

Desk Manager(s)	Finance Manager(s)	Sales Consultant(s)
Mark Rodgers	Steve Ageloff	Joshua Townes
Jeff Ramsburg	Delshawn Planter	Serdal Uzun
Kirby Beccio	Shar Chada	Frank Janezic
Tom Snyder	Kristen Weikel	Keith Schopman
Tim Robertson		Carey Olivis
		Pete Dixon
		Cai Holliday
		Ray Mclaughlin
		Seth Springer
		Michael Castera
		Robert Young
		Derek Lewis
		Michelle Mcbride
		Norm Dowdy
		Ahmed Baroud
		Ammar Al Dahhan
		Jimmy Dawodu
		Kelvin







Unit #	Stock#	Year	Make	Model	Days in Stock	Acquisition Source	CP O	Advertised Price (Time of Sale)	Transaction Price	Advertised Price to Market % (Time of Sale)	Front-End Gross	Finance Gross
ex.	P123456	2015	Chevrolet	Equinox	30	Trade on New	No	\$ 15,000	\$ 13,800	95%	\$1,500	\$500
1	HL613007	17	Jeep	Wrangler	21	Trade on New	No	\$ 20,000	\$ 20,000	96%	\$1,164	\$0
2	PR71900	22	Audi	A4	39	ntal Fleet (Enterprise, etc.)	No	\$ 24,500	\$ 24,500	98%	(\$182)	\$2,091
3	PR72005	22	Audi	SQ5	14	ntal Fleet (Enterprise, etc.)	No	\$ 38,500	\$ 38,500	100%	\$2,231	\$4,761
4	PR71870	18	Lincoln	MKZ	48	ntal Fleet (Enterprise, etc.)	No	\$ 20,000	\$ 20,000	90%	(\$704)	\$974
5	JFC88091	18	Ford	F-150	5	Trade on New	No	\$ 28,000	\$ 28,000	96%	\$5,680	\$1,517
6	KR224432	19	GMC	YUKON	23	Trade on New	No	\$ 38,000	\$ 38,000	94%	\$696	\$2,623
7	KM182159	19	Volkswagen	Jetta	20	Trade on New	No	\$ 13,500	\$ 13,500	98%	\$2,347	\$315
8	P72002	22	Ford	F-350	20	Auction/Wholesale	Yes	\$ 75,000	\$ 75,000	96%	\$1,730	\$5,160
9	PR71998	2021	Ford	F-250	24	ntal Fleet (Enterprise, etc.)		\$ 38,500	\$ 38,500	98%	\$980	\$3,490
10	PL71924	2021	Ford	Explorer	41	Auction/Wholesale	NO	\$ 25,000	\$ 25,000	96%	\$987	\$3,452
11	PED58243	2023	Ford	F-250	18	Trade on New	NO	\$ 49,000	\$ 51,100	92%	\$5,388	\$6,492
12	MH591038	2021	Dodge	Challenger	14	Trade on New		\$ 25,500	\$ 28,500	96%	\$3,597	\$3,618
13	NBA88664	2022	Ford	Edge	6	Trade on New		\$ 26,000	\$ 26,000	95%	\$2,680	\$1,700
14	PL71951	2021	Ford	Explorer	36	ntal Fleet (Enterprise, etc.)		\$ 37,000	\$ 38,500	98%	(\$167)	\$4,292
15	JW221005	2018	Jeep	Wrangler	11	Trade on Used		\$ 26,000	\$ 26,000	96%	\$1,433	\$1,246
16	PR72043	2019	Infiniti	QX50	20	ntal Fleet (Enterprise, etc.)		\$ 22,500	\$ 22,500	98%	\$63	\$860
17	PL71957	2022	Hyundai	Tucson	48	Auction/Wholesale		\$ 26,500	\$ 26,500	96%	(\$1,670)	\$1,165
18	KK72007	2022	Tesla	Model X	22	Street/Curb Buy		\$ 74,000	\$ 74,000	95%	\$2,325	\$2,989
19	N7291793	2022	Kia	Seltos	5	Trade on New		\$ 20,000	\$ 20,000	96%	\$4,339	\$4,245
20	PR71974	2021	Buick	Envision	36	ntal Fleet (Enterprise, etc.)		\$ 22,500	\$ 22,500	98%	(\$1,217)	\$2,237
21	L6115649	2020	chevrolet	equinox	15	Trade on New		\$ 16,500	\$ 16,500	95%	\$1,970	\$4,181
22	PL72106	2021	Ford	Explorer	1	Other		\$ 21,799	\$ 21,799	90%	\$400	\$3,401
23	HBC39661	2017	Ford	Edge	8	Trade on Used		\$ 18,000	\$ 18,000	96%	\$3,077	\$4,867
24	PR71968	2022	Chrysler	Pacifica	48	ntal Fleet (Enterprise, etc.)		\$ 25,500	\$ 25,500	98%	(\$2,172)	\$3,904
25	LK709909	2020	Nissan	NV	42	Trade on Used		\$ 15,000	\$ 15,000	95%	\$288	\$2,356
26	PR71991	2021	BMW	X1	48	ntal Fleet (Enterprise, etc.)		\$ 23,000	\$ 23,000	90%	(\$1,957)	\$1,730
27	GR298459	2016	Ford	Fusion	9	Trade on Used		\$ 12,500	\$ 12,500	94%	\$2,180	\$2,353

28	KGA15354	2019	Ford	Explorer	5	Trade on Used		\$ 14,750	\$ 14,750	96%	\$1,330	\$1,723
29	PC71925	2021	Volvo	XC40	48	Auction/Wholesale		\$ 27,000	\$ 27,000	92%	(\$447)	
30	NFA62861	2021	Ford	F-15	14	Trade on New		\$ 42,000	\$ 42,000	96%	\$2,139	\$3,578
31	PR72066	2022	Ford	Edge	10	ntal Fleet (Enterprise, etc.)		\$ 24,000	\$ 24,000	98%	\$695	\$4,023
32	NU012572	2022	Hyundai	Veloster	5	Trade on New		\$ 28,500	\$ 28,500	96%	\$3,680	\$1,485
33	PUA51904	2023	Ford	Escape	11	Trade on New		\$ 25,000	\$ 25,000	96%	\$5,748	\$2,555
34	HED98356	2017	Ford	F-350	10	Trade on New		\$ 58,000	\$ 58,000	95%	\$2,866	\$1,044
35	PR72042	2020	Infiniti	Q50	35	ntal Fleet (Enterprise, etc.)		\$ 25,000	\$ 25,000	94%	\$159	\$3,373
36	FEF49394	2015	Ford	Expedition	15	Trade on Used		\$ 20,000	\$ 19,906	95%	\$1,588	\$0
37	PR71996	2023	Ford	Transit	45	Auction/Wholesale		\$ 39,000	\$ 42,000	91%	\$3,356	\$3,945
38	KK72054	2019	GMC	Sierra	16	Street/Curb Buy		\$ 44,000	\$ 44,000	95%	\$1,994	\$4,018
39	HS164160	2017	Toyota	Sienna	25	Trade on Used		\$ 21,500	\$ 21,500	96%	\$224	\$3,552
40	PR71985	2019	Chevrolet	Traverse	34	ntal Fleet (Enterprise, etc.)		\$ 23,000	\$ 23,000	94%	(\$1,106)	\$3,713
41	PL71906	2017	Lincoln	Continental	55	Auction/Wholesale		\$ 20,000	\$ 20,000	90%	(\$1,975)	\$2,460
42	M0117357	2021	Cadillac	CT4	56	Trade on New		\$ 22,500	\$ 22,500	93%	(\$271)	\$3,972
43	PR71985	2019	Chevrolet	Traverse	58	ntal Fleet (Enterprise, etc.)		\$ 23,000	\$ 23,000	95%	(\$1,106)	\$3,712
44	MG619059	2021	Ram	3500	7	Trade on New		\$ 69,000	\$ 69,000	101%	\$8,575	\$356
45	P72010	2022	Ford	explorer	46	Auction/Wholesale		\$ 37,000	\$ 37,000	92%	\$416	\$5,639
46	PR72056	2020	Hyundai	Elantra	20	ntal Fleet (Enterprise, etc.)		\$ 15,000	\$ 15,000	96%	\$1,731	\$0
47	PR71966	2023	Chrysler	Voyager	19	Auction/Wholesale		\$ 25,500	\$ 26,500	95%	\$802	\$0
48	EFB27497	2014	Ford	F-150	5	Trade on New		\$ 18,000	\$ 18,000	104%	\$4,680	\$2,893
49	KEG36419	2019	Ford	F-250	6	Trade on New		\$ 43,000	\$ 43,000	96%	\$2,780	\$4,098
50	PR71948	2022	Ford	Expedition	52	ntal Fleet (Enterprise, etc.)		\$ 46,000	\$ 46,000	92%	(\$903)	\$6,577
51	LFC00704	2020	Ford	F-150	48	Trade on Used		\$ 28,000	\$ 28,000	90%	\$2,216	\$1,699
52	P71973	2020	Hyundai	Tucson	50	Auction/Wholesale		\$ 19,000	\$ 18,975	96%	(\$2,756)	\$1,929
53	PR72034	2021	Audi	Q3	20	ntal Fleet (Enterprise, etc.)		\$ 21,500	\$ 21,500	95%	\$1,388	\$1,607

## Scoreboard Totals

% Retailed of Non-Franchise Make	58%
Total # Retail Units	200
Avg. Days to Sale	32.0
Avg. Advertised Price (Time of Sale)	\$ 32,222
Avg. Transaction Price	\$ 32,437
Avg. Market Price at 100%	\$ 34,173
Avg. Price to Market % (Time of Sale)	94%
Avg. Transaction to Market	95%
Avg. Transactional Discount	\$ (215)
Avg. Front-End Gross	\$ 712
Avg. Finance Gross	\$ 2,527
PUVR	\$ 3,163
Total Gross (Units & PUVR)	\$ 632,653
GROI	110%
% with Trade	34%
Avg. Over/Under Allowance	#DIV/0!



## Scoreboard

(Click on the blue header to access the dropdown)

Desk Manager	Totals	Bob Atwood	Mark Rodgers
% Retailed of Non-New Franchise	58%	#DIV/0!	61%
Total # Retail Units	200	0	87
Avg. Days to Sale	32.0	#DIV/0!	30.9
Avg. Advertised Price (Time of Sale)	\$ 32,222	#DIV/0!	\$ 33,336
Avg. Transaction Price	\$ 32,437	#DIV/0!	\$ 33,520
Avg. Market Price at 100%	\$ 34,173	#DIV/0!	\$ 35,175
Avg. Price to Market % (Time of Sale)	94%	#DIV/0!	95%
Avg. Transaction to Market	95%	#DIV/0!	95%
Avg. Transactional Discount	\$ (215)	#DIV/0!	\$ (184)
Avg. Front-End Gross	\$ 712	#DIV/0!	\$ 902
Avg. Finance Gross	\$ 2,527	#DIV/0!	\$ 2,323
PUVR	\$ 3,163	#DIV/0!	\$ 3,172
Total Gross (Units & PUVR)	\$ 632,653	#DIV/0!	\$ 275,934
GROI	110%	#DIV/0!	110%
% with Trade	34%	#DIV/0!	33%
Avg. Over/Under Allowance	#DIV/0!	#DIV/0!	#DIV/0!



n list, then scroll up to select your staff member for each column.)

Tim Robertson	Kirby Beccio	Jeff Ramsburg	
#DIV/0!	58%	54%	#DIV/0!
0	45	68	0
#DIV/0!	33.2	32.6	#DIV/0!
#DIV/0!	\$ 31,595	\$ 31,213	#DIV/0!
#DIV/0!	\$ 31,986	\$ 31,349	#DIV/0!
#DIV/0!	\$ 33,265	\$ 33,316	#DIV/0!
#DIV/0!	95%	94%	#DIV/0!
#DIV/0!	96%	94%	#DIV/0!
#DIV/0!	\$ (391)	\$ (137)	#DIV/0!
#DIV/0!	\$ 573	\$ 560	#DIV/0!
#DIV/0!	\$ 2,877	\$ 2,558	#DIV/0!
#DIV/0!	\$ 3,386	\$ 3,005	#DIV/0!
#DIV/0!	\$ 152,367	\$ 204,352	#DIV/0!
#DIV/0!	115%	106%	#DIV/0!
#DIV/0!	44%	28%	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!





## Scoreboard

(Click on the blue header to access the dropdown)

Sales Consultant	Totals	Carey Olivis	Seth Springer
% Retailed of Non-New Franchise	58%	100%	47%
Total # Retail Units	200	4	15
Avg. Days to Sale	32.0	31.8	38.2
Avg. Advertised Price (Time of Sale)	\$ 32,222	\$ 39,375	\$ 32,100
Avg. Transaction Price	\$ 32,437	\$ 39,375	\$ 32,473
Avg. Market Price at 100%	\$ 34,173	\$ 41,905	\$ 34,186
Avg. Price to Market % (Time of Sale)	94%	94%	94%
Avg. Transaction to Market	95%	94%	95%
Avg. Transactional Discount	\$ (215)	\$ -	\$ (373)
Avg. Front-End Gross	\$ 712	\$ 341	\$ 776
Avg. Finance Gross	\$ 2,527	\$ 2,151	\$ 2,280
PUVR	\$ 3,163	\$ 2,492	\$ 3,057
Total Gross (Units & PUVR)	\$ 632,653	\$ 9,967	\$ 45,848
GROI	110%	72%	89%
% with Trade	34%	50%	47%
Avg. Over/Under Allowance	#DIV/0!	#DIV/0!	#DIV/0!



n list, then scroll up to select your staff member for each column.)

Ahmed Baroud	Cai Holliday	Derek Lewis	Ray Mclaughlin
64%	50%	42%	73%
22	12	12	15
31.5	40.7	29.7	35.8
\$ 29,205	\$ 37,980	\$ 37,932	\$ 27,167
\$ 29,495	\$ 38,194	\$ 37,974	\$ 27,265
\$ 30,894	\$ 40,159	\$ 40,661	\$ 28,923
95%	95%	93%	94%
95%	95%	93%	94%
\$ (291)	\$ (214)	\$ (42)	\$ (99)
\$ 841	\$ 347	\$ 481	\$ 65
\$ 3,140	\$ 1,771	\$ 1,918	\$ 1,530
\$ 3,980	\$ 1,970	\$ 2,399	\$ 1,595
\$ 87,561	\$ 23,636	\$ 28,787	\$ 23,920
154%	46%	77%	59%
27%	25%	25%	27%
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Michael Castera	Michelle McBride	Joshua Townes	Jimmy Dawodu
63%	43%	70%	11%
8	14	10	9
31.6	42.4	30.7	26.1
\$ 33,375	\$ 23,679	\$ 28,710	\$ 36,500
\$ 33,813	\$ 24,025	\$ 28,710	\$ 36,611
\$ 35,636	\$ 25,705	\$ 30,371	\$ 38,086
94%	92%	95%	96%
95%	93%	95%	96%
\$ (438)	\$ (346)	\$ -	\$ (111)
\$ 499	\$ 527	\$ 513	\$ 1,031
\$ 3,170	\$ 3,219	\$ 2,930	\$ 2,835
\$ 3,669	\$ 3,286	\$ 3,150	\$ 3,866
\$ 29,353	\$ 46,003	\$ 31,501	\$ 34,794
124%	116%	129%	146%
75%	29%	0%	56%
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Norm Dowdy			
54%	#DIV/0!	#DIV/0!	#DIV/0!
13	0	0	0
26.6	#DIV/0!	#DIV/0!	#DIV/0!
\$ 32,538	#DIV/0!	#DIV/0!	#DIV/0!
\$ 32,472	#DIV/0!	#DIV/0!	#DIV/0!
\$ 33,975	#DIV/0!	#DIV/0!	#DIV/0!
96%	#DIV/0!	#DIV/0!	#DIV/0!
96%	#DIV/0!	#DIV/0!	#DIV/0!
\$ 66	#DIV/0!	#DIV/0!	#DIV/0!
\$ 1,020	#DIV/0!	#DIV/0!	#DIV/0!
\$ 2,662	#DIV/0!	#DIV/0!	#DIV/0!
\$ 3,477	#DIV/0!	#DIV/0!	#DIV/0!
\$ 45,201	#DIV/0!	#DIV/0!	#DIV/0!
145%	#DIV/0!	#DIV/0!	#DIV/0!
23%	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

























## Scoreboard

(Click on the blue header to access the dropdown)

Finance Manager	Totals	Steve Ageloff	Delshawn Plant
% Retailed of Non-New Franchise	58%	65%	65%
Total # Retail Units	200	74	23
Avg. Days to Sale	32.0	32.4	28.7
Avg. Advertised Price (Time of Sale)	\$ 32,222	\$ 34,410	\$ 27,848
Avg. Transaction Price	\$ 32,437	\$ 34,748	\$ 28,022
Avg. Market Price at 100%	\$ 34,173	\$ 36,447	\$ 29,302
Avg. Price to Market % (Time of Sale)	94%	94%	95%
Avg. Transaction to Market	95%	95%	96%
Avg. Transactional Discount	\$ (215)	\$ (338)	\$ (174)
Avg. Front-End Gross	\$ 712	\$ 902	\$ 664
Avg. Finance Gross	\$ 2,527	\$ 2,540	\$ 2,220
PUVR	\$ 3,163	\$ 3,407	\$ 2,595
Total Gross (Units & PUVR)	\$ 632,653	\$ 252,146	\$ 59,681
GROI	110%	109%	116%
% with Trade	34%	0%	0%
Avg. Over/Under Allowance	#DIV/0!	#DIV/0!	#DIV/0!



n list, then scroll up to select your staff member for each column.)

Shar Chada	Kristen Weikel		
56%	44%	#DIV/0!	#DIV/0!
64	39	0	0
33.7	30.5	#DIV/0!	#DIV/0!
\$ 33,648	\$ 28,310	#DIV/0!	#DIV/0!
\$ 33,794	\$ 28,427	#DIV/0!	#DIV/0!
\$ 35,696	\$ 29,925	#DIV/0!	#DIV/0!
94%	95%	#DIV/0!	#DIV/0!
95%	95%	#DIV/0!	#DIV/0!
\$ (146)	\$ (117)	#DIV/0!	#DIV/0!
\$ 285	\$ 1,079	#DIV/0!	#DIV/0!
\$ 2,743	\$ 2,307	#DIV/0!	#DIV/0!
\$ 2,985	\$ 3,327	#DIV/0!	#DIV/0!
\$ 191,070	\$ 129,756	#DIV/0!	#DIV/0!
94%	138%	#DIV/0!	#DIV/0!
0%	0%	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!



## Scoreboard

CPO	Totals	Yes	No
Total # Retail Units	200	1	9
Avg. Days to Sale	32.0	20.0	25.4
Avg. Advertised Price (Time of Sale)	\$ 32,222	\$ 75,000	\$ 28,733
Avg. Transaction Price	\$ 32,437	\$ 75,000	\$ 28,733
Avg. Market Price at 100%	\$ 34,173	\$ 78,125	\$ 29,914
Avg. Price to Market % (Time of Sale)	94%	96%	96%
Avg. Transaction to Market	95%	96%	96%
Avg. Transactional Discount	\$ (215)	\$ -	\$ (233)
Avg. Front-End Gross	\$ 712	\$ 1,730	\$ 1,956
Avg. Finance Gross	\$ 2,527	\$ 5,160	\$ 2,469
PUVR	\$ 3,163	\$ 6,890	\$ 4,426
Total Gross (Units & PUVR)	\$ 632,653	\$ 6,890	\$ 39,832
GROI	110%	165%	218%
% with Trade	34%	0%	33%
Avg. Over/Under Allowance	#DIV/0!	#DIV/0!	#DIV/0!



## Scoreboard

Same Brand as New	Totals	Yes	No
Total # Retail Units	200	84	116
Avg. Days to Sale	32.0	30.3	33.3
Avg. Advertised Price (Time of Sale)	\$ 32,222	\$ 33,899	\$ 31,201
Avg. Transaction Price	\$ 32,437	\$ 34,143	\$ 31,201
Avg. Market Price at 100%	\$ 34,173	\$ 35,897	\$ 32,821
Avg. Price to Market % (Time of Sale)	94%	94%	95%
Avg. Transaction to Market	95%	95%	95%
Avg. Transactional Discount	\$ (215)	\$ (244)	\$ (193)
Avg. Front-End Gross	\$ 712	\$ 1,036	\$ 477
Avg. Finance Gross	\$ 2,527	\$ 2,871	\$ 2,270
PUVR	\$ 3,163	\$ 3,873	\$ 2,649
Total Gross (Units & PUVR)	\$ 632,653	\$ 325,367	\$ 307,286
GROI	110%	135%	92%
% with Trade	34%	38%	31%
Avg. Over/Under Allowance	#DIV/0!	#DIV/0!	#DIV/0!



## Scoreboard

Source	Totals	Trade on New	Trade on Used
Total # Retail Units	200	50	28
% of Retail Units	100%	25%	14%
% Retailed of Non-New Franchise	58%	52%	57%
Avg. Days to Sale	32.0	18.9	23.3
Avg. Transaction Price	\$ 32,437	\$ 41,800	\$ 27,877
Avg. Transaction to Market %	95%	95%	96%
Avg. Transactional Discount	\$ (215)	\$ (172)	\$ (131)
Avg. Front End Gross	\$ 712	\$ 2,793	\$ 1,578
Avg. Finance Gross	\$ 2,527	\$ 2,428	\$ 2,003
PUVR	\$ 3,163	\$ 5,172	\$ 3,510
Total Gross (Units & PUVR)	\$ 632,653	\$ 258,587	\$ 98,283
GROI	110%	236%	195%
% with Trade	34%	42%	25%
Avg. Over/Under Allowance	#DIV/0!	#DIV/0!	#DIV/0!



Street/Curb buy	Auction/wholesale	Loaner	LBO customer
10	66	0	1
5%	33%	0%	1%
80%	56%	#DIV/0!	0%
26.3	45.5	#DIV/0!	1.0
\$ 33,600	\$ 29,446	#DIV/0!	\$ 35,189
96%	94%	#DIV/0!	90%
\$ (400)	\$ (260)	#DIV/0!	\$ -
\$ 2,237	\$ (827)	#DIV/0!	\$ 180
\$ 2,736	\$ 2,347	#DIV/0!	\$ -
\$ 4,425	\$ 1,449	#DIV/0!	\$ 180
\$ 44,254	\$ 95,608	#DIV/0!	\$ 180
180%	39%	#DIV/0!	184%
30%	33%	#DIV/0!	0%
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

BO OEM/Leasing	central Fleet (Enterprise, etc	Other
0	42	3
0%	21%	2%
#DIV/0!	67%	33%
#DIV/0!	36.7	1.0
#DIV/0!	\$ 29,669	\$ 18,689
#DIV/0!	95%	91%
#DIV/0!	\$ (226)	\$ -
#DIV/0!	\$ (200)	\$ (340)
#DIV/0!	\$ 3,227	\$ 3,219
#DIV/0!	\$ 3,026	\$ 2,879
#DIV/0!	\$ 127,105	\$ 8,636
#DIV/0!	100%	5545%
#DIV/0!	36%	0%
#DIV/0!	#DIV/0!	#DIV/0!

## Scoreboard

Age	Totals	0-30 days	31-45 days
Total # Retail Units	200	105	39
% of Retail Units	100%	53%	20%
% Retailed of Non-New Franchise	58%	58%	49%
Avg. Days to Sale	32.0	16.1	37.9
Avg. Transaction Price	\$ 32,437	\$ 35,019	\$ 29,402
Avg. Transaction to Market %	95%	96%	95%
Avg. Transactional Discount	\$ (215)	\$ (271)	\$ (178)
Avg. Front End Gross	\$ 712	\$ 2,251	\$ (28)
Avg. Finance Gross	\$ 2,527	\$ 2,427	\$ 2,861
PUVR	\$ 3,163	\$ 4,678	\$ 2,833
Total Gross (Units & PUVR)	\$ 632,653	\$ 491,205	\$ 110,481
GROI	110%	300%	92%
% with Trade	34%	41%	38%
Avg. Over/Under Allowance	#DIV/0!	#DIV/0!	#DIV/0!



46-60 days	61-90 days	90+ days
40	14	2
20%	7%	1%
63%	71%	50%
51.3	71.0	97.0
\$ 31,038	\$ 26,107	\$ 28,350
94%	90%	87%
\$ (159)	\$ (107)	\$ 150
\$ (1,088)	\$ (2,820)	\$ (4,967)
\$ 2,580	\$ 2,403	\$ 1,407
\$ 1,491	\$ (417)	\$ (3,560)
\$ 59,660	\$ (5,839)	\$ (7,119)
34%	-8%	-47%
23%	7%	0%
#DIV/0!	#DIV/0!	#DIV/0!