

FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

Page Colm Line

YTD Warranty Sales

Service Warranty Sales	+	294,907		YTD	
Parts Warranty Sales	+	187,732		YTD	
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	482,639			
Statement Month	÷	5			
Average YTD Warranty Sales	=	96,528			
Factor	×	25.0%			
Your Guide	=	24,132	A		

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
50.0% if paid semi-monthly
100.0% if paid monthly

Warranty Claims Receivable	27,088
Your Guide	24,132 A
Frozen Capital	2,956

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FROZEN CAPITAL: PRE-OWNED INVENTORY

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YTD Pre-Owned Sales (<i>without F&I</i>)	+	11,008,173		YTD	
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	142,650		YTD	
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	10,865,523			
Statement Month	÷	5			
Average Month Pre-Owned Cost of Sales	=	2,173,105			
Factor	×	1.0		Guide = 1.0	
Your Guide	=	2,173,105	A		

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.

A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		0	1	Asset	
Your Guide	-	2,173,105	A		
Frozen Capital		<u>2,173,105</u>			



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FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

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YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	14,713	1.5	YTD	
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	147,888		YTD	
YTD Inventory Adjustments (+/- as on statement)	±	162,601		YTD	
YTD Parts & Accessories Cost of Sales	=	325,202			
Statement Month	÷	5			
Average Month Parts & Accessories Cost of Sales	=	65,040			
Factor	×	1.5			Guide = 1.5
Your Guide	=	97,561 A			

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.

A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		0	1	Asset	
Your Guide	-	97,561 A			
Frozen Capital		<u>97,561</u>			

FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

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YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note						
Service Customer Pay	+	482,869			YTD	
Parts Repair Orders (ROs)	+	451,849			YTD	
Parts Wholesale	+	158,181			YTD	
Parts Counter Retail	+	156,509			YTD	
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
Total YTD Parts, Service, and						
Body Shop Customer Labor and Parts Sales		=	1,249,408			
Statement Month	÷	5				
Average Month Parts & Accessories Sales	=	249,882				
Factor	×	50.0%				Guide = 50%
Your Guide	=	124,941	A			

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		483,598		Asset
Your Guide	-	124,941	A	
Frozen Capital		358,657		

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line below. If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$2,956
Pre-Owned Vehicle Inventory	+	\$0
Parts & Accessories Inventory	+	\$97,561
Service, Parts, Body Shop A/R	+	\$358,657
Total Frozen Capital	=	\$459,174

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