

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = Ford

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1151	17.4	102568.65	63.8	6838						
AUTO PHASE-OUT PARTS	3689	55.7	43870.35	27.3	1615						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	1778	26.9	14302.69	8.9	227						
TOTAL INVENTORY	6618	100.0	160741.69	100.0	8680						
CLEAN CORES VALUE	220		3985.00		58						
INVENTORY WITH CLEAN CORES	0		164726.69		0						

INVENTORY BY GL

INV-PARTS FOMOCO	6618	100.0	164726.69	100.0	8680	COI GL: 1390
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SALES (AT COST)

ACTIVE PARTS	232	45.0	33566.90	41.4	1888
AUTO PHASE-OUT PARTS	81	15.7	11536.81	14.2	172
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	203	39.3	35913.93	44.3	295
TOTAL SALES (AT COST)	516	100.0	81017.64	100.0	2355
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	13		638.59		25
LEVEL OF SERVICE		97.5		99.2	

INVENTORY BY SOURCE

SRC 100 TEST SOURCE 0-2 SA	5450	82.4	50847.17	31.6	1592	90	238	20271.55	270	401	42857.04
SRC 101 FORD PARTS 3-	834	12.6	57549.24	35.8	2038	115	377	11526.61	36	79	2150.55
SRC 102 FORD PARTS SALES	35	.5	2156.26	1.3	152	0	0	0.00	1	4	2.28
SRC 103 FORD PARTS 19	3		78.88		40	0	0	0.00	0	0	0.00
SRC 104 FORD TOP RETAIL	33	.5	1309.46	.8	91	2	4	30.70	0	0	0.00
SRC 105 COLLISION PARTS	2		0.00		0	0	0	0.00	0	0	0.00
SRC 106 FORD UNIQUE DEMAND	1		0.00		0	0	0	0.00	0	0	0.00
SRC 300 TIRES	28	.4	21227.20	13.2	104	9	35	7103.04	0	0	0.00
SRC 500 MOTORCRAFT 0-2	23	.3	1096.36	.7	103	3	21	328.17	0	0	0.00
SRC 501 MOTORCRAFT 3-5	130	2.0	17063.18	10.6	1662	26	422	6239.59	1	1	136.50
SRC 502 MOTORCRAFT 6-	12	.2	0.00		0	0	0	0.00	0	0	0.00
SRC 503 BULK OIL 10	4	.1	5517.80	3.4	1619	2	755	2629.93	0	0	0.00
SRC 504 MOTORCRAFT TOP RET	39	.6	3417.69	2.1	1232	0	0	0.00	0	0	0.00
SRC 506 MOTORCRAFT 19-999	6	.1	329.46	.2	32	0	0	0.00	0	0	0.00
SRC 901 PARTS WITH ZERO CO	18	.3	148.99	.1	15	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 100 TEST SOURCE 0-2 SA	331	63.0	49467.71	60.3	487
SRC 101 FORD PARTS 3-	135	25.7	15169.40	18.5	377
SRC 102 FORD PARTS SALES	4	.8	156.55	.2	9
SRC 104 FORD TOP RETAIL	2	.4	3.91		2
SRC 300 TIRES	9	1.7	8616.96	10.5	43
SRC 500 MOTORCRAFT 0-2	3	.6	169.87	.2	11
SRC 501 MOTORCRAFT 3-5	29	5.5	4707.36	5.7	277
SRC 503 BULK OIL 10	3	.6	3430.92	4.2	1096
SRC 504 MOTORCRAFT TOP RET	7	1.3	252.92	.3	42
SRC 506 MOTORCRAFT 19-999	1	.2	8.33		1

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = Ford

SRC 901 PARTS WITH ZERO CO      1      .2      0.01      1

SALES MOVEMENT

Month End Tot	647	9.8	53545.83	33.3	4173
NO-SALE 1 TO 3 MONTHS	1456	22.0	36008.81	22.4	1305
NO-SALE 4 TO 6 MONTHS	1245	18.8	29670.26	18.5	1787
NO-SALE 7 TO 9 MONTHS	1198	18.1	17309.74	10.8	557
NO-SALE 10 TO 12 MONTHS	969	14.6	7039.91	4.4	306
NO-SALE 13 TO 15 MONTHS	141	2.1	4270.84	2.7	219
NO-SALE OVER 15 MONTHS	962	14.5	12896.30	8.0	333

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	0		0.00		0
PARTS PHASED OUT	284		4302.76		48
PARTS DROPPED	322		0.00		0

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = Ford

DataPoint	Description	
	Number of Parts on ROs	1959
	Number of Parts Filled OSF	1770
DP1	RO Off the Shelf Fill %	90.35 %
DP2	Total Idle Capital %	13.14 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	160741.69
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$	3.0817

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	1716
B	Number of Stocking Parts Filled OSF	1699
C	RO Off the Shelf Fill % (B/A)*100	99.01 %
D	Value of Stocking Parts with MNS 6-11	11409.51
E	Value of Stocking Parts with MNS 12+	1006.58
F	Value of Non-Stock Parts with MNS 3-5	6350.61
G	Value of Non-Stock Parts with MNS 6-8	15441.81
H	Value of Non-Stock Parts with MNS 9-11	5772.24
I	Value of Non-Stock Parts with MNS 12+	20119.52
J	Total Idle Capital $\%((E+I)/Y)*100$	13.14 %
K	Number of Parts with Negative O.H.	
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	81017.64
S	Monthly Returns From Customers	1019.26
	Monthly Cycle Returns to Vendor	5351.08
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	88.68
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	48129.59
U	Monthly Receipts	93275.96
V	Stock Order Utilization (T/U)*100	51.60 %
W	Month Close Inventory - Stock Parts	102568.65
X	Month Close Inventory- Non-Stock Parts	58173.04
Y	Month Close Inventory - All Parts	160741.69
	I/O Part Sales	9510.54
	I/O Part Returns and Deletes	-841.23

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = aftrmrkt											
INVENTORY	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			S P E C I A L S		
						STOCKS	SPECIALS				
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	51	37.0	6874.86	71.1	871						
AUTO PHASE-OUT PARTS	84	60.9	2741.30	28.3	389						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	3	2.2	59.49	.6	14						
TOTAL INVENTORY	138	100.0	9675.65	100.0	1274						
INVENTORY BY GL											
INV-PARTS FOMOCO	138	100.0	9675.65	100.0	1274	COI GL: 1390					
SALES (AT COST)											
ACTIVE PARTS	26	83.9	1163.21	80.4	113						
AUTO PHASE-OUT PARTS	4	12.9	258.24	17.9	4						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	1	3.2	25.00	1.7	1						
TOTAL SALES (AT COST)	31	100.0	1446.45	100.0	118						
TOTAL LOST SALES	0		0.00		0						
TOTAL EMERGENCY PURCHASES	0		0.00		0						
LEVEL OF SERVICE		100.0		100.0							
INVENTORY BY SOURCE											
SRC 301 TIRE DISPOSAL FEE	1	.7	1.75		175	1	200	2.00	0	0	0.00
SRC 900 AFTERMARKET PARTS	137	99.3	9673.90	100.0	1099	19	53	1531.32	0	0	0.00
SALES (AT COST) BY SOURCE											
SRC 301 TIRE DISPOSAL FEE	1	3.2	0.54		54						
SRC 900 AFTERMARKET PARTS	30	96.8	1445.91	100.0	64						
SALES MOVEMENT											
Month End Tot	31	22.5	5375.86	55.6	417						
NO-SALE 1 TO 3 MONTHS	28	20.3	1750.63	18.1	467						
NO-SALE 4 TO 6 MONTHS	14	10.1	770.57	8.0	100						
NO-SALE 7 TO 9 MONTHS	11	8.0	434.96	4.5	29						
NO-SALE 10 TO 12 MONTHS	17	12.3	372.30	3.8	201						
NO-SALE 13 TO 15 MONTHS	4	2.9	112.89	1.2	12						
NO-SALE OVER 15 MONTHS	33	23.9	858.44	8.9	48						
STATUS CHANGES & PARTS DROPPED											
PARTS PHASED IN	0		0.00		0						
PARTS PHASED OUT	1		3.98		2						
PARTS DROPPED	1		0.00		0						

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = aftrmrkt

DataPoint	Description	
	Number of Parts on ROs	96
	Number of Parts Filled OSF	96
DP1	RO Off the Shelf Fill %	100.00 %
DP2	Total Idle Capital %	10.04 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	9675.65
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$	1.7632

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	92
B	Number of Stocking Parts Filled OSF	92
C	RO Off the Shelf Fill % $(B/A)*100$	100.00 %
D	Value of Stocking Parts with MNS 6-11	30.21
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	144.61
G	Value of Non-Stock Parts with MNS 6-8	413.99
H	Value of Non-Stock Parts with MNS 9-11	376.28
I	Value of Non-Stock Parts with MNS 12+	971.33
J	Total Idle Capital $\%((E+I)/Y)*100$	10.04 %
K	Number of Parts with Negative O.H.	
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	1446.45
S	Monthly Returns From Customers	24.75
	Monthly Cycle Returns to Vendor	23.11
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	1533.32
U	Monthly Receipts	1533.32
V	Stock Order Utilization $(T/U)*100$	100.00 %
W	Month Close Inventory - Stock Parts	6874.86
X	Month Close Inventory- Non-Stock Parts	2800.79
Y	Month Close Inventory - All Parts	9675.65
	I/O Part Sales	530.06
	I/O Part Returns and Deletes	.00

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = Ford											
	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			S P E C I A L S		
						STOCKS	SPECIALS				
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	0		0.00		0						
AUTO PHASE-OUT PARTS	9	100.0	0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	0		0.00		0						
TOTAL INVENTORY	9	100.0	0.00	100.0	0						
INVENTORY BY GL											
INV-PARTS FOMOCO	9	100.0	0.00		0	COI GL: 1390					
SALES (AT COST)											
ACTIVE PARTS	0		0.00		0						
AUTO PHASE-OUT PARTS	0		0.00		0						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	0		0.00		0						
TOTAL SALES (AT COST)	0	100.0	0.00	100.0	0						
TOTAL LOST SALES	0		0.00		0						
TOTAL EMERGENCY PURCHASES	0		0.00		0						
LEVEL OF SERVICE											
INVENTORY BY SOURCE											
SRC 500 MOTORCRAFT	0-2	9	100.0	0.00	0	0	0	0.00	0	0	0.00
SALES (AT COST) BY SOURCE											
SALES MOVEMENT											
Month End Tot		0		0.00	0						
NO-SALE 1 TO 3 MONTHS		0		0.00	0						
NO-SALE 4 TO 6 MONTHS		3	33.3	0.00	0						
NO-SALE 7 TO 9 MONTHS		4	44.4	0.00	0						
NO-SALE 10 TO 12 MONTHS		2	22.2	0.00	0						
NO-SALE 13 TO 15 MONTHS		0		0.00	0						
NO-SALE OVER 15 MONTHS		0		0.00	0						
STATUS CHANGES & PARTS DROPPED											
PARTS PHASED IN		0		0.00	0						
PARTS PHASED OUT		3		0.00	0						
PARTS DROPPED		0		0.00	0						

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = Ford

DataPoint	Description	
	Number of Parts on ROs	0
	Number of Parts Filled OSF	0
DP1	RO Off the Shelf Fill %	0.00 %
DP2	Total Idle Capital %	0.00 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	.00
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$	.0000

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	0
B	Number of Stocking Parts Filled OSF	0
C	RO Off the Shelf Fill % (B/A)*100	0.00 %
D	Value of Stocking Parts with MNS 6-11	.00
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	.00
G	Value of Non-Stock Parts with MNS 6-8	.00
H	Value of Non-Stock Parts with MNS 9-11	.00
I	Value of Non-Stock Parts with MNS 12+	.00
J	Total Idle Capital $\%((E+I)/Y)*100$	0.00 %
K	Number of Parts with Negative O.H.	
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	.00
S	Monthly Returns From Customers	.00
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	.00
U	Monthly Receipts	.00
V	Stock Order Utilization $(T/U)*100$	0.00 %
W	Month Close Inventory - Stock Parts	.00
X	Month Close Inventory- Non-Stock Parts	.00
Y	Month Close Inventory - All Parts	.00

	I/O Part Sales	.00
	I/O Part Returns and Deletes	.00

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = TOTAL

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1202	17.8	109443.51	64.2	7709						
AUTO PHASE-OUT PARTS	3782	55.9	46611.65	27.4	2004						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	1781	26.3	14362.18	8.4	241						
TOTAL INVENTORY	6765	100.0	170417.34	100.0	9954						
CLEAN CORES VALUE	220		3985.00		58						
INVENTORY WITH CLEAN CORES	0		174402.34		0						

INVENTORY BY GL

INV-PARTS FOMOCO	6765	100.0	174402.34	100.0	9954	COI GL: 1390
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SALES (AT COST)

ACTIVE PARTS	258	47.2	34730.11	42.1	2001
AUTO PHASE-OUT PARTS	85	15.5	11795.05	14.3	176
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	204	37.3	35938.93	43.6	296
TOTAL SALES (AT COST)	547	100.0	82464.09	100.0	2473
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	13		638.59		25
LEVEL OF SERVICE		97.6		99.2	

INVENTORY BY SOURCE

SRC 100 TEST SOURCE 0-2 SA	5450	80.6	50847.17	29.8	1592	90	238	20271.55	270	401	42857.04
SRC 101 FORD PARTS 3-	834	12.3	57549.24	33.8	2038	115	377	11526.61	36	79	2150.55
SRC 102 FORD PARTS SALES	35	.5	2156.26	1.3	152	0	0	0.00	1	4	2.28
SRC 103 FORD PARTS 19	3		78.88		40	0	0	0.00	0	0	0.00
SRC 104 FORD TOP RETAIL	33	.5	1309.46	.8	91	2	4	30.70	0	0	0.00
SRC 105 COLLISION PARTS	2		0.00		0	0	0	0.00	0	0	0.00
SRC 106 FORD UNIQUE DEMAND	1		0.00		0	0	0	0.00	0	0	0.00
SRC 300 TIRES	28	.4	21227.20	12.5	104	9	35	7103.04	0	0	0.00
SRC 301 TIRE DISPOSAL FEE	1		1.75		175	1	200	2.00	0	0	0.00
SRC 500 MOTORCRAFT 0-2	32	.5	1096.36	.6	103	3	21	328.17	0	0	0.00
SRC 501 MOTORCRAFT 3-5	130	1.9	17063.18	10.0	1662	26	422	6239.59	1	1	136.50
SRC 502 MOTORCRAFT 6-	12	.2	0.00		0	0	0	0.00	0	0	0.00
SRC 503 BULK OIL 10	4	.1	5517.80	3.2	1619	2	755	2629.93	0	0	0.00
SRC 504 MOTORCRAFT TOP RET	39	.6	3417.69	2.0	1232	0	0	0.00	0	0	0.00
SRC 506 MOTORCRAFT 19-999	6	.1	329.46	.2	32	0	0	0.00	0	0	0.00
SRC 900 AFTERMARKET PARTS	137	2.0	9673.90	5.7	1099	19	53	1531.32	0	0	0.00
SRC 901 PARTS WITH ZERO CO	18	.3	148.99	.1	15	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 100 TEST SOURCE 0-2 SA	331	59.5	49467.71	59.3	487
SRC 101 FORD PARTS 3-	135	24.3	15169.40	18.2	377
SRC 102 FORD PARTS SALES	4	.7	156.55	.2	9
SRC 104 FORD TOP RETAIL	2	.4	3.91		2
SRC 300 TIRES	9	1.6	8616.96	10.3	43
SRC 301 TIRE DISPOSAL FEE	1	.2	0.54		54
SRC 500 MOTORCRAFT 0-2	3	.5	169.87	.2	11
SRC 501 MOTORCRAFT 3-5	29	5.2	4707.36	5.6	277

ANALYSIS FOR MONTH ENDING 05/31/2024 VENDOR = TOTAL

SRC 503 BULK OIL	10	3	.5	3430.92	4.1	1096
SRC 504 MOTORCRAFT TOP RET		7	1.3	252.92	.3	42
SRC 506 MOTORCRAFT 19-999		1	.2	8.33		1
SRC 900 AFTERMARKET PARTS		30	5.4	1445.91	1.7	64
SRC 901 PARTS WITH ZERO CO		1	.2	0.01		1

SALES MOVEMENT

Month End Tot		678	10.0	58921.69	34.6	4590
NO-SALE 1 TO 3 MONTHS		1484	21.9	37759.44	22.2	1772
NO-SALE 4 TO 6 MONTHS		1262	18.7	30440.83	17.9	1887
NO-SALE 7 TO 9 MONTHS		1213	17.9	17744.70	10.4	586
NO-SALE 10 TO 12 MONTHS		988	14.6	7412.21	4.3	507
NO-SALE 13 TO 15 MONTHS		145	2.1	4383.73	2.6	231
NO-SALE OVER 15 MONTHS		995	14.7	13754.74	8.1	381

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN		0		0.00		0
PARTS PHASED OUT		288		4306.74		50
PARTS DROPPED		323		0.00		0

ANALYSIS FOR MONTH ENDING 05/31/2024

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	5958.36	4693.59	0.00	1264.77
2 COST-30%	0.00	0.00	0.00	0.00
3 DEALER2DLR	1075.57	968.00	0.00	107.57
4 WHOLESALE-25	30452.08	25392.64	0.00	5059.44
5 LIST-28	106.16	81.10	0.00	25.06
6 INTERNAL	0.00	0.00	0.00	0.00
7 EMPLOYEE	669.47	582.44	0.00	87.03
8 IDLE C-50	0.00	0.00	0.00	0.00
TOTAL	38261.64	31717.77	0.00	6543.87
9 RO CUST PAY	47599.99	31639.85	0.00	15960.14
10 RO WHOLESALE	731.84	455.20	0.00	276.64
11 ro warranty	14197.56	10106.95	0.00	4090.61
12 ro internal	8658.23	6299.30	0.00	2358.93
13 ro s/c ESP	3120.21	2228.71	0.00	891.50
14 ro employee	254.75	221.52	0.00	33.23
15 ro BODY SHOP	16426.02	10297.37	0.00	6128.65
TOTAL	90988.60	61248.90	0.00	29739.70