



ACADEMY

Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
(ME) FELDMANN IMPORTS	GRID PRINING	C 189. ⁰⁰ W 217 M 189 R _____ I 224.75	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other ALL DATA
SEARS IMPORTS	"A" 279 "B" 519	C 211. ⁰⁰ W 205. ⁰⁰ AVE M 185. ⁰⁰ R 211. ⁰⁰	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input checked="" type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other WISNET MIB
MERCEDES BENZ OF ST. PAUL	GRID	C 190. ⁰⁰ W 209. ⁰⁰ M 185. ⁰⁰ R 220. ⁰⁰	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other ALL DATA
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other

Variable Rate Code(s):
 C=Lowest, Most Competitive (ie., L.O.F., etc.) W=Warranty I= Internal
 M=Maintenance Rate (Normal Factory Maintenance) R =Highest, Repair Rate



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Non-Dealer Competitive Maintenance Pricing Summary Survey

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

Competitor Name	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads	Totals (Sum Rows)
7/30 BOBBY & STEVE'S	74.99	Would NOT QUOTE	Would NOT QUOTE	119.95	Would NOT QUOTE	600	N/A
7/30 EUROSPORT MINNEAPOLIS	165	189	80	175	166	510	1285
7/30 EUROSPORT PLYMOUTH	140	258	109	281	199	468	1447
7/31 EUROTECH	199	157	125	199	204.90	178.73	1063.67
Competitor Averages	144.75	199	104.67	193.74	189.97	439	
My Dealership	279	160	89.95	225	350	600	1703.95

2021 GLC

0	0	22.95	44.95	67.95	89.95	109.95	132.95	155.95	178.95	201.95
1	224.95	246.95	269.95	292.95	315.95	339.95	362.95	385.95	408.95	432.95
2	456.95	479.95	503.95	527.95	551.95	575.95	599.95	623.95	647.95	671.95
3	696.95	720.95	744.95	769.95	794.95	819.95	843.95	868.95	893.95	918.95
4	944.95	969.95	994.95	1,019.95	1,045.95	1,071.95	1,096.95	1,122.95	1,148.95	1,174.95
5	1,200.95	1,226.95	1,252.95	1,278.95	1,304.95	1,331.95	1,357.95	1,383.95	1,410.95	1,437.95
6	1,464.95	1,490.95	1,517.95	1,544.95	1,571.95	1,599.95	1,626.95	1,653.95	1,680.95	1,708.95
7	1,736.95	1,763.95	1,791.95	1,819.95	1,847.95	1,875.95	1,903.95	1,931.95	1,959.95	1,987.95
8	2,016.95	2,041.95	2,066.95	2,091.95	2,116.95	2,142.95	2,167.95	2,192.95	2,217.95	2,242.95
9	2,268.95	2,293.95	2,318.95	2,343.95	2,368.95	2,394.95	2,419.95	2,444.95	2,469.95	2,494.95
10	2,519.95	2,545.95	2,570.95	2,595.95	2,620.95	2,645.95	2,671.95	2,696.95	2,721.95	2,746.95
11	2,771.95	2,797.95	2,822.95	2,847.95	2,872.95	2,897.95	2,923.95	2,948.95	2,973.95	2,998.95
12	3,023.95	3,049.95	3,074.95	3,099.95	3,124.95	3,149.95	3,175.95	3,200.95	3,225.95	3,250.95
13	3,275.95	3,301.95	3,326.95	3,351.95	3,376.95	3,401.95	3,427.95	3,452.95	3,477.95	3,502.95
14	3,527.95	3,553.95	3,578.95	3,603.95	3,628.95	3,653.95	3,679.95	3,704.95	3,729.95	3,754.95
15	3,779.95	3,805.95	3,830.95	3,855.95	3,880.95	3,905.95	3,931.95	3,956.95	3,981.95	4,006.95
16	4,032.16	4,057.36	4,082.56	4,107.76	4,132.96	4,158.16	4,183.37	4,208.57	4,233.77	4,258.97
17	4,284.17	4,309.37	4,334.57	4,359.77	4,384.97	4,410.18	4,435.38	4,460.58	4,485.78	4,510.98
18	4,536.18	4,561.38	4,586.58	4,611.78	4,636.98	4,662.18	4,687.39	4,712.59	4,737.79	4,762.99
19	4,788.19	4,813.39	4,838.59	4,863.79	4,888.99	4,914.2	4,939.4	4,964.6	4,989.8	5,015
20	5,040.2	5,065.4	5,090.6	5,115.8	5,141	5,166.2	5,191.41	5,216.61	5,241.81	5,267.01
21	5,292.21	5,317.41	5,342.61	5,367.81	5,393.01	5,418.22	5,443.42	5,468.62	5,493.82	5,519.02
22	5,544.22	5,569.42	5,594.62	5,619.82	5,645.02	5,670.22	5,695.43	5,720.63	5,745.83	5,771.03
23	5,796.23	5,821.43	5,846.63	5,871.83	5,897.03	5,922.24	5,947.44	5,972.64	5,997.84	6,023.04

\$ 252⁰⁵ DEFAULT LABOR RATE
AFTER MAX HOURS