

Inventory Analysis Calculator

2020-2021

Month

Days Supply L

| # | Make | Model | Trim | Inventory Units | YTD Sales Units | Average Month Sales Units |
|----|----------|-----------|------|-----------------|-----------------|---------------------------|
| 1 | Ram | 15-3500 | All | 8 | 23 | 4.6 |
| 2 | Jeep | Gr Cher | All | 5 | 8 | 1.6 |
| 3 | Jeep | Wrangler | All | 3 | 8 | 1.6 |
| 4 | Jeep | Gladiator | All | 4 | 1 | 0.2 |
| 5 | Jeep | Compass | All | 2 | 0 | 0.0 |
| 6 | Jeep | Wagoneer | All | 1 | 2 | 0.4 |
| 7 | Chrysler | Pacifica | All | 1 | 2 | 0.4 |
| 8 | Dodge | Durango | All | 2 | 2 | 0.4 |
| 9 | Dodge | Hornet | All | 1 | 0 | 0.0 |
| 10 | Jeep | Renegade | all | 0 | 1 | 0.2 |
| 11 | Ram | ProMaster | All | 0 | 1 | 0.2 |

Inits

| Months Supply | Days Supply Units | Inventory \$ | YTD Sales \$ | YTD Gross \$ | YTD COS |
|---------------|-------------------|--------------|--------------|--------------|--------------|
| 1.7 | 52.2 | \$ 546,966 | \$ 1,534,702 | \$ 73,786 | \$ 1,460,916 |
| 3.1 | 93.8 | \$ 335,615 | \$ 213,983 | \$ 20,084 | \$ 193,899 |
| 1.9 | 56.3 | \$ 170,977 | \$ 245,008 | \$ 20,916 | \$ 224,092 |
| 20.0 | 600.0 | \$ 219,162 | \$ 51,601 | \$ 2,621 | \$ 48,980 |
| #DIV/0! | #DIV/0! | \$ 72,579 | \$ - | \$ - | \$ - |
| 2.5 | 75.0 | \$ 86,542 | \$ 236,303 | \$ 18,824 | \$ 217,479 |
| 2.5 | 75.0 | \$ 49,887 | \$ 113,394 | \$ 5,390 | \$ 108,004 |
| 5.0 | 150.0 | \$ 133,670 | \$ 113,170 | \$ 5,688 | \$ 107,482 |
| #DIV/0! | #DIV/0! | \$ 46,119 | \$ - | \$ - | \$ - |
| 0.0 | 0.0 | \$ - | \$ 36,483 | \$ 1,377 | \$ 35,106 |
| 0.0 | 0.0 | \$ - | \$ 59,969 | \$ 2,863 | \$ 57,106 |

| Average Month COS | Months Supply Dollars | Days Supply Dollars | Average Unit COS | Average Unit Inventory | Variance |
|-------------------|-----------------------|---------------------|------------------|------------------------|-------------|
| \$ 292,183 | 1.9 | 56.2 | \$ 63,518 | \$ 68,371 | \$ (4,853) |
| \$ 38,780 | 8.7 | 259.6 | \$ 24,237 | \$ 67,123 | \$ (42,886) |
| \$ 44,818 | 3.8 | 114.4 | \$ 28,012 | \$ 56,992 | \$ (28,981) |
| \$ 9,796 | 22.4 | 671.2 | \$ 48,980 | \$ 54,791 | \$ (5,811) |
| \$ - | #DIV/0! | #DIV/0! | #DIV/0! | \$ 36,290 | #DIV/0! |
| \$ 43,496 | 2.0 | 59.7 | \$ 108,740 | \$ 86,542 | \$ 22,198 |
| \$ 21,601 | 2.3 | 69.3 | \$ 54,002 | \$ 49,887 | \$ 4,115 |
| \$ 21,496 | 6.2 | 186.5 | \$ 53,741 | \$ 66,835 | \$ (13,094) |
| \$ - | #DIV/0! | #DIV/0! | #DIV/0! | \$ 46,119 | #DIV/0! |
| \$ 7,021 | 0.0 | 0.0 | \$ 35,106 | #DIV/0! | #DIV/0! |
| \$ 11,421 | 0.0 | 0.0 | \$ 57,106 | #DIV/0! | #DIV/0! |