



Financial Management Objective Homework

**Student
Class #**

Jesse Lazzaro

Name:

N324

Academy

***I plan to accomplish the following objective
our next class on:***

Increase labor sales per tech.

by

**Provide the relevant
composite data**

Department	Month	Page	Column
Service	3/17	32A	9

Action plan for achieving objective
What is the area of focus? Increase labor sales per tech.
What is the proposed plan? How will you achieve it? Each one of my techs has two lifts. Every night prior to shutdown we will have a porter rack a pre-cert used with wheels off. By pre loading the shop we should be able to pick up a min of 2 labor hours per day.
How will you track your progress? What measurements, KPI's? How often will you track?
I will track weekly by pulling the RO punches.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Service Manager, Dispatcher, Writers, Tecs, Porters
Is there a cost, or estimated cost for implementation?
none
Projected date of completion? 5/1-open

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.