

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	40,038		61,924		1,916,149.98	
Active Parts	11,882	29.67	34,548	55.79	1,397,178.63	72.91
NS Parts	13,371	33.39	3,973	6.41	232,258.87	12.12
MO Parts	12,839	32.06	22,820	36.85	241,600.53	12.60
AP Parts	1,832	4.57	469	0.75	34,875.03	1.82
DP Parts	110	0.27	114	0.18	10,236.92	0.53
SP Parts						
DEL Parts	4	0.00				
Parts With No Cost	287	0.71	8	0.01		
Parts With Negative On-Hand	36	0.08	120		-7,664.94	
Core/Exchange	39	0.09	47	0.07	8,775.00	
Memos On File	1,717					
Parts Added	1,193	2.97	778	1.25	22,257.70	1.16
Active Parts	37	3.10	51	6.55	2,324.39	10.44
NS Parts	1,149	96.31	714	91.77	19,830.47	89.09
MO Parts	6	0.50	13	1.67	102.84	0.46
AP Parts						
DP Parts	1	0.08				
SP Parts						
Parts & Memos Deleted	1,304					
Inventory Movement - Sales						
0 to 3 Months	13,329	33.29	51,773	83.60	1,272,374.80	66.40
4 to 6 Months	4,932	12.31	3,885	6.27	237,359.12	12.38
7 to 12 Months	6,724	16.79	3,933	6.35	266,969.16	13.93
Over 12 Months	9,983	24.93	1,153	1.86	61,634.42	3.21
New Parts No Sales	5,070	12.66	1,180	1.90	77,812.48	4.06
Inventory Movement - Receipts						
0 to 3 Months	12,779	31.91	46,037	74.34	1,312,605.22	68.50
4 to 6 Months	5,026	12.55	4,622	7.46	237,818.58	12.41
7 to 12 Months	7,217	18.02	5,665	9.14	267,420.07	13.95
Over 12 Months	10,273	25.65	5,109	8.25	83,999.58	4.38
New Parts No Receipts	4,743	11.84	491	0.79	14,306.53	0.74
Outstanding Orders	2,946	7.35	13,367		680,065.90	
Stockorders	1,056	35.84	5,256	39.32	147,380.64	21.67
Supplemental Orders						
Customer Orders	1,137	38.59	4,675	34.97	227,000.07	33.37
Backorders	1,107	37.57	3,436	25.70	305,685.19	44.94
Stockorder Backorders	410	13.91	1,814	13.57	79,353.26	11.66
Supplemntl Backorders						
Customer Backorders	782	26.54	1,622	12.13	226,331.93	33.28
Outstanding Forced Orders						

TOYOTA OF CEDAR PARK
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	6,672	16.66	68,427		1,673,585.56		36,522
Regular	6,671	99.98	68,401	99.96	1,671,935.18	99.90	36,496
No History	6	0.08	13	0.01	825.19	0.04	13
Drop Ship	6	0.08	13	0.01	825.19	0.04	13
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	142	0.35	303		41,097.90		146
Return Sales	1,904	4.75	12,950		370,494.33		3,670
Regular	1,904	100.00	12,950	100.00	370,494.33	100.00	3,670
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	5,339	13.33	61,532		1,498,308.01		11,736
Stockorders	2,190	41.01	16,762	27.24	501,293.11	33.45	5,429
Supplemental Orders							
Customer Orders	3,275	61.34	8,298	13.48	537,447.79	35.87	5,097
Emergency Purchases	12	0.22	35	0.05	1,060.49	0.07	23
Other Receipts	666	12.47	36,437	59.21	458,506.62	30.60	1,187
Overages							
Net Adjustments	608	1.51	4,830		-67,190.47		664
Plus	45	7.40	1,986	41.11	9,817.03		62
Minus	563	92.59	2,844	58.88	-77,007.50		602
Factory Returns							
Net Appreciation	21	0.05	68	0.10	595.36		110
Positive	19	90.47	62	91.17	635.36		72
Negative	2	9.52	6	8.82	-40.00		38
Parts Updated With Cost	59	0.14					59
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			1,437		147,650.51		996
Lost Sales							
Return Sales			137		43,567.46		91