

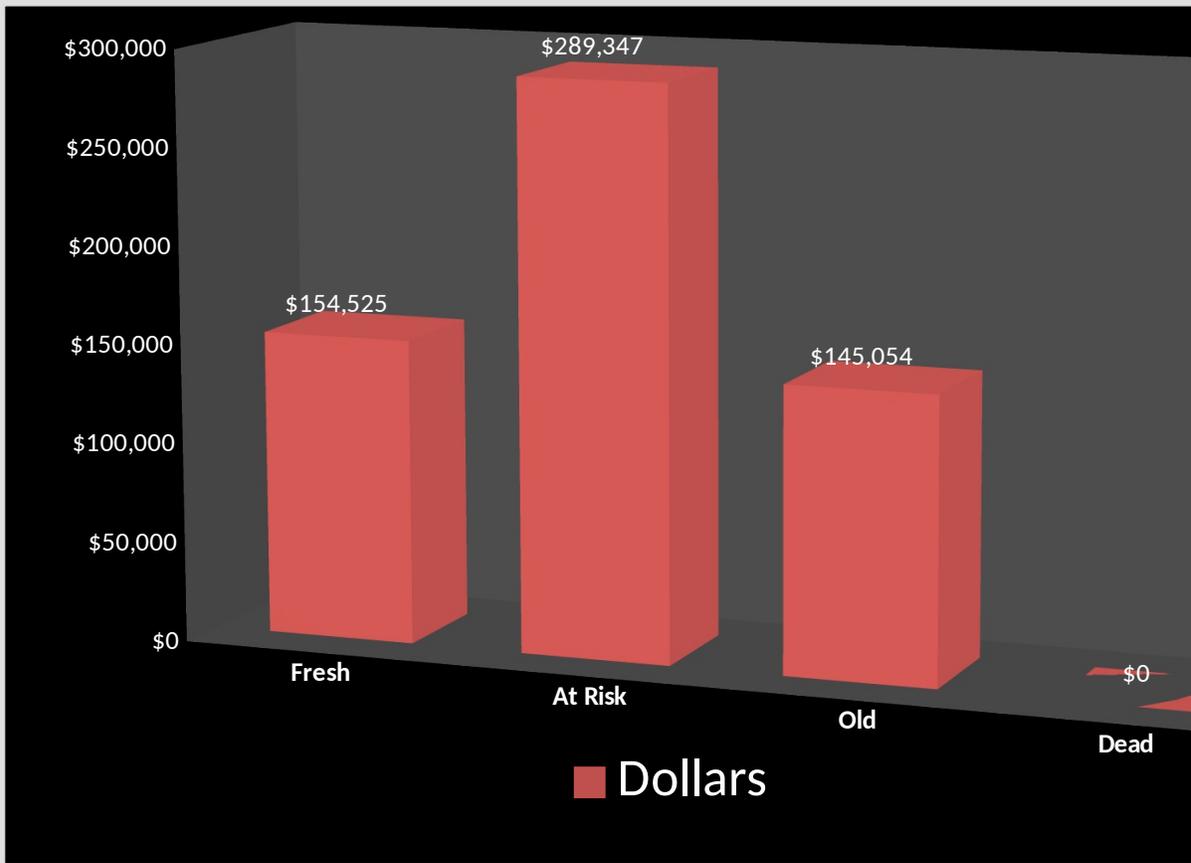
## Pre-Owned Stock Analysis

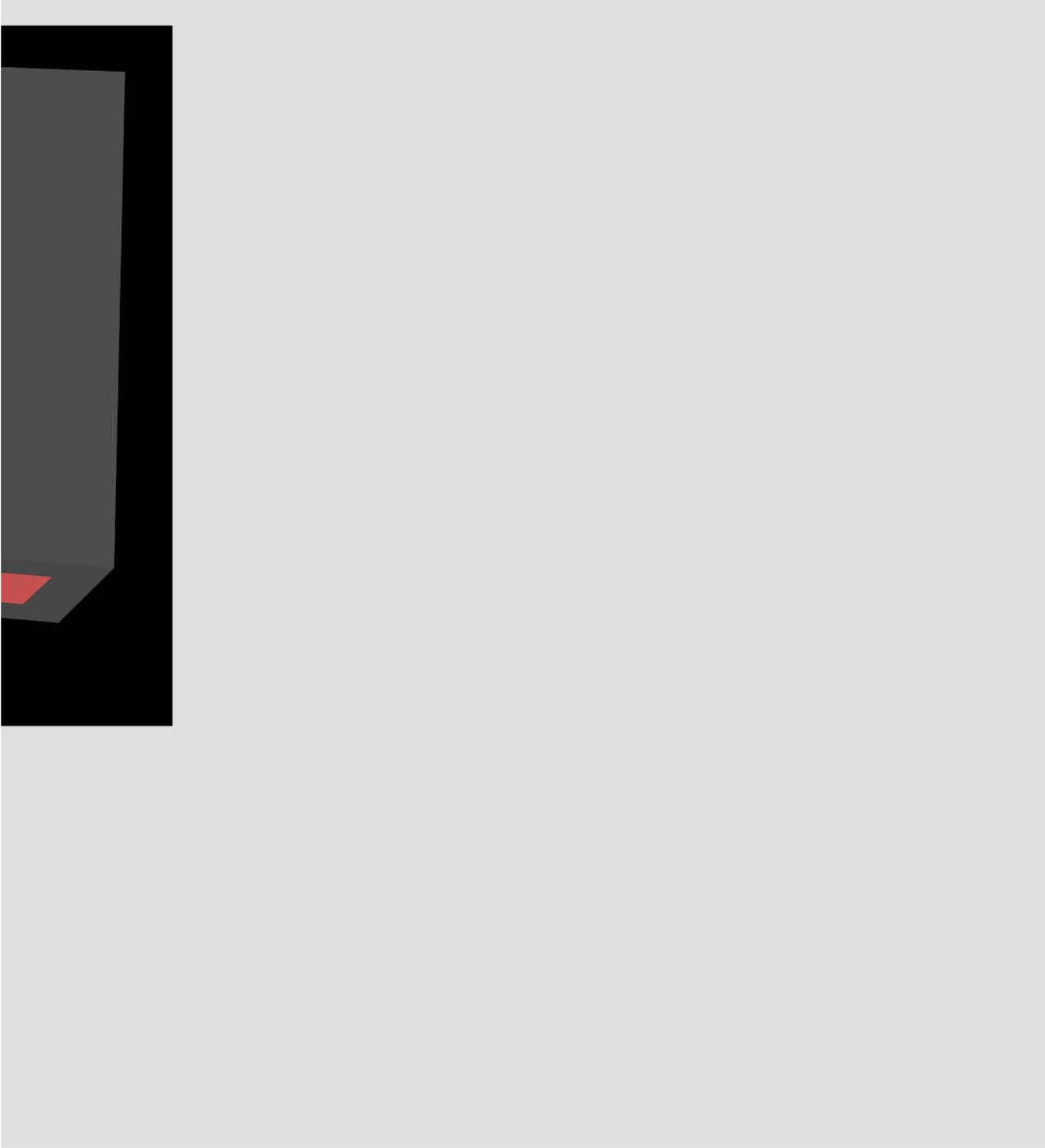
### Days In Stock

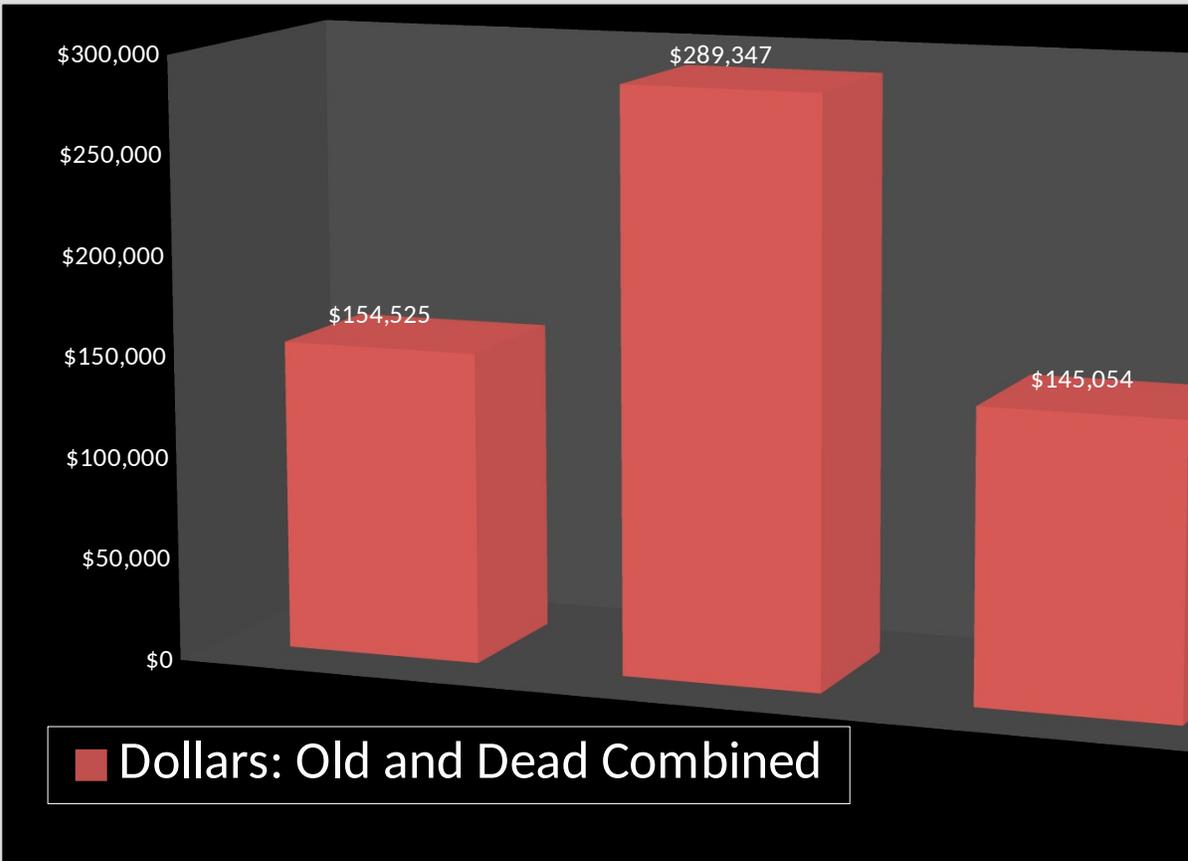
	0-30	31-45	46-60	61-90	90-120
# Of Units	5	4	4	5	
Dollars	\$154,525	\$142,794	\$146,553	\$145,054	
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	5	8	<i>Units</i>		5
	\$154,525	\$289,347	<i>Dollars</i>		\$145,054

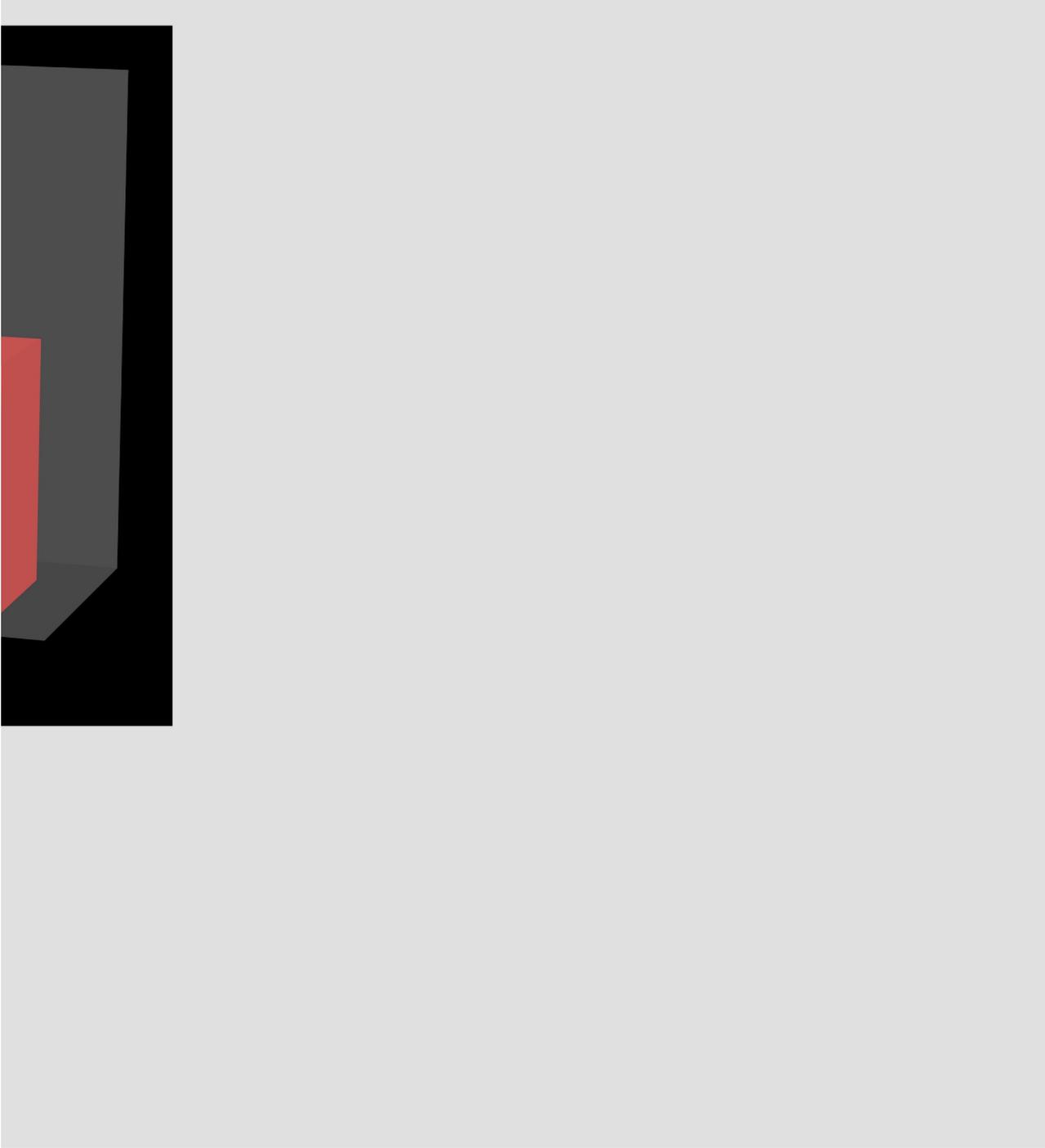


121+	Total
	18
	\$588,926
Dead	
0	
\$0	\$145,054









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
5	8	<i>Units</i>	5	0
\$154,525	\$289,347	<i>Dollars</i>	\$145,054	\$0
28%	44%	<i>Percent of total in Units</i>	28%	0%
26%	49%	<i>Percent of total in \$</i>	25%	0%
\$30,905	\$36,168	<i>Average Cost per Unit</i>	\$29,011	0

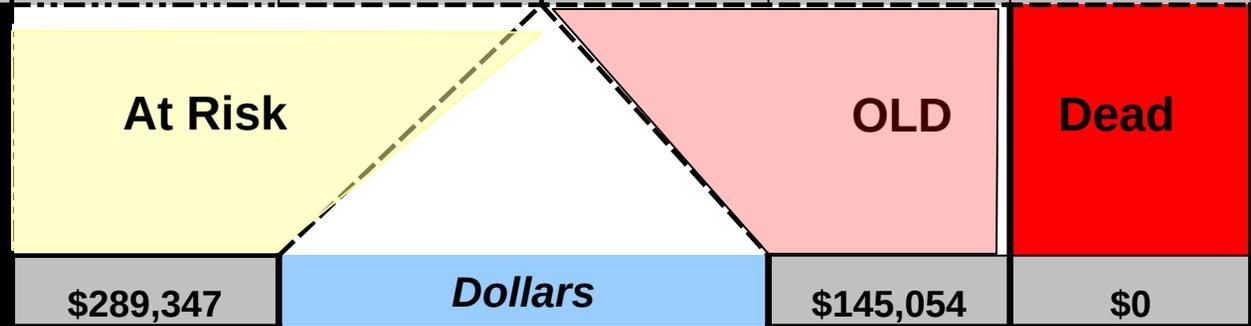
18

\$588,926

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>154525</b>	<b>142794</b>	<b>146553</b>	<b>145054</b>	<b>0</b>	<b>0</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$28,935	<i>"Water" Dollars</i>	\$21,758	\$0

**% of inventory under water**      **8.6%**

**Total Water Dollars**      **\$50,693**

**Total**

**588926**

