

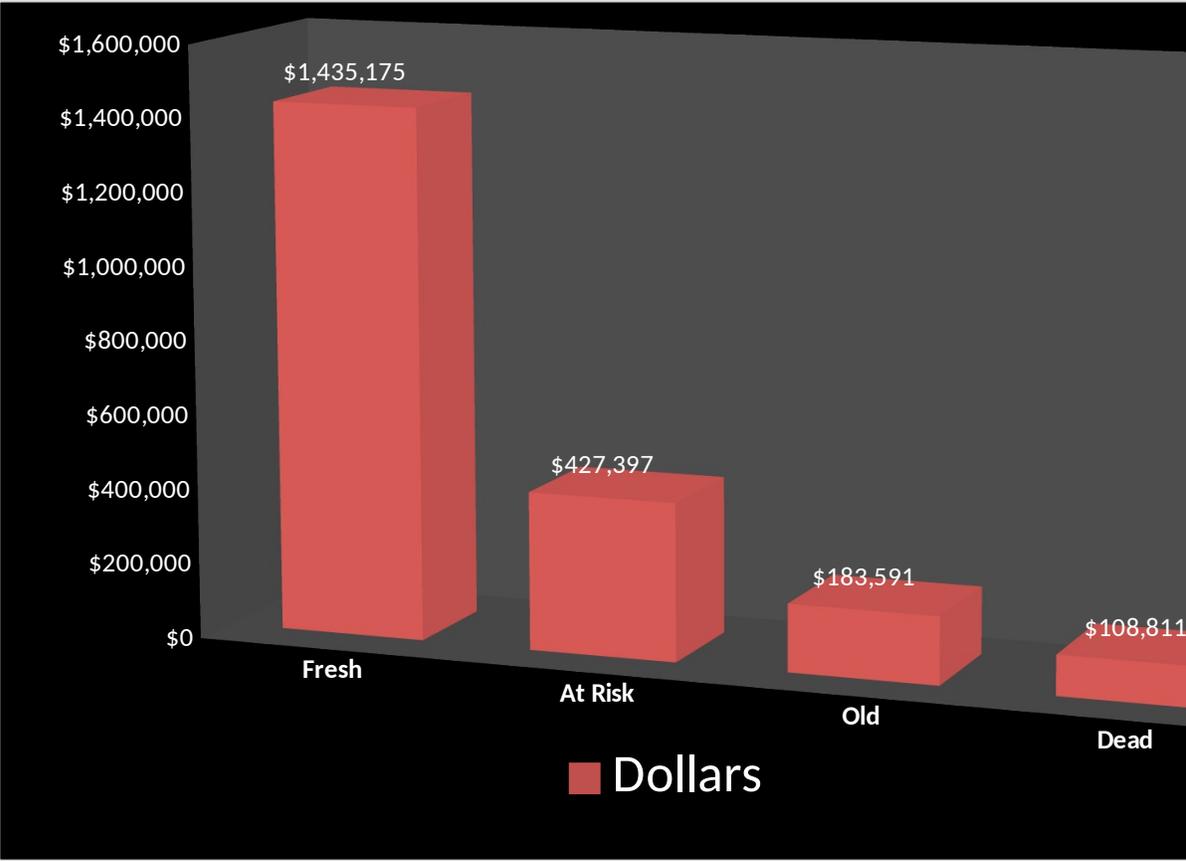
## Pre-Owned Stock Analysis

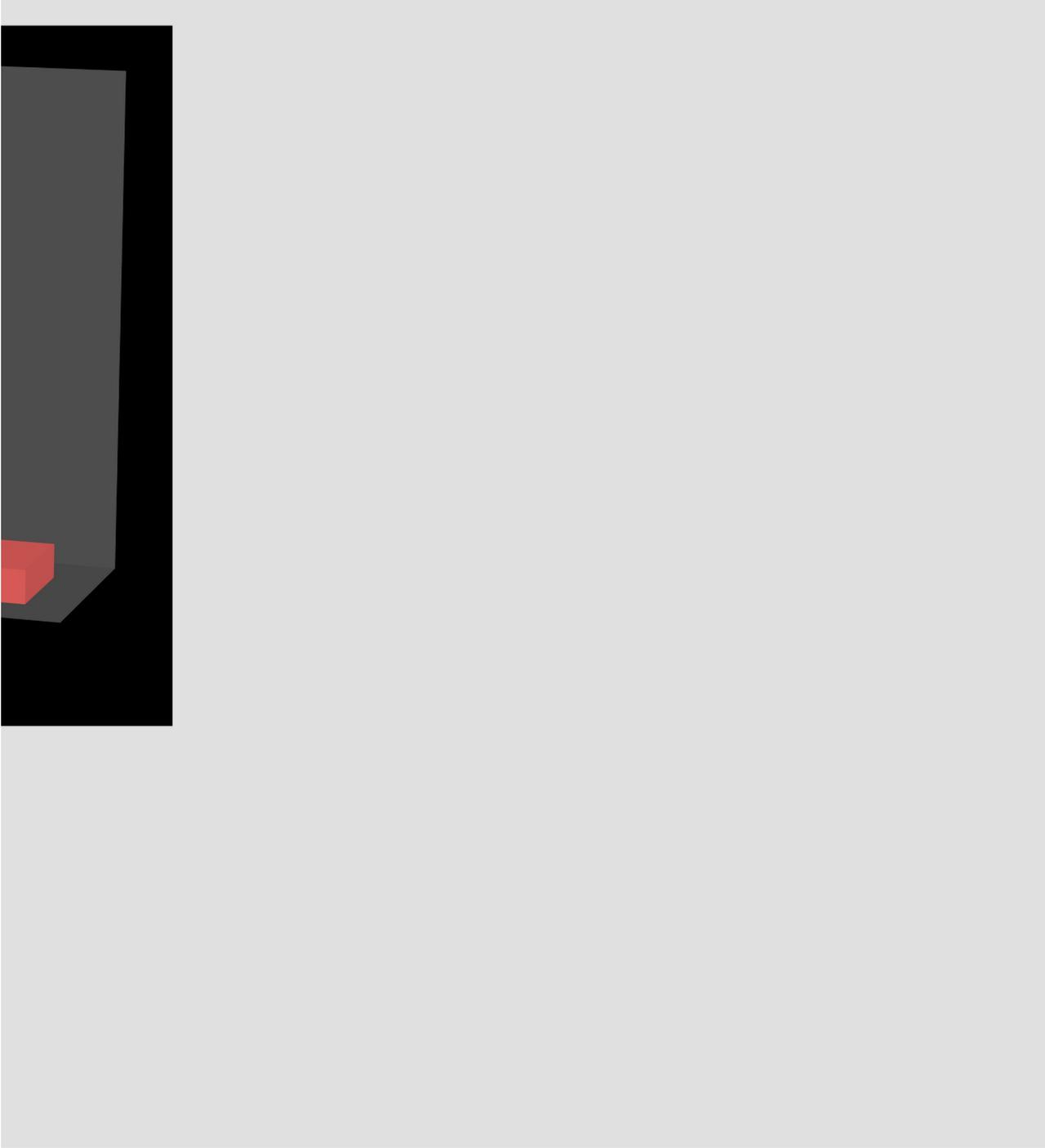
### Days In Stock

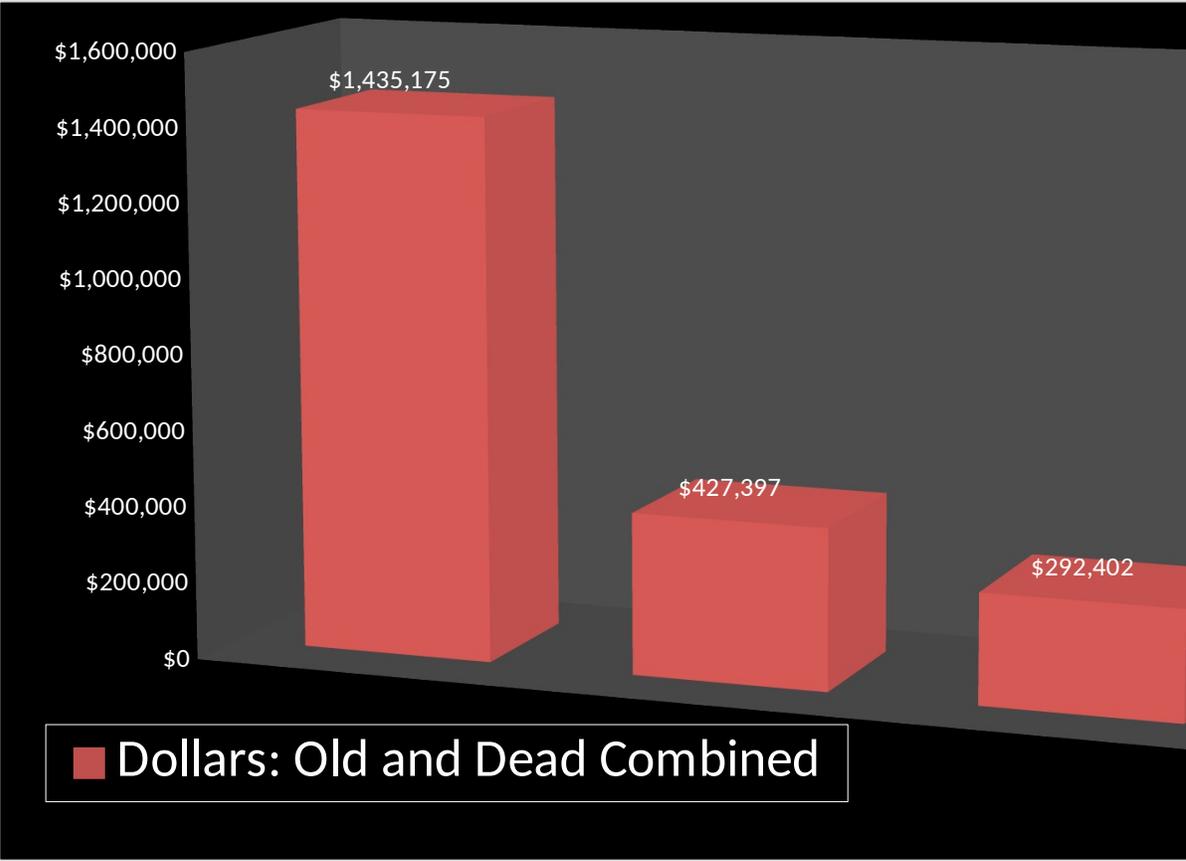
	0-30	31-45	46-60	61-90	90-120
# Of Units	62	13	5	7	1
Dollars	\$1,435,175	\$290,463	\$136,934	\$165,611	\$17,980
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	62	18	<i>Units</i>		8
	\$1,435,175	\$427,397	<i>Dollars</i>		\$183,591

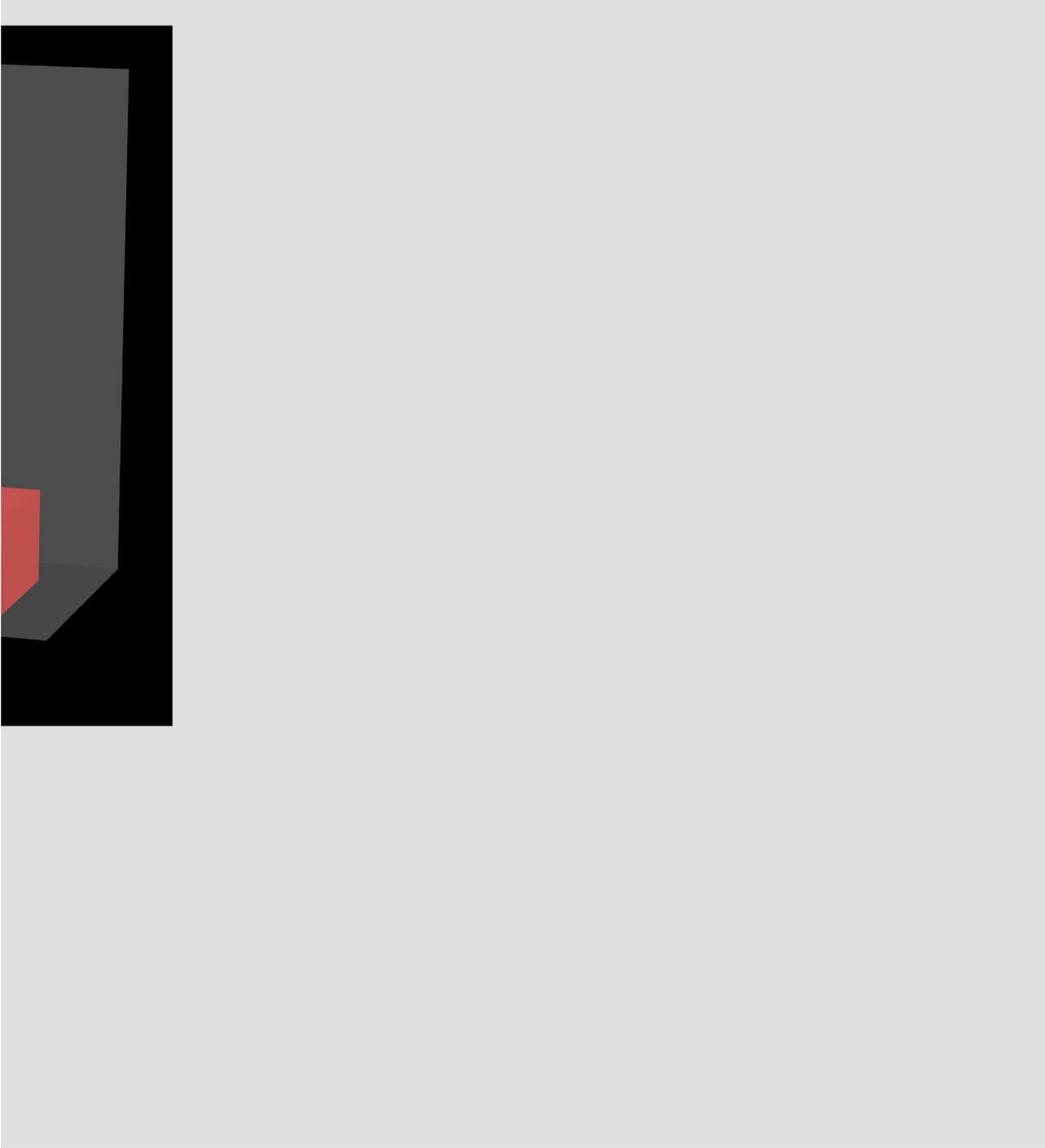


<b>121+</b>	<b>Total</b>
<b>3</b>	<b>91</b>
<b>\$108,811</b>	<b>\$2,154,974</b>
<b>Dead</b>	
<b>3</b>	
<b>\$108,811</b>	
	\$292,402









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
62	18	<i>Units</i>	8	3
\$1,435,175	\$427,397	<i>Dollars</i>	\$183,591	\$108,811
68%	20%	<i>Percent of total in Units</i>	9%	3%
67%	20%	<i>Percent of total in \$</i>	9%	5%
\$23,148	\$23,744	<i>Average Cost per Unit</i>	\$22,949	\$36,270

**91**

**\$2,154,974**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1435175	290463	136934	165611	17980	108811
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$427,397		<i>Dollars</i>		\$183,591	\$108,811
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$42,740	<i>"Water" Dollars</i>		\$27,539	\$27,203	

% of inventory under water     4.5%

Total Water Dollars     \$97,481

**Total**

**2154974**

