	81	0.7%	225	11105.85
100.0%	TOTAL INVESTMENT	16516	100.0%	16997	464609.28
	DIRTY CORE INVENTORY	1		8	120.00
	NEW CORE INVENTORY	131		171	12411.00

ACCUM ACTIVITY VALUE%	VALUE%	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE

27.9	CURRENT	2175	13.1%	13.1%	129960.49
	27.9%				
27.0	1-3 MONTHS	4174	25.2%	38.3%	125626.25
	54.9%				
16.8	4-6 MONTHS	2844	17.2%	55.5%	78309.87
	71.7%				
9.2	7-9 MONTHS	2125	12.8%	68.3%	42965.89
	80.9%				
7.6	10-12 MONTHS	2110	12.7%	81.0%	35598.74
	88.5%				
9.9	13-24 MONTHS	2952	17.8%	98.8%	46124.14
	98.4%				
1.6	25 MONTHS OR MORE	136	1.2%	100.0%	6023.90
	100.0%				

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OUTSTANDING ORDERS VALUE%	PARTS	PARTS%	PIECES	EXT VALUE	
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14.0%	STOCK ORDER	104	34.3%	239	7698.36
29.2%	STOCK ORDER - BACKORDER	71	23.4%	91	16084.12
2.4%	STOCK ORDER - CROSS SHIP	18	5.9%	125	1322.89
0.0%	SUPPLEMENTAL ORDER	0	0.0%	0	0.00
1.4%	SUPPLEMENTAL ORDER - BACKORDER	3	0.9%	15	771.04
0.0%	SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00

31.8%	CUSTOMER ORDER	74	24.4%	82	17476.48
0.0%	CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00
21.0%	CUSTOMER ORDER - CROSS SHIP	33	10.8%	54	11556.29
0.0%	EMERGENCY PURCHASES	0	0.0%	0	0.00
0.2%	OTHER ORDERS	0	0.3%	0	0.00

100.0%	TOTAL OUTSTANDING ORDERS	303	100.0%	606	54909.18

PROCESSED ORDERS		PARTS	PARTS%	PIECES	MTD
MTD%	YTD				

57.5%	STOCK ORDER 521022.13	1138	62.5%	2717	82062.31
0.0%	STOCK ORDER - BACKORDER -18052.97	0	0.0%	-13	-1113.70
0.0%	STOCK ORDER - CROSS SHIP -1055.27	0	0.0%	-2	-9.54
0.0%	SUPPLEMENTAL ORDER 0.00	0	0.0%	0	0.00
0.0%	SUPPLEMENTAL ORDER - BACKORDER -1125.95	17	0.9%	0	0.00
0.0%	SUPPLEMENTAL ORDER - CROSS SHIP 0.00	0	0.0%	0	0.00
44.1%	CUSTOMER ORDER 462157.23	665	36.5%	822	62936.46
0.0%	CUSTOMER ORDER - BACKORDER 0.00	0	0.0%	0	0.00
0.0%	CUSTOMER ORDER - CROSS SHIP -1352.44	0	0.0%	-7	-1239.74

0.0%	EMERGENCY PURCHASES	0	0.0%	0	0.00
	0.00				
0.0%	OTHER ORDERS	0	0.1%	0	0.00
	0.00				

100.0%	TOTAL PROCESSED ORDERS	1820	100.0%	3517	142635.79
	961592.73				
0.00	FORCED.ORDERS	0		0	0.00

RECEIPTS		PARTS	PARTS%	PIECES	MTD
MTD%	YTD				

22.1%	STOCK ORDER	969	38.5%	2638	67858.44
	412694.75				
2.6%	STOCK ORDER - BACKORDER	78	3.1%	147	8144.45
	64730.92				
0.9%	STOCK ORDER - CROSS SHIP	64	2.5%	148	3039.63
	32513.34				
0.0%	SUPPLEMENTAL ORDER	0	0.0%	0	0.00
	0.00				
1.5%	SUPPLEMENTAL ORDER - BACKORDER	15	0.5%	841	4892.17
	20719.18				
0.2%	SUPPLEMENTAL ORDER - CROSS SHIP	2	0.0%	180	705.24
	705.24				
18.8%	CUSTOMER ORDER	529	21.0%	830	57637.81
	472962.49				
0.0%	CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00
	119.99				
4.0%	CUSTOMER ORDER - CROSS SHIP	105	4.1%	157	12525.23
	15072.54				
8.5%	EMERGENCY PURCHASES	96	3.8%	123	26110.16
	58463.65				
41.4%	OTHER ORDERS	657	26.5%	1523	125588.11
	836586.78				

100.0%	TOTAL RECEIPTS 1914568.88	2515	100.0%	6587	306501.24
-12926.42	PURCHASES DISCOUNT	321		422	-2203.66

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ADDS/DELETES/ADJUSTS YTD	PARTS	PIECES	MTD
190.51	1261	0	0.00
0.00	1341	0	0.00
-71326.74	32	-81	-5632.28
39342.51	48	3848	3334.61
-7936.08	0	0	0.00
-72505.65	77	-96	-7724.72
0.00	0	0	0.00
3101.69	1688	27	153.75
3451.67	11	-934	434.41
0.00	0	0	0.00

-105682.09	TOTAL ADDS/DELETES/ADJUSTS	4458	2764	-9434.23

	APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD
	YTD			

12840.42	APPRECIATION - FACTORY MASTER UPDATE	186	221	227.88
221.63	APPRECIATION - MANUAL UPDATE	1	4	360.36

13062.05	TOTAL APPRECIATION	187	225	588.24

1770.51	FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00
217.53	FIRST PRICING - MANUAL UPDATE	0	0	0.00

1988.04	TOTAL FIRST PRICING	0	0	0.00

15050.09	TOTAL APPRECIATION/FIRST PRICING	187	225	588.24

	OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD
	YTD			

516380.71	OPENING INVENTORY	16557	15976	462426.30

CLOSING INVENTORY	16516	16997	464609.28
464609.28			
PERCENT OF CHANGE	-0.1%	6.4%	0.5%
-9.9%			

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
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OUT OF STOCK	11694	0	0.00
NO COST	162	2	0.00
NO FACTORY RECORD	4679	3894	22562.17
NO SERVICE	17	12	229.82
MINUS ON HAND	31	-54	-2646.54
PHASED IN	130	66	2673.96
CONVERTED TO AUTOMATIC PHASEOUT (AP)	596	63	1899.70

BUSINESS RATIOS

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LEVEL OF SERVICE	96.6%
STOCK ORDER PERFORMANCE	27.9%
GROSS TURNOVER RATE	6.6
TRUE TURNOVER RATE	1.7