

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	10,359		28,003		589,553.23	
Active Parts	1,556	15.02	19,458	69.48	252,675.58	42.85
NS Parts	6,406	61.83	2,734	9.76	139,575.08	23.67
MO Parts	547	5.28	2,698	9.63	43,894.44	7.44
AP Parts	1,759	16.98	2,927	10.45	147,999.95	25.10
DP Parts	79	0.76	186	0.66	5,408.18	0.91
SP Parts						
DEL Parts	12	0.11				
Parts With No Cost	93	0.89	61	0.21		
Parts With Negative On-Hand						
Core/Exchange	141	1.36	309	1.10	47,577.00	
Memos On File	1,112					
Parts Added	637	6.14	180	0.64	9,986.49	1.69
Active Parts	4	0.62	1	0.55	123.00	1.23
NS Parts	628	98.58	174	96.66	9,833.49	98.46
MO Parts	1	0.15	5	2.77	30.00	0.30
AP Parts	4	0.62				
DP Parts						
SP Parts						
Parts & Memos Deleted	525					
Inventory Movement - Sales						
0 to 3 Months	3,287	31.73	21,988	78.52	296,918.38	50.36
4 to 6 Months	1,327	12.81	1,580	5.64	73,319.89	12.43
7 to 12 Months	1,988	19.19	1,848	6.59	78,302.71	13.28
Over 12 Months	1,547	14.93	1,796	6.41	100,413.56	17.03
New Parts No Sales	2,210	21.33	791	2.82	40,598.69	6.88
Inventory Movement - Receipts						
0 to 3 Months	3,047	29.41	21,117	75.40	319,056.16	54.11
4 to 6 Months	1,302	12.56	1,833	6.54	67,062.67	11.37
7 to 12 Months	1,882	18.16	2,530	9.03	102,779.45	17.43
Over 12 Months	1,794	17.31	2,391	8.53	92,944.84	15.76
New Parts No Receipts	2,334	22.53	132	0.47	7,710.11	1.30
Outstanding Orders	206	1.98	569		47,390.99	
Stockorders	65	31.55	111	19.50	11,486.98	24.23
Supplemental Orders	4	1.94	5	0.87	41.56	0.08
Customer Orders	94	45.63	338	59.40	9,497.96	20.04
Backorders	56	27.18	115	20.21	26,364.49	55.63
Stockorder Backorders	19	9.22	21	3.69	2,927.44	6.17
Supplemntl Backorders						
Customer Backorders	40	19.41	94	16.52	23,437.05	49.45
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	1,758	16.97	14,703		459,294.99		6,425
Regular	1,727	98.23	14,406	97.98	452,018.86	98.41	6,266
No History							
Drop Ship							
Wholesale	115	6.54	297	2.01	7,276.13	1.58	159
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.00	1		0.77		1
Return Sales	457	4.41	1,654		97,751.72		697
Regular	436	95.40	1,581	95.58	95,355.71	97.54	661
No History							
Defective							
Wholesale	26	5.68	73	4.41	2,396.01	2.45	36
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,290	12.45	11,755		289,260.88		2,231
Stockorders	710	55.03	4,164	35.42	99,688.98	34.46	1,115
Supplemental Orders	64	4.96	214	1.82	6,973.07	2.41	89
Customer Orders	600	46.51	1,353	11.50	83,468.06	28.85	778
Emergency Purchases	60	4.65	276	2.34	15,769.13	5.45	87
Other Receipts	130	10.07	5,748	48.89	83,361.64	28.81	162
Overages							
Net Adjustments	139	1.34	271		-6,302.01		166
Plus	74	53.23	152	56.08	5,590.77		88
Minus	65	46.76	119	43.91	-11,892.78		78
Factory Returns	20	0.19	42		-559.62		20
Net Appreciation	628	6.06	1,668	5.95	-1,418.39		1,617
Positive	328	52.22	942	56.47	4,793.12		832
Negative	300	47.77	726	43.52	-6,211.51		785
Parts Updated With Cost	18	0.17	19		796.32		18
Parts With Comments	44						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			339		29,496.58		221
Lost Sales							
Return Sales			130		9,730.08		71

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	23,408		42,899		2,178,491.23	
Active Parts	5,964	25.47	26,434	61.61	1,113,342.17	51.10
NS Parts	11,637	49.71	5,214	12.15	344,167.80	15.79
MD Parts	143	0.61	142	0.33	25,569.20	1.17
AP Parts	5,431	23.20	10,666	24.86	672,486.83	30.86
DP Parts	226	0.96	443	1.03	22,925.23	1.05
SP Parts						
DEL Parts	7	0.02				
Parts With No Cost	204	0.87	10,022	23.36		
Parts With Negative On-Hand						
Core/Exchange	162	0.69	217	0.50	40,082.00	
Memos On File	2,069					
Parts Added	1,040	4.44	203	0.47	29,172.69	1.33
Active Parts	3	0.28				
NS Parts	1,035	99.51	203	100.00	29,172.69	100.00
MD Parts	2	0.19				
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	943					
Inventory Movement - Sales						
0 to 3 Months	8,783	37.52	26,087	60.81	1,143,286.65	52.48
4 to 6 Months	3,424	14.62	4,570	10.65	266,926.12	12.25
7 to 12 Months	4,399	18.79	4,911	11.44	325,491.56	14.94
Over 12 Months	3,394	14.49	6,537	15.23	365,848.94	16.79
New Parts No Sales	3,408	14.55	794	1.85	76,937.96	3.53
Inventory Movement - Receipts						
0 to 3 Months	8,449	36.09	13,937	32.48	1,089,247.22	50.00
4 to 6 Months	3,526	15.06	14,459	33.70	324,253.80	14.88
7 to 12 Months	4,696	20.06	5,564	12.96	364,560.63	16.73
Over 12 Months	3,906	16.68	8,684	20.24	383,246.08	17.59
New Parts No Receipts	2,831	12.09	255	0.59	17,183.50	0.78
Outstanding Orders	628	2.68	1,417		148,852.68	
Stockorders	329	52.38	518	36.55	71,784.00	48.22
Supplemental Orders	5	0.79	9	0.63	1,722.64	1.15
Customer Orders	221	35.19	762	53.77	33,871.54	22.75
Backorders	90	14.33	128	9.03	41,474.50	27.86
Stockorder Backorders	25	3.98	31	2.18	6,728.44	4.52
Supplemntl Backorders	1	0.15	1	0.07	80.10	0.05
Customer Backorders	72	11.46	96	6.77	34,665.96	23.28
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	4,860	20.76	13,300		1,306,340.80		11,042
Regular	4,452	91.60	12,259	92.17	1,200,831.68	91.92	9,909
No History							
Drop Ship							
Wholesale	775	15.94	1,041	7.82	105,509.12	8.07	1,133
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	45	0.19	67		14,068.22		48
Return Sales	734	3.13	1,696		141,632.20		991
Regular	650	88.55	1,560	91.98	133,684.83	94.38	882
No History							
Defective							
Wholesale	89	12.12	136	8.01	7,947.37	5.61	109
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3,531	15.08	10,429		992,226.13		5,892
Stockorders	2,369	67.09	6,439	61.74	579,541.01	58.40	3,324
Supplemental Orders	54	1.52	99	0.94	8,199.35	0.82	76
Customer Orders	1,585	44.88	3,307	31.70	325,721.62	32.82	2,070
Emergency Purchases	245	6.93	297	2.84	51,239.96	5.16	279
Other Receipts	133	3.76	287	2.75	27,524.19	2.77	143
Overages							
Net Adjustments	257	1.09	8,940		-40,894.13		290
Plus	40	15.56	8,648	96.73	8,217.95		49
Minus	217	84.43	292	3.26	-49,112.08		241
Factory Returns	78	0.33	106		-7,134.69		78
Net Appreciation	3,943	16.84	6,544	15.25	728.69		6,606
Positive	1,970	49.96	3,144	48.04	15,669.94		3,358
Negative	1,973	50.03	3,400	51.95	-14,941.25		3,248
Parts Updated With Cost	14	0.05	8		181.32		14
Parts With Comments	11						
Misc & Sublet Items							
Gross Sales			2				2
Lost Sales							
Return Sales			5		20.00		5
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							