Inventory Analysis Calculator   2020-2021

Month	5

						Days Supply U
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	TOYOTA	COROLLA	All	141	494	98.8
2	TOYOTA	GR86	All	3	3	0.6
3	TOYOTA	SIENNA	All	1	6	1.2
4	TOYOTA	RAV4	All	91	259	51.8
5	TOYOTA	VENZA	All	1	11	2.2
6	TOYOTA	HIGHLAN	All	11	56	11.2
7	TOYOTA	4RUNNER	All	2	20	4.0
8	TOYOTA	SEQUIOA	All	0	4	0.8
9	TOYOTA	TACOMA	All	19	59	11.8
10	TOYOTA	TUNDRA	All	1	12	2.4
11	TOYOTA	LAND CRUI	All	1	1	0.2

Units

Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
1.4	42.8	$ 377,535	$ 9,062,586	$ 960,219	$ 8,102,367
5.0	150.0	$ 166,953	$ 133,290	$ 24,877	$ 108,413
0.8	25.0	$ 43,993	$ 335,380	$ 30,402	$ 304,978
1.8	52.7	$ 5,093,010	$ 9,682,085	$1,050,633	$ 8,631,452
0.5	13.6	$ 44,960	$ 514,425	$ 46,925	$ 467,500
1.0	29.5	$ 614,477	$ 3,116,141	$ 274,419	$ 2,841,722
0.5	15.0	$ 111,870	$ 1,031,436	$ 73,756	$ 957,680
0.0	0.0	$ -	$ 409,965	$ 82,156	$ 327,809
1.6	48.3	$ 766,903	$ 2,742,298	$ 219,145	$ 2,523,153
0.4	12.5	$ 62,870	$ 810,632	$ 88,856	$ 721,776
5.0	150.0	$ 95,186	$ -	$ -	$ -

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 1,620,473	0.2	7.0	$ 16,402	$ 2,678	$ 13,724
$ 21,683	7.7	231.0	$ 36,138	$ 55,651	$ (19,513)
$ 60,996	0.7	21.6	$ 50,830	$ 43,993	$ 6,837
$ 1,726,290	3.0	88.5	$ 33,326	$ 55,967	$ (22,641)
$ 93,500	0.5	14.4	$ 42,500	$ 44,960	$ (2,460)
$ 568,344	1.1	32.4	$ 50,745	$ 55,862	$ (5,117)
$ 191,536	0.6	17.5	$ 47,884	$ 55,935	$ (8,051)
$ 65,562	0.0	0.0	$ 81,952	#DIV/0!	#DIV/0!
$ 504,631	1.5	45.6	$ 42,765	$ 40,363	$ 2,402
$ 144,355	0.4	13.1	$ 60,148	$ 62,870	$ (2,722)
$ -	#DIV/0!	#DIV/0!	$ -	$ 95,186	$ (95,186)