

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,322		21,492		338,892.32	
Active Parts	2,034	27.77	20,666	96.15	278,048.37	82.04
NS Parts	4,849	66.22	392	1.82	47,659.08	14.06
MO Parts	266	3.63	216	1.00	3,719.99	1.09
AP Parts	167	2.28	212	0.98	9,295.47	2.74
DP Parts	4	0.05	6	0.02	169.41	0.04
SP Parts						
DEL Parts	2	0.02				
Parts With No Cost	14	0.19				
Parts With Negative On-Hand	3	0.04	4		-992.70	
Core/Exchange	28	0.38	60	0.27	1,692.00	
Memos On File	262					
Parts Added	242	3.30	10	0.04	1,805.99	0.53
Active Parts	4	1.65	1	10.00	251.30	13.91
NS Parts	238	98.34	9	90.00	1,554.69	86.08
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	80					
Inventory Movement - Sales						
0 to 3 Months	2,419	33.03	17,774	82.70	204,678.44	60.39
4 to 6 Months	1,073	14.65	548	2.54	39,256.09	11.58
7 to 12 Months	969	13.23	2,803	13.04	63,136.44	18.63
Over 12 Months	206	2.81	180	0.83	7,822.71	2.30
New Parts No Sales	2,655	36.26	187	0.87	23,998.64	7.08
Inventory Movement - Receipts						
0 to 3 Months	2,252	30.75	17,865	83.12	214,439.25	63.27
4 to 6 Months	1,161	15.85	977	4.54	56,446.80	16.65
7 to 12 Months	979	13.37	1,986	9.24	54,278.34	16.01
Over 12 Months	301	4.11	643	2.99	11,814.37	3.48
New Parts No Receipts	2,629	35.90	21	0.09	1,913.56	0.56
Outstanding Orders	197	2.69	318		45,687.13	
Stockorders	114	57.86	207	65.09	20,827.24	45.58
Supplemental Orders	19	9.64	24	7.54	5,962.61	13.05
Customer Orders						
Backorders	69	35.02	87	27.35	18,897.28	41.36
Stockorder Backorders	51	25.88	62	19.49	11,895.72	26.03
Supplemntl Backorders	21	10.65	25	7.86	7,001.56	15.32
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	701	9.57	3,395		105,043.80		2,691
Regular	695	99.14	3,337	98.29	102,023.57	97.12	2,680
No History	11	1.56	58	1.70	3,020.23	2.87	11
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	7	0.09	8		1,366.31		8
Return Sales	107	1.46	275		11,495.07		138
Regular	104	97.19	238	86.54	10,328.87	89.85	134
No History	4	3.73	37	13.45	1,166.20	10.14	4
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	511	6.97	6,627		94,135.01		628
Stockorders	441	86.30	847	12.78	68,789.18	73.07	514
Supplemental Orders	75	14.67	5,771	87.08	24,355.62	25.87	107
Customer Orders							
Emergency Purchases	5	0.97	7	0.10	696.30	0.73	5
Other Receipts	2	0.39	2	0.03	293.91	0.31	2
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	58	0.79	78		-8,183.50		58
Net Appreciation	19	0.25	24	0.11	474.60		112
Positive	15	78.94	19	79.16	609.16		92
Negative	4	21.05	5	20.83	-134.56		20
Parts Updated With Cost	1	0.01	1		366.89		1
Parts With Comments	72						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			64		5,009.07		55
Lost Sales							
Return Sales			7		1,409.95		6

Sort Source: 148

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	282		233		42,052.35	
Active Parts	27	9.57	226	96.99	41,172.30	97.90
NS Parts	69	24.46	7	3.00	880.05	2.09
MO Parts	186	65.95				
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	3	1.06	7		-633.60	
Core/Exchange						
Memos On File						
Parts Added	11	3.90				
Active Parts						
NS Parts	11	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	82	29.07	224	96.13	41,022.00	97.54
4 to 6 Months	29	10.28	4	1.71	518.60	1.23
7 to 12 Months	49	17.37				
Over 12 Months	61	21.63				
New Parts No Sales	61	21.63	5	2.14	511.75	1.21
Inventory Movement - Receipts						
0 to 3 Months	83	29.43	229	98.28	41,659.75	99.06
4 to 6 Months	26	9.21	4	1.71	392.60	0.93
7 to 12 Months	51	18.08				
Over 12 Months	60	21.27				
New Parts No Receipts	62	21.98				
Outstanding Orders	2	0.70	2		389.95	
Stockorders						
Supplemental Orders	1	50.00	1	50.00	204.15	52.35
Customer Orders						
Backorders	1	50.00	1	50.00	185.80	47.64
Stockorder Backorders	1	50.00	1	50.00	185.80	47.64
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 148

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	32	11.34	115		17,309.96		43
Regular	32	100.00	115	100.00	17,309.96	100.00	43
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	9	3.19	23		3,331.26		8
Regular	9	100.00	23	100.00	3,331.26	100.00	8
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	15	5.31	55		7,885.70		16
Stockorders	4	26.66	21	38.18	3,250.15	41.21	5
Supplemental Orders							
Customer Orders							
Emergency Purchases	10	66.66	32	58.18	4,407.25	55.88	10
Other Receipts	1	6.66	2	3.63	228.30	2.89	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	28	9.92	231	99.14	94.62		249
Positive	28	100.00	231	100.00	94.62		248
Negative							1
Parts Updated With Cost							
Parts With Comments	13						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 150

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	2		2,679		7,132.86	
Active Parts						
NS Parts						
MO Parts	2	100.00	2,679	100.00	7,132.86	100.00
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	2					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	2	100.00	2,679	100.00	7,132.86	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	2	100.00	2,679	100.00	7,132.86	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 150

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	2	100.00	2,474		7,121.30		402
Regular	2	100.00	2,143	86.62	6,293.80	88.37	401
No History	1	50.00	331	13.37	827.50	11.62	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	100.00	3,361		10,008.58		10
Regular	2	100.00	49	1.45	138.82	1.38	9
No History	1	50.00	3,312	98.54	9,869.76	98.61	1
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 199

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	184		778		11,037.89	
Active Parts	129	70.10	405	52.05	3,370.03	30.53
NS Parts	40	21.73	46	5.91	1,085.18	9.83
MO Parts	13	7.06	324	41.64	6,546.83	59.31
AP Parts	2	1.08	3	0.38	35.85	0.32
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	100	54.34	652	83.80	9,178.56	83.15
4 to 6 Months	31	16.84	66	8.48	743.85	6.73
7 to 12 Months	43	23.36	37	4.75	687.35	6.22
Over 12 Months	6	3.26	20	2.57	129.33	1.17
New Parts No Sales	4	2.17	3	0.38	298.80	2.70

Inventory Movement - Receipts

0 to 3 Months	75	40.76	469	60.28	7,064.40	64.00
4 to 6 Months	28	15.21	7	0.89	83.65	0.75
7 to 12 Months	29	15.76	77	9.89	845.62	7.66
Over 12 Months	48	26.08	224	28.79	2,769.32	25.08
New Parts No Receipts	4	2.17	1	0.12	274.90	2.49

Outstanding Orders

Stockorders	4	2.17	4		79.30	
Supplemental Orders	4	100.00	4	100.00	79.30	100.00
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						

Outstanding Forced Orders

Sort Source: 199

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	15	8.15	133		1,426.41		79
Regular	15	100.00	133	100.00	1,426.41	100.00	79
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	1.63	8		6.59		5
Regular	3	100.00	8	100.00	6.59	100.00	5
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4	2.17	69		322.59		6
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases	2	50.00	6	8.69	130.83	40.55	4
Other Receipts	2	50.00	63	91.30	191.76	59.44	2
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	13						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,790		25,182		399,115.42	
Active Parts	2,190	28.11	21,297	84.57	322,590.70	80.82
NS Parts	4,958	63.64	445	1.76	49,624.31	12.43
MO Parts	467	5.99	3,219	12.78	17,399.68	4.35
AP Parts	169	2.16	215	0.85	9,331.32	2.33
DP Parts	4	0.05	6	0.02	169.41	0.04
SP Parts						
DEL Parts	2	0.02				
Parts With No Cost	14	0.17				
Parts With Negative On-Hand	6	0.07	11		-1,626.30	
Core/Exchange	28	0.35	60	0.23	1,692.00	
Memos On File	264					
Parts Added	253	3.24	10	0.03	1,805.99	0.45
Active Parts	4	1.58	1	10.00	251.30	13.91
NS Parts	249	98.41	9	90.00	1,554.69	86.08
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	80					
Inventory Movement - Sales						
0 to 3 Months	2,603	33.41	21,329	84.69	262,011.86	65.64
4 to 6 Months	1,133	14.54	618	2.45	40,518.54	10.15
7 to 12 Months	1,061	13.62	2,840	11.27	63,823.79	15.99
Over 12 Months	273	3.50	200	0.79	7,952.04	1.99
New Parts No Sales	2,720	34.91	195	0.77	24,809.19	6.21
Inventory Movement - Receipts						
0 to 3 Months	2,412	30.96	21,242	84.35	270,296.26	67.72
4 to 6 Months	1,215	15.59	988	3.92	56,923.05	14.26
7 to 12 Months	1,059	13.59	2,063	8.19	55,123.96	13.81
Over 12 Months	409	5.25	867	3.44	14,583.69	3.65
New Parts No Receipts	2,695	34.59	22	0.08	2,188.46	0.54
Outstanding Orders	203	2.60	324		46,156.38	
Stockorders	114	56.15	207	63.88	20,827.24	45.12
Supplemental Orders	24	11.82	29	8.95	6,246.06	13.53
Customer Orders						
Backorders	70	34.48	88	27.16	19,083.08	41.34
Stockorder Backorders	52	25.61	63	19.44	12,081.52	26.17
Supplemntl Backorders	21	10.34	25	7.71	7,001.56	15.16
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	750	9.62	6,117		130,901.47		3,215
Regular	744	99.20	5,728	93.64	127,053.74	97.06	3,203
No History	12	1.60	389	6.35	3,847.73	2.93	12
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	7	0.08	8		1,366.31		8
Return Sales	121	1.55	3,667		24,841.50		161
Regular	118	97.52	318	8.67	13,805.54	55.57	156
No History	5	4.13	3,349	91.32	11,035.96	44.42	5
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	530	6.80	6,751		102,343.30		650
Stockorders	445	83.96	868	12.85	72,039.33	70.38	519
Supplemental Orders	75	14.15	5,771	85.48	24,355.62	23.79	107
Customer Orders							
Emergency Purchases	17	3.20	45	0.66	5,234.38	5.11	19
Other Receipts	5	0.94	67	0.99	713.97	0.69	5
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	58	0.74	78		-8,183.50		58
Net Appreciation	47	0.60	255	1.01	569.22		361
Positive	43	91.48	250	98.03	703.78		340
Negative	4	8.51	5	1.96	-134.56		21
Parts Updated With Cost	1	0.01	1		366.89		1
Parts With Comments	98						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			64		5,009.07		55
Lost Sales							
Return Sales			7		1,409.95		6