

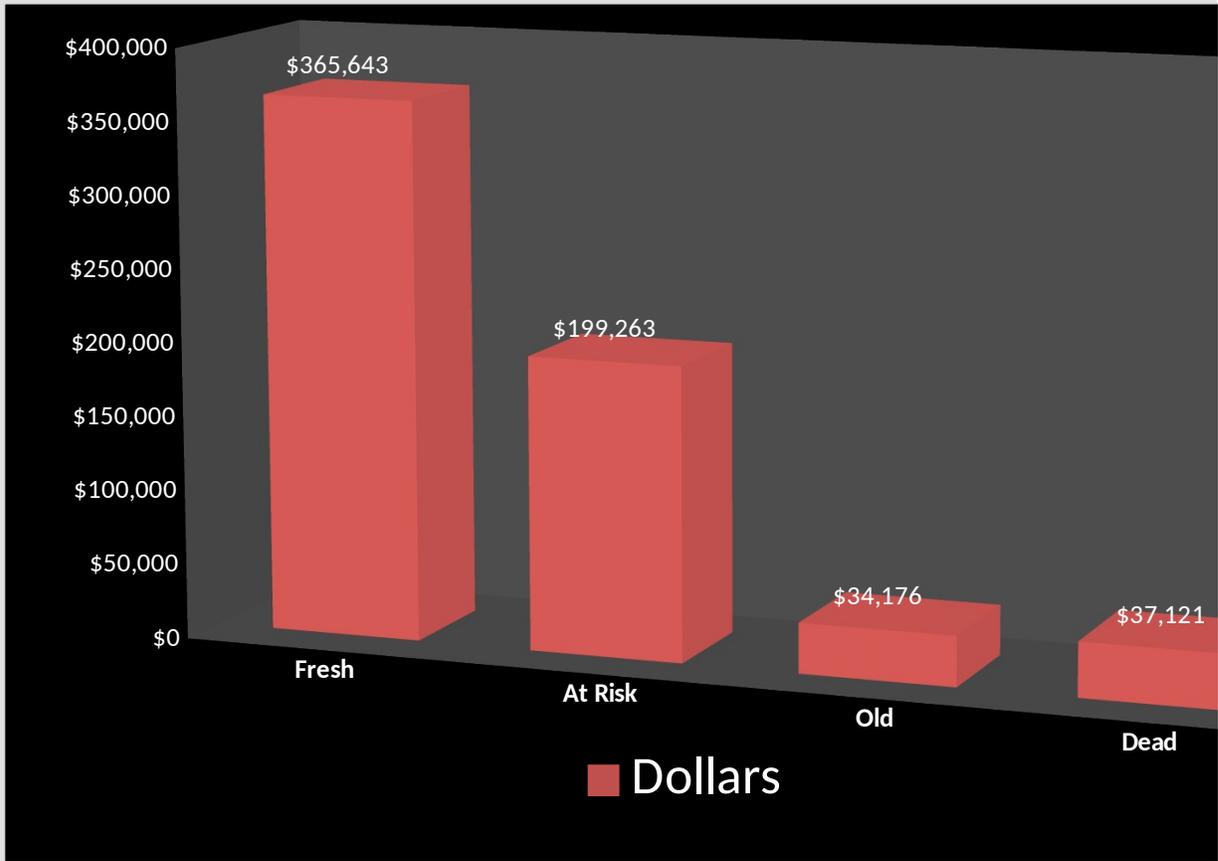
## Pre-Owned Stock Analysis

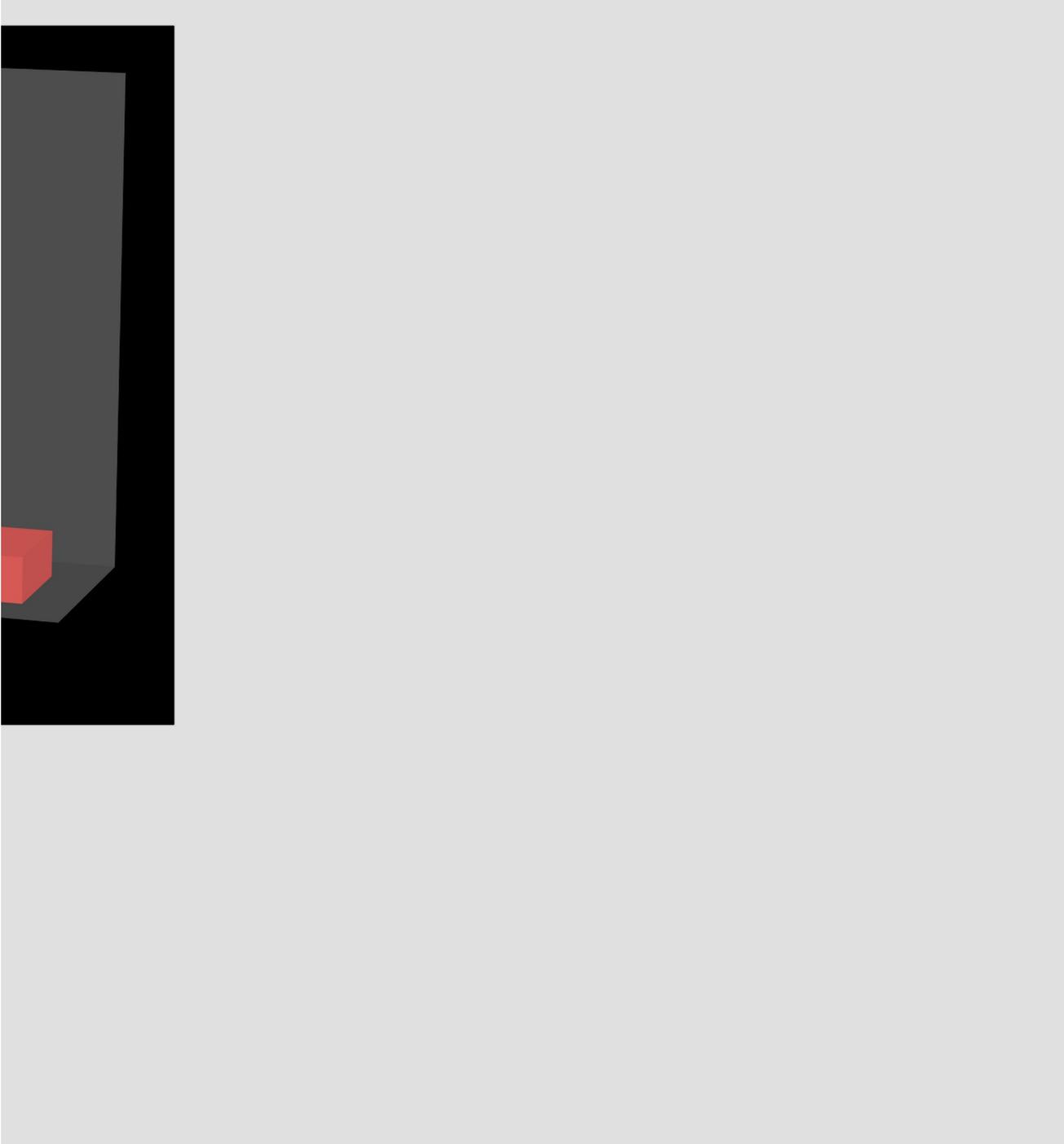
### Days In Stock

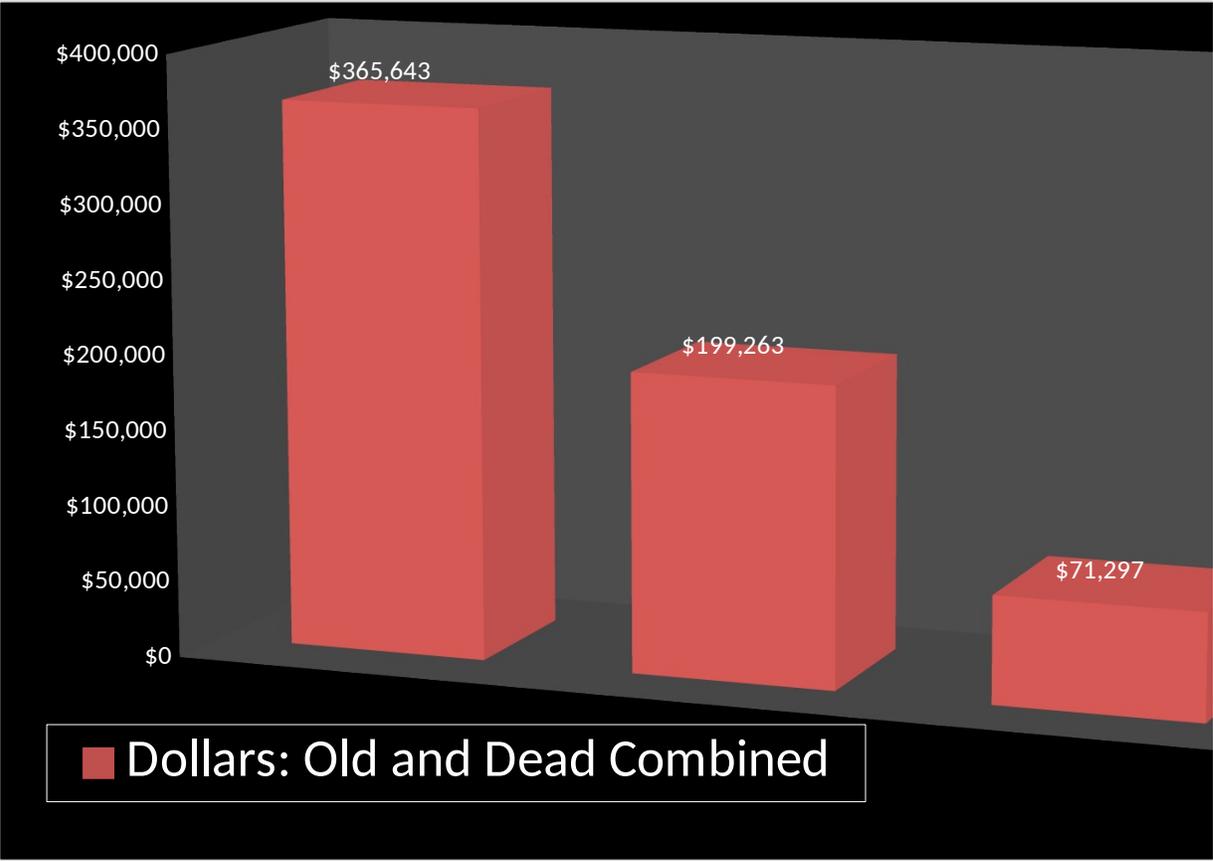
Days In Stock					
	0-30	31-45	46-60	61-90	90-120
# Of Units	16	5	4	1	
Dollars	\$365,643	\$93,240	\$106,023	\$34,176	
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	16	9	Units		1
	\$365,643	\$199,263	Dollars		\$34,176

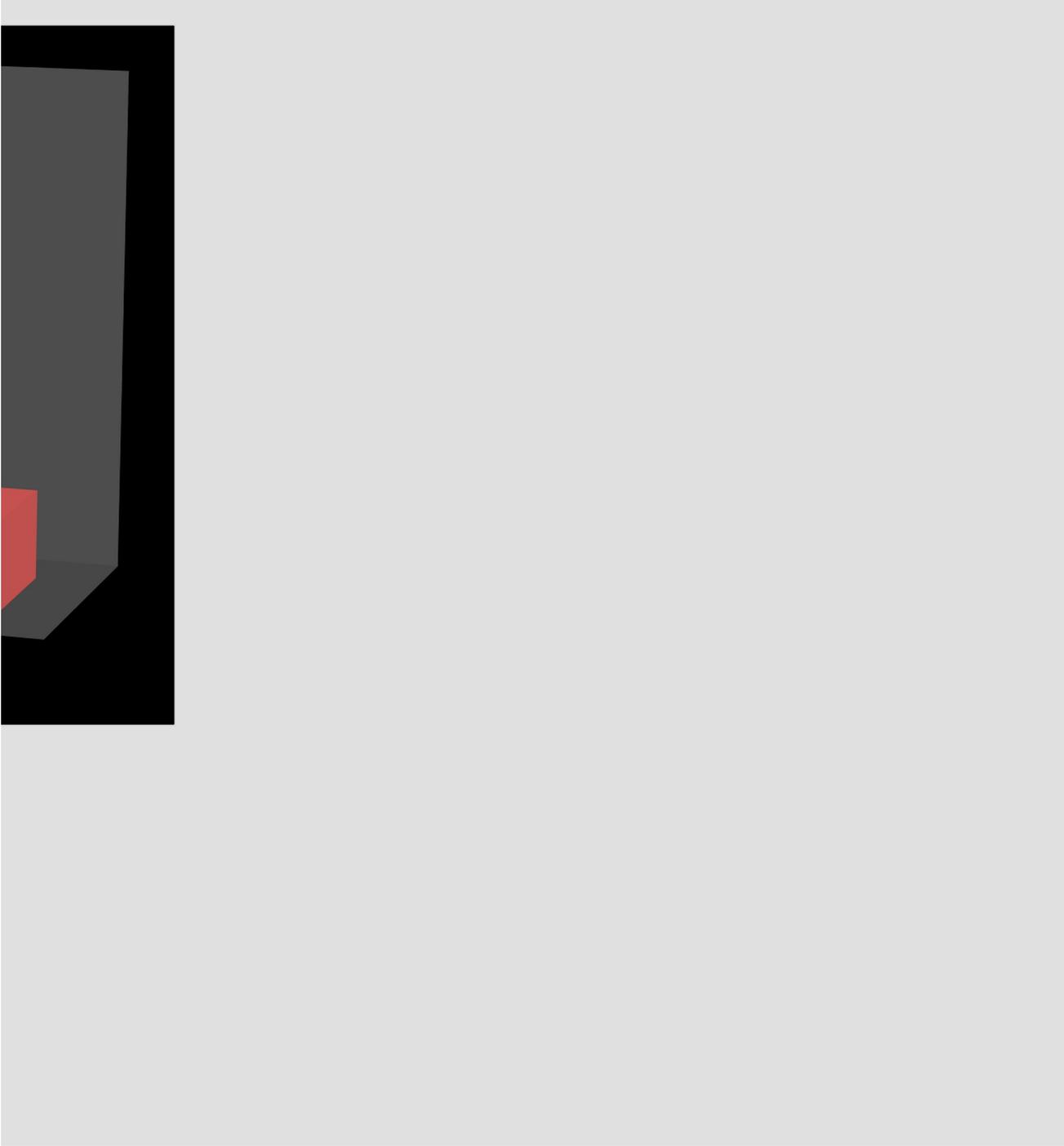


<b>121+</b>	<b>Total</b>
<b>1</b>	<b>27</b>
<b>\$37,121</b>	<b>\$636,203</b>
<b>Dead</b>	
<b>1</b>	
<b>\$37,121</b>	
	<b>\$71,297</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
16	9	<i>Units</i>	1	1
\$365,643	\$199,263	<i>Dollars</i>	\$34,176	\$37,121
59%	33%	<i>Percent of total in Units</i>	4%	4%
57%	31%	<i>Percent of total in \$</i>	5%	6%
\$22,853	\$22,140	<i>Average Cost per Unit</i>	\$34,176	\$37,121

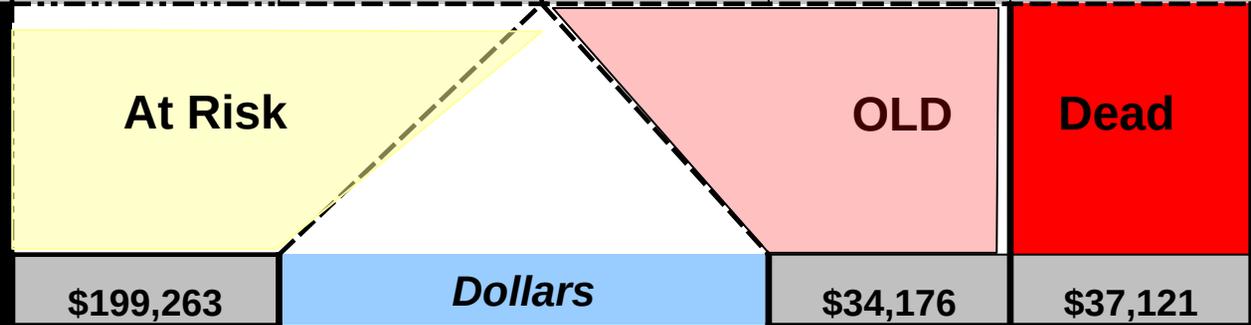
27

\$636,203

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>365643</b>	<b>93240</b>	<b>106023</b>	<b>34176</b>	<b>0</b>	<b>37121</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$19,926	<i>"Water" Dollars</i>	\$5,126	\$9,280

**% of inventory under water    5.4%**

**Total Water Dollars    \$34,333**

**Total**

**636203**

