

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT |
|-------------------------------|--------------|---------|--------------|---------|------------|---------|
| Inventory Balance | 5,829 | | 6,751 | | 245,226.27 | |
| Active Parts | 139 | 2.38 | 3,119 | 46.20 | 31,916.11 | 13.01 |
| NS Parts | 4,319 | 74.09 | 995 | 14.73 | 78,855.81 | 32.15 |
| MO Parts | | | | | | |
| AP Parts | 1,227 | 21.04 | 2,444 | 36.20 | 121,543.58 | 49.56 |
| DP Parts | 135 | 2.31 | 193 | 2.85 | 12,910.77 | 5.26 |
| SP Parts | | | | | | |
| DEL Parts | 9 | 0.15 | | | | |
| Parts With No Cost | 87 | 1.49 | 5 | 0.07 | | |
| Parts With Negative On-Hand | 24 | 0.41 | 794 | | -1,467.97 | |
| Core/Exchange | 13 | 0.22 | 18 | 0.26 | 525.11 | |
| Memos On File | 680 | | | | | |
| Parts Added | 257 | 4.40 | 40 | 0.59 | 795.80 | 0.32 |
| Active Parts | 1 | 0.38 | | | | |
| NS Parts | 254 | 98.83 | 36 | 90.00 | 793.24 | 99.67 |
| MO Parts | | | | | | |
| AP Parts | 2 | 0.77 | 4 | 10.00 | 2.56 | 0.32 |
| DP Parts | | | | | | |
| SP Parts | | | | | | |
| Parts & Memos Deleted | 376 | | | | | |
| Inventory Movement - Sales | | | | | | |
| 0 to 3 Months | 1,572 | 26.96 | 4,688 | 69.44 | 97,473.88 | 39.74 |
| 4 to 6 Months | 728 | 12.48 | 414 | 6.13 | 30,371.40 | 12.38 |
| 7 to 12 Months | 1,332 | 22.85 | 1,156 | 17.12 | 53,688.76 | 21.89 |
| Over 12 Months | 621 | 10.65 | 345 | 5.11 | 45,878.38 | 18.70 |
| New Parts No Sales | 1,576 | 27.03 | 148 | 2.19 | 17,813.85 | 7.26 |
| Inventory Movement - Receipts | | | | | | |
| 0 to 3 Months | 1,529 | 26.23 | 4,247 | 62.90 | 94,472.83 | 38.52 |
| 4 to 6 Months | 746 | 12.79 | 486 | 7.19 | 34,708.25 | 14.15 |
| 7 to 12 Months | 1,384 | 23.74 | 1,206 | 17.86 | 65,148.77 | 26.56 |
| Over 12 Months | 649 | 11.13 | 770 | 11.40 | 45,787.65 | 18.67 |
| New Parts No Receipts | 1,521 | 26.09 | 42 | 0.62 | 5,108.77 | 2.08 |
| Outstanding Orders | 205 | 3.51 | 413 | | 49,887.84 | |
| Stockorders | 68 | 33.17 | 160 | 38.74 | 8,815.25 | 17.67 |
| Supplemental Orders | | | | | | |
| Customer Orders | 119 | 58.04 | 212 | 51.33 | 30,363.11 | 60.86 |
| Backorders | 23 | 11.21 | 41 | 9.92 | 10,709.48 | 21.46 |
| Stockorder Backorders | 5 | 2.43 | 22 | 5.32 | 388.43 | 0.77 |
| Supplemental Backorders | | | | | | |
| Customer Backorders | 18 | 8.78 | 19 | 4.60 | 10,321.05 | 20.68 |
| Outstanding Forced Orders | | | | | | |

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT | TRANS COUNT |
|-----------------------------|--------------|---------|--------------|---------|------------|---------|-------------|
| Gross Sales | 584 | 10.01 | 4,755 | | 105,568.61 | | 1,896 |
| Regular | 547 | 93.66 | 4,552 | 95.73 | 103,604.22 | 98.13 | 1,844 |
| No History | 52 | 8.90 | 203 | 4.26 | 1,964.39 | 1.86 | 52 |
| Drop Ship | | | | | | | |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Drop Ship | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Drop Ship | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | 148 | 2.53 | 1,353 | | 15,319.72 | | 224 |
| Regular | 128 | 86.48 | 440 | 32.52 | 13,264.30 | 86.58 | 192 |
| No History | 22 | 14.86 | 913 | 67.47 | 2,055.42 | 13.41 | 32 |
| Defective | | | | | | | |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Defective | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Defective | | | | | | | |
| Receipts | 428 | 7.34 | 2,430 | | 88,867.15 | | 674 |
| Stockorders | 127 | 29.67 | 527 | 21.68 | 14,539.69 | 16.36 | 242 |
| Supplemental Orders | | | | | | | |
| Customer Orders | 320 | 74.76 | 1,902 | 78.27 | 74,321.46 | 83.63 | 431 |
| Emergency Purchases | 1 | 0.23 | 1 | 0.04 | 6.00 | 0.00 | 1 |
| Other Receipts | | | | | | | |
| Overages | | | | | | | |
| Net Adjustments | | | | | | | |
| Plus | | | | | | | |
| Minus | | | | | | | |
| Factory Returns | 22 | 0.37 | 30 | | -2,211.43 | | 22 |
| Net Appreciation | 10 | 0.17 | 1,951 | 28.89 | 45.13 | | 44 |
| Positive | 7 | 70.00 | 11 | 0.56 | 141.83 | | 27 |
| Negative | 3 | 30.00 | 1,940 | 99.43 | -96.70 | | 17 |
| Parts Updated With Cost | | | | | | | |
| Parts With Comments | | | | | | | |
| Misc & Sublet Items | | | | | | | |
| Gross Sales | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | | | | | | | |
| Parts Not On File, But Sold | | | | | | | |
| Gross Sales | | | 83 | | 3,484.39 | | 62 |
| Lost Sales | | | | | | | |
| Return Sales | | | 5 | | 358.57 | | 4 |