

From 6/01/24 to 6/30/24 All Manf, All OEM Cd, All Scrp
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| | # | Pieces | Cost | Value |
|-------------------------|-----|--------|-----------|-----------|
| Stock Orders Placed | 102 | 868 | 4427.33 | 14510.90 |
| Stock Orders Received | 824 | 9786 | 78012.42 | 192042.68 |
| Special Orders Placed | 557 | 1066 | 102857.79 | 108768.33 |
| Special Orders Received | 496 | 919 | 81014.30 | 86695.98 |
| Parts Canceled | 74 | 330 | 23000.93 | 26596.03 |
| Factory Returns | | | | |
| Core Returns | | | | |
| Parts On Order | 811 | | 30274.68 | 31929.79 |
| Parts On Backorder | 31 | | 11.01 | 93.01 |
| Parts Referred | | | | |

PD3041R
RGARR46

JOHN MEGEL FORD
Inventory Adjustments

7/18/24 12:20:40

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From 6/01/24 to 6/30/24 All Manf, All Stocking Groups

| | # | Pieces | Value |
|------------------------------------|-----|--------|-----------|
| Manual Increases | 120 | 328 | 12731.76 |
| Manual Decreases | 151 | -495 | -27456.83 |
| Net Manual Adjustments | 271 | -167 | -14725.07 |
| Physical Inventory Increases | | | |
| Physical Inventory Decreases | | | |
| Net Physical Inventory Adjustments | | | |
| LIFO Increases | 426 | 1148 | 9015.63 |
| LIFO Decreases | 226 | 482 | -4410.01 |
| Net LIFO Adjustments | 652 | 1630 | 4605.62 |

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All Manf, All Stocking Groups
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| Changes to Status: | | | | Phase-In | Phase-Out |
|--------------------|------|--------------|------|----------|-----------|
| July | 2024 | | | 2 | 17 |
| March | 2024 | To June | 2024 | 16 | 35 |
| December | 2023 | To March | 2024 | 4 | 59 |
| September | 2023 | To December | 2023 | 44 | 291 |
| June | 2023 | To September | 2023 | 18 | 163 |
| March | 2023 | To June | 2023 | 66 | 99 |
| March | 2023 | and Older | | 241 | 586 |

| | |
|--------------------------------|------|
| Inactive Parts to Phase-In | 756 |
| Parts to Phase-Out | 9248 |
| Parts Excluded From Phase-In | |
| Non-Stocked Parts with On Hand | 2279 |
| Superceded Parts with On Hand | 71 |
| Active Parts with No Sales | 1689 |

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All Manf, All Stocking Groups, All Parts, All Sales Types
      From 6/01/24 6/01/24 6/01/24 6/01/24
      To 6/30/24 6/30/24 6/30/24 6/30/24
      Sales      Cost      Gross      GP %
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Sales Filled From Shelf 259183.04 187859.27 71323.77 27.5
Sales Filled By MG      11888.67  7960.49  3928.18  33.0
Sales Filled By BP      56254.98 38061.30 18193.68 32.3
Sales Filled By SO      66641.99 41722.09 24919.90 37.4
Total Sales              393968.68 275603.15 118365.53 30.0

Returns To Inventory    -23572.85 -20532.81 -3040.04 -12.9
Returns Not To Inventory -1091.46  -1082.03   -9.43   -9
Total Returns           -24664.31 -21614.84 -3049.47 -12.4

Net Sales                369304.37 253988.31 115316.06 31.2

Filled From Shelf-Counter 51.9%    50.6%    56.3%
Filled From Shelf-Service 71.4%    74.5%    64.4%
Filled Same Day--Counter 66.4%    66.8%    64.8%
Filled Same Day--Service 85.6%    87.9%    80.6%
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| All Manf, All ORM Cd, All SGRP, All Parts | | | |
|---|---------|--------|---------|
| Parts | % Acum% | Value | % Acum% |
| 689 | 13.9 | 114689 | 15.2 |
| 1108 | 22.4 | 126870 | 16.8 |
| 100 | 2.0 | 19570 | 2.6 |
| 190 | 3.8 | 16555 | 2.2 |
| 118 | 2.4 | 11283 | 1.5 |
| 138 | 2.8 | 13726 | 1.8 |
| 191 | 3.9 | 22447 | 3.0 |
| 182 | 3.7 | 18812 | 2.5 |
| 207 | 4.2 | 22369 | 3.0 |
| 248 | 5.0 | 59338 | 7.9 |
| 290 | 5.9 | 49306 | 6.5 |
| 364 | 7.4 | 51335 | 6.8 |
| 549 | 11.1 | 80038 | 10.6 |
| 568 | 11.5 | 147974 | 19.6 |
| 4942 | 100.0 | 754310 | 100.0 |
| 123 | | 67483 | |

Never Sold
 2023 July or Older
 2023 September
 2023 August
 2023 October
 2023 November
 2023 December
 2024 January
 2024 February
 2024 March
 2024 April
 2024 May
 2024 June
 2024 July
 Totals
 Cores With On Hand

| ===== | | | |
|---------------------------------|----------|-------|-----------|
| All Maint, All ORM Cd, All Sgrp | | | |
| | Value | # | Pieces |
| Active Parts: Stocked | 27896.69 | 891 | 489 |
| Active Parts: With Excess Stock | 27.5 | 1357 | 2470 |
| Active Parts: Understocked | .7 | 114 | 351 |
| Active Parts: To Phase Out | 13.6 | 9248 | 523 |
| Total Active Parts | 45.5 | 11610 | 30433 |
| Superseded With On Hand | 1.5 | 71 | 260 |
| Inactive With On Hand | 53.0 | 2279 | 10329 |
| Total Inventory To Sell | 100.0 | 13960 | 41022 |
| Cores on Hand | 122 | 196 | 67413.00 |
| Negative On Hand | 14 | 21 | 1880.22 |
| Total of Inventory | 14096 | 41197 | 824175.95 |
| Parts on Open Repair Orders | 1142 | 2446 | 117804.91 |
| Value of Inventory | 15238 | 43643 | 941980.86 |
| Not on Factory Master | 8672 | 1404 | 46491.19 |
| Parts Without Cost | 503 | 62 | .00 |

| | Value |
|-------------------------|-------|
| (1) Idle Parts Total | .00 |
| (2) Current Parts Total | .00 |
| (3) Total Parts | .00 |

*Note: Does NOT include Negative on Hand or "Dirty Cores"

Idle Capital Percentage (1)/(3) .00%

Off the Shelf Fill Rate

| | Quantity |
|-------------------------|----------|
| (1) Total Off the Shelf | 0 |
| (2) Total Other | 0 |
| (3) Total Quantity Sold | 0 |

Off the Shelf Fill Rate (1)/(3) .0%

True Turn

| | Value |
|-------------------------------------|--------|
| (1) Annualization Ratio (365/ 30) = | 12.166 |
| (2) Total Stock Orders | .00 |
| (3) Annualized Stock Orders | .00 |
| (4) Inventory Value | .00 |
| (5) True Turn (3)/(4) | .00 |

*Note: Does NOT include Negative on Hand or "Dirty Cores"

Parts with Negative on Hand

| | Part Numbers | Cost | Qty | Extended |
|---------------------------|--------------|------|-----|----------|
| Total of Negative on Hand | 0 | .00 | 0 | .00 |

Lost Sales

| | Part Numbers | Cost | Qty | Extended |
|------------------|--------------|------|-----|----------|
| Total Lost Sales | 0 | .00 | 0 | .00 |

Parts Without Cost

| | Part Numbers |
|--------------------------|--------------|
| Total Parts Without Cost | 0 |

Parts With No Bin Location

| | Part Numbers | Cost | Qty | Extended |
|----------------------------------|--------------|------|-----|----------|
| Total Parts with No Bin Location | 0 | .00 | 0 | .00 |