

## First Time Fill Rate

| DEALERSHIP NAME |           | First time fill rate              |                                   |                          |                             |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE            | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 8/26/2024       | 8         | 2                                 | 3                                 | 3                        | 25.00%                      |
| 8/27/2024       | 12        | 2                                 | 5                                 | 5                        | 16.67%                      |
| 8/28/2024       | 5         | 1                                 | 1                                 | 3                        | 20.00%                      |
|                 |           |                                   |                                   |                          | #DIV/0!                     |
| <b>Totals</b>   | <b>25</b> | <b>5</b>                          |                                   |                          | <b>20.00%</b>               |