

Grand Total

ANCIRA FORD PARTS
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	12,258		18,336		279,408.17	
Active Parts	1,512	12.33	12,304	67.10	161,819.27	57.91
NS Parts	9,421	76.85	2,037	11.10	50,312.74	18.00
MO Parts						
AP Parts	1,273	10.38	3,801	20.72	61,578.37	22.03
DP Parts	52	0.42	194	1.05	5,697.79	2.03
SP Parts						
DEL Parts						
Parts With No Cost	285	2.32				
Parts With Negative On-Hand	5	0.04	9		-208.70	
Core/Exchange	51	0.41	130	0.70	8,459.00	
Memos On File	906					
Parts Added						
Active Parts	569	4.64	236	1.28	5,436.91	1.94
NS Parts	41	7.20	100	42.37	1,381.04	25.40
MO Parts	526	92.44	135	57.20	3,972.11	73.05
AP Parts						
DP Parts	2	0.35	1	0.42	83.76	1.54
SP Parts						
Parts & Memos Deleted	380					
Inventory Movement - Sales						
0 to 3 Months	3,171	25.86	13,031	71.06	175,268.69	62.72
4 to 6 Months	1,107	9.03	1,096	5.97	22,216.10	7.95
7 to 12 Months	1,816	14.81	1,862	10.15	31,451.67	11.25
Over 12 Months	4,188	34.16	1,937	10.56	37,533.49	13.43
New Parts No Sales	1,976	16.12	410	2.23	12,938.22	4.63
Inventory Movement - Receipts						
0 to 3 Months	3,133	25.55	11,089	60.47	168,019.47	60.13
4 to 6 Months	1,214	9.90	2,033	11.08	37,507.65	13.42
7 to 12 Months	1,942	15.84	1,563	8.52	30,144.66	10.78
Over 12 Months	4,213	34.36	3,410	18.59	42,607.69	15.24
New Parts No Receipts	1,756	14.32	241	1.31	1,128.70	0.40
Outstanding Orders	141	1.15	235	52.34	26,413.23	25.48
Stockorders	77	54.60	123		6,731.10	
Supplemental Orders						
Customer Orders	68	48.22	112	47.65	19,682.13	74.51
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales							
Regular	1,494	12.18	10,390	96.88	239,243.87	94.94	4,282
No History	1,457	97.52	10,066	3.11	227,143.77	94.118	4,118
Drop Ship							
Wholesale	106	7.09	324	3.11	12,100.10	5.05	164
Wholesale No History							
Wholesale Drop Ship							
Wholesale Warranty							
Wholesale No History Warranty							
Wholesale Drop Ship Warranty							
Lost Sales							
Return Sales	3	0.02	11		79.51		3
Regular	271	2.21	950		25,137.58		367
No History	257	94.83	928	97.68	24,088.82	95.82	348
Defective							
Wholesale	16	5.90	22	2.31	1,048.76	4.17	19
Wholesale No History							
Wholesale Defective							
Wholesale Warranty							
Wholesale No History Warranty							
Wholesale Drop Ship Warranty							
Receipts	1,257	10.25	9,324	0.45	219,982.09	2.73	2,302
Stockorders	556	44.23	2,218	23.78	48,934.74	22.24	1,243
Supplemental Orders	275	21.87	430	4.61	34,225.96	15.55	324
Customer Orders	67	5.33	381	4.08	8,004.92	3.63	72
Emergency Purchases	538	42.80	6,295	67.51	128,816.47	58.55	663
Other Receipts							
Overages							
Net Adjustments	4	0.03	9		-190.37		3
Plus	1	25.00	1	11.11	69.00		1
Minus	3	75.00	8	88.88	-259.37		2
Factory Returns	45	0.36	100		-5,483.12		46
Net Appreciation	607	4.95	2,333	12.72	3,186.96		46
Positive	443	72.98	1,595	68.36	4,223.52		2,146
Negative	164	27.01	738	31.63	-1,036.56		1,420
Parts Updated With Cost	15	0.12					15
Parts With Comments	122						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			176		10,201.69		113
Lost Sales			25		2,921.11		17
Return Sales							

Sort Source: 100

ANCIRA FORD PARTS
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	11,396		8,387		182,607.94	
Active Parts	858	7.52	2,992	35.67	76,436.47	41.85
NS Parts	9,345	82.00	2,033	24.23	50,121.17	27.44
MO Parts						
AP Parts	1,145	10.04	3,176	37.86	51,014.93	27.93
DP Parts	48	0.42	186	2.21	5,035.37	2.75
SP Parts						
DEL Parts						
Parts With No Cost	284	2.49				
Parts With Negative On-Hand	5	0.04	9		-208.70	
Core/Exchange	31	0.27	46	0.54	6,429.00	
Memos On File	753					
Parts Added						
Active Parts	557	4.88	216	2.57	4,833.18	2.64
NS Parts	34	6.10	80	37.03	777.31	16.08
MO Parts	521	93.53	135	62.50	3,972.11	82.18
AP Parts						
DP Parts	2	0.35	1	0.46	83.76	1.73
SP Parts						
Parts & Memos Deleted	373					
Inventory Movement - Sales						
0 to 3 Months	2,541	22.29	4,020	47.93	92,400.31	50.60
4 to 6 Months	1,038	9.10	831	9.90	17,948.50	9.82
7 to 12 Months	1,732	15.19	1,350	16.09	24,169.88	13.23
Over 12 Months	4,156	36.46	1,785	21.28	35,327.18	19.34
New Parts No Sales	1,929	16.92	401	4.78	12,762.07	6.98
Inventory Movement - Receipts						
0 to 3 Months	2,588	22.70	3,380	40.30	93,609.60	51.26
4 to 6 Months	1,117	9.80	904	10.77	27,520.66	15.07
7 to 12 Months	1,836	16.11	1,085	12.93	23,039.41	12.61
Over 12 Months	4,142	36.34	2,787	33.22	37,386.50	20.47
New Parts No Receipts	1,713	15.03	231	2.75	1,051.77	0.57
Outstanding Orders						
Stockorders	104	0.91	157	42.03	22,351.66	17.79
Supplemental Orders	48	46.15	66		3,977.48	
Customer Orders	57	54.80	91	57.96	18,374.18	82.20
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

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Sort Source: 101

ANCIRA FORD PARTS
MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	115		345		6,978.02	
Active Parts	83	72.17	290	84.05	5,282.52	75.70
NS Parts						
MO Parts						
AP Parts	30	26.08	53	15.36	1,599.88	22.92
DP Parts	2	1.73	2	0.57	95.62	1.37
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	1	0.86	1	0.28	50.00	
Memos On File	14					
Parts Added						
Active Parts	2	1.73	10	2.89	526.80	7.54
NS Parts			10	100.00	526.80	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	74	64.34	278	80.57	4,683.21	67.11
4 to 6 Months	15	13.04	20	5.79	965.74	13.83
7 to 12 Months	15	13.04	30	8.69	665.45	9.53
Over 12 Months	11	9.56	17	4.92	663.62	9.51
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	66	57.39	186	53.91	4,251.79	60.93
4 to 6 Months	16	13.91	70	20.28	1,522.20	21.81
7 to 12 Months	18	15.65	63	18.26	501.01	7.17
Over 12 Months	14	12.17	26	7.53	703.02	10.07
New Parts No Receipts	1	0.86				
Outstanding Orders						
Stockorders	3	2.60	6		111.86	
Supplemental Orders	3	100.00	6	100.00	111.86	100.00
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 101

ANCIRA FORD PARTS
MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	39	33.91	114	96.49	4,704.60	75.42	77
Regular	38	97.43	110		3,548.40		73
No History							
Drop Ship	2	5.12	4	3.50	1,156.20	24.57	4
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular	9	7.82	11	100.00	341.76	100.00	9
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders	27	23.47	88	80.68	3,644.58	79.71	49
Supplemental Orders	23	85.18	71		2,905.16		43
Customer Orders	1	3.70	1	1.13	17.00	0.46	1
Emergency Purchases							
Other Receipts	5	18.51	16	18.18	722.42	19.82	5
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	23	20.00	73	21.15	33.98		24
Positive	18	78.26	64	87.67	68.96		19
Negative	5	21.73	9	12.32	-34.98		5
Parts Updated With Cost							
Parts With Comments	8						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 102

ANCIRA FORD PARTS
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	120	50.42	432	96.99	12,798.63	97.95	273
Regular	116	96.66	419		12,536.77		261
No History							
Drop Ship							
Wholesale	9	7.50	13	3.00	261.86	2.04	12
Wholesale No History							
Wholesale Drop Ship							
Wholesale							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.42	1	1.92	6.88	0.54	1
Return Sales							
Regular	27	11.34	52	98.07	1,269.78	99.45	31
No History	26	96.29	51		1,262.90		30
Defective							
Wholesale	1	3.70	1				1
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders	86	36.13	372	71.77	9,540.11	63.93	212
Supplemental Orders	77	89.53	267		6,099.24		179
Customer Orders	8	9.30	9	2.41	1,657.97	17.37	9
Emergency Purchases	3	3.48	6	1.61	212.98	2.23	5
Other Receipts	14	16.27	90	24.19	1,569.92	16.45	19
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	1	0.42	2	23.58	-36.80		1
Net Appreciation							
Positive	45	18.90	171	84.79	102.59		46
Negative	35	77.77	145	15.20	160.37		35
	10	22.22	26		-57.78		11
Parts Updated With Cost							
Parts With Comments	12						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

