

This document was exported from Numbers. Each table was converted to a table object on each Numbers sheet and placed on separate worksheets. Calculations may differ in Excel.

Numbers Sheet Name	Numbers Table Name
Title	Table 1
Tech Pay	Table 1
Input Sheet	Table 1
RO Report 1-50	Table 1
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id to an Excel worksheet. All other
Please be aware that formula

Excel Worksheet Name

[Title](#)

[Tech Pay](#)

[Input Sheet](#)

[RO Report 1-50](#)

[RO Report 51-100](#)

[Summary Report](#)



Repair Order Analysis *and Summary*

11/18/2024

**Oviedo GMC & Chevrolet
Dealership**

Michael Oviedo
Student

446
Class #

Tech #	Tech Pay Per FRH
16	50.00
543	50.00
28	12.00
474	12.00
543	50.00
548	12.00
554	12.00
88	50.00

Repair Order Analysis Input Sheet

	RO Number	Year	Model	Mileage	Competitive Labor					
					Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales
1	60020	2018	Chevy	50,000						
2	60058	2012	Chevy	171,108	30.00	0.40	548	12.00	4.80	
3	50057	2021	GMC	54,782	20.00	0.20	548	12.00	2.40	
4	60064	2021	Chevy	130,762	15.00	0.30	548	12.00	3.60	
5	60065	2018	Chevy	69,866	44.95	0.50	554	12.00	6.00	
6	60063	2007	Toyota	227,303	7.00	0.10	28	12.00	1.20	
7	60061	2002	Chevy	145,139	7.00	0.10	554	12.00	1.20	
8	60043	2024	Chevy	11,956						
9	60030	2024	Chevy	25,057						
10	60031	2023	GMC	10,674						500.00
11	60042	2019	GMC	55,768						
12	60051	2018	Buick	64,098	7.00	0.10	554	12.00	1.20	
13	60087	2013	Buick	98,777						200.00
14	60072	2011	GMC	134,000						
15	60092	2023	Chevy	15,987						100.00
16	60093	2018	Cadillac	47,899						
17	60087	2015	Cadillac	64,848	7.00	0.10	28	12.00	1.20	
18	60093	2012	GMC	100,876	30.00	0.50	548	12.00	6.00	
19	60025	2021	Cadillac	12,664						
20	60043	2019	GMC	73,646	100.00	1.00	548	12.00	12.00	
21	60071	2023	Chevy	18,764						350.00
22	60021	2015	Chevy	73,644						
23	60099	2011	Chevy	99,888	140.00	1.00	28	12.00	12.00	
24	60019	2019	Buick	1,900						800.00
25	60074	2013	Chevy	150,988						900.00
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	Totals	Totals	407.95	4.30		51.60	2,850.00
Number of RO's in Sample				Competative Labor			
			Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost
							Labor Sales

Date of Study:
Study Compiled by

	C Labor				M Labor			
	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technician Number

				R Labor					
Pay Per	Labor	Labor	Flat Rate	Technician	Pay Per	Labor	Total Cost of	One Item	
FRH	Cost	Sales	Hours	Number	FRH	Cost	Labor	Repair	Order

Repair Order Analysis Summary Report

	Sales in Dollars		FRH's on RO's		Averages
Competitive	\$ 408	÷	4.30	=	94.87
Maintenance	\$ 2,850	÷	18.30	=	155.74
Repair	\$ 4,047	÷	28.80	=	140.51
Totals	\$ 7,305	÷	51.40	=	142.11
			Target Labor Rate		
Total ROs	20		Difference		142.11

Cost of Labor

Total Cost of Labor	2406.60	÷	Total Sales	=	32.95%
Total Cost of Labor	2406.60	÷	Total FRHs	=	46.82

Repair Order Measurements

Total Labor Sales	7,304.70	÷	Total ROs	=	365.24
Total FRHs	51.40	÷	Total ROs	=	2.57
Menu Sales		÷	Total ROs	=	146.14
Competitive FRHs	4.30	÷	Total FRHs	=	8.37%
Maintenance FRHs	18.30	÷	Total FRHs	=	35.60%
Repair FRH	28.80	÷	Total FRHs	=	56.03%
One item ROs	0	÷	Total ROs	=	0.00%

Model Year Analysis

2025	2024	2023	2022	2021
0	2	3	0	3





