

2020-2021

Month	11
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				Days Supply L		
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Dodge	Journey	all	1	1	0.1
2	Chev	Equinox	all	2		0.0
3	Ford	Transit	all	1	3	0.3
4	Honda	Pilot	all	1		0.0
5	Hyundai	Elantra	all	1	1	0.1
6	Jeep	G Cherokee	all	9	9	0.8
7	Kia	Sedona	all	4	1	0.1
8	Mits	Outlander	all	1		0.0
9	Nissan	Altima	all	3		0.0
10	Ram	1500	all	2	3	0.3
11	Toyota	Rav4	all	3	1	0.1
12	Infinity	QX60	all		2	0.2

Jnits

Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
11.0	330.0	\$ 5,000	\$ 34,000	\$ 4,992	\$ 29,008
#DIV/0!	#DIV/0!	\$ 17,590			\$ -
3.7	110.0	\$ 22,000	\$ 78,490	\$ 14,693	\$ 63,797
#DIV/0!	#DIV/0!	\$ 25,000			\$ -
11.0	330.0	\$ 12,000	\$ 27,995	\$ 5,816	\$ 22,179
11.0	330.0	\$ 111,202	\$ 286,286	\$ 48,812	\$ 237,474
44.0	1320.0	\$ 45,550	\$ 17,995	\$ 5,780	\$ 12,215
#DIV/0!	#DIV/0!	\$ 22,000			\$ -
#DIV/0!	#DIV/0!	\$ 30,250			\$ -
7.3	220.0	\$ 83,000	\$ 123,629	\$ 22,083	\$ 101,546
33.0	990.0	\$ 48,825	\$ 54,000	\$ 8,255	\$ 45,745
0.0	0.0		\$ 47,693.00	\$ 13,433.00	\$ 34,260

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 2,637	1.9	56.9	\$ 29,008	\$ 5,000	\$ 24,008
\$ -	#DIV/0!	#DIV/0!	#DIV/0!	\$ 8,795	#DIV/0!
\$ 5,800	3.8	113.8	\$ 21,266	\$ 22,000	\$ (734)
\$ -	#DIV/0!	#DIV/0!	#DIV/0!	\$ 25,000	#DIV/0!
\$ 2,016	6.0	178.5	\$ 22,179	\$ 12,000	\$ 10,179
\$ 21,589	5.2	154.5	\$ 26,386	\$ 12,356	\$ 14,030
\$ 1,110	41.0	1230.6	\$ 12,215	\$ 11,388	\$ 828
\$ -	#DIV/0!	#DIV/0!	#DIV/0!	\$ 22,000	#DIV/0!
\$ -	#DIV/0!	#DIV/0!	#DIV/0!	\$ 10,083	#DIV/0!
\$ 9,231	9.0	269.7	\$ 33,849	\$ 41,500	\$ (7,651)
\$ 4,159	11.7	352.2	\$ 45,745	\$ 16,275	\$ 29,470
\$ 3,115	0.0	0.0	\$ 17,130	#DIV/0!	#DIV/0!

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				Days Supply L		
#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Jeep	Wagoneer	All	1	1	0.1
2	Chry	300	All		3	0.3
3	Dodge	Challenge	All		7	0.6
4	Dodge	Pacifica	All	5	2	0.2
5	Dodge	Hornet	All	1	7	0.6
6	Dodge	Durango	All	2	4	0.4
7	Jeep	Renegade	All	5	29	2.6
8	Jeep	Compass	All	47	62	5.6
9	Jeep	G Cher	All	50	167	15.2
10	Jeep	Wrangler	All	31	111	10.1
11	Jeep	Gladiator	All	2	15	1.4
12	Ram	1500	All	19	177	16.1



Jnits

Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
11.0	330.0	\$ 98,618	\$ -	\$ -	\$ 98,618
0.0	0.0		\$ 140,098	\$ 32,746	\$ 107,352
0.0	0.0		\$ 436,467	\$ 71,030	\$ 365,437
27.5	825.0	\$ 157,080	\$ 122,240	\$ 20,210	\$ 102,030
1.6	47.1	\$ 38,102	\$ 308,768	\$ 28,665	\$ 280,103
5.5	165.0	\$ 71,169	\$ 202,693	\$ 42,045	\$ 160,648
1.9	56.9	\$ 185,749	\$ 899,095	\$ 174,545	\$ 724,550
8.3	250.2	\$ 1,224,441	\$ 2,072,789	\$ 318,925	\$ 1,753,864
3.3	98.8	\$ 1,958,692	\$ 9,455,133	\$ 1,776,962	\$ 7,678,171
3.1	92.2	\$ 1,311,349	\$ 7,001,043	\$ 1,167,201	\$ 5,833,842
1.5	44.0	\$ 104,093	\$ 920,372	\$ 111,215	\$ 809,157
1.2	35.4	\$ 845,824	\$ 12,020,275	\$ 1,985,092.00	\$ 10,035,183

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 98,618	1.0	30.0	\$ 1,084,798	\$ 98,618	\$ 986,180
\$ 9,759	0.0	0.0	\$ 35,784	#DIV/0!	#DIV/0!
\$ 33,222	0.0	0.0	\$ 52,205	#DIV/0!	#DIV/0!
\$ 9,275	16.9	508.1	\$ 51,015	\$ 31,416	\$ 19,599
\$ 25,464	1.5	44.9	\$ 40,015	\$ 38,102	\$ 1,913
\$ 14,604	4.9	146.2	\$ 40,162	\$ 35,585	\$ 4,578
\$ 65,868	2.8	84.6	\$ 24,984	\$ 37,150	\$ (12,165)
\$ 159,442	7.7	230.4	\$ 28,288	\$ 26,052	\$ 2,236
\$ 698,016	2.8	84.2	\$ 45,977	\$ 39,174	\$ 6,803
\$ 530,349	2.5	74.2	\$ 52,557	\$ 42,302	\$ 10,256
\$ 73,560	1.4	42.5	\$ 53,944	\$ 52,047	\$ 1,897
\$ 912,289	0.9	27.8	\$ 56,696	44517.052632	12178.896521