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All Manf, All OEM Cd, All SGrp
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	%	#	Pieces	Value
Active Parts: Stocked	9.7	1985	1300	66264.35
Active Parts: With Excess Stock	45.7	1624	15744	310755.21
Active Parts: Understocked	1.6	727	228	11213.84
Active Parts: To Phase Out	.0	0	0	.00
Total Active Parts	57.1	4336	17272	388233.40
Superceded With On Hand	.4	10	55	2766.21
Inactive With On Hand	42.5	2089	3827	289243.23
Total Inventory To Sell	100.0	6435	21154	680242.84
Cores on Hand		8	20	305.00
Negative On Hand		1	1	316.46
Total of Inventory		6444	21173	680231.38
Parts on Open Repair Orders		579	959	34609.58
Value of Inventory		7023	22132	714840.96
Not on Factory Master		6392	1975	61096.62
Parts Without Cost		382	0	.00

Inventory Aging by Last Sold

All Manf, All OEM Cd,	All SGrp, Parts	All Parts %	Acum%	Value	%	Acum%
Never Sold	481	11.2	11.2	115036	16.9	16.9
2023 July or Older	172	4.0	15.2	18224	2.7	19.6
2023 August	120	2.8	18.0	16708	2.5	22.1
2023 September	118	2.8	20.8	17914	2.6	24.7
2023 October	108	2.5	23.3	16380	2.4	27.1
2023 November	105	2.5	25.8	14845	2.2	29.3
2023 December	89	2.1	27.8	9202	1.4	30.7
2024 January	153	3.6	31.4	21420	3.2	33.8
2024 February	181	4.2	35.6	12877	1.9	35.7
2024 March	204	4.8	40.4	19395	2.9	38.6
2024 April	287	6.7	47.1	29929	4.4	43.0
2024 May	343	8.0	55.1	41482	6.1	49.1
2024 June	609	14.2	69.3	82377	12.1	61.2
2024 July	1315	30.7	100.0	263597	38.8	100.0
Totals	4285	100.0		679385	100.0	
Cores With On Hand	8			305		

All Manf, All OEM Cd, All SGrp	From	6/01/24	6/01/24	6/01/24	6/01/24
	To	6/30/24	6/30/24	6/30/24	6/30/24
		Sales	Cost	Gross	GP %
Counter Retail Sales		115166.35	67859.41	47306.94	41.1
Counter Internal Sales					
Counter Wholesale Sales		339426.11	250914.13	88511.98	26.1
Total Counter Sales		454592.46	318773.54	135818.92	29.9
RO Customer Pay Sales		250759.30	161261.70	89497.60	35.7
RO Internal Pay Sales		82971.59	67413.94	15557.65	18.8
RO Warranty Sales		40595.84	25332.93	15262.91	37.6
RO Service Contract Sales					
Total RO Sales		374326.73	254008.57	120318.16	32.1
Total Sales		828919.19	572782.11	256137.08	30.9
Total Returns		-22286.55	-15864.36	-6422.19	-28.8
Total Net Sales		806632.64	556917.75	249714.89	31.0

All Manf. All Stocking Groups, All Parts, All Sales Types					
	From	6/01/24	6/01/24	6/01/24	6/01/24
	To	6/30/24	6/30/24	6/30/24	6/30/24
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		457343.77	315580.57	141763.20	31.0
Sales Filled By NG		21891.25	14248.53	7642.72	34.9
Sales Filled By EP		18090.11	13249.97	4840.14	26.8
Sales Filled By SO		331594.06	229703.04	101891.02	30.7
Total Sales		828919.19	572782.11	256137.08	30.9
Returns To Inventory		-22286.55	-15864.36	-6422.19	-28.8
Returns Not To Inventory					
Total Returns		-22286.55	-15864.36	-6422.19	-28.8
Net Sales		806632.64	556917.75	249714.89	31.0
Filled From Shelf-Counter		46.2%	44.8%	49.5%	
Filled From Shelf-Service		71.9%	73.7%	68.3%	
Filled Same Day--Counter		46.8%	45.7%	49.6%	
Filled Same Day--Service		76.0%	77.8%	72.2%	

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All Manf. All Stocking Groups
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Changes to Status:				Phase-In	Phase-Out
July	2024			159	113
March	2024	To June	2024	614	457
December	2023	To March	2024	332	304
September	2023	To December	2023	254	260
June	2023	To September	2023	173	264
March	2023	To June	2023	355	299
March	2023	and Older		2321	4898

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	170
Non-Stocked Parts with On Hand	2089
Superceded Parts with On Hand	10
Active Parts with No Sales	11

From 6/01/24 to 6/30/24 All Manf. All Stocking Groups	#	Pieces	Value
Manual Increases	27	2403	18253.85
Manual Decreases	31	-459	-11666.53
Net Manual Adjustments	58	1944	6587.32
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	67	633	2646.83
LIFO Decreases	8	14	-231.48
Net LIFO Adjustments	75	647	2415.35

From 6/01/24 to 6/30/24	All Manf.	All OEM Cd.	All SGrp		
	#	Pieces	Cost	Value	
Stock Orders Placed	1003	6993	93134.18	151518.96	
Stock Orders Received	951	15364	68937.16	217641.78	
Special Orders Placed	2406	3819	252469.27	274810.66	
Special Orders Received	2717	4869	270514.79	303730.96	
Parts Canceled	78	79	15127.01	15129.98	
Factory Returns	178	254	17543.96	19025.49	
Core Returns	34	79	1138.03	2310.06	
Parts On Order		156	9674.43	13185.12	
Parts On Backorder		94	12243.19	15773.37	
Parts Referred		12	985.27	985.27	

	Value
(1)Idle Parts Total	51574.64
(2)Current Parts Total	628133.78
(3)Total Parts	679708.42
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
Idle Capital Percentage (1)/(3)	7.59%

Off the Shelf Fill Rate

	Quantity
(1)Total Off the Shelf	20951
(2)Total Other	263
(3)Total Quantity Sold	21214
Off the Shelf Fill Rate (1)/(3)	98.7%

True Turn

	Value
(1) Annualization Ratio (365/ 30) =	12.166
(2) Total Stock Orders	519632.00
(3) Annualized Stock Orders	6321842.91
(4) Inventory Value	679708.42
*Note: Does NOT include Negative on Hand or "Dirty Cores"	
(5) True Turn (3)/(4)	9.30

Parts with Negative on Hand

	Part Numbers	Cost	Qty	Extended
Total of Negative on Hand	1	46.37	1-	46.37-

Lost Sales

	Part Numbers	Cost	Qty	Extended
Total Lost Sales	39	4517.90	45	4822.08

Parts Without Cost

	Part Numbers
Total Parts Without Cost	381

Parts With No Bin Location

	Part Numbers	Cost	Qty	Extended
Total Parts with No Bin Location	7	2482.18	7	790.66