

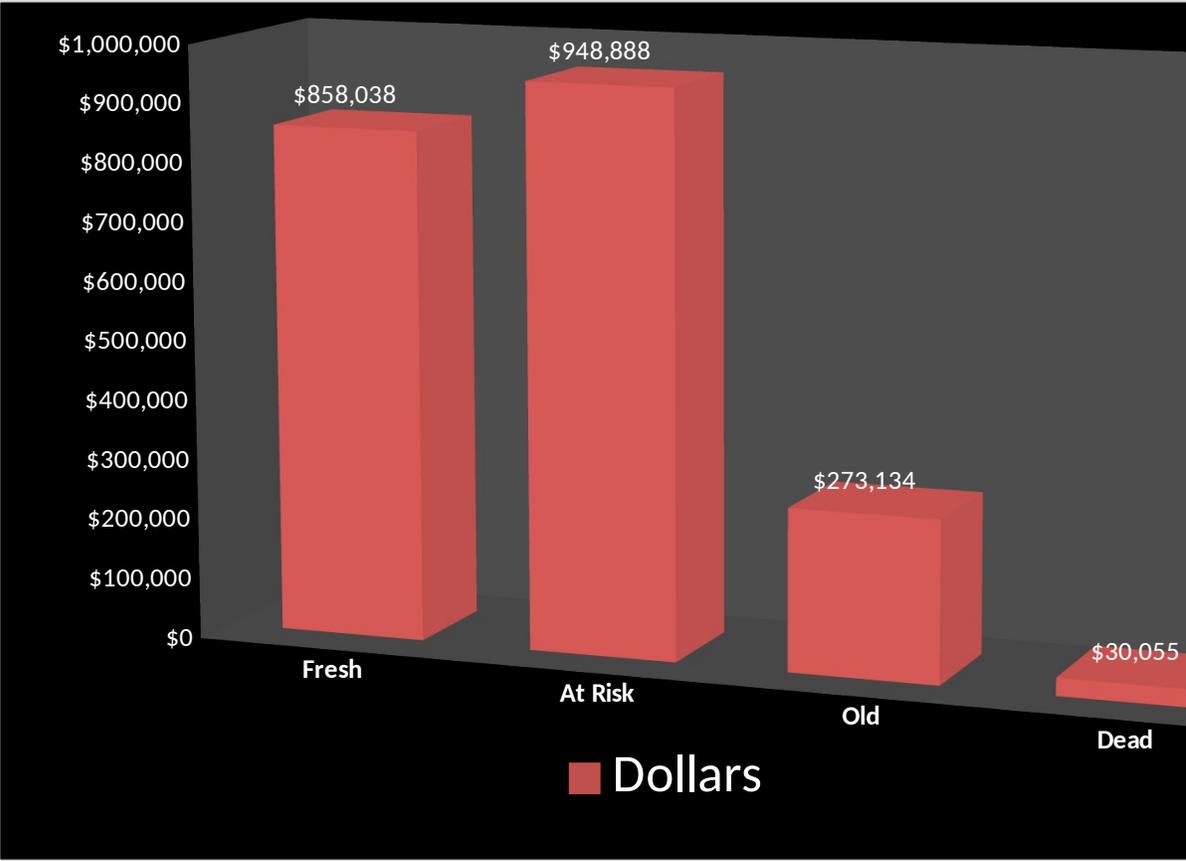
## Pre-Owned Stock Analysis

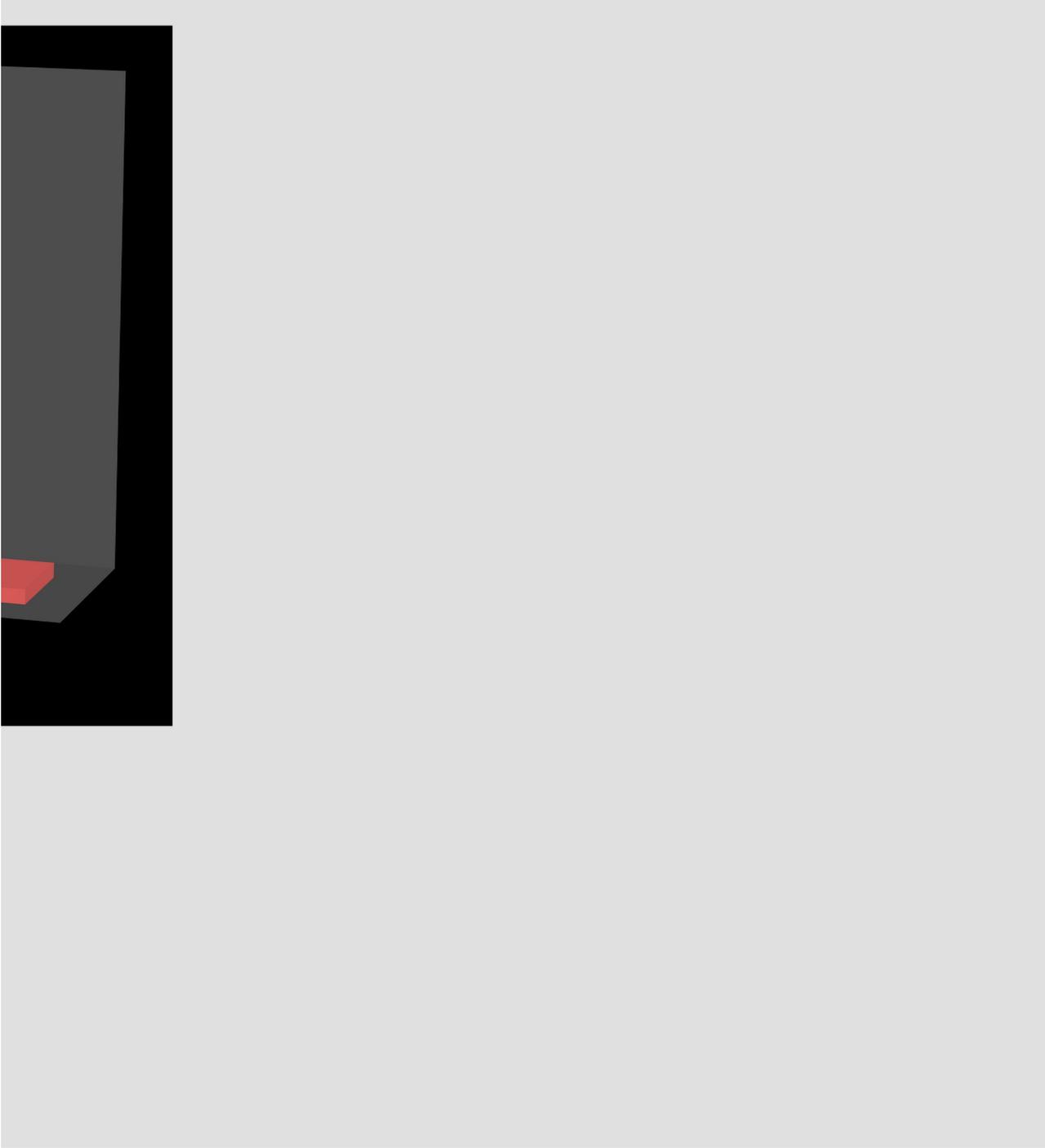
### Days In Stock

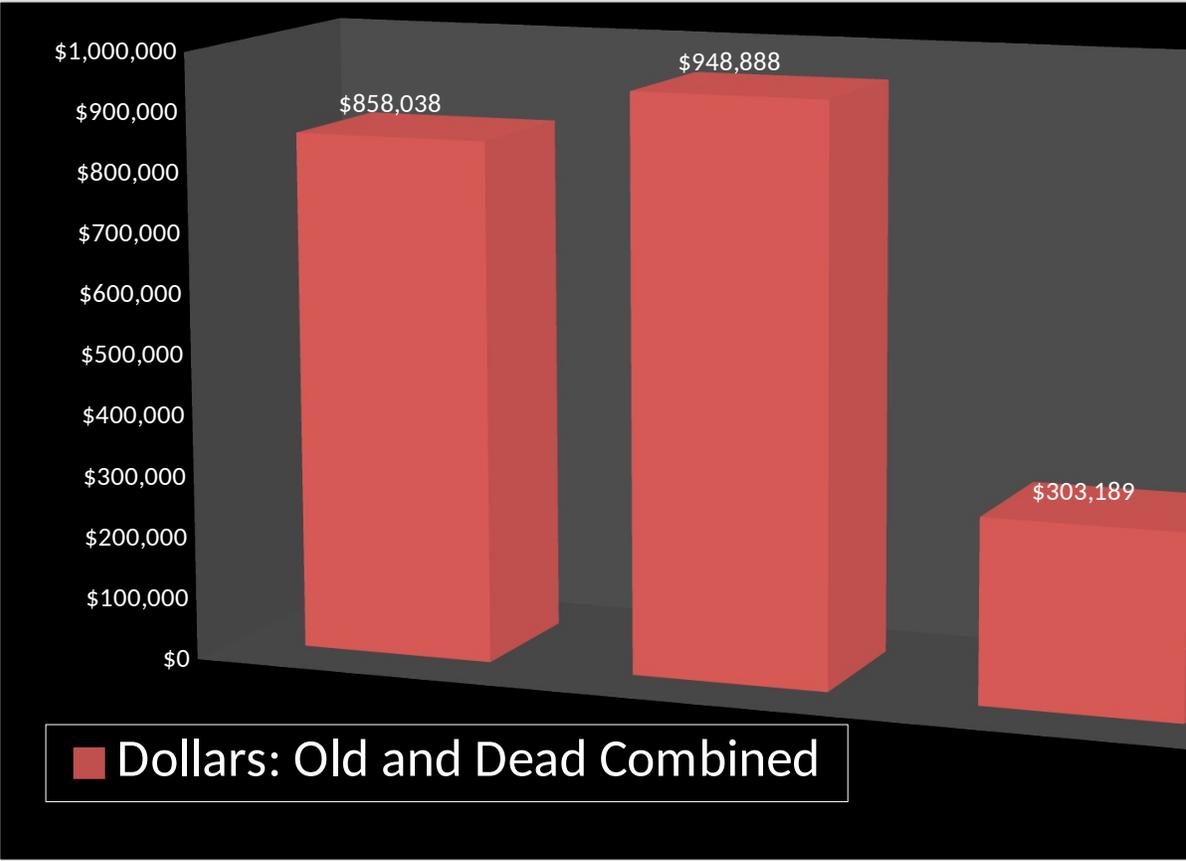
	0-30	31-45	46-60	61-90	90-120
# Of Units	58	27	21	12	5
Dollars	\$858,038	\$429,756	\$519,132	\$215,311	\$57,823
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	58	48	<i>Units</i>		17
	\$858,038	\$948,888	<i>Dollars</i>		\$273,134

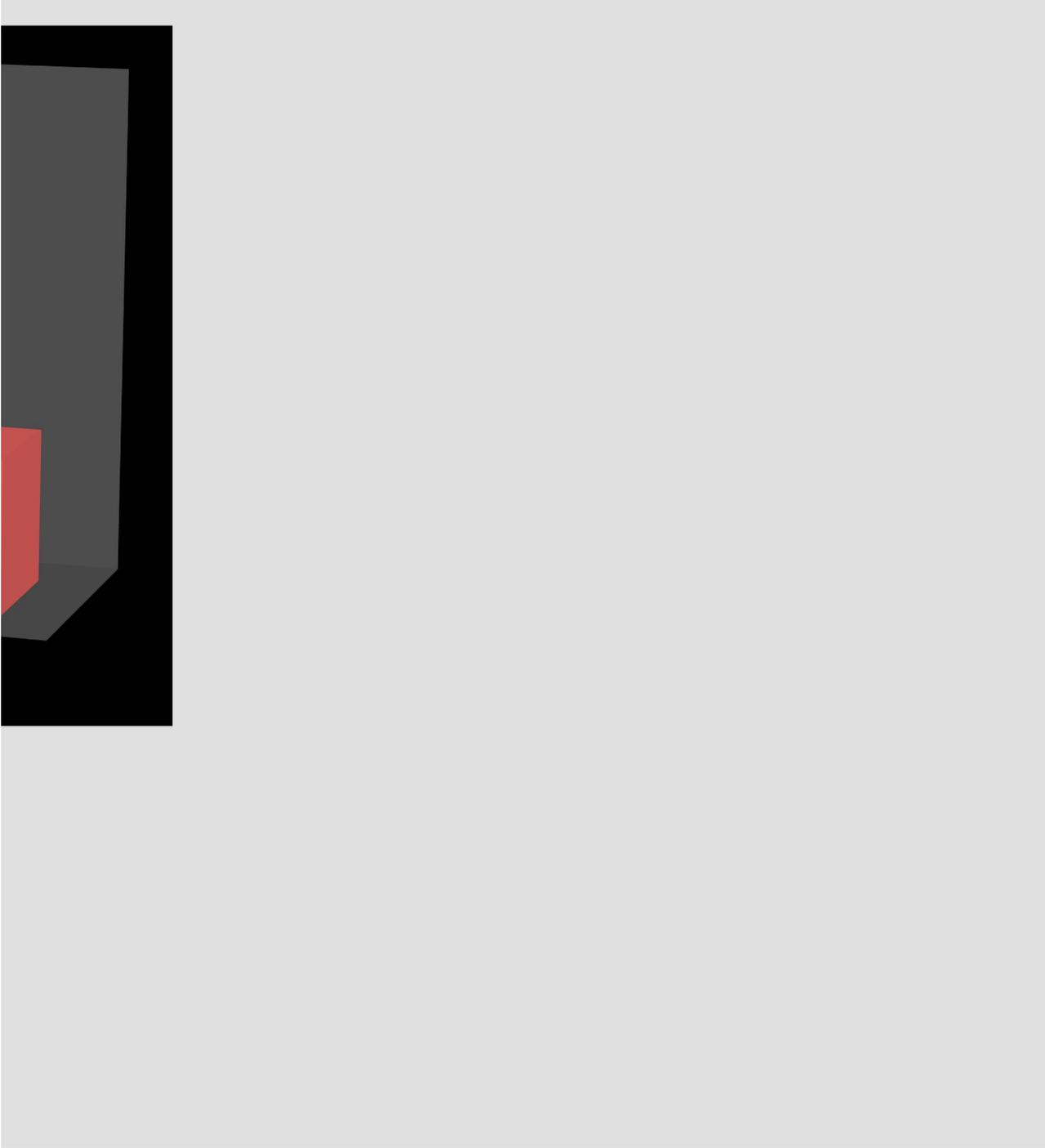


<b>121+</b>	<b>Total</b>
<b>1</b>	<b>124</b>
<b>\$30,055</b>	<b>\$2,110,115</b>
<b>Dead</b>	
<b>1</b>	
<b>\$30,055</b>	
	<b>\$303,189</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
58	48	<i>Units</i>	17	1
\$858,038	\$948,888	<i>Dollars</i>	\$273,134	\$30,055
47%	39%	<i>Percent of total in Units</i>	14%	1%
41%	45%	<i>Percent of total in \$</i>	13%	1%
\$14,794	\$19,769	<i>Average Cost per Unit</i>	\$16,067	\$30,055

**124**

**\$2,110,115**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	858038	429756	519132	215311	57823	30055
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$948,888	<i>Dollars</i>		\$273,134	\$30,055	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$94,889	<i>"Water" Dollars</i>		\$40,970	\$7,514	

% of inventory under water     6.8%

Total Water Dollars     \$143,373

**Total**

**2110115**

