Inventory Analysis Calculator   2020-2021

Month	6

					Days Supply U
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
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1	FORD	EDGE	All	1	13	2.2
2	FORD	ESCAPE	ALL	2	6	1.0
3	FORD	EXPLORER	ALL	14	18	3.0
4	FORD	BROSPORT	ALL	10	8	1.3
5	FORD	BRONCO	ALL	10	15	2.5
6	FORD	ESCAPE H	ALL	0	1	0.2
7	FORD	MACH E	ALL	2	7	1.2
8	FORD	MUSTANG	ALL	6	15	2.5
9	FORD	RANGER	ALL	2	4	0.7
10	FORD	F150	ALL	16	48	8.0
11	FORD	F250	ALL	20	22	3.7
12	FORD	F150 H	ALL	0	3	0.5
13	FORD	LIGHT	ALL	3	6	1.0
14	FORD	MAVERICK	ALL	0	9	1.5
15	FORD	EXPEDITIO	ALL	11	8	1.3
16	LINCOLN	NAVI	ALL	4	0	0.0
17	LINCOLN	AVAITOR	ALL	12	9	1.5
18	LINCOLN	NAUT	ALL	4	7	1.2
19	LINCOLN	CORSSAIR	ALL	3	5	0.8

Units

Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
0.5	13.8	$ 38,859	$ 559,257	$ 2,445	$ 556,812
2.0	60.0	$ 66,375	$ 215,533	$ 7,586	$ 207,947
4.7	140.0	$ 666,161	$ 905,576	$ 35,163	$ 870,413
7.5	225.0	$ 338,710	$ 271,204	$ (8,122)	$ 279,326
4.0	120.0	$ 640,188	$ 891,751	$ 34,328	$ 857,423
0.0	0.0	$ -	$ 47,500	$ 1,569	$ 45,931
1.7	51.4	$ 107,170	$ 369,017	$ (2,602)	$ 371,619
2.4	72.0	$ 270,029	$ 659,400	$ 22,362	$ 637,038
3.0	90.0	$ 76,972	$ 184,954	$ 17,895	$ 167,059
2.0	60.0	$ 867,023	$ 3,034,811	$ 196,351	$ 2,838,460
5.5	163.6	$ 1,478,073	$ 1,604,199	$ 121,746	$ 1,482,453
0.0	0.0	$ -	$ 185,800	$ 14,632	$ 171,168
3.0	90.0	$ 149,800	$ 453,800	$ (7,357)	$ 461,157
0.0	0.0	$ -	$ 283,105	$ 21,661	$ 261,444
8.3	247.5	$ 874,467	$ 642,530	$ 23,487	$ 619,043
#DIV/0!	#DIV/0!	$ 402,975	$ -	$ -	$ -
8.0	240.0	$ 874,022	$ 673,880	$ 41,002	$ 632,878
3.4	102.9	$ 240,843	$ 424,457	$ 10,246	$ 414,211
3.6	108.0	$ 144,715	$ 236,315	$ 4,549	$ 231,766

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 92,802	0.4	12.6	$ 42,832	$ 38,859	$ 3,973
$ 34,658	1.9	57.5	$ 34,658	$ 33,188	$ 1,470
$ 145,069	4.6	137.8	$ 48,356	$ 47,583	$ 773
$ 46,554	7.3	218.3	$ 34,916	$ 33,871	$ 1,045
$ 142,904	4.5	134.4	$ 57,162	$ 64,019	$ (6,857)
$ 7,655	0.0	0.0	$ 45,931	#DIV/0!	#DIV/0!
$ 61,937	1.7	51.9	$ 53,088	$ 53,585	$ (497)
$ 106,173	2.5	76.3	$ 42,469	$ 45,005	$ (2,536)
$ 27,843	2.8	82.9	$ 41,765	$ 38,486	$ 3,279
$ 473,077	1.8	55.0	$ 59,135	$ 54,189	$ 4,946
$ 247,076	6.0	179.5	$ 67,384	$ 73,904	$ (6,519)
$ 28,528	0.0	0.0	$ 57,056	#DIV/0!	#DIV/0!
$ 76,860	1.9	58.5	$ 76,860	$ 49,933	$ 26,926
$ 43,574	0.0	0.0	$ 29,049	#DIV/0!	#DIV/0!
$ 103,174	8.5	254.3	$ 77,380	$ 79,497	$ (2,117)
$ -	#DIV/0!	#DIV/0!	#DIV/0!	$ 100,744	#DIV/0!
$ 105,480	8.3	248.6	$ 70,320	$ 72,835	$ (2,515)
$ 69,035	3.5	104.7	$ 59,173	$ 60,211	$ (1,038)
$ 38,628	3.7	112.4	$ 46,353	$ 48,238	$ (1,885)