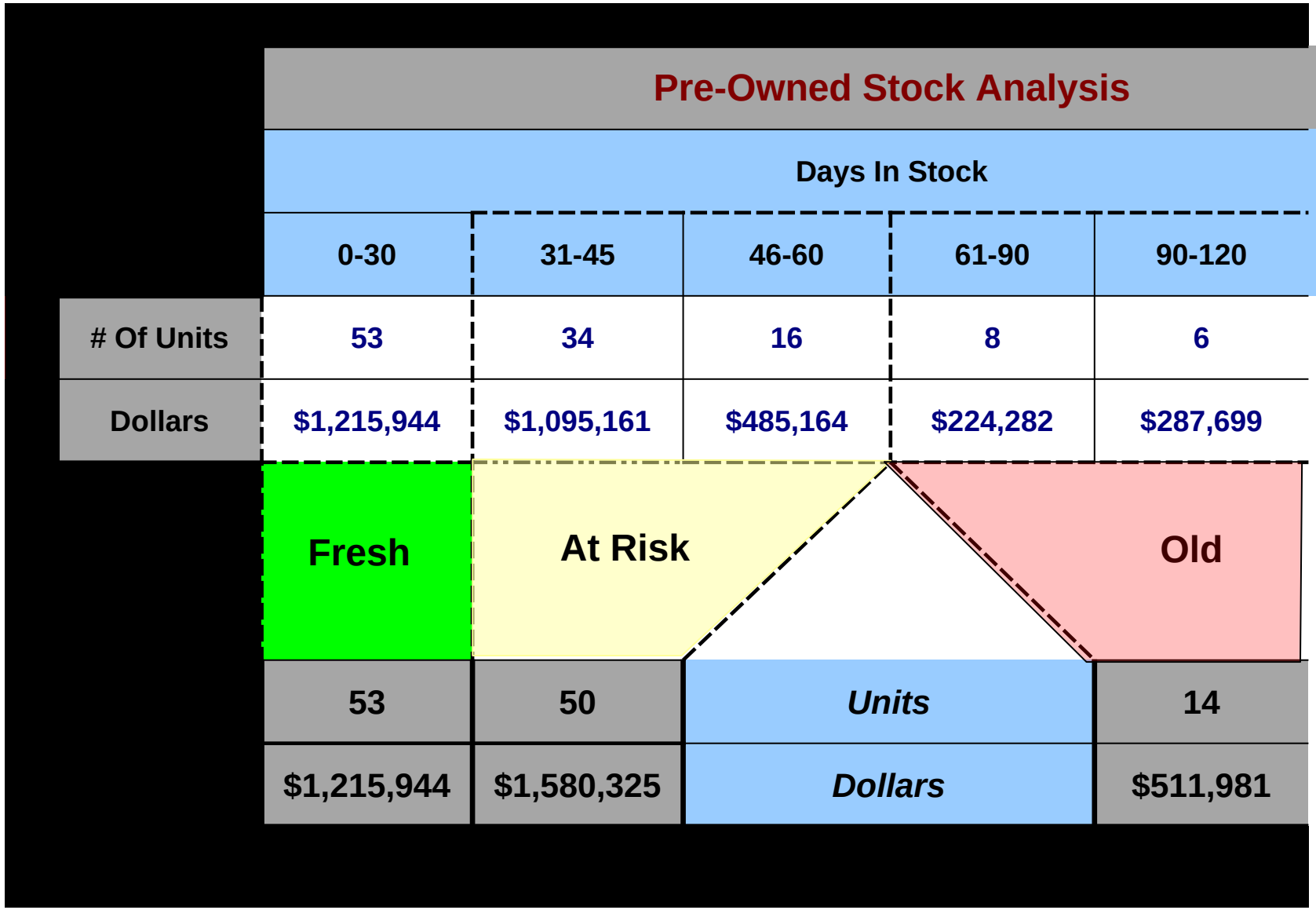
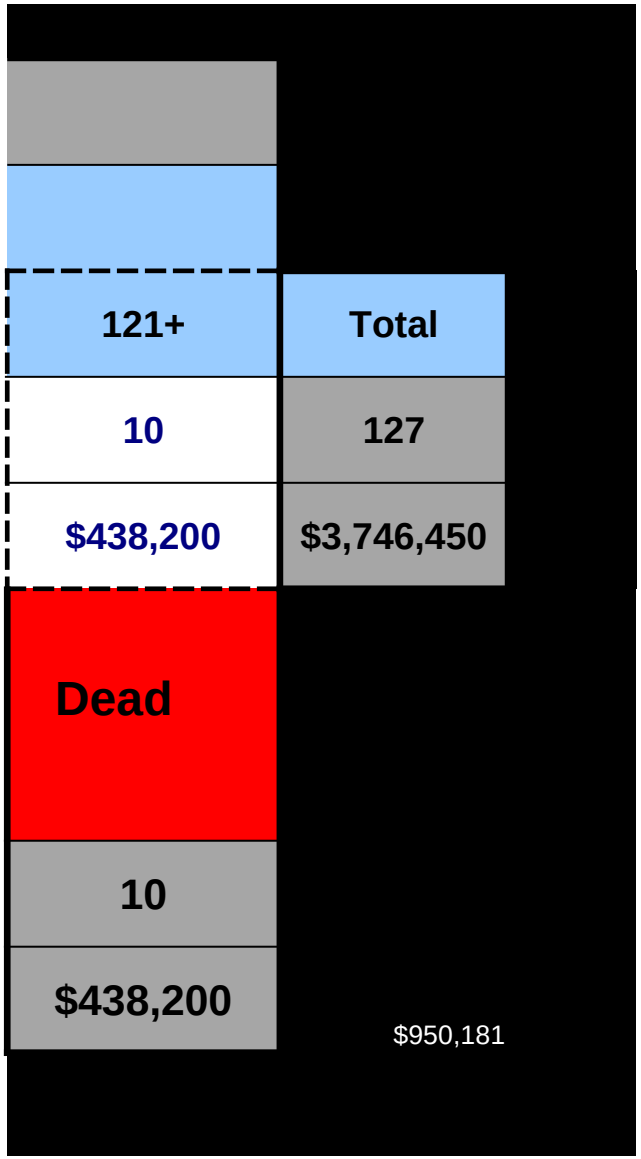
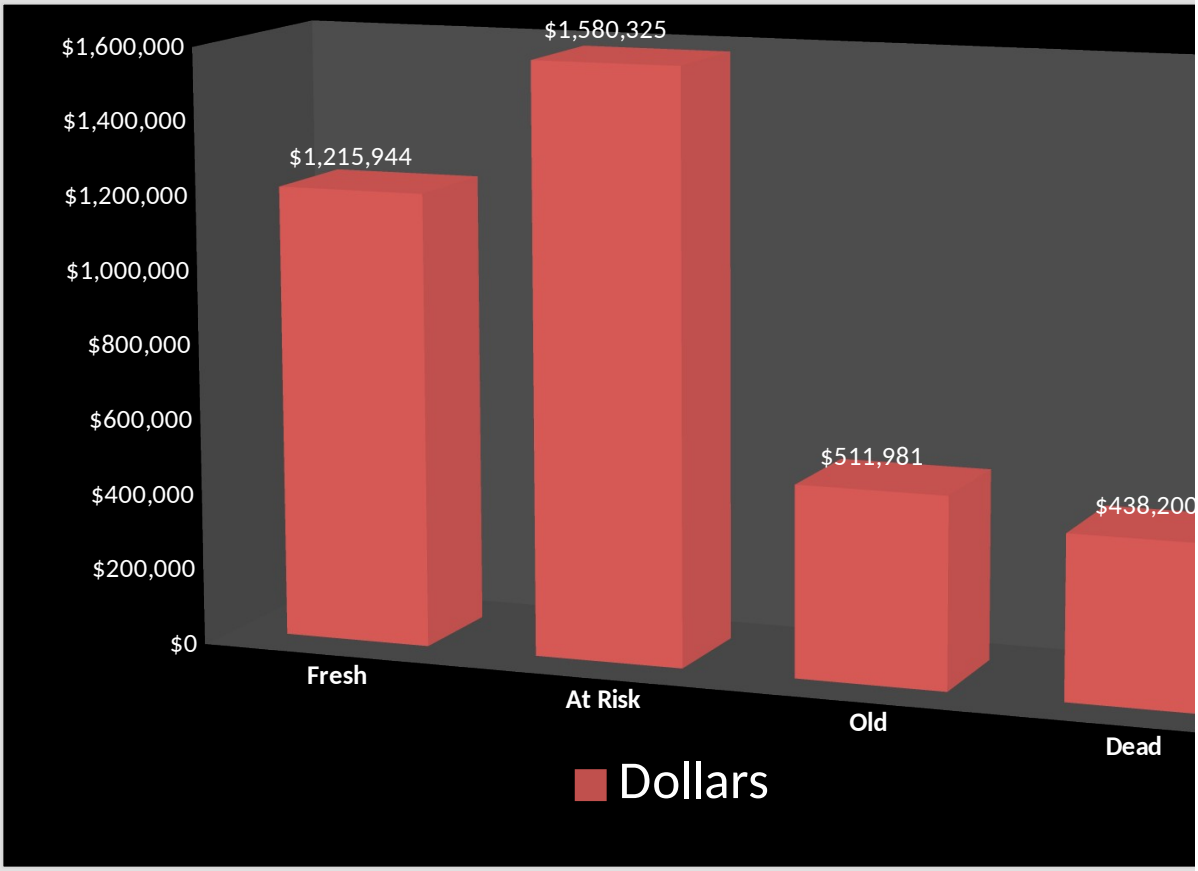
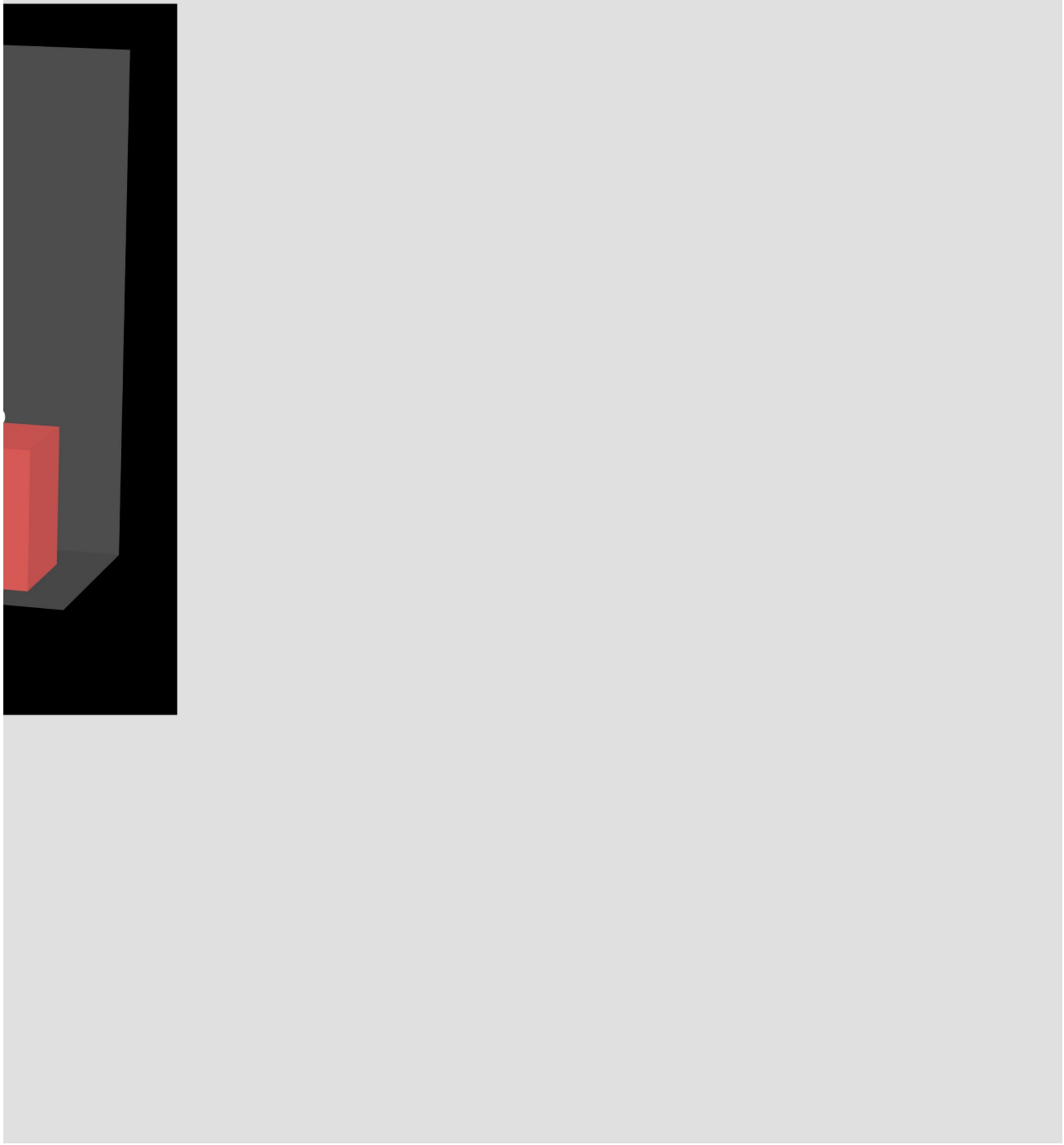
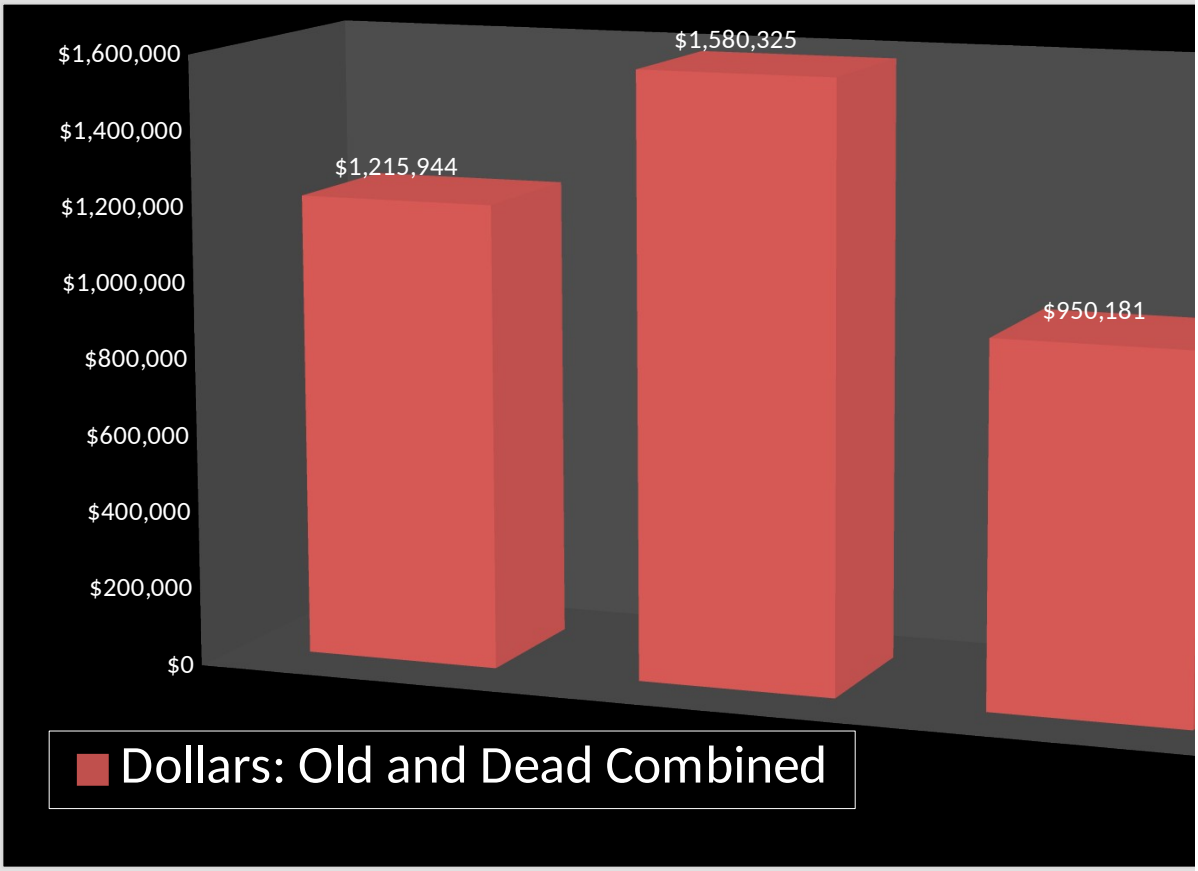
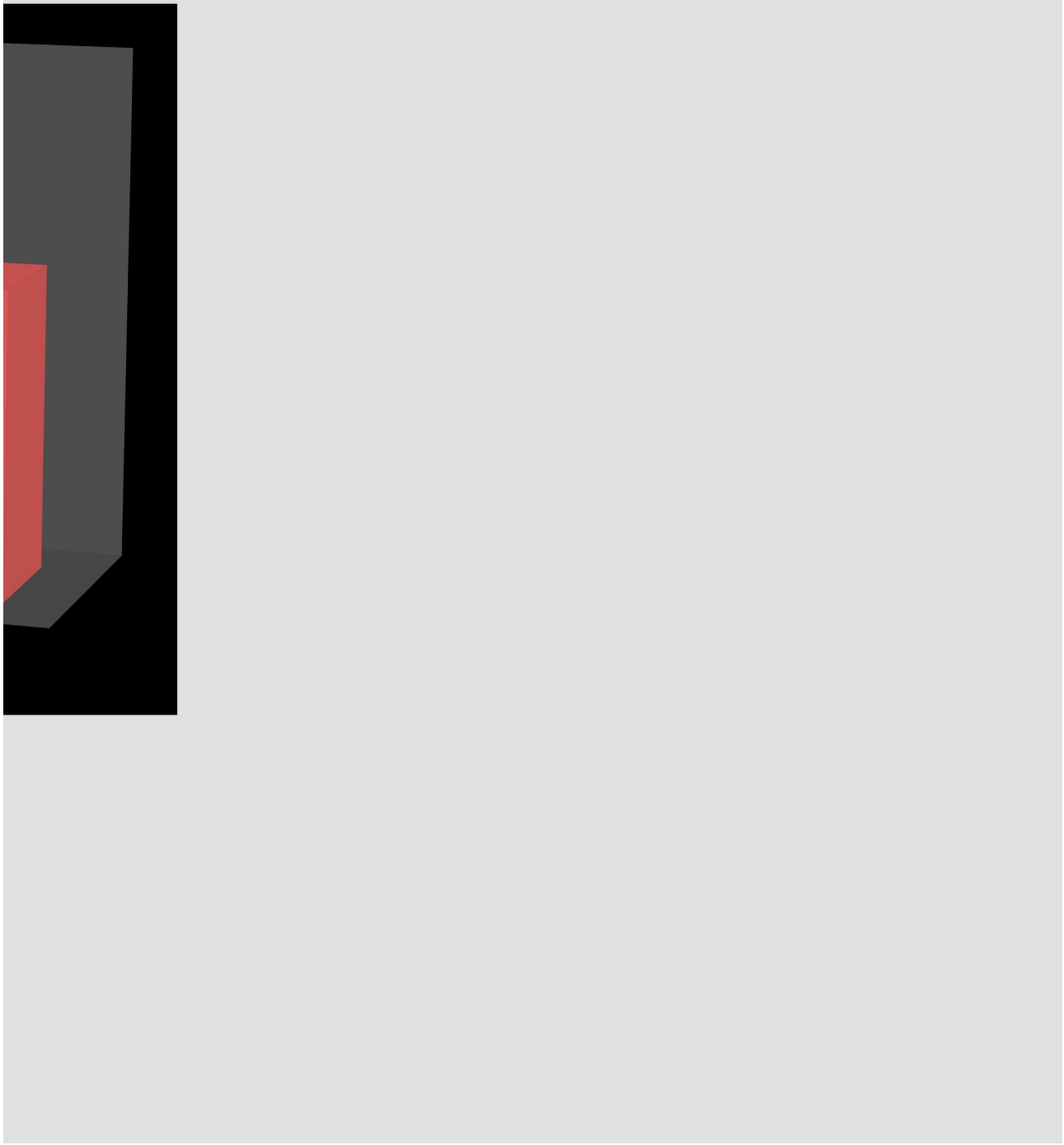

Pre-Owned Stock Analysis
Days In Stock
0-30
31-45
46-60
61-90
90-120
Of Units
53
34
16
8
6
Dollars
$1,215,944
$1,095,161
$485,164
$224,282
$287,699
Fresh
At Risk
Old
53
50
Units
14
$1,215,944
$1,580,325
Dollars
$511,981

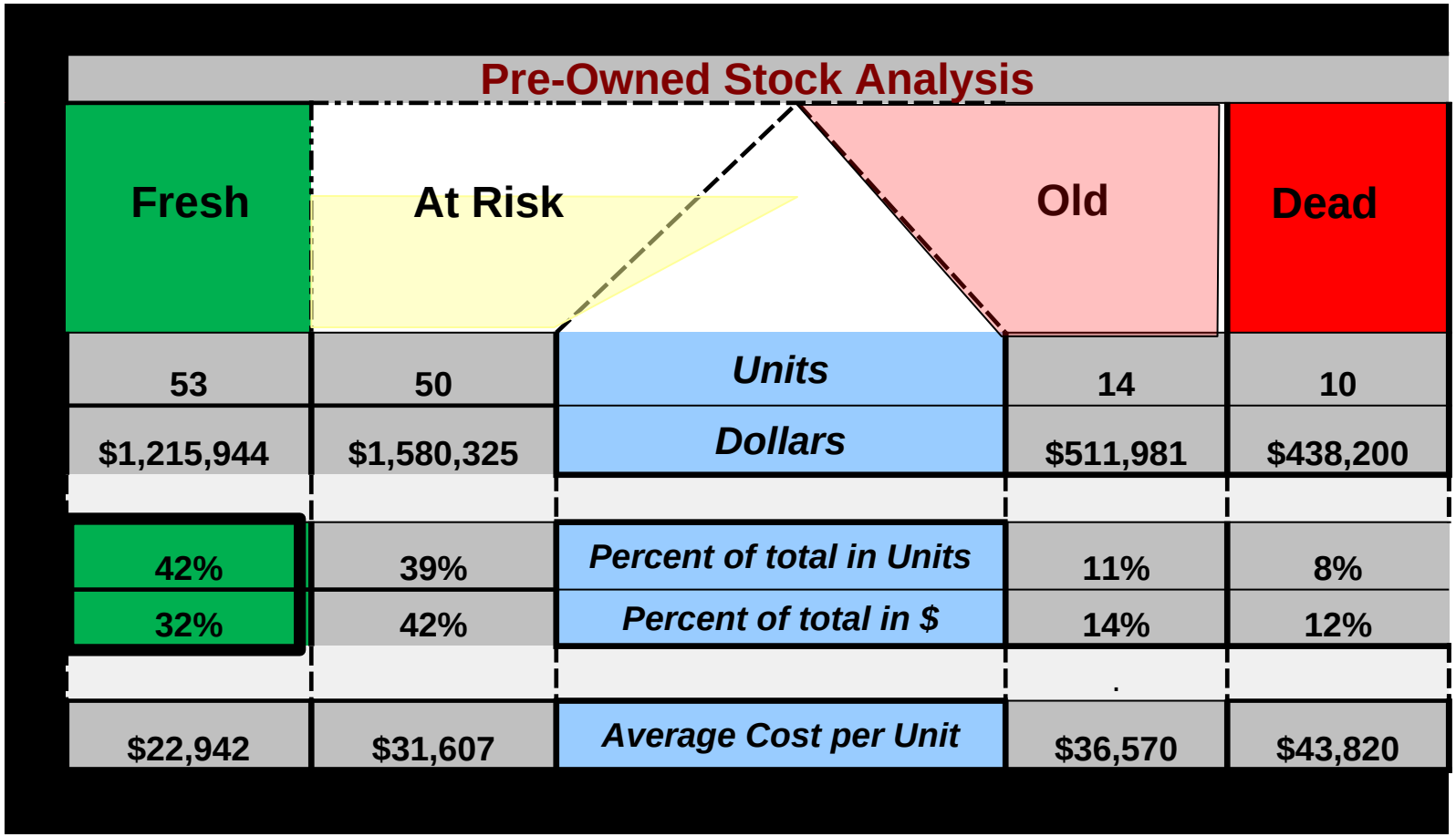

121+
Total
10
127
$438,200
$3,746,450
Dead
10
$438,200
$950,181


$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,215,944
$1,580,325
$511,981
$438,200
Fresh
At Risk
Old
Dead
Dollars




$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,215,944
$1,580,325
$950,181
Dollars: Old and Dead Combined

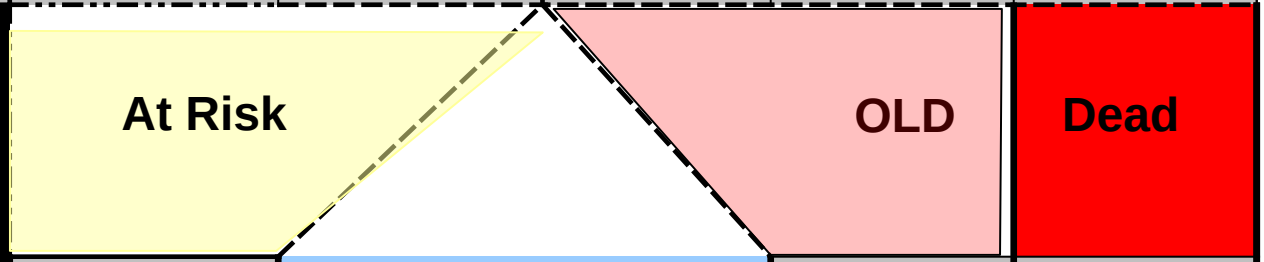



Pre-Owned Stock Analysis
Fresh
At Risk
Old
Dead
53
50
Units
14
10
$1,215,944
$1,580,325
Dollars
$511,981
$438,200
42%
39%
Percent of total in Units
11%
8%
32%
42%
Percent of total in $
14%
12%
$22,942
$31,607
Average Cost per Unit
$36,570
$43,820


127
$3,746,450

Over Valuation "Water" Analysis

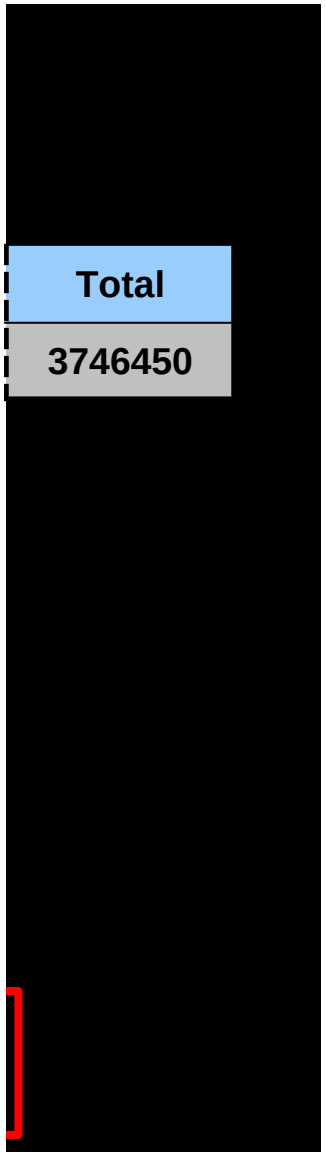
	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1215944	1095161	485164	224282	287699	438200



	$1,580,325	*Dollars*	$511,981	$438,200
Enter the percentage of this inventory value that you estimate is "water"	10%	*"Water" %*	15%	25%
	$158,033	*"Water" Dollars*	$76,797	$109,550

% of inventory under water	9.2%

Total Water Dollars	$344,380


Total
3746450