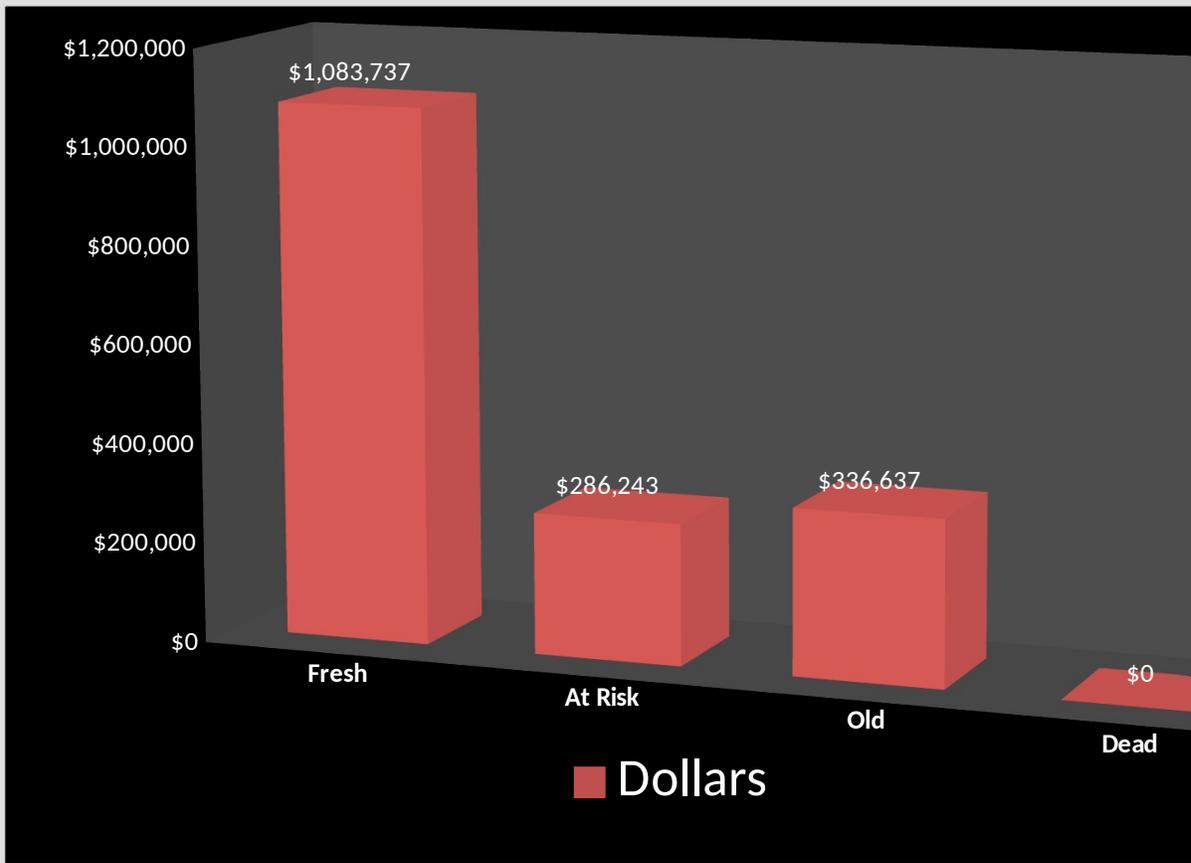


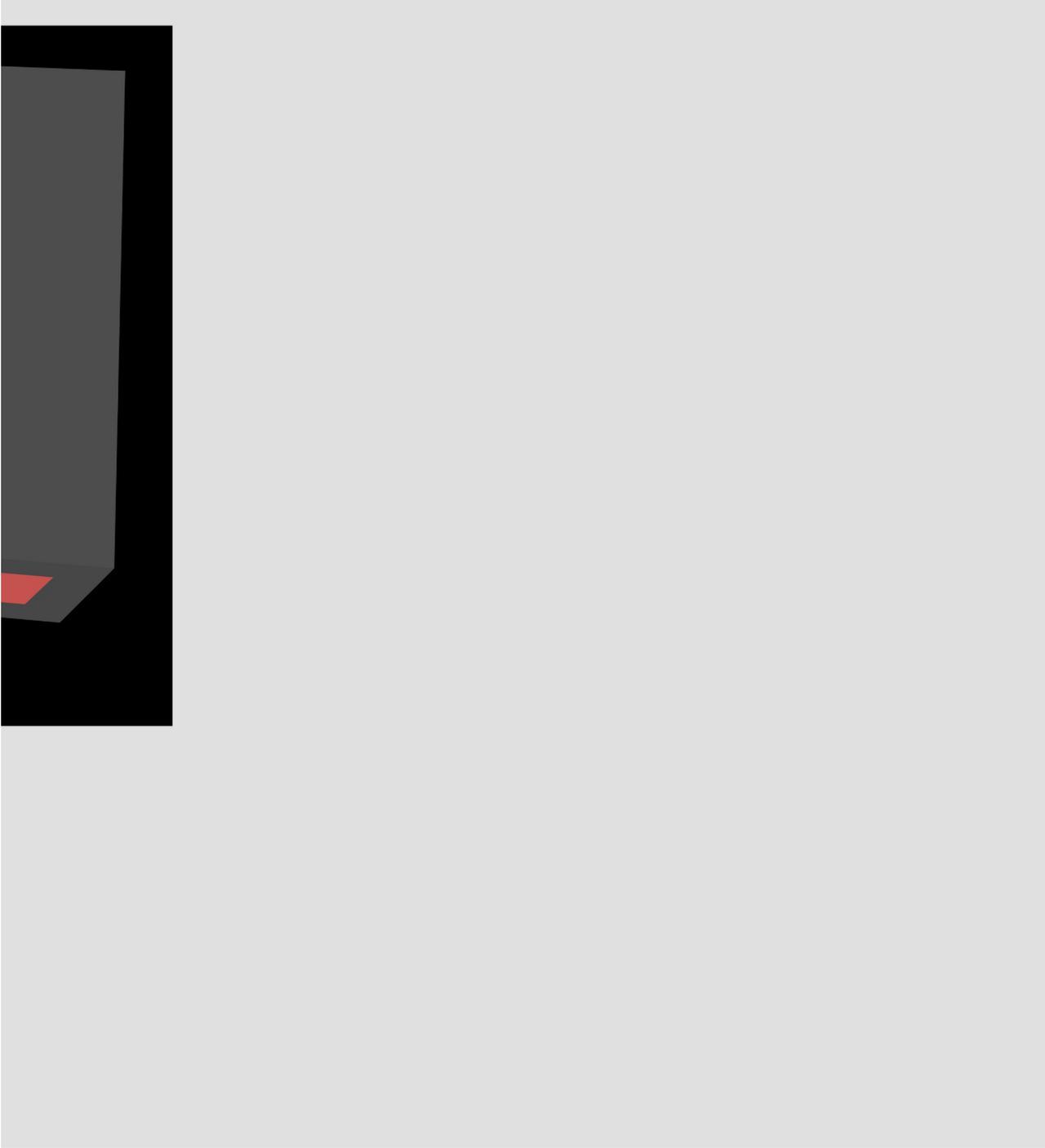
Pre-Owned Stock Analysis

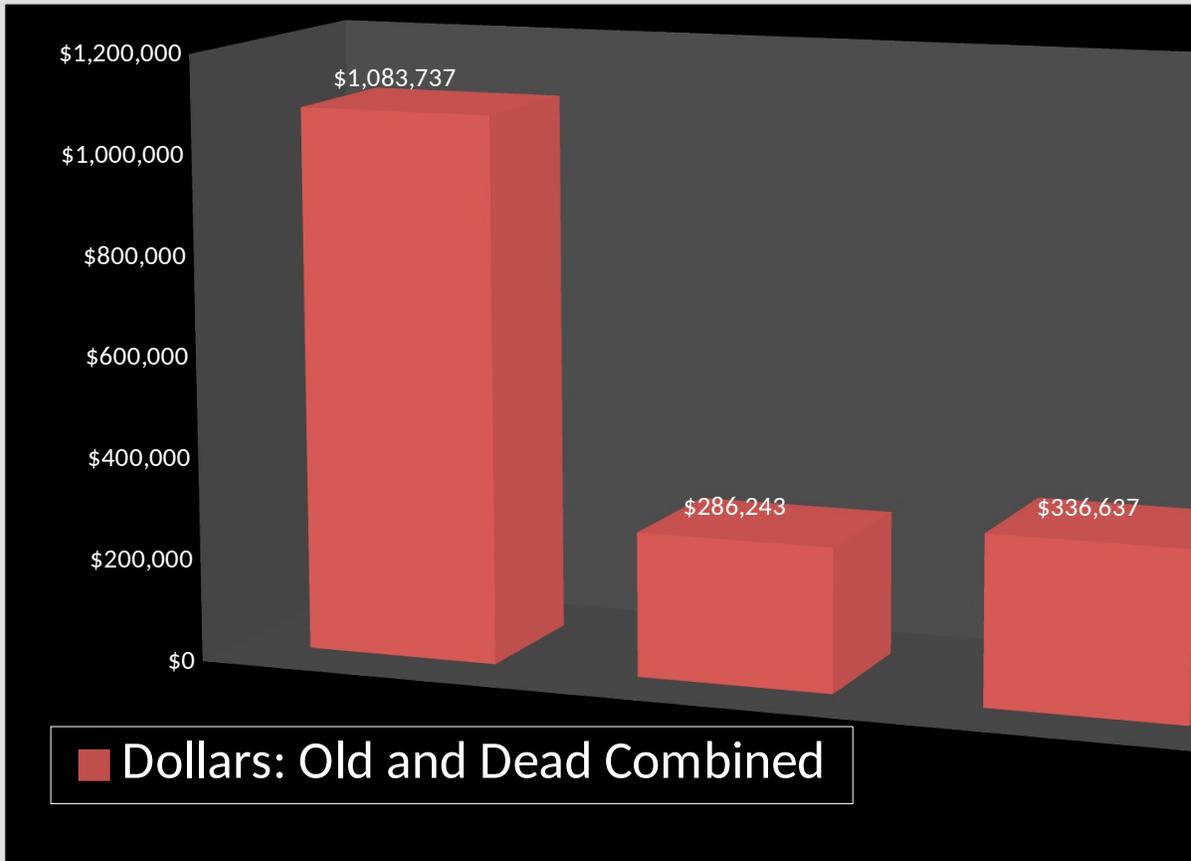
Days In Stock

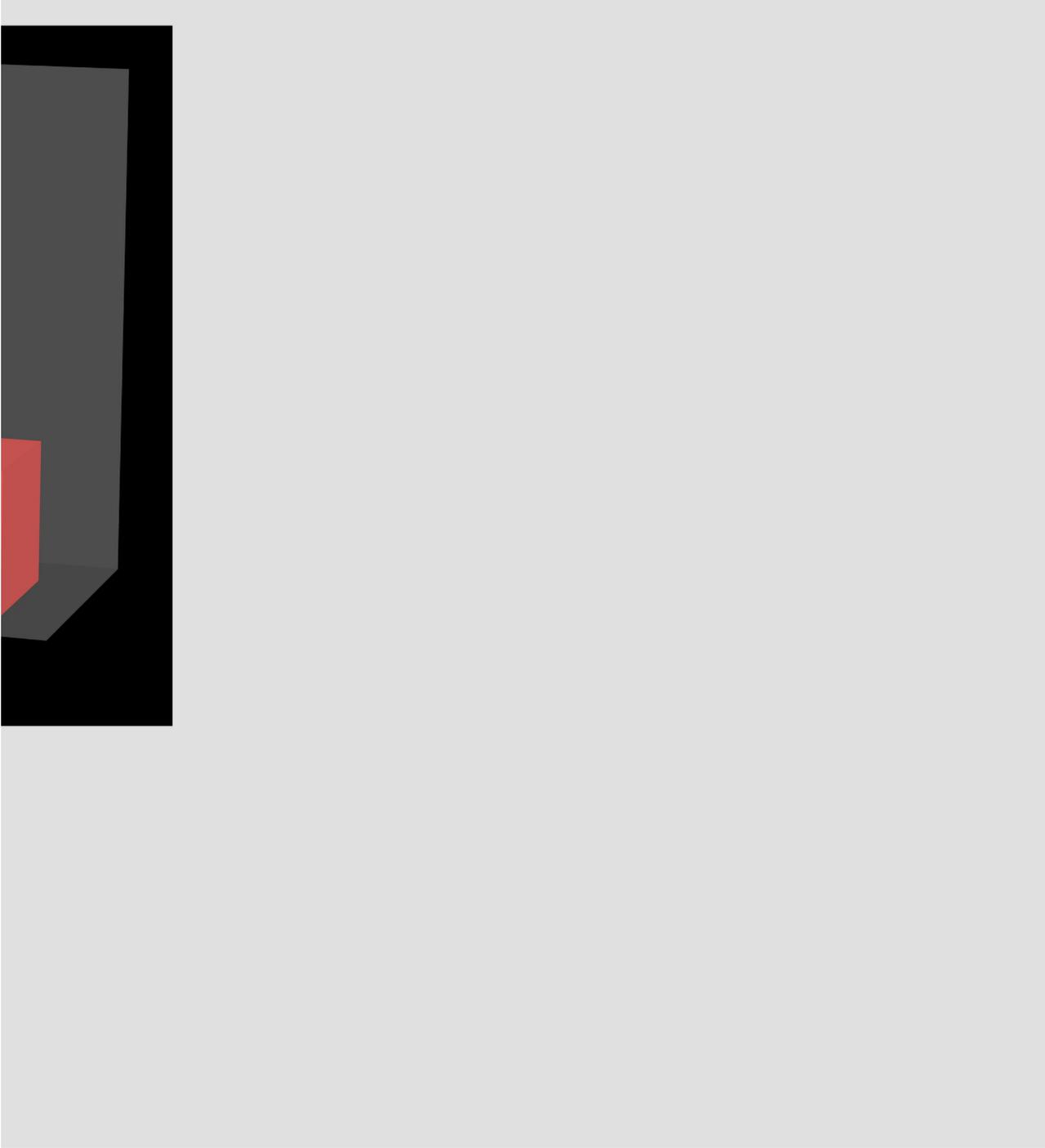
| | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 |
|------------|--------------|----------------|----------------|------------|-----------|
| # Of Units | 49 | 8 | 5 | 14 | 1 |
| Dollars | \$1,083,737 | \$163,581 | \$122,662 | \$317,528 | \$19,109 |
| | Fresh | At Risk | | Old | |
| | 49 | 13 | <i>Units</i> | | 15 |
| | \$1,083,737 | \$286,243 | <i>Dollars</i> | | \$336,637 |

| | |
|-------------|--------------|
| | |
| | |
| 121+ | Total |
| | 77 |
| | \$1,706,617 |
| Dead | |
| 0 | |
| \$0 | \$336,637 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | | Old | Dead |
| 49 | 13 | <i>Units</i> | 15 | 0 |
| \$1,083,737 | \$286,243 | <i>Dollars</i> | \$336,637 | \$0 |
| 64% | 17% | <i>Percent of total in Units</i> | 19% | 0% |
| 64% | 17% | <i>Percent of total in \$</i> | 20% | 0% |
| \$22,117 | \$22,019 | <i>Average Cost per Unit</i> | \$22,442 | 0 |

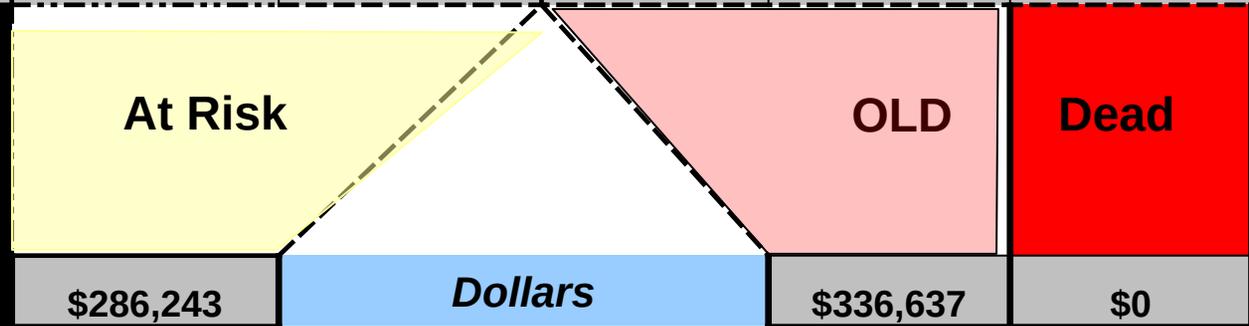
77

\$1,706,617

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|----------------|---------------|---------------|---------------|--------------|----------|
| Dollars | 1083737 | 163581 | 122662 | 317528 | 19109 | 0 |



| | | | | |
|--|------------------|----------------|------------------|------------|
| | \$286,243 | Dollars | \$336,637 | \$0 |
|--|------------------|----------------|------------------|------------|

Enter the percentage of this inventory value that you estimate is "water"

| | | | | |
|--|-----------------|------------------------|-----------------|------------|
| | 10% | "Water" % | 15% | 25% |
| | \$28,624 | "Water" Dollars | \$50,496 | \$0 |

% of inventory under water **4.6%**

Total Water Dollars **\$79,120**

Total

1706617

