

Pre-Owned Stock Analysis

Days In Stock

	0-30	31-45	46-60	61-90	90-120
# Of Units	50	9	5	6	1
Dollars	\$1,144,385	\$277,575	\$150,907	\$163,959	\$37,046

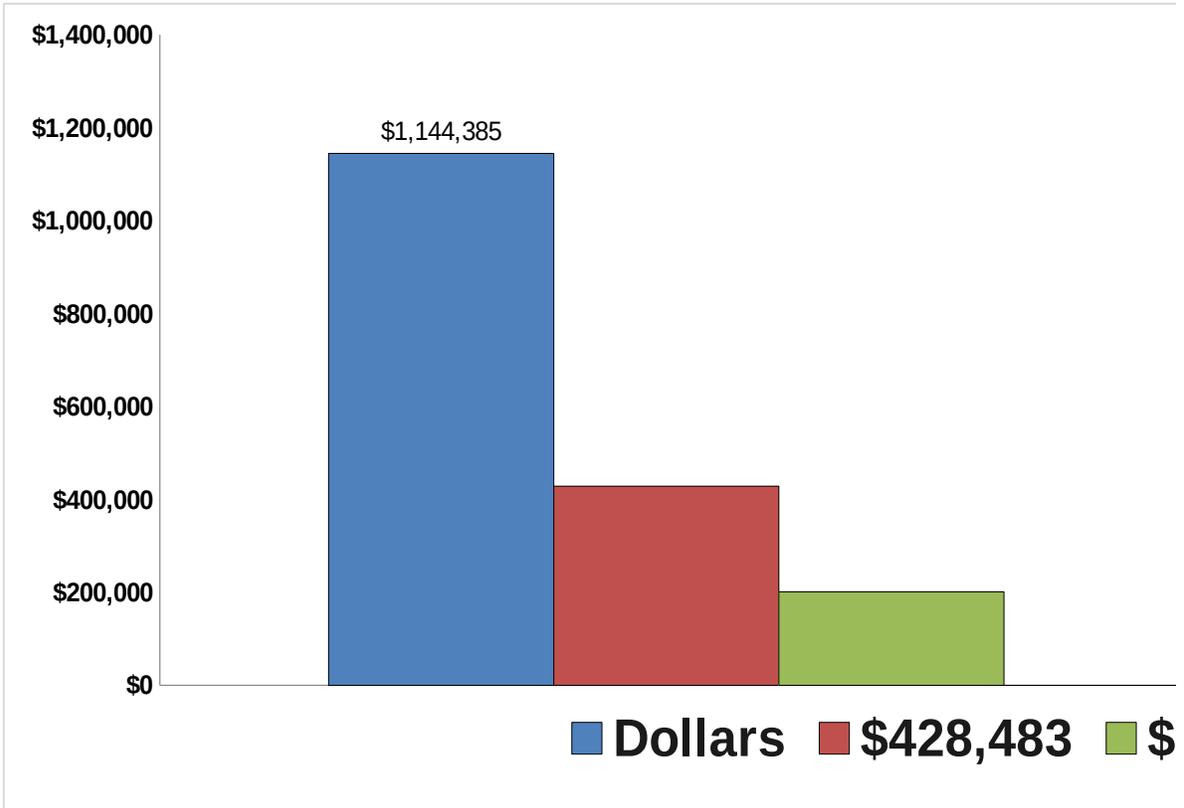
Fresh

At Risk

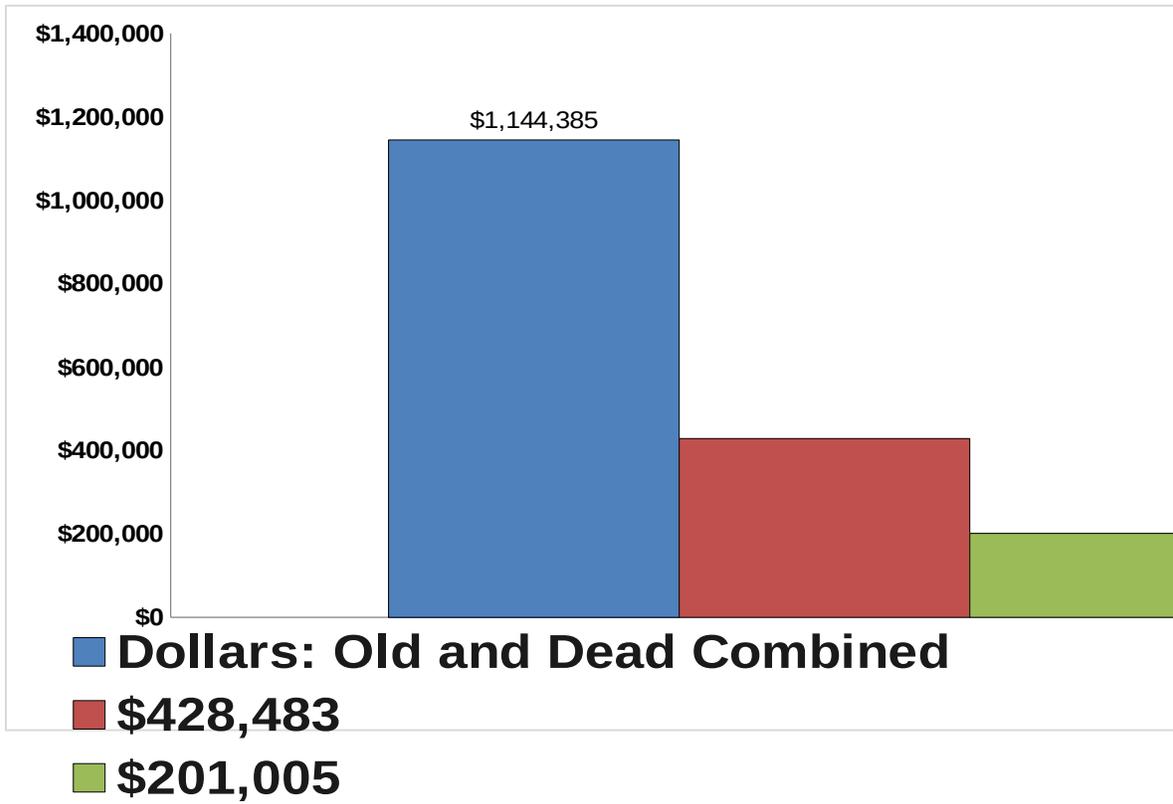
Old

50	14	<i>Units</i>	7
\$1,144,385	\$428,483	<i>Dollars</i>	\$201,005

121+	Total
0	71
\$0	\$1,773,873
Dead	
0	
\$0	



201,005 ■ \$0





Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
50	14	<i>Units</i>	7	0
\$1,144,385	\$428,483	<i>Dollars</i>	\$201,005	\$0
70%	20%	<i>Percent of total in Units</i>	10%	0%
65%	24%	<i>Percent of total in \$</i>	11%	0%
\$22,888	\$30,606	<i>Average Cost per Unit</i>	\$28,715	0

71

\$1,773,873

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	\$1,144,385	\$277,575	\$150,907	\$163,959	\$37,046	\$0

At Risk

OLD

Dead

\$428,483

Dollars

\$201,005

\$0

Enter the percentage of this inventory value that you estimate is "water"

10%

"Water" %

15%

25%

\$42,848

"Water" Dollars

\$30,151

\$0

**% of
inventory
under water**

4.1%

**Total Water
Dollars**

\$72,999

Total

\$1,773,873

