

Instructions for the ATD Use

Your file should contain the last 100 used retail a

Do not include equipment

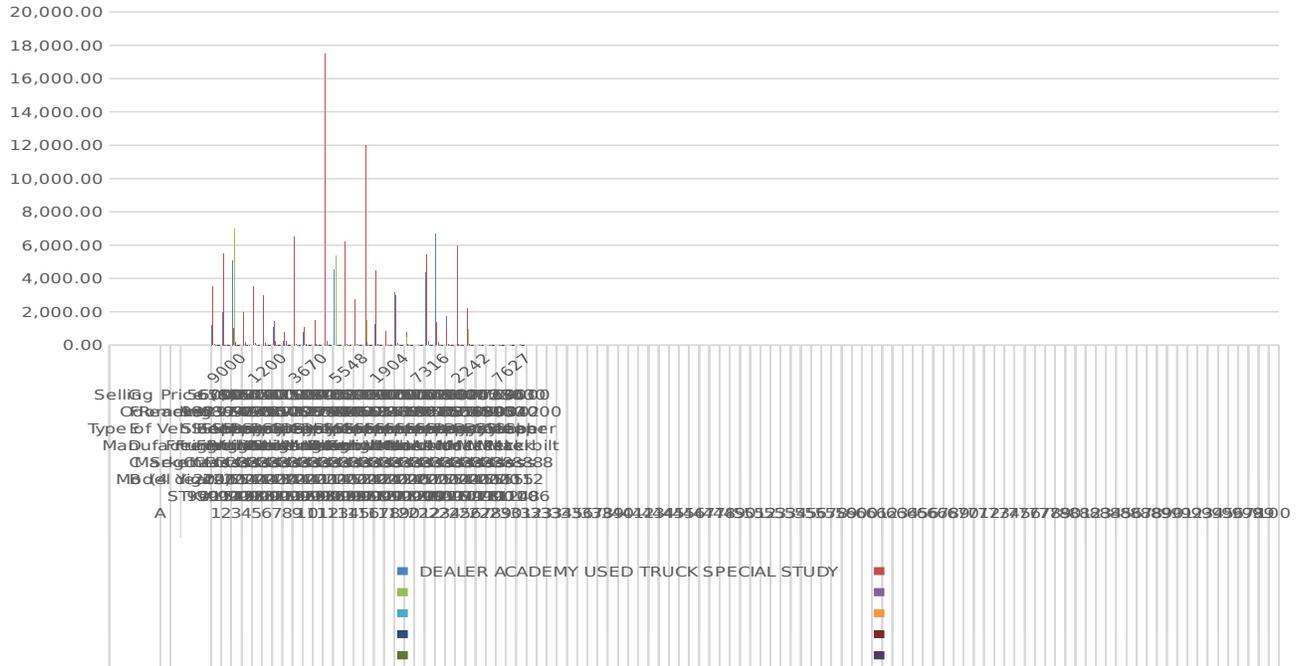
If you don't have 100 sales use the la

Every cell should be complete, le

Please use the drop down boxes for se

Upload to the Drop Box

Chart Title



Academy Class -ID No.							DEALER ACADEMY USED TRUCK SPECIAL STUDY					
Name												
Phone Number												
B	C	D	E	F	G	H	I	J	K	L	M	N
Model Year (4 digits)	Market Segment	Manufacturer:	Type of Veh Sold:	Odometer Reading km	Selling Price (\$)	Gross Profit (\$)	F & I Income (\$)	Reconditioning: In-House (\$)	Reconditioning: Sublet (\$)	Days In Stock	Transaction Type Retail = 1 Wholesale = 2	Trade with purchase 1= yes 2=No
2015	Class 8	Freightliner	Sleeper	932950	\$ 56,000	\$ 3,409	1,211.00	\$ 3,500	\$ -	35	1	2
2015	Class 8	Freightliner	Sleeper	901149	\$ 67,000	\$ 9,000.00	2,000.00	\$ 5,500	\$ -	12	1	2
2014	Class 8	Volvo	Sleeper	937450	\$ 53,000	\$ (10,000.00)	5,100.00	\$ 1,000	\$ 7,000	175	1	2
2014	Class 8	Freightliner	Sleeper	894924	\$ 60,510	\$ (2,615.00)	0.00	\$ 2,000	\$ -	205	1	2
2014	Class 8	Freightliner	Sleeper	697489	\$ 65,000	\$ 200.00	0.00	\$ 3,500	\$ -	110	1	2
2013	Class 8	Mack	Day Cab	984611	\$ 64,400	\$ 1,200.00	1,770.00	\$ 3,000	\$ -	120	1	2
2014	Class 8	Volvo	Sleeper	739500	\$ 65,000	\$ (3,175.00)	1,055.00	\$ 1,450	\$ -	240	1	2
2004	Class 8	Sterling	Day Cab	370088	\$ 24,100	\$ (6,600.00)	270.00	\$ 800	\$ -	270	1	2
2014	Class 8	Freightliner	Sleeper	854625	\$ 61,500	\$ (1,750.00)	0.00	\$ 6,500	\$ -	36	1	2
2011	Class 8	Mack	Sleeper	1129794	\$ 25,000	\$ 3,670.00	771.00	\$ 1,050	\$ -	65	1	2
2011	Class 8	Kenworth	Day Cab	712739	\$ 50,895	\$ (1,067.00)	0.00	\$ 1,525	\$ -	74	2	2
2014	Class 8	Volvo	Sleeper	322985	\$ 59,000	\$ (21,315.00)	0.00	\$ 17,500	\$ -	247	1	2
2015	Class 8	Mack	Day Cab	275000	\$ 97,089	\$ 613.00	4,510.00	\$ -	\$ 5,360	23	1	2
2012	Class 8	Kenworth	Sleeper	849460	\$ 40,000	\$ 5,548.00	0.00	\$ 6,230	\$ -	46	1	2
2014	Class 8	Freightliner	Sleeper	704505	\$ 66,000	\$ 7,357.00	0.00	\$ 2,745	\$ -	41	1	2
2012	Class 8	Kenworth	Sleeper	886635	\$ 50,000	\$ (10,309.00)	0.00	\$ 12,000	\$ 1,500	201	1	2
2014	Class 8	Freightliner	Sleeper	805752	\$ 59,900	\$ 10,764.00	1,290.00	\$ 4,500	\$ -	66	1	2
2012	Class 8	Volvo	Sleeper	978478	\$ 15,000	\$ 1,904.00	0.00	\$ 850	\$ -	22	1	2

O	P
Source of Veh Sold:	Franchise
1=Trade frm New Veh	
2=Trade frm Used Veh	In-line
3=Repossession	= 1
4=Auction	
5=Finance Co	Non-Franc
6=Off Lease	Out-of-line
7=Direct Purchase	= 2
8= Dealer Consignment	
1	1
1	1
1	2
1	2
2	1
1	1
1	2
1	2
1	2
1	1
1	2
1	1
1	1
1	1
1	2
1	1
1	1

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