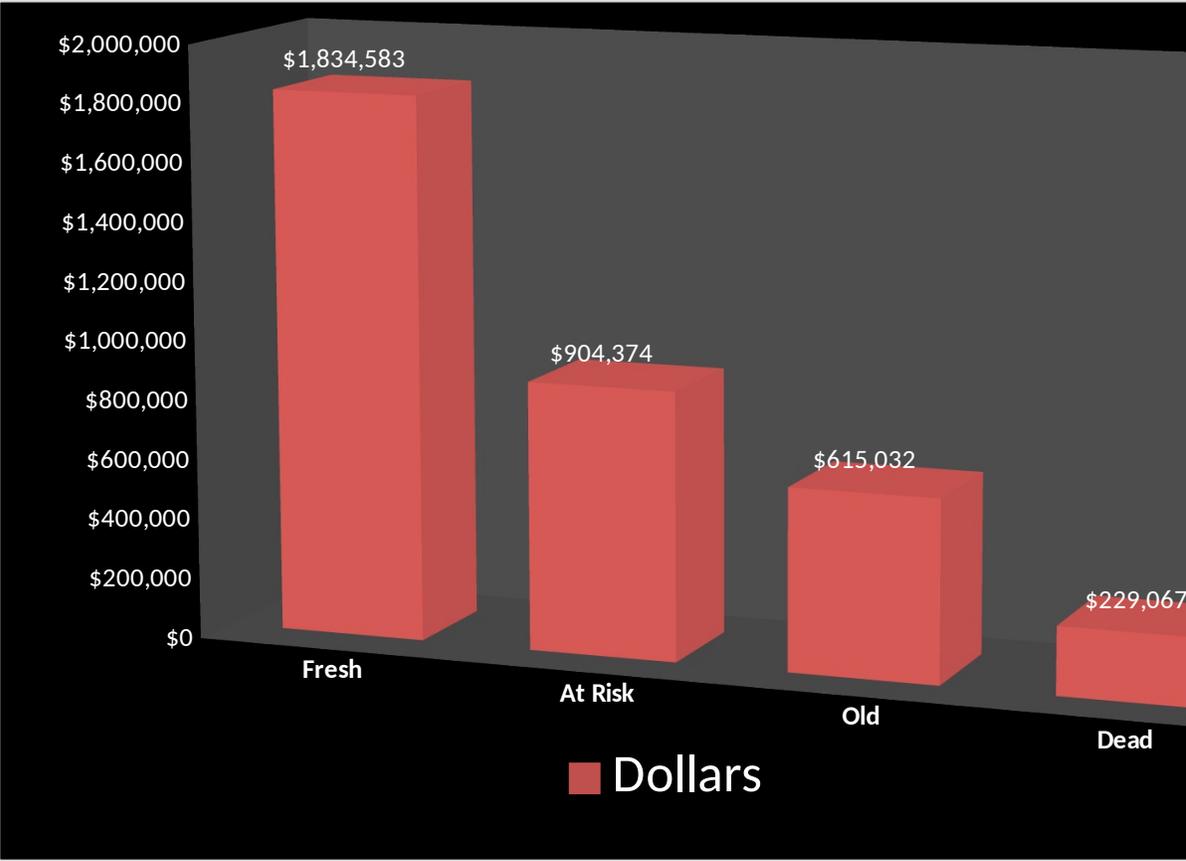


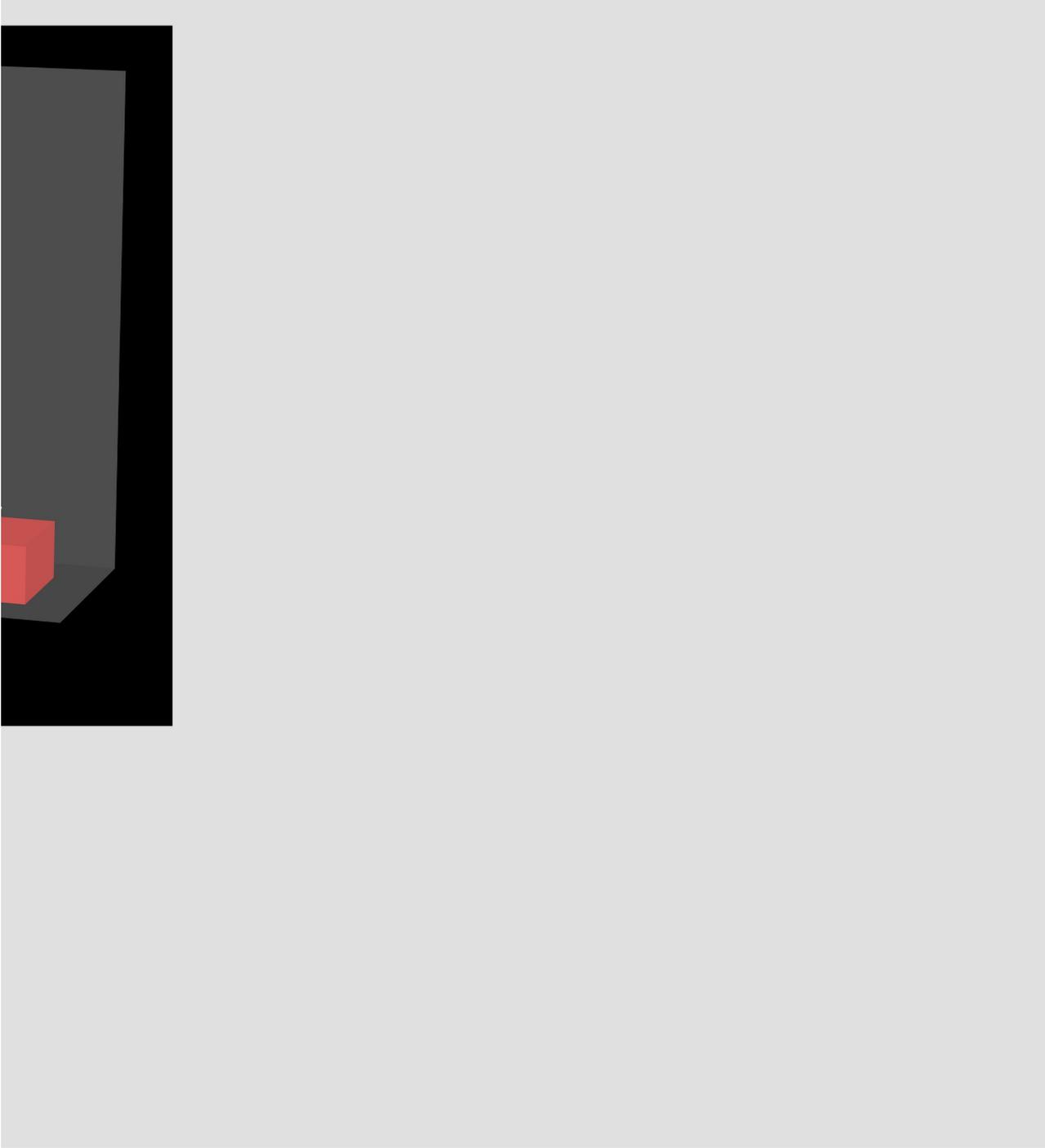
Pre-Owned Stock Analysis

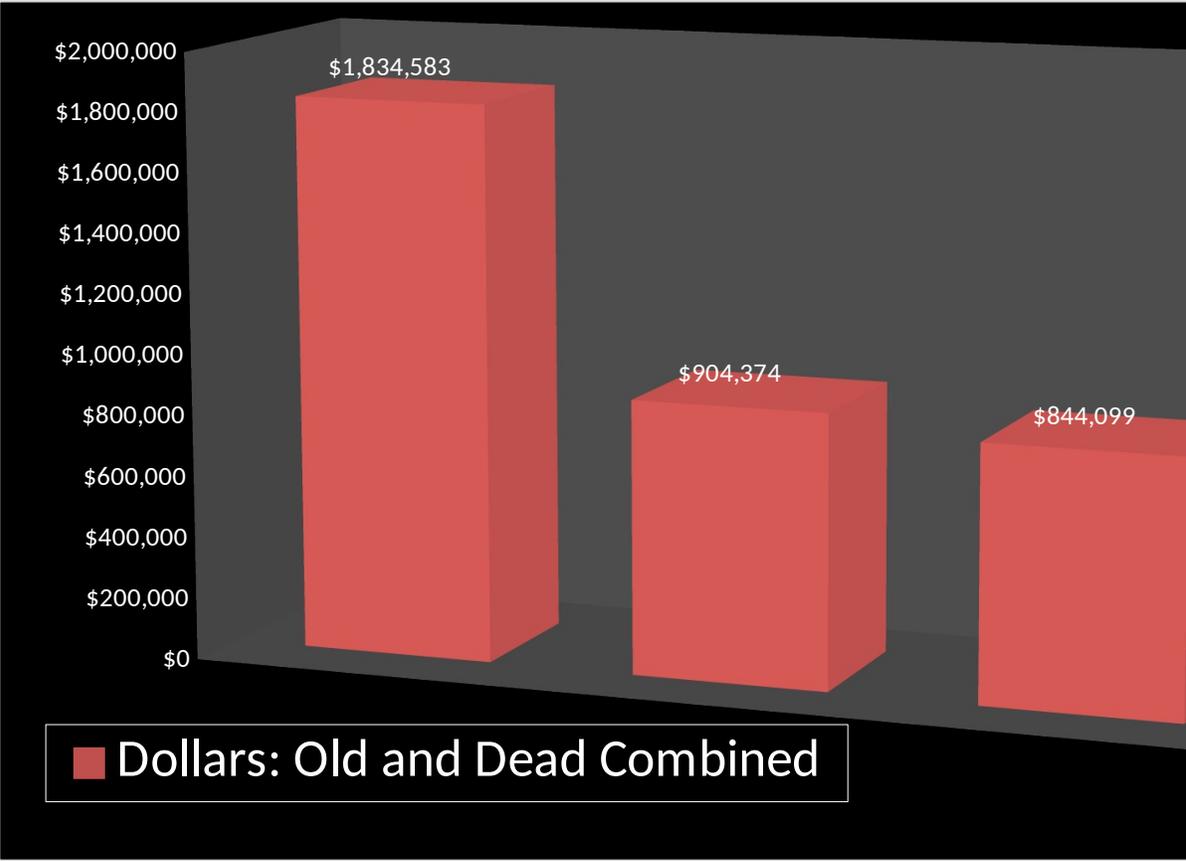
Days In Stock

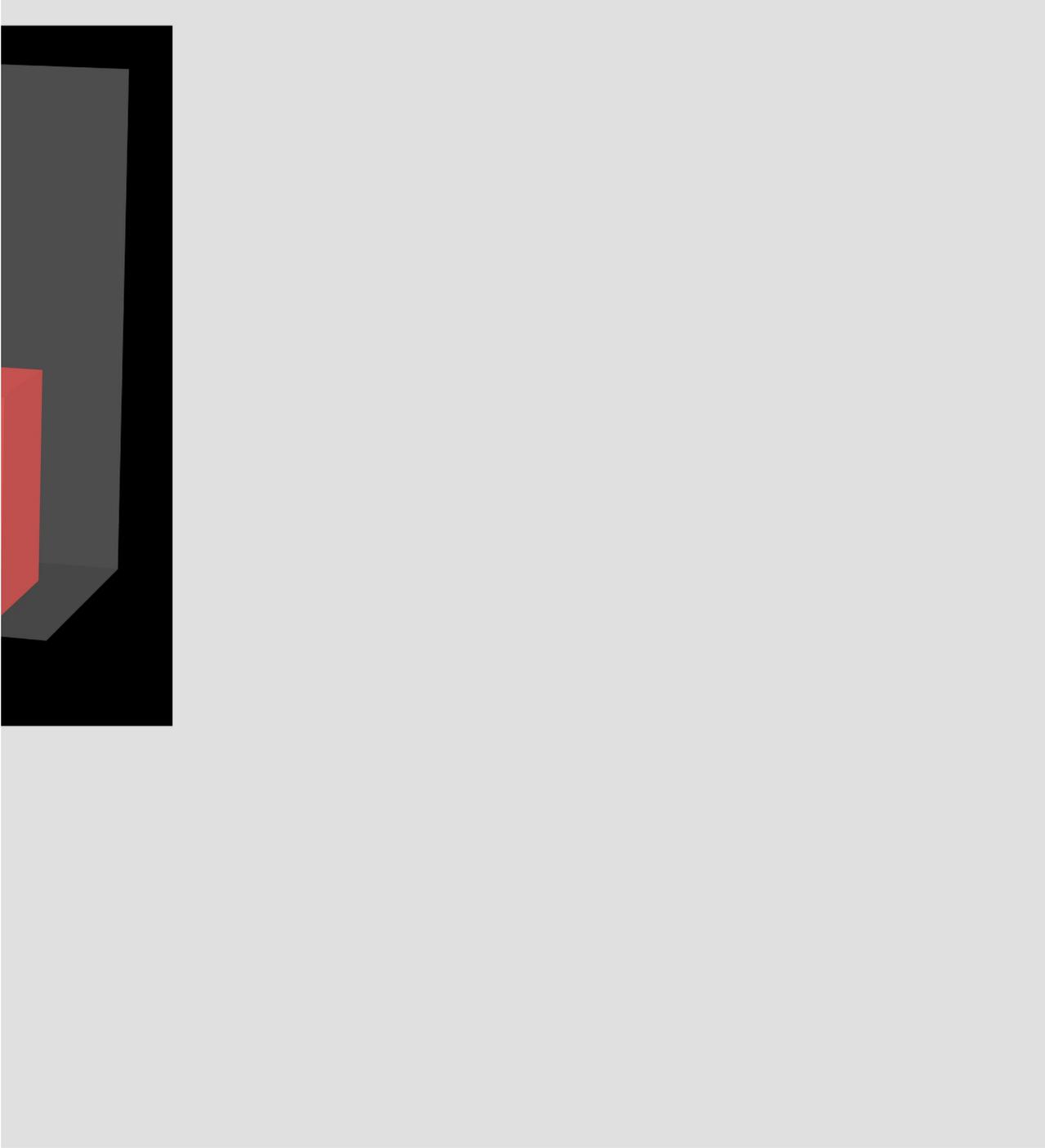
	0-30	31-45	46-60	61-90	90-120
# Of Units	47	10	12	6	2
Dollars	\$1,834,583	\$427,751	\$476,623	\$376,772	\$238,260
	Fresh	At Risk		Old	
	47	22	<i>Units</i>		8
	\$1,834,583	\$904,374	<i>Dollars</i>		\$615,032

121+	Total
5	82
\$229,067	\$3,583,056
Dead	
5	
\$229,067	
	\$844,099









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
47	22	<i>Units</i>	8	5
\$1,834,583	\$904,374	<i>Dollars</i>	\$615,032	\$229,067
		<i>Percent of total in Units</i>		
57%	27%	<i>Percent of total in \$</i>	10%	6%
51%	25%	<i>Average Cost per Unit</i>		
\$39,034	\$41,108	<i>Average Cost per Unit</i>	\$76,879	\$45,813

82

\$3,583,056

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1834583	427751	476623	376772	238260	229067
	At Risk		OLD		Dead	
	\$904,374	<i>Dollars</i>		\$615,032	\$229,067	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$90,437	<i>"Water" Dollars</i>		\$92,255	\$57,267	

% of inventory under water 6.7%

Total Water Dollars \$239,959

Total

3583056

