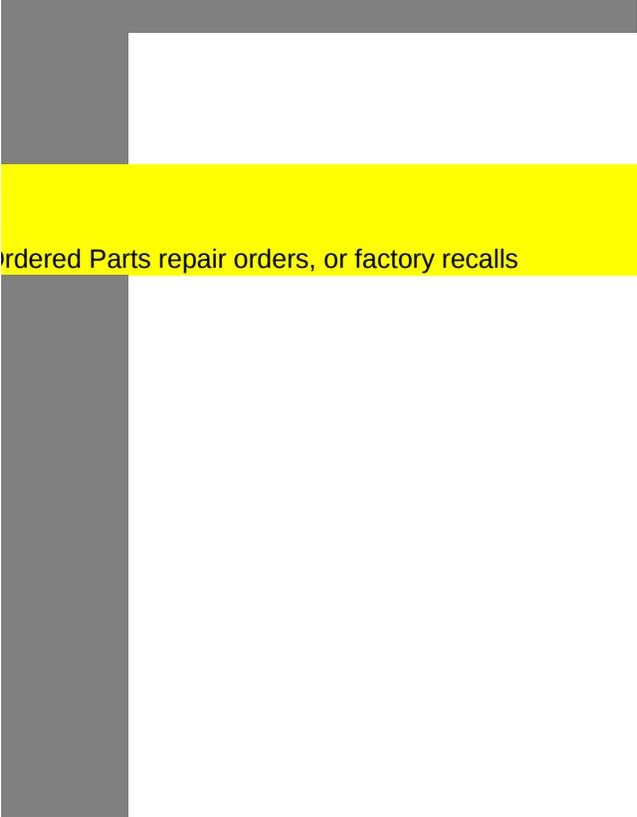


First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------|-----------------------|--------------------------|------------------|
| DATE | # OF RO'S | 1st Time (Right Away) | the same day Same Day | RO's Not Filled Same Day | Time Fill Rate % |
| 7/23/2018 | 15 | 6 | 3 | 6 | 40.00% |
| 7/25/2018 | 11 | 5 | 3 | 3 | 45.45% |
| 7/26/2018 | 14 | 9 | 3 | 2 | 64.29% |
| 7/30/2018 | 10 | 7 | 1 | 2 | 70.00% |
| | | | | | #DIV/0! |
| Totals | 50 | 27 | 10 | 13 | 54.00% |

Do not include "One item oil changes", Special O



Ordered Parts repair orders, or factory recalls