



# Repair Order Analysis *and Summary*

6/8/2024

**FRED HAAS NISSAN**  
Dealership

N436-09      DAIN WHYTE  
Student

436  
Class #





## Repair Order Analysis Input Sheet

					Competitive Labor			
	RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH
1	308182	2014	PATH	122,567				
2	308258	2011	JUKE	108,194				
3	308490	2023	MAX	27,281				
4	308468	2018	PATH	72,013	25.95	0.20	457	34.00
5	308473	2018	ROGUE	36,229				
6	308478	2020	ALTIMA	153,801	41.00	0.70	436	37.00
7	308501	2017	TITAN	119,081	40.00	0.30	981	38.00
8	308531	2014	TITAN	133,397	40.00	0.30	812	27.00
9	308534	2017	VERSA	94,417	50.00	0.80	472	37.00
10	308543	2017	ALTIMA	203,729	40.00	0.30	964	13.00
11	308554	2018	MURANO	74,201	22.00	0.30	905	15.00
12	308561	2022	ROGUE	47,622	1.00	0.30	812	27.00
13	308565	2017	ALTIMA	70,628	3.51	0.30	812	27.00
14	308569	2018	MURANO	44,885	22.00	0.30	993	13.00
15	308573	2018	ALTIMA	56,154	54.00	0.50	969	13.00
16	308600	2022	PATH	40,255				
17	308617	2021	ROGUE	21,301	30.00	0.60		
18	308628	2017	ALTIMA	72,390	1.00	0.40	436	37.00
19	308648	2017	SENTRA	91,775	129.00	1.20	436	37.00
20	308684	2016	FRONT	23,584	1.00	0.40	905	15.00
21	308703	2013	TUNDRA	167,779	20.00	0.30	958	15.00
22	308714	2015	LEAF	83,426				
23	308719	2017	QUEST	151,155				
24	308728	2017	ARMADA	101,326	1.00	0.40	824	18.00
25	308971	2014	PATH	122,007	20.00	0.90	958	15.00
26	308664	2022	SENTRA	31,373	72.56	0.50	944	38.00
27	308696	2018	MURANO	150,124	25.95	0.20	923	36.00
28	308775	2019	PATH	75,262				
29	308818	2019	SENTRA	51,719	40.00	0.30	981	38.00
30	308829	2013	PATH	137,920				
31	308850	2020	TITAN	60,019	30.00	0.60	981	38.00
32	308861	2014	PATH	122,613	75.95	0.70	923	36.00
33	308926	2015	PATH	109,386	25.50	0.30	812	27.00
34	308993	2021	ROGUE	48,873	92.95	0.80	969	13.00
35	309033	2015	MURANO	185,537				
36	309061	2015	MURANO	167,482				
37	309122	2017	ROGUE	65,930				
38	309155	2013	FRONT	151,201	25.50	0.40	436	37.00
39	309210	2019	TITAN	107,191	40.00	0.50	944	38.00
40	309292	2016	ROGUE	110,561	75.95	0.70	993	13.00
41	309326	2015	VERSA	108,775	85.50	1.10	989	14.60
42	309341	2018	ROGUE	75,079	310.16	2.50	989	14.60
43	309373	2015	ROGUE	166,946				
44	309389	2016	SENTRA	177,048				
45	309465	2018	MAXIMA	98,363	25.00	0.50	989	14.60
46	309474	2019	KICKS	64,822				
47	309481	2021	ROGUE	42,263	75.95	0.70	905	15.00
48	309519	2019	ROGUE	52,489				
49	309552	2018	ALTIMA	13,806	162.45	1.50	240	38.00

50	309572	2019	ROGUE	67,704	40.00	0.30	240	38.00
51	309589	2018	KICKS	78,241				
52	309616	2019	KICKS	29,140	50.00	0.50	969	13.00
53	309632	2021	VERSA	43,280				
54	309645	2018	ROGUE	50,496	50.00	0.50	964	13.00
55	309663	2020	SENTRA	45,432	40.00	0.30	436	37.00
56	309716	2022	SENTRA	19,411	55.95	0.80	958	15.00
57	309732	2018	TITAN	60,118	78.00	0.50	944	38.00
58	309745	2021	TITAN	39,520	40.00	0.30	981	38.00
59	309767	2019	MURANO	12,767	50.00	0.50	1000	10.00
60	309792	2021	SENTRA	30,796				
61	309800	2014	PATH	130,988				
62	309834	2012	FRONT	63,415	40.00	0.30	989	14.60
63	309845	2021	SENTRA	10,610	75.50	1.00	240	38.00
64	309867	2019	TITAN	72,208	92.95	0.80	905	15.00
65	309892	2019	PATH	104,280				
66	309926	2022	FRONT	56,429	57.64	0.40	457	34.00
67	309940	2018	ROGUE	54,510				
68	309957	2015	ROGUE	142,685	75.50	0.80	824	18.00
69	309982	2020	TITAN	76,258				
70	310000	2009	G37	173,897				
71	310024	2017	SENTRA	77,930	40.00	0.30	989	14.60
72	310052	2018	PATH	83,597	75.50	0.90	958	15.00
73	310068	2016	ROGUE	59,454	121.60	1.00	923	36.00
74	310078	2015	PATH	140,353				
75	310100	2018	PATH	72,752				
76	310118	2019	ROGUE	102,064				
77	310124	2023	ROGUE	30,074	124.95	1.00	812	27.00
78	310142	2017	ALTIMA	89,413	40.00	0.30	824	18.00
79	310153	2021	ROGUE	32,909	25.00	0.40	824	18.00
80	310169	2021	ROGUE	49,923	222.89	2.00	812	27.00
81	310195	2020	MURANO	53,442				
82	310229	2016	ALTIMA	172,393	175.90	1.70	923	36.00
83	310261	2017	ROGUE	148,501	90.30	0.80	958	15.00
84	310277	2010	MURANO	137,846	65.50	0.70	457	34.00
85	310298	2018	MURANO	81,535				
86	310306	2017	ROGUE	69,848				
87	310354	2021	TITAN	73,061				
88	310376	2018	PATH	121,724				
89	310412	2015	ALTIMA	108,311	187.10	1.70	944	38.00
90	310424	2007	FRONT	400,010	40.00	0.30	908	25.26
91	310446	2023	PATH	20,685				
92	310472	2023	ALTIMA	11,633				
93	310491	2019	TITAN	72,784	247.41	2.00	981	38.00
94	310507	2020	PATH	20,098	197.20	2.10	908	25.26
95	310539	2018	ROGUE	82,170	214.20	1.70	457	34.00
96	310580	2015	ROGUE	78,772				
97	310621	2017	ALTIMA	105,829	50.00	0.50	923	36.00
98	310627	2018	ROGUE	83,119				
99	310664	2019	ROGUE	33,487	25.50	0.40	436	37.00
100	310691	2017	MURANO	61,716	174.95	1.50	457	34.00

<b>Totals</b>				<b>Totals</b>	4,568.42	46.10		
<b>Number of RO's in Sample</b>					<b>Competative Labor</b>			

	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH
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11.40						54.00	0.10	240
						78.00	0.50	240
6.50						271.55	2.20	240
						99.95	0.50	457
6.50						99.00	0.50	923
11.10								
12.00								
19.00						509.93	3.40	944
11.40						461.67	2.60	981
5.00								
						99.99	1.50	457
						197.66	1.10	812
4.38						94.00	0.60	989
38.00								
12.00								
						177.99	1.00	923
13.60						125.00	1.00	457
						160.00	1.00	812
14.40						78.00	0.50	824
						78.00	0.50	824
						221.59	1.50	436
4.38						160.00	1.00	989
13.50								
36.00						299.94	2.00	923
						99.95	0.50	908
						160.00	1.00	908
						160.00	1.00	981
27.00								
5.40						199.95	1.60	824
7.20						78.00	0.50	824
54.00						311.54	2.20	812
						99.50	0.50	923
61.20								
12.00								
23.80								
						99.99	0.50	472
						199.00	1.00	240
						160.00	1.00	457
						160.00	1.00	824
64.60						99.99	0.50	944
7.58						99.99	0.50	908
						256.00	1.50	923
						94.00	0.60	1000
76.00								
53.05								
57.80						199.95	1.60	457
						78.00	0.50	457
18.00						355.99	2.00	923
						99.99	0.50	923
14.80						99.99	0.50	436
51.00								
1234.14	0.00	0.00			0.00	19,220.89	119.50	
<b>Maintenance Labor</b>						<b>Repair Labor</b>		

Labor Cost	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technician Number

Pay Per FRH	Labor Cost	Total Cost of Labor	One Item Repair Order
38.00	228.00	228.00	1
27.00	135.00	135.00	1
27.00	32.40	32.40	1
34.00	54.40	61.20	mutiple line
37.00	37.00	37.00	1
		25.90	1
38.00	30.40	41.80	mutiple line
		8.10	1
		29.60	1
13.00	13.00	16.90	mutiple line
15.00	12.00	16.50	mutiple line
27.00	27.00	35.10	mutiple line
		8.10	1
		3.90	1
		6.50	1
27.00	70.20	70.20	1
		0.00	1
37.00	92.50	107.30	mutiple line
37.00	14.80	59.20	mutiple line
		6.00	1
		4.50	1
38.00	19.00	19.00	1
36.00	522.00	522.00	1
		7.20	1
15.00	13.50	27.00	mutiple line
38.00	406.60	425.60	mutiple line
36.00	57.60	64.80	mutiple line
37.00	44.40	44.40	1
38.00	64.60	76.00	mutiple line
38.00	19.00	19.00	1
38.00	22.80	45.60	mutiple line
36.00	36.00	61.20	mutiple line
27.00	280.80	288.90	mutiple line
38.00	60.80	71.20	mutiple line
34.00	40.80	40.80	1
37.00	37.00	37.00	1
34.00	34.00	34.00	1
37.00	18.50	33.30	mutiple line
38.00	76.00	95.00	mutiple line
		9.10	mutiple line
		16.06	1
14.60	14.60	51.10	mutiple line
38.00	19.00	19.00	1
38.00	38.00	38.00	1
		7.30	1
38.00	45.60	45.60	1
		10.50	mutiple line
25.26	12.63	12.63	1
		57.00	mutiple line

38.00	3.80	15.20	mutiple line
38.00	19.00	19.00	1
38.00	83.60	90.10	mutiple line
34.00	17.00	17.00	1
36.00	18.00	24.50	mutiple line
		11.10	1
		12.00	mutiple line
38.00	129.20	148.20	mutiple line
38.00	98.80	110.20	mutiple line
		5.00	mutiple line
34.00	51.00	51.00	1
27.00	29.70	29.70	mutiple line
14.60	8.76	13.14	mutiple line
		38.00	mutiple line
		12.00	mutiple line
36.00	36.00	36.00	mutiple line
34.00	34.00	47.60	mutiple line
27.00	27.00	27.00	1
18.00	9.00	23.40	mutiple line
18.00	9.00	9.00	1
37.00	55.50	55.50	mutiple line
14.60	14.60	18.98	mutiple line
		13.50	mutiple line
36.00	72.00	108.00	mutiple line
25.26	12.63	12.63	1
25.26	25.26	25.26	1
38.00	38.00	38.00	1
		27.00	1
18.00	28.80	34.20	mutiple line
18.00	9.00	16.20	mutiple line
27.00	59.40	113.40	mutiple line
36.00	18.00	18.00	1
		61.20	mutiple line
		12.00	1
		23.80	mutiple line
37.00	18.50	18.50	1
38.00	38.00	38.00	mutiple line
34.00	34.00	34.00	1
18.00	18.00	18.00	1
38.00	19.00	83.60	mutiple line
25.26	12.63	20.21	mutiple line
36.00	54.00	54.00	1
10.00	6.00	6.00	1
		76.00	mutiple line
		53.05	mutiple line
34.00	54.40	112.20	mutiple line
34.00	17.00	17.00	1
36.00	72.00	90.00	mutiple line
36.00	18.00	18.00	1
37.00	18.50	33.30	mutiple line
		51.00	mutiple line
	3917.01	5151.15	47
		<b>Total</b>	<b>One Item</b>

Pay Per FRH	Labor Cost	Cost of Labor	Repair Order
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## Repair Order Analysis

Dealership				Competitive Labor		Maintenance Labor		Repair Labor		Total Cost of Labor	One Item Repair Order
				Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours		
RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Total Cost of Labor	One Item Repair Order
308182	2014	PATH	122,567	0.00	0.00	0.00	0.00	1,619.00	6.00	228.00	1
308258	2011	JUKE	108,194	0.00	0.00	0.00	0.00	745.00	5.00	135.00	1
308490	2023	MAX	27,281	0.00	0.00	0.00	0.00	151.00	1.20	32.40	1
308468	2018	PATH	72,013	25.95	0.20	0.00	0.00	199.00	1.60	61.20	multiple line
308473	2018	ROGUE	36,229	0.00	0.00	0.00	0.00	160.00	1.00	37.00	1
308478	2020	ALTIMA	153,801	41.00	0.70	0.00	0.00			25.90	1
308501	2017	TITAN	119,081	40.00	0.30	0.00	0.00	127.00	0.80	41.80	multiple line
308531	2014	TITAN	133,397	40.00	0.30	0.00	0.00	0.00	0.00	8.10	1
308534	2017	VERSA	94,417	50.00	0.80	0.00	0.00			29.60	1
308543	2017	ALTIMA	203,729	40.00	0.30	0.00	0.00	160.00	1.00	16.90	multiple line
308554	2018	MURANC	74,201	22.00	0.30	0.00	0.00	50.00	0.80	16.50	multiple line
308561	2022	ROGUE	47,622	1.00	0.30	0.00	0.00	122.00	1.00	35.10	multiple line
308565	2017	ALTIMA	70,628	3.51	0.30	0.00	0.00	0.00	0.00	8.10	1
308569	2018	MURANC	44,885	22.00	0.30	0.00	0.00	0.00	0.00	3.90	1
308573	2018	ALTIMA	56,154	54.00	0.50	0.00	0.00	0.00	0.00	6.50	1
308600	2022	PATH	40,255	0.00	0.00	0.00	0.00	359.00	2.60	70.20	1
308617	2021	ROGUE	21,301	30.00	0.60	0.00	0.00	0.00	0.00	0.00	1
308628	2017	ALTIMA	72,390	1.00	0.40	0.00	0.00	482.00	2.50	107.30	multiple line
308648	2017	SENTRA	91,775	129.00	1.20	0.00	0.00	65.00	0.40	59.20	multiple line
308684	2016	FRONT	23,584	1.00	0.40	0.00	0.00	0.00	0.00	6.00	1
308703	2013	TUNDRA	167,779	20.00	0.30	0.00	0.00	0.00	0.00	4.50	1
308714	2015	LEAF	83,426	0.00	0.00	0.00	0.00	99.95	0.50	19.00	1
308719	2017	QUEST	151,155	0.00	0.00	0.00	0.00	2,519.00	14.50	522.00	1
308728	2017	ARMADA	101,326	1.00	0.40	0.00	0.00	0.00	0.00	7.20	1
308971	2014	PATH	122,007	20.00	0.90	0.00	0.00	62.95	0.90	27.00	multiple line
308664	2022	SENTRA	31,373	72.56	0.50	0.00	0.00	1,898.55	10.70	425.60	multiple line
308696	2018	MURANC	150,124	25.95	0.20	0.00	0.00	199.95	1.60	64.80	multiple line
308775	2019	PATH	75,262	0.00	0.00	0.00	0.00	149.95	1.20	44.40	1
308818	2019	SENTRA	51,719	40.00	0.30	0.00	0.00	229.54	1.70	76.00	multiple line
308829	2013	PATH	137,920	0.00	0.00	0.00	0.00	78.00	0.50	19.00	1
308850	2020	TITAN	60,019	30.00	0.60	0.00	0.00	97.67	0.60	45.60	multiple line
308861	2014	PATH	122,613	75.95	0.70	0.00	0.00	160.00	1.00	61.20	multiple line
308926	2015	PATH	109,386	25.50	0.30	0.00	0.00	1,486.43	10.40	288.90	multiple line
308993	2021	ROGUE	48,873	92.95	0.80	0.00	0.00	199.95	1.60	71.20	multiple line
309033	2015	MURANC	185,537	0.00	0.00	0.00	0.00	149.95	1.20	40.80	1
309061	2015	MURANC	167,482	0.00	0.00	0.00	0.00	160.00	1.00	37.00	1
309122	2017	ROGUE	65,930	0.00	0.00	0.00	0.00	160.00	1.00	34.00	1
309155	2013	FRONT	151,201	25.50	0.40	0.00	0.00	99.95	0.50	33.30	multiple line
309210	2019	TITAN	107,191	40.00	0.50	0.00	0.00	250.00	2.00	95.00	multiple line
309292	2016	ROGUE	110,561	75.95	0.70	0.00	0.00	0.00	0.00	9.10	multiple line
309326	2015	VERSA	108,775	85.50	1.10	0.00	0.00	0.00	0.00	16.06	1
309341	2018	ROGUE	75,079	310.16	2.50	0.00	0.00	160.00	1.00	51.10	multiple line
309373	2015	ROGUE	166,946	0.00	0.00	0.00	0.00	78.00	0.50	19.00	1
309389	2016	SENTRA	177,048	0.00	0.00	0.00	0.00	160.00	1.00	38.00	1
309465	2018	MAXIMA	98,363	25.00	0.50	0.00	0.00	0.00	0.00	7.30	1
309474	2019	KICKS	2,019	0.00	0.00	0.00	0.00	149.95	1.20	45.60	1
309481	2021	ROGUE	42,263	75.95	0.70	0.00	0.00	0.00	0.00	10.50	multiple line
309519	2019	ROGUE	52,489	0.00	0.00	0.00	0.00	54.00	0.50	12.63	1
309552	2018	ALTIMA	13,806	162.45	1.50	0.00	0.00	0.00	0.00	57.00	multiple line
309572	2019	ROGUE	67,704	40.00	0.30	0.00	0.00	54.00	0.10	15.20	multiple line
<b>ROs 1-50 Totals</b>				<b>1,744.88</b>	<b>20.10</b>	<b>0.00</b>	<b>0.00</b>	<b>12,896.79</b>	<b>79.10</b>	<b>3,126.69</b>	<b>28</b>
Date of Study: Study Compiled by				<b>C Labor</b>		<b>M Labor</b>		<b>R Labor</b>		<b>Total Cost of Labor</b>	<b>One Item Repair Order</b>
				<b>Labor Sales</b>	<b>Flat Rate Hours</b>	<b>Labor Sales</b>	<b>Flat Rate Hours</b>	<b>Labor Sales</b>	<b>Flat Rate Hours</b>		



## Repair Order Analysis

Dealership				Competitive Labor		Maintenance Labor		Repair Labor		Total Cost of Labor	One Item Repair Order
RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours		
309589	2018	KICKS	78,241	0.00	0.00	0.00	0.00	78.00	0.50	19.00	1
309616	2019	KICKS	29,140	50.00	0.50	0.00	0.00	271.55	2.20	90.10	multiple line
309632	2021	VERSA	43,280	0.00	0.00	0.00	0.00	99.95	0.50	17.00	1
309645	2018	ROGUE	50,496	50.00	0.50	0.00	0.00	99.00	0.50	24.50	multiple line
309663	2020	SENTRA	45,432	40.00	0.30	0.00	0.00	0.00	0.00	11.10	1
309716	2022	SENTRA	19,411	55.95	0.80	0.00	0.00	0.00	0.00	12.00	multiple line
309732	2018	TITAN	60,118	78.00	0.50	0.00	0.00	509.93	3.40	148.20	multiple line
309745	2021	TITAN	39,520	40.00	0.30	0.00	0.00	461.67	2.60	110.20	multiple line
309767	2019	MURANO	12,767	50.00	0.50	0.00	0.00	0.00	0.00	5.00	multiple line
309792	2021	SENTRA	30,796	0.00	0.00	0.00	0.00	99.99	1.50	51.00	1
309800	2014	PATH	130,988	0.00	0.00	0.00	0.00	197.66	1.10	29.70	multiple line
309834	2012	FRONT	63,415	40.00	0.30	0.00	0.00	94.00	0.60	13.14	multiple line
309845	2021	SENTRA	10,610	75.50	1.00	0.00	0.00	0.00	0.00	38.00	multiple line
309867	2019	TITAN	72,208	92.95	0.80	0.00	0.00	0.00	0.00	12.00	multiple line
309892	2019	PATH	104,280	0.00	0.00	0.00	0.00	177.99	1.00	36.00	multiple line
309926	2022	FRONT	56,429	57.64	0.40	0.00	0.00	125.00	1.00	47.60	multiple line
309940	2018	ROGUE	54,510	0.00	0.00	0.00	0.00	160.00	1.00	27.00	1
309957	2015	ROGUE	142,685	75.50	0.80	0.00	0.00	78.00	0.50	23.40	multiple line
309982	2020	TITAN	76,258	0.00	0.00	0.00	0.00	78.00	0.50	9.00	1
310000	2009	G37	173,897	0.00	0.00	0.00	0.00	221.59	1.50	55.50	multiple line
310024	2017	SENTRA	77,930	40.00	0.30	0.00	0.00	160.00	1.00	18.98	multiple line
310052	2018	PATH	83,597	75.50	0.90	0.00	0.00	0.00	0.00	13.50	multiple line
310068	2016	ROGUE	59,454	121.60	1.00	0.00	0.00	299.94	2.00	108.00	multiple line
310078	2015	PATH	140,353	0.00	0.00	0.00	0.00	99.95	0.50	12.63	1
310100	2018	PATH	72,752	0.00	0.00	0.00	0.00	160.00	1.00	25.26	1
310118	2019	ROGUE	102,064	0.00	0.00	0.00	0.00	160.00	1.00	38.00	1
310124	2023	ROGUE	30,074	124.95	1.00	0.00	0.00	0.00	0.00	27.00	1
310142	2017	ALTIMA	89,413	40.00	0.30	0.00	0.00	199.95	1.60	34.20	multiple line
310153	2021	ROGUE	32,909	25.00	0.40	0.00	0.00	78.00	0.50	16.20	multiple line
310169	2021	ROGUE	49,923	222.89	2.00	0.00	0.00	311.54	2.20	113.40	multiple line
310195	2020	MURANO	53,442	0.00	0.00	0.00	0.00	99.50	0.50	18.00	1
310229	2016	ALTIMA	172,393	90.30	1.70	0.00	0.00	0.00	0.00	61.20	multiple line
310261	2017	ROGUE	148,501	65.50	0.80	0.00	0.00	0.00	0.00	12.00	1
310277	2010	MURANO	137,846	65.50	0.70	0.00	0.00	0.00	0.00	23.80	multiple line
310298	2018	MURANO	81,535	0.00	0.00	0.00	0.00	99.99	0.50	18.50	1
310306	2017	ROGUE	69,848	0.00	0.00	0.00	0.00	199.00	1.00	38.00	multiple line
310354	2021	TITAN	73,061	0.00	0.00	0.00	0.00	160.00	1.00	34.00	1
310376	2018	PATH	121,724	0.00	0.00	0.00	0.00	160.00	1.00	18.00	1
310412	2015	ALTIMA	108,311	187.10	1.70	0.00	0.00	99.99	0.50	83.60	multiple line
310424	2007	FRONT	400,010	40.00	0.30	0.00	0.00	99.99	0.50	20.21	multiple line
310446	2023	PATH	20,685	0.00	0.00	0.00	0.00	256.00	1.50	54.00	1
310472	2023	ALTIMA	11,633	0.00	0.00	0.00	0.00	94.00	0.60	6.00	1
310491	2019	TITAN	72,784	247.41	2.00	0.00	0.00	0.00	0.00	76.00	multiple line
310507	2020	PATH	20,098	197.20	2.10	0.00	0.00	0.00	0.00	53.05	multiple line
310539	2018	ROGUE	82,170	214.20	1.70	0.00	0.00	199.95	1.60	112.20	multiple line
310580	2015	ROGUE	78,772	0.00	0.00	0.00	0.00	78.00	0.50	17.00	1
310621	2017	ALTIMA	105,829	50.00	0.50	0.00	0.00	355.99	2.00	90.00	multiple line
310627	2018	ROGUE	83,119	0.00	0.00	0.00	0.00	99.99	0.50	18.00	1
310664	2019	ROGUE	33,487	25.50	0.40	0.00	0.00	99.99	0.50	33.30	multiple line
310691	2017	MURANO	61,716	174.95	1.50	0.00	0.00	0.00	0.00	51.00	multiple line
<b>RO's 51-100 Totals</b>				<b>2,713.14</b>	<b>26.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,324.10</b>	<b>40.40</b>	<b>2,024.46</b>	<b>19</b>
Date of Study: Study Compiled by				<b>C Labor</b>		<b>M Labor</b>		<b>R Labor</b>		<b>Total Cost of Labor</b>	<b>One Item Repair Order</b>
				<b>Labor Sales</b>	<b>Flat Rate Hours</b>	<b>Labor Sales</b>	<b>Rate Hours</b>	<b>Labor Sales</b>	<b>Flat Rate Hours</b>		

## Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,458	÷ 46.10	= 96.70	FRH Average
Maintenance	\$ -	÷ 0.00	=	FRH Average
Repair	\$ 19,221	÷ 119.50	= 160.84	FRH Average
Totals	\$ 23,679	÷ 165.60	= 142.99	Customer ELR
		Target Labor Rate	170.00	Per FRH
Total ROs	25	Difference	-27.01	Per FRH

### Cost of Labor

Total Cost of Labor	5151.15	÷ Total Sales	= 21.75%	Percent Cost of Sales
Total Cost of Labor	5151.15	÷ Total FRHs	= 31.11	Cost per FRH

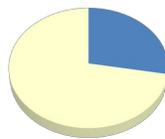
### Repair Order Measurements

Total Labor Sales	23,678.91	÷ Total ROs	= 947.16	Avg Labor per RO
Total FRHs	165.60	÷ Total ROs	= 6.62	Avg FRH's per RO
Menu Sales		÷ Total ROs	=	Percent Menu Sales
Competitive FRHs	46.10	÷ Total FRHs	= 27.84%	Percent Competitive
Maintenance FRHs	0.00	÷ Total FRHs	= 0.00%	Percent Maintenance
Repair FRH	119.50	÷ Total FRHs	= 72.16%	Percent Repair
One item ROs	47	÷ Total ROs	= 188.00%	Percent One Item RO

### Model Year Analysis

2025	2024	2023	2022	2021	2020	Older	Total
0	0	4	5	10	6	22	25
0.00%	0.00%	16.00%	20.00%	40.00%	24.00%	88.00%	

**Labor Mix**



■ Percent Competitive 
 ■ Percent Maintenance 
 ■ Percent Repair