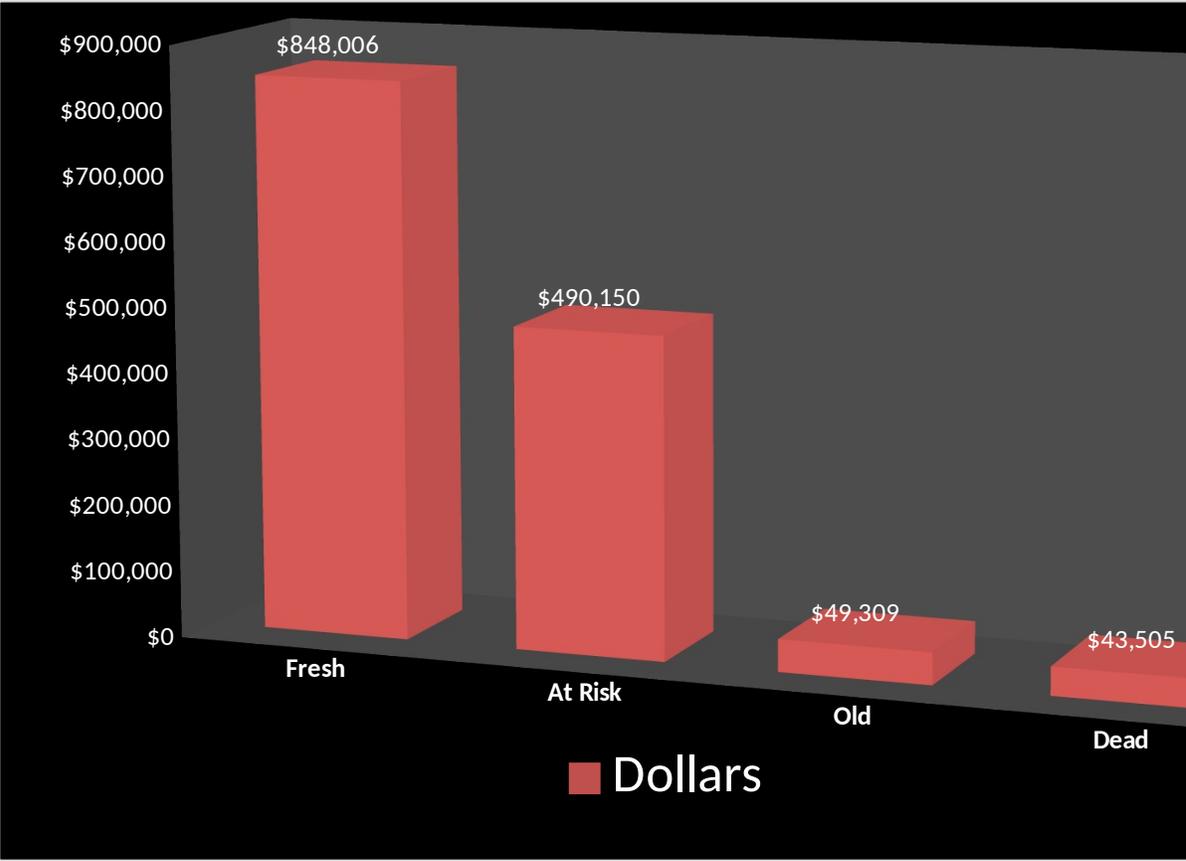


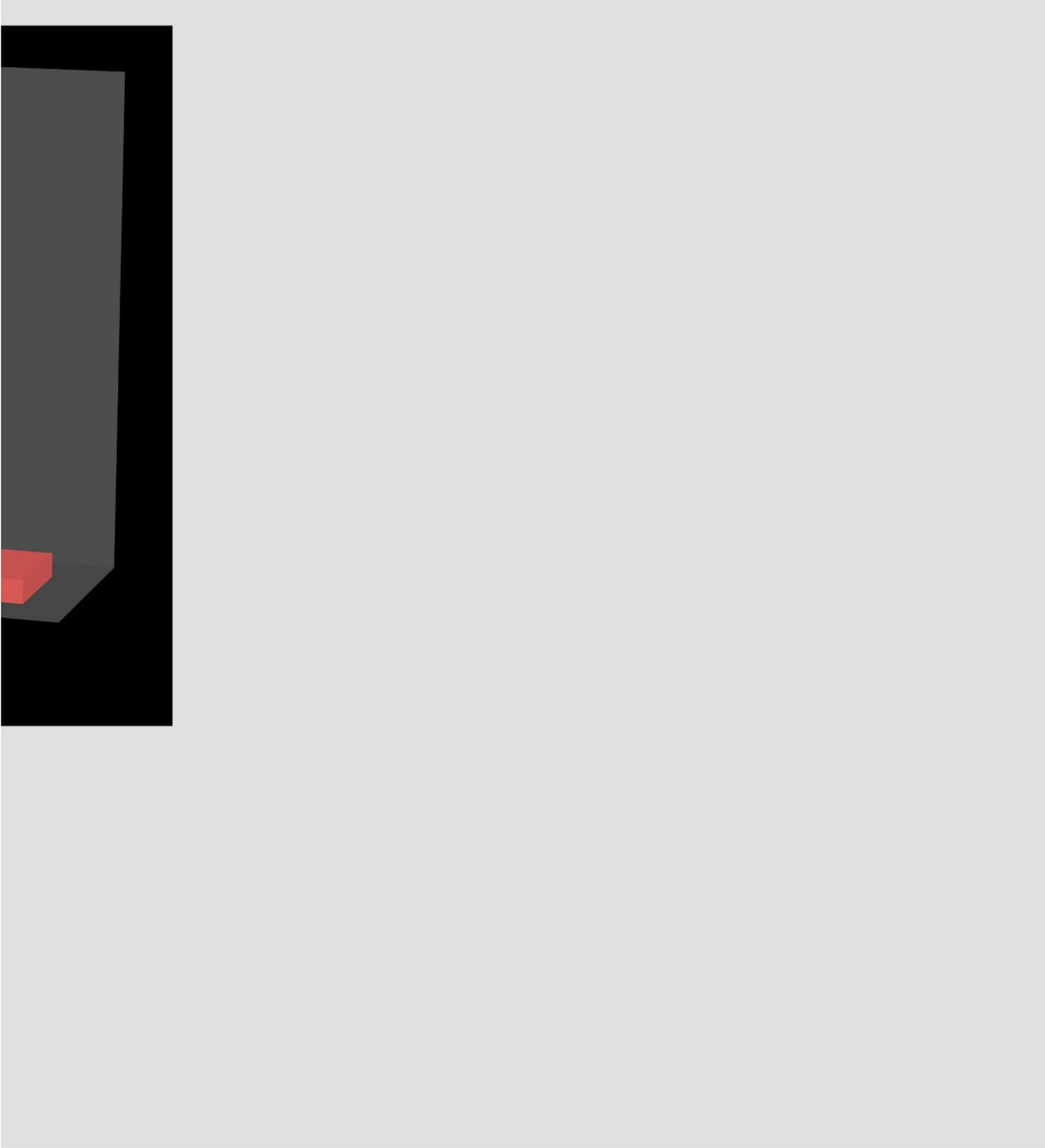
Pre-Owned Stock Analysis

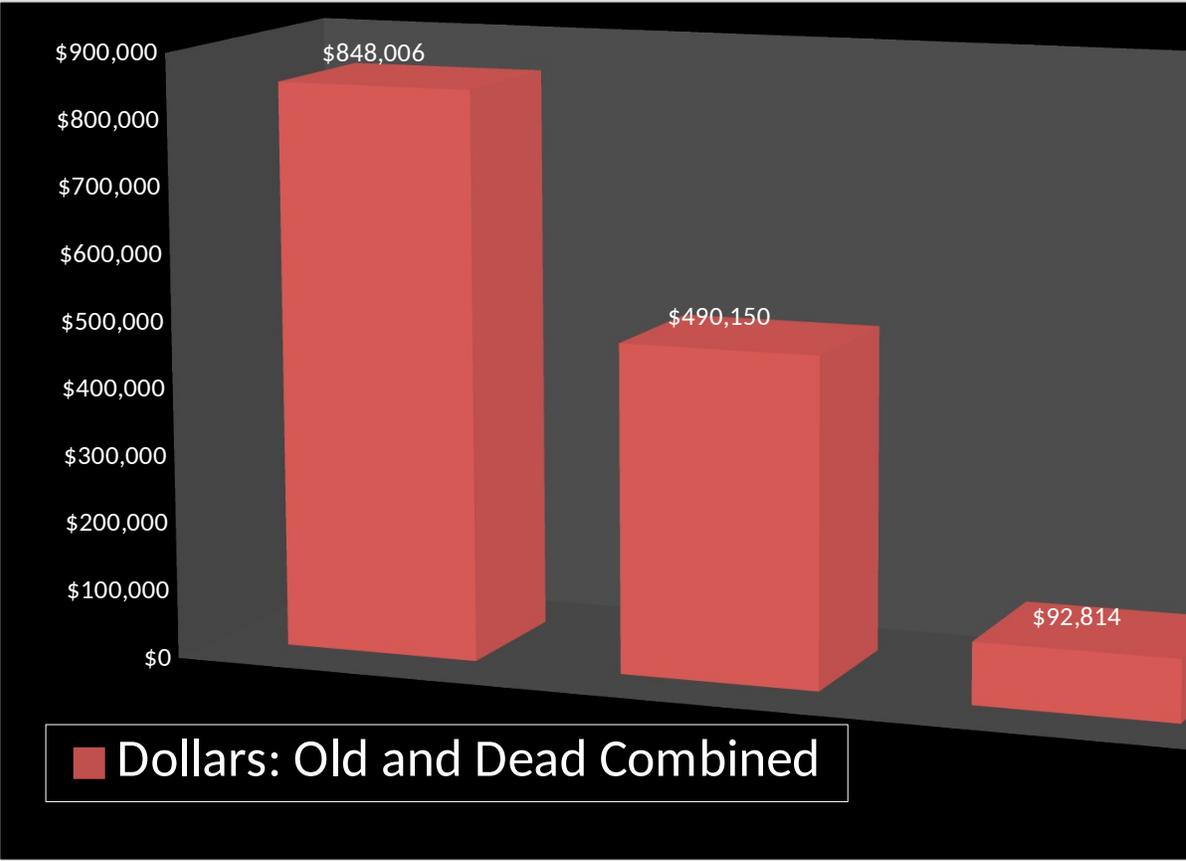
Days In Stock

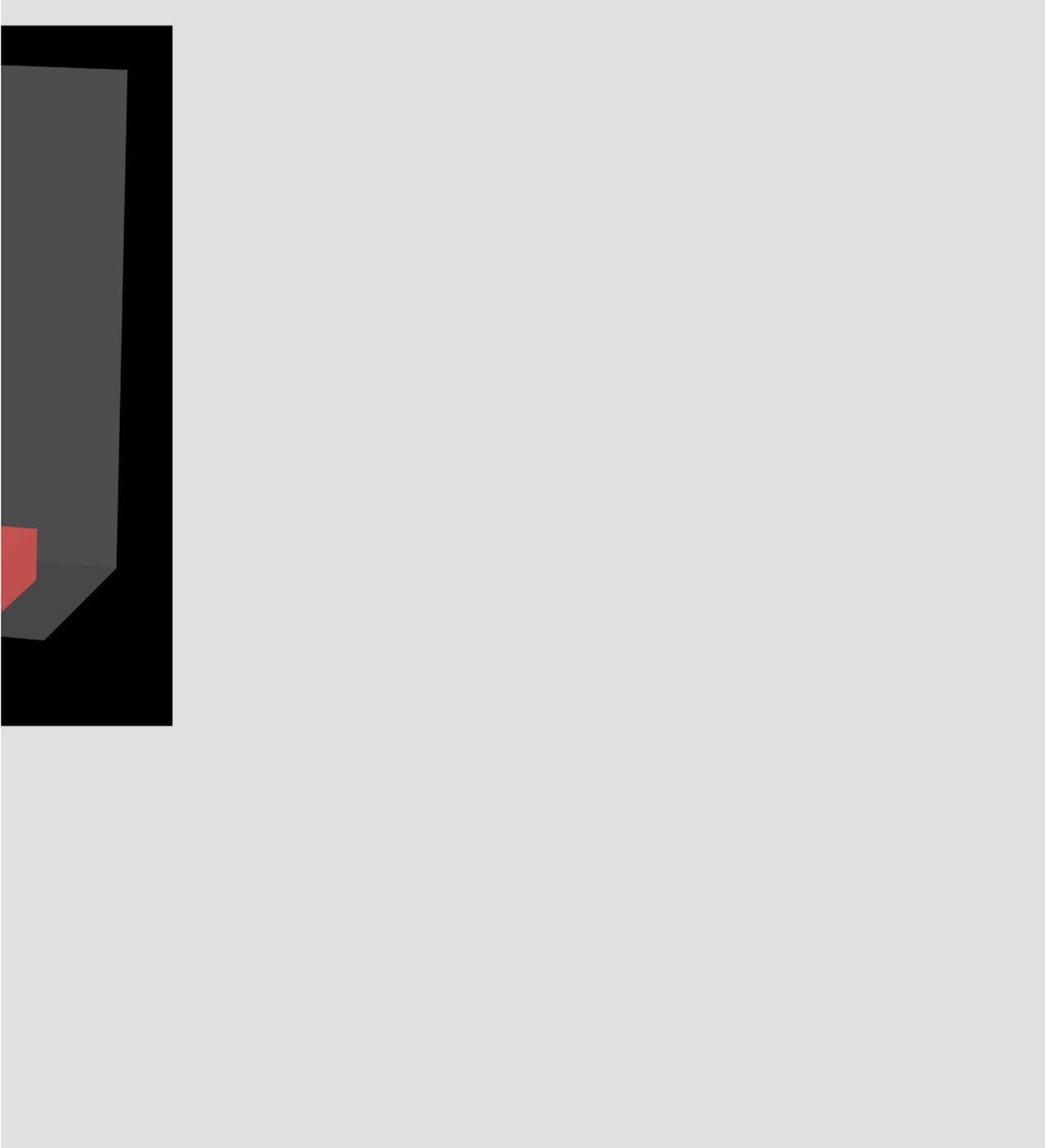
	0-30	31-45	46-60	61-90	90-120
# Of Units	36	10	6	2	0
Dollars	\$848,006	\$340,628	\$149,522	\$49,309	\$0
	Fresh	At Risk		Old	
	36	16	<i>Units</i>		2
	\$848,006	\$490,150	<i>Dollars</i>		\$49,309

121+	Total
2	56
\$43,505	\$1,430,970
Dead	
2	
\$43,505	\$92,814









Pre-Owned Stock Analysis

Fresh	At Risk	<i>Units</i>	Old	Dead
36	16		2	2
\$848,006	\$490,150	<i>Dollars</i>	\$49,309	\$43,505
64%	29%	<i>Percent of total in Units</i>	4%	4%
59%	34%	<i>Percent of total in \$</i>	3%	3%
\$23,556	\$30,634	<i>Average Cost per Unit</i>	\$24,655	\$21,753

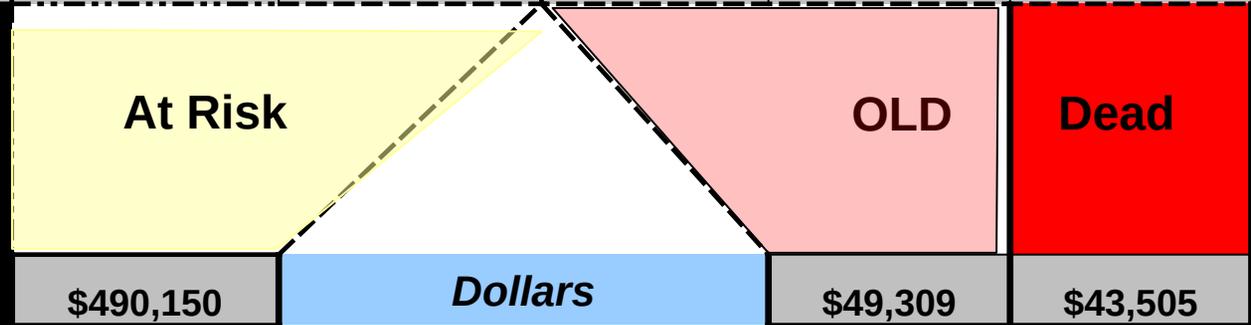
56

\$1,430,970

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	848006	340628	149522	49309	0	43505



Enter the percentage of this inventory value that you estimate is "water"

10%	"Water" %	15%	25%
\$49,015	"Water" Dollars	\$7,396	\$10,876

% of inventory under water **4.7%**

Total Water Dollars **\$67,288**

Total

1430970

