

05/31/2024
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MONTHLY ANALYSIS
STORE 08 BRANCH 01 STATE LINE SUBARU MM/YY 5/24
SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	4729	95.2%	9044	174143.17	85.6%	910063.52
AUTOMATIC PHASEOUT (AP) PARTS	124	2.4%	222	10533.91	9.1%	77752.85
DEALER PHASEOUT (DP) PARTS	4	0.0%	5	38.07	0.0%	334.35
MANUAL ORDER (MO) PARTS	17	0.3%	94	297.05	0.1%	2821.46
NON-STOCK (NS) PARTS	20	0.4%	20	900.08	1.5%	33961.39
NO PHASEOUT (NF) PARTS	0	0.0%	0	0.00	0.0%	764.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	73	1.7%	92	8396.27	3.3%	53537.91
TOTAL COST OF SALES	4967	100.0%	9477	203308.51	100.0%	1079235.48
LOST SALES (MEMO)	4		7	145.97		9930.56
CREDIT/RETURNS (MEMO)	24		425	1176.87		23159.81
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	1827	62.6%	9089	151075.90	75.1%
AUTOMATIC PHASEOUT (AP) PARTS	819	28.0%	1375	46430.82	23.0%
DEALER PHASEOUT (DP) PARTS	3	0.1%	8	61.92	0.0%
MANUAL ORDER (MO) PARTS	3	0.1%	608	1729.90	0.8%
NON-STOCK (NS) PARTS	264	9.0%	5	947.60	0.4%
NO PHASEOUT (NF) PARTS	1	0.0%	4	764.00	0.3%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	0	0.2%	0	0.00	0.4%
TOTAL INVESTMENT	2917	100.0%	11089	201010.14	100.0%
DIRTY CORE INVENTORY	1		1	500.00	
NEW CORE INVENTORY	0		0	0.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	891	30.5%	30.5%	119302.58	59.3	59.3%
1-3 MONTHS	1484	50.8%	81.3%	5424.42	27.0	86.3%
4-6 MONTHS	270	9.2%	90.5%	12378.82	6.1	92.4%
7-9 MONTHS	163	5.5%	96.0%	8237.32	4.0	96.4%
10-12 MONTHS	65	2.2%	98.2%	5497.10	2.7	99.1%
13-24 MONTHS	43	1.4%	99.6%	1169.91	0.5	99.6%
25 MONTHS OR MORE	1	0.4%	100.0%	0.00	0.4	100.0%

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OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	34	29.5%	70	10465.78	66.7%	
STOCK ORDER - BACKORDER	47	40.8%	80	1717.30	17.1%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	6	5.2%	16	538.17	2.4%	
CUSTOMER ORDER - BACKORDER	28	24.3%	35	1964.15	13.6%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.2%	0	0.00	0.2%	
TOTAL OUTSTANDING ORDERS	115	100.0%	201	21685.40	100.0%	

PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	1059	98.3%	6	587.91	100.0%	8479.57
STOCK ORDER - BACKORDER	3	0.2%	0	0.00	0.0%	202.04
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - BACKORDER	15	1.3%	0	0.00	0.0%	126.38
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.2%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	1077	100.0%	6	587.91	100.0%	8807.99
FORCED ORDERS	0		0	0.00		0.00

RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	1095	88.2%	9411	184103.95	90.0%	876107.70
STOCK ORDER - BACKORDER	22	1.7%	44	1355.19	1.1%	24258.56
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	1891.10
CUSTOMER ORDER - BACKORDER	15	1.2%	15	691.74	3.7%	46598.50
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	109	8.9%	158	10302.79	5.2%	66833.98
TOTAL RECEIPTS	1241	100.0%	9628	204459.65	100.0%	1019589.84
PURCHASES DISCOUNT	17		142	142.99		149.69

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ADDS/DELETES/ADJUSTS	FARTS	PIECES	MTD	YTD
ADDED PARTS	358	0	0.00	532.00
DELETED PARTS	298	0	0.00	0.00
MINUS ADJUSTMENTS	41	-51	-9487.77	-21283.94
PLUS ADJUSTMENTS	8	25	1128.64	5885.10
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	0	0	0.00	0.00
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	949	151	970.96	15007.87
COST PRICE ADJUSTMENTS	0	-819	80.48	-103.71
INVENTORY REALLOCATION	0	0	0.00	0.00
TOTAL ADDS/DELETES/ADJUSTS	1654	-694	-5307.69	-3062.68

DEPRECIATION/FIRST PRICING	FARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	0	0	0.00	-501.91
APPRECIATION - MANUAL UPDATE	8	0	0.00	-101.85
TOTAL APPRECIATION	8	0	0.00	-603.76
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
TOTAL FIRST PRICING	0	0	0.00	0.00
TOTAL APPRECIATION/FIRST PRICING	8	0	0.00	-603.76

OPENING/CLOSING SUMMARY	FARTS	PIECES	MTD	YTD
OPENING INVENTORY	2866	10813	208023.70	264072.53
CLOSING INVENTORY	2917	11089	208010.14	201010.14
PERCENT OF CHANGE	1.8%	2.6%	-1.9%	-23.9%

MISCELLANEOUS	FARTS	PIECES	EXT VALUE
OUT OF STOCK	1778	0	0.00
NO COST	5	0	0.00
NO FACTORY RECORD	82	4084	29158.25
NO SERVICE	0	0	0.00
MINUS ON HAND	60	-596	-11087.44
PHASED IN	157	399	10017.11
CONVERTED TO AUTOMATIC PHASEOUT (AP)	448	396	10480.67

BUSINESS RATIOS	
LEVEL OF SERVICE	99.0%
STOCK ORDER PERFORMANCE	0.7%
GROSS TURNOVER RATE	12.3
TRUE TURNOVER RATE	11.1

