



Professional Series Pre-Course Work

Interview your Direct Supervisor in order to answer the following questions.

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course? We think it will be a good refresher course. Hoping I will learn new valuable information that I may not have known, prior to taking this course, that may help dealership growth and my own personal growth.
2. What would you like me to bring back to the workplace as a result of this training? New ideas to help improve efficiency, bring ideas/new ideas for cash flow process, expenses (the analysis of) to have a better understanding of the Financial Statements, reading it, analysing it and its connections.
3. How will what I learn in the program be shared with the rest of the team (if applicable)? I will be helping to train assistant Controllers/Controllers - when inaccuracies are found, I will be training on procedures and policies, so the better I can understand the job, the better at my job I will be.
4. How will what I learn be integrated into day-to-day work upon return? I will instill what I learn into my training.



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5. In your role as a Direct Supervisor, what three things challenge you the most?

- Time management
- being able to focus on all Depts as a GM ^(VS) Just the sales dept as a sales manager.
- Keeping my cool about the small things ex: people coming in late, not everyone takes their job seriously!

Self-reflect on the following question:

1. What is my purpose for attending this course?

my Purpose is to grow my education, learn as much as i can. Even though i already know alot in this course I believe there is always more to learn, and you can never have enough education when your building your career!

Thank you for your participation! See you in the course.