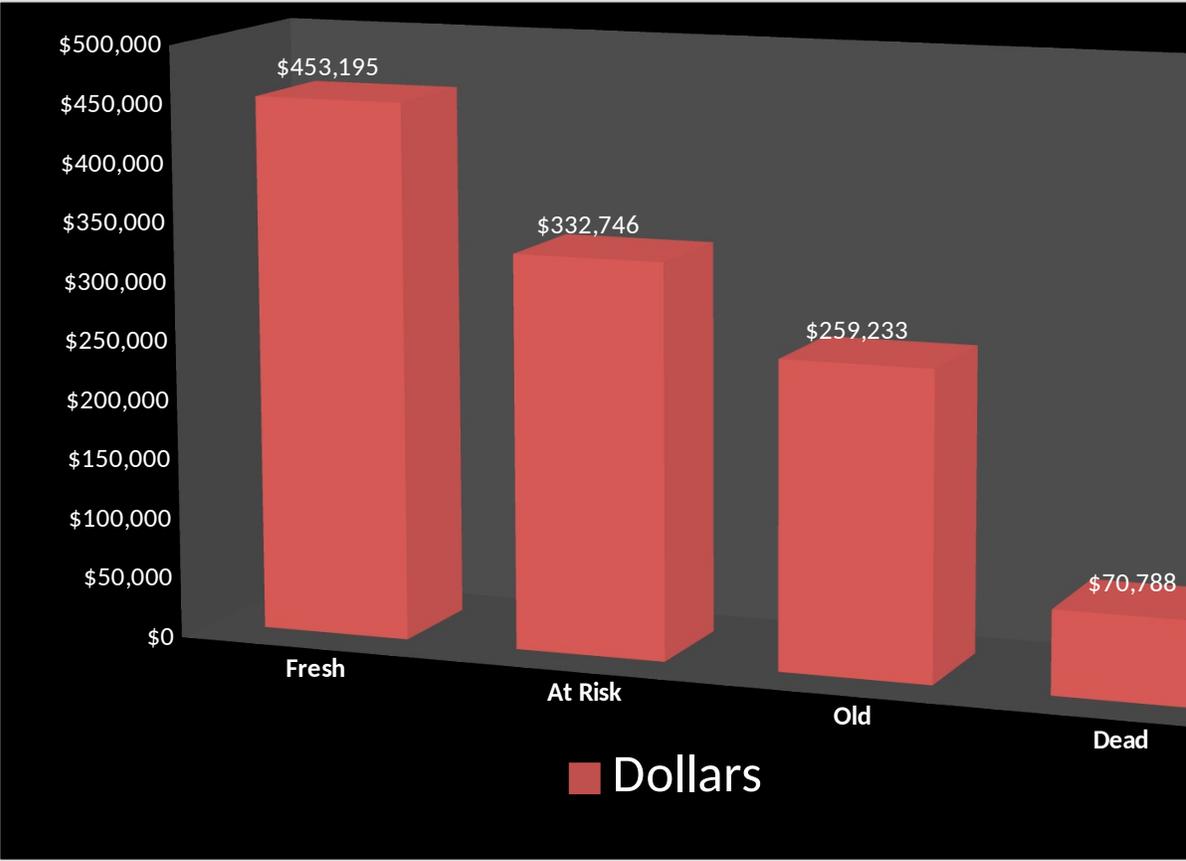


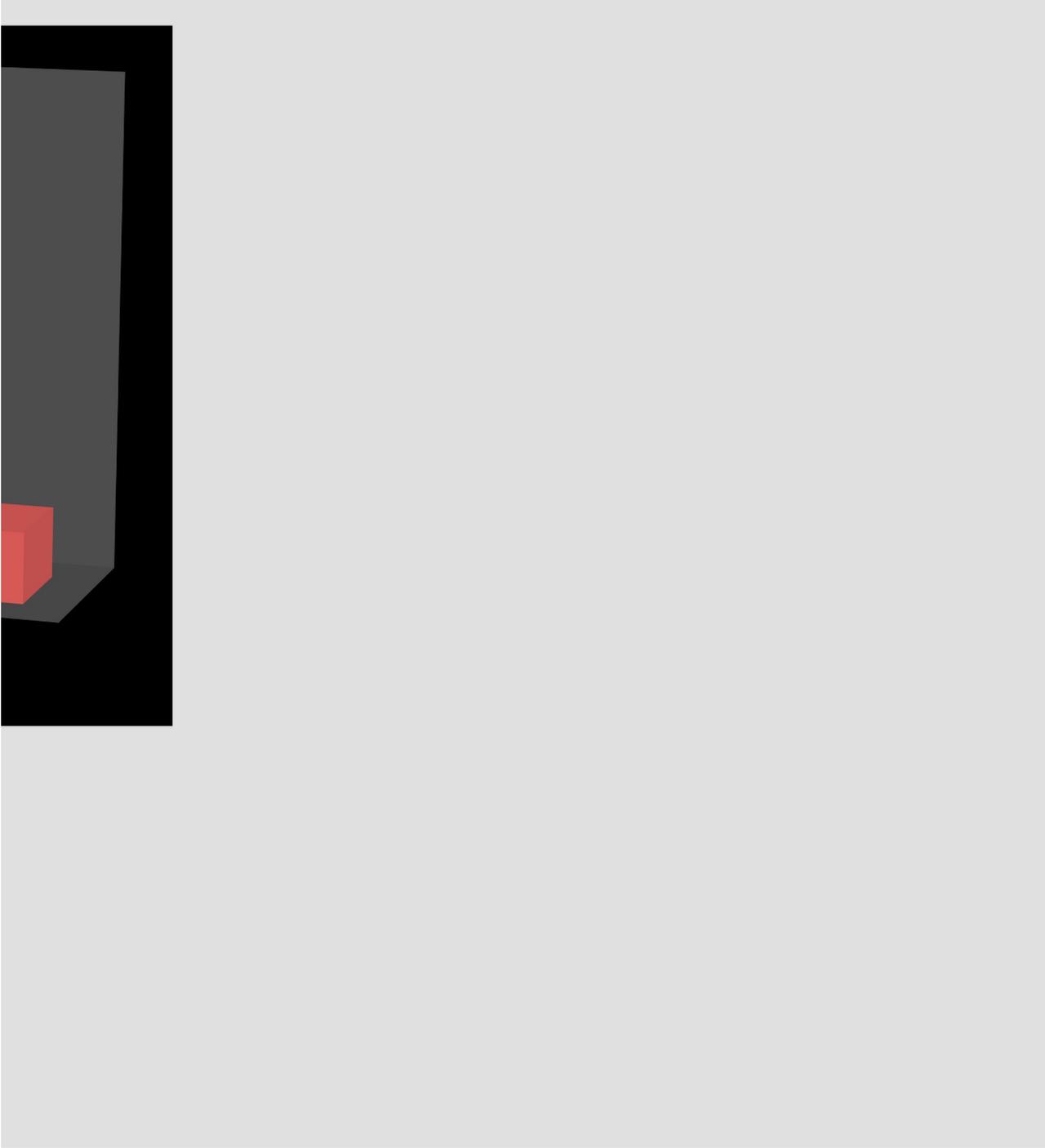
Pre-Owned Stock Analysis

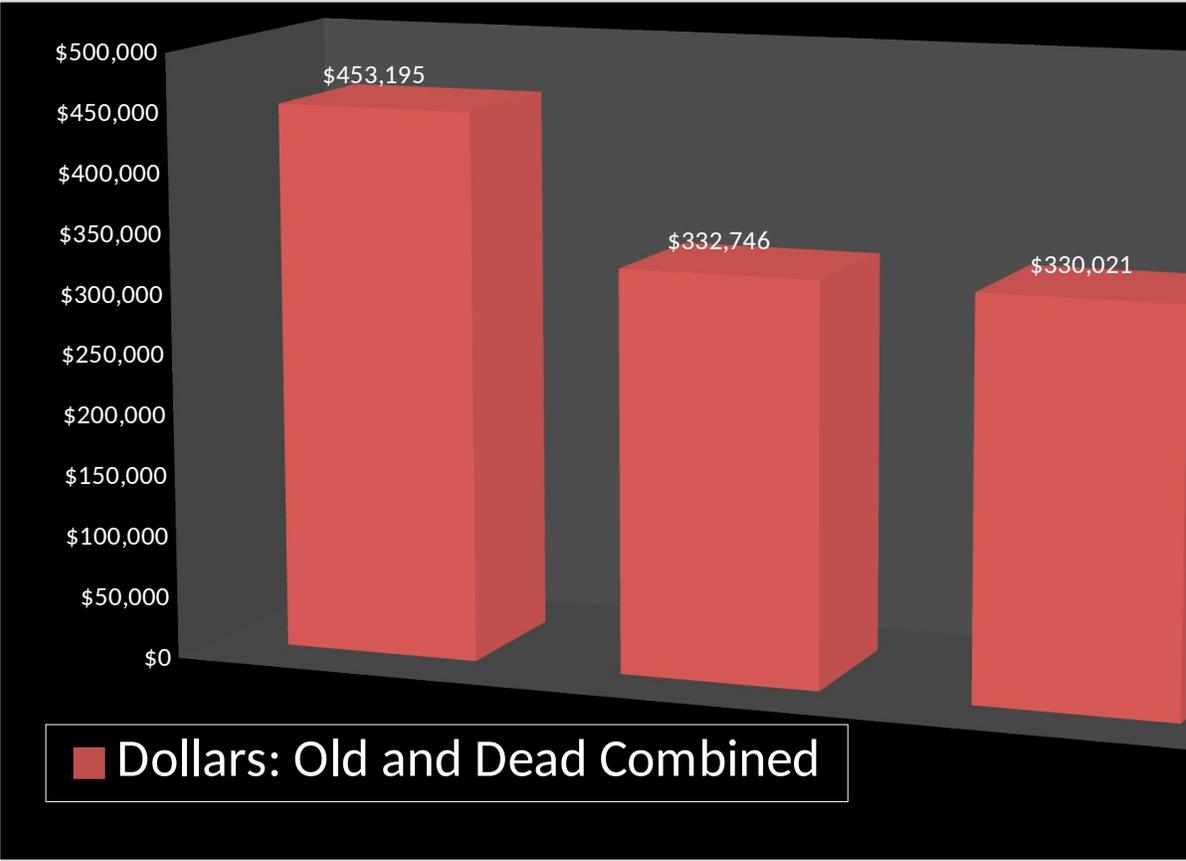
Days In Stock

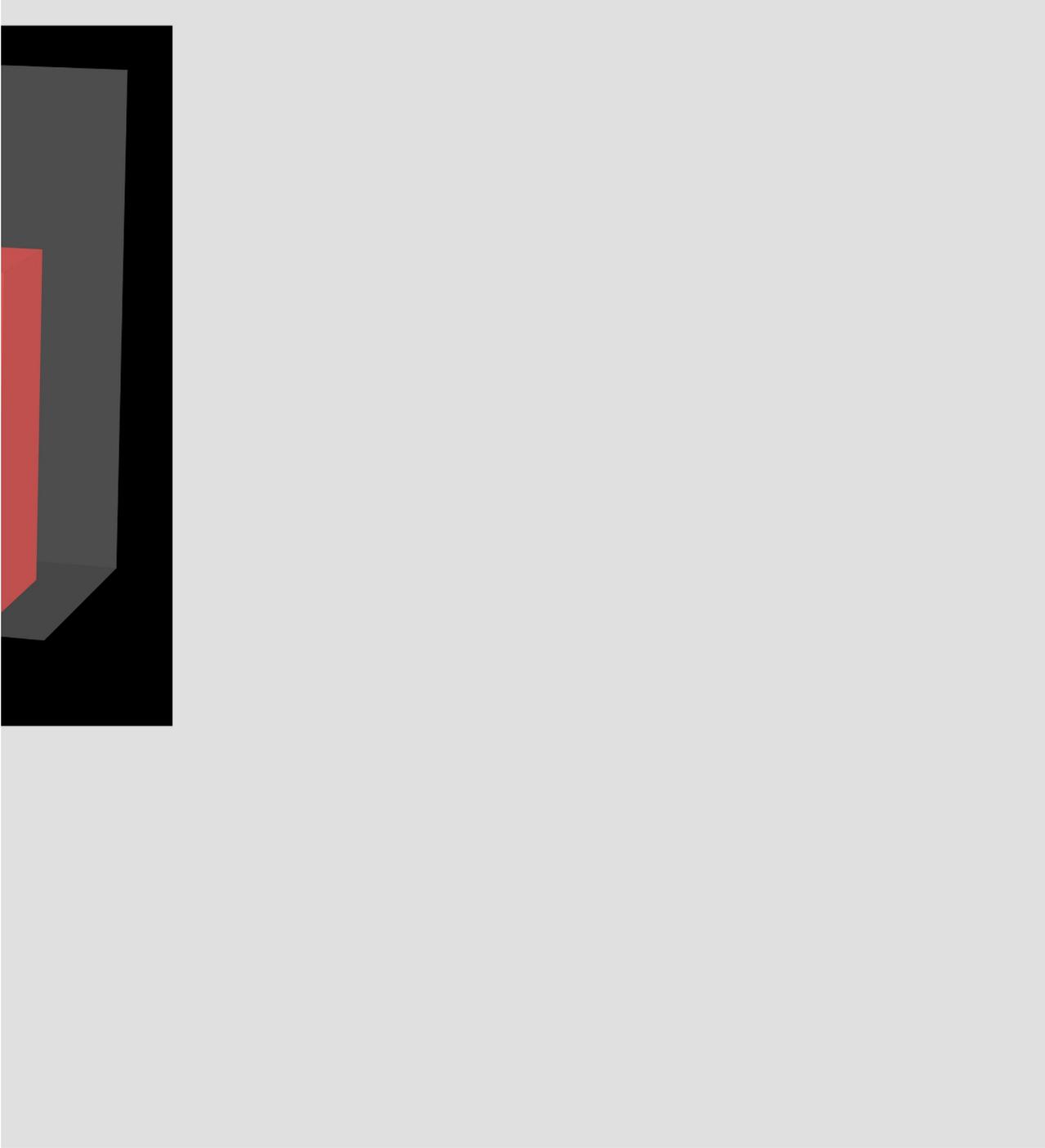
Days In Stock					
	0-30	31-45	46-60	61-90	90-120
# Of Units	26	7	6	7	5
Dollars	\$453,195	\$178,298	\$154,448	\$140,241	\$118,992
<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="background-color: #00FF00; padding: 10px; border: 1px dashed black;">Fresh</div> <div style="background-color: #FFFF00; padding: 10px; border: 1px dashed black;">At Risk</div> <div style="background-color: #FFB6C1; padding: 10px; border: 1px dashed black;">Old</div> </div>					
	26	13	<i>Units</i>		12
	\$453,195	\$332,746	<i>Dollars</i>		\$259,233

121+	Total
5	56
\$70,788	\$1,115,962
Dead	
5	
\$70,788	
	\$330,021









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
26	13	<i>Units</i>	12	5
\$453,195	\$332,746	<i>Dollars</i>	\$259,233	\$70,788
		<i>Percent of total in Units</i>		
46%	23%	<i>Percent of total in \$</i>	21%	9%
41%	30%	<i>Average Cost per Unit</i>	23%	6%
		<i>Average Cost per Unit</i>		
\$17,431	\$25,596	<i>Average Cost per Unit</i>	\$21,603	\$14,158

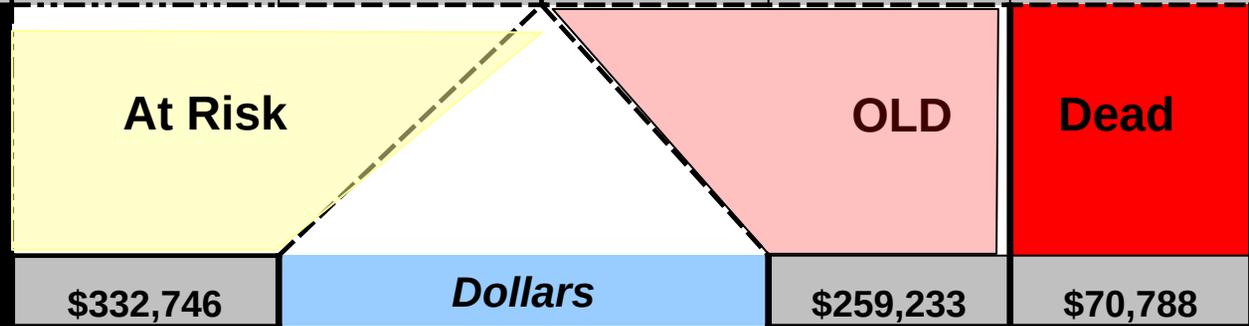
56

\$1,115,962

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	453195	178298	154448	140241	118992	70788



Enter the percentage of this inventory value that you estimate is "water"

	10%	<i>"Water" %</i>	15%	25%
	\$33,275	<i>"Water" Dollars</i>	\$38,885	\$17,697

% of inventory under water 8.1%

Total Water Dollars \$89,857

Total

1115962

