

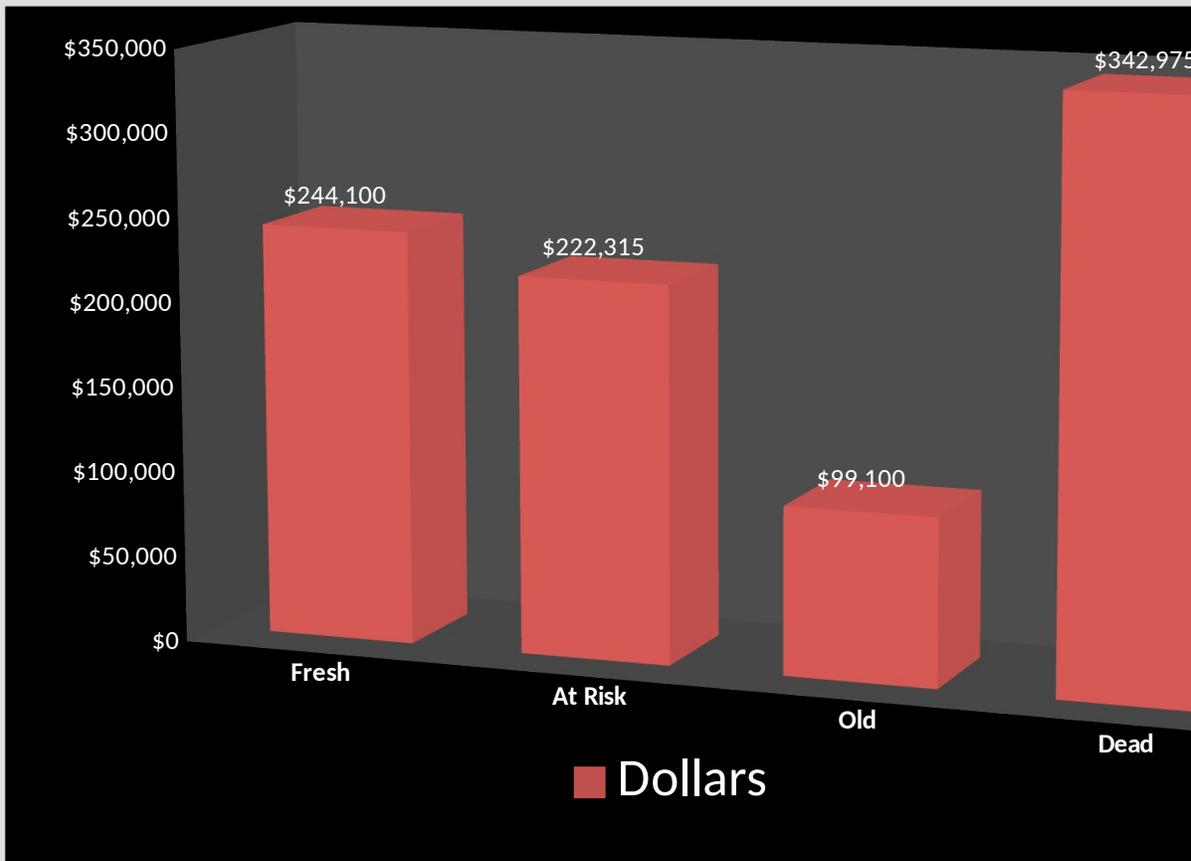
## Pre-Owned Stock Analysis

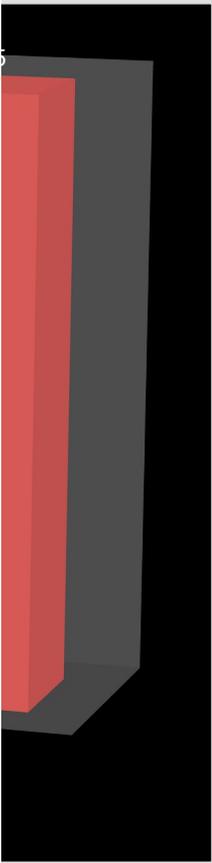
### Days In Stock

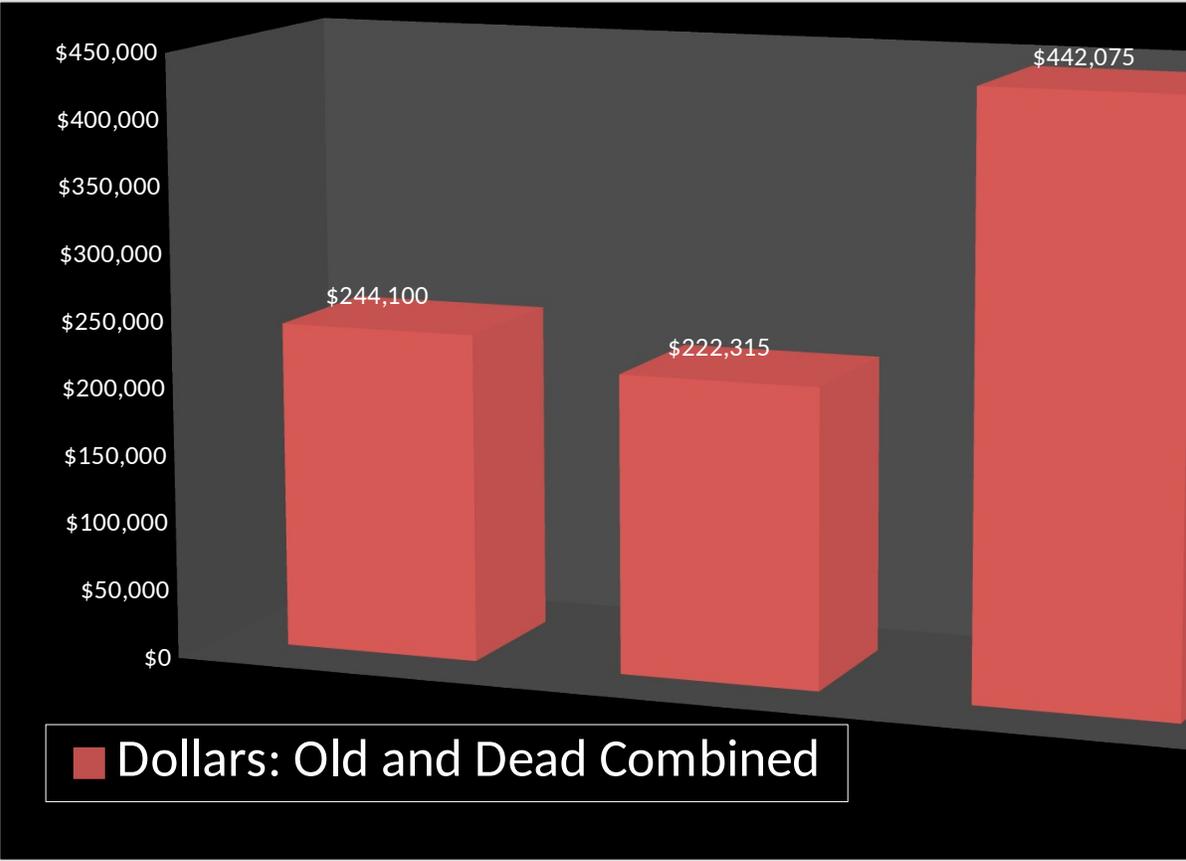
	0-30	31-45	46-60	61-90	90-120
# Of Units	16	6	4	4	1
Dollars	\$244,100	\$142,215	\$80,100	\$74,100	\$25,000
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	16	10	<i>Units</i>		5
	\$244,100	\$222,315	<i>Dollars</i>		\$99,100

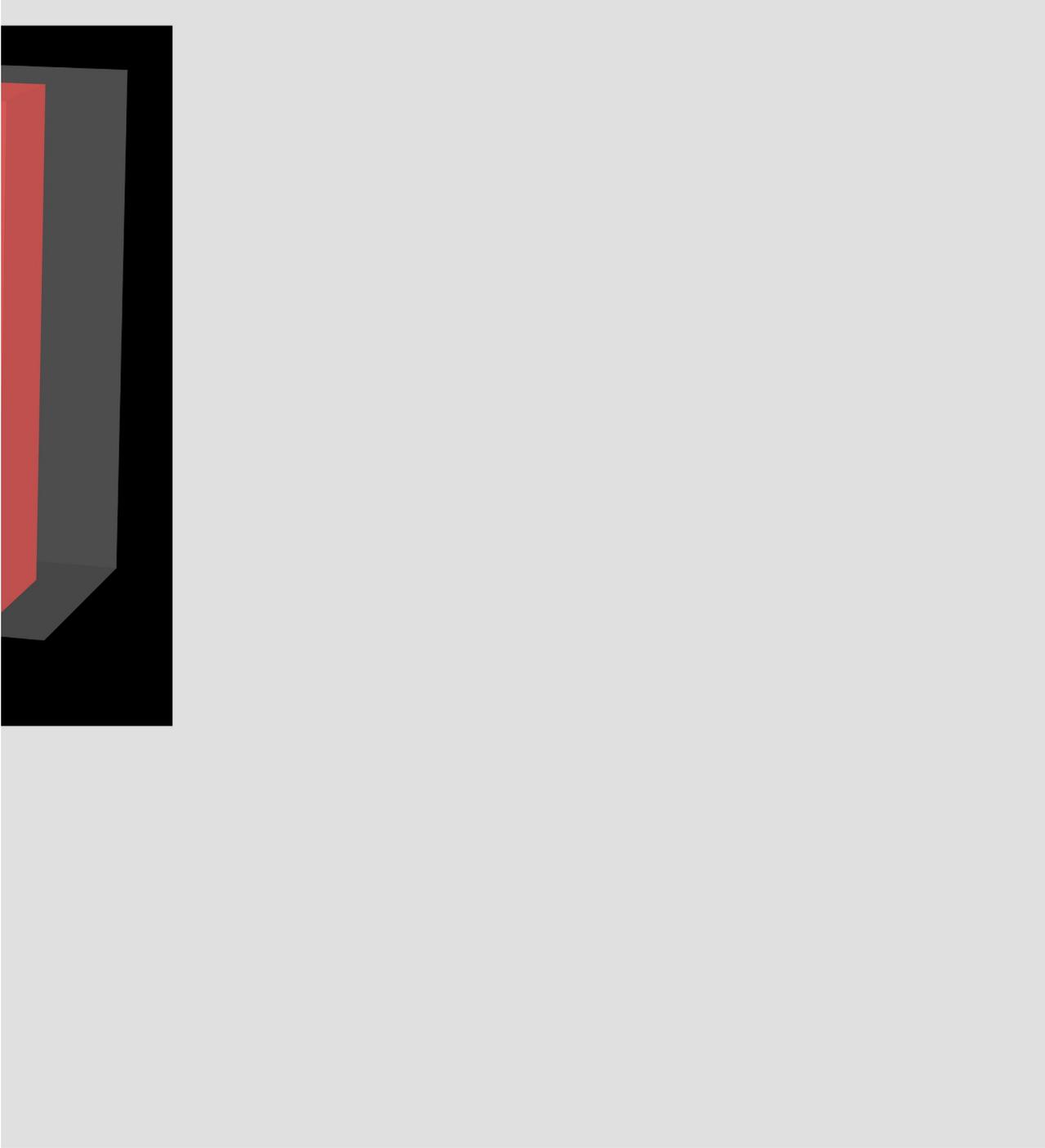


<b>121+</b>	<b>Total</b>
<b>14</b>	<b>45</b>
<b>\$342,975</b>	<b>\$908,490</b>
<b>Dead</b>	
<b>14</b>	
<b>\$342,975</b>	<b>\$442,075</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
16	10	<i>Units</i>	5	14
\$244,100	\$222,315	<i>Dollars</i>	\$99,100	\$342,975
36%	22%	<i>Percent of total in Units</i>	11%	31%
27%	24%	<i>Percent of total in \$</i>	11%	38%
\$15,256	\$22,232	<i>Average Cost per Unit</i>	\$19,820	\$24,498

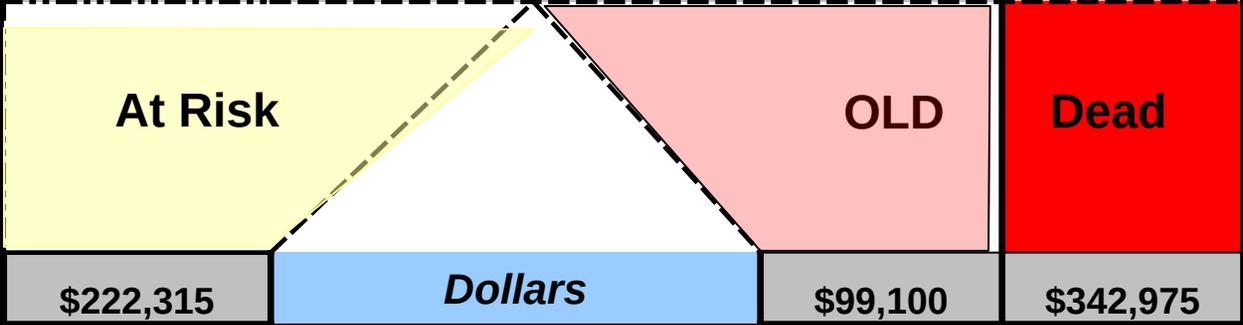
**45**

**\$908,490**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	244100	142215	80100	74100	25000	342975



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$22,232	<i>"Water" Dollars</i>	\$14,865	\$85,744

**% of inventory under water    13.5%**

**Total Water Dollars    \$122,840**

**Total**

**908490**

