

## NEW VEHICLE WF

#	Date	Client	Stock #	YR	Model	P.A.	P.A. 2	Mgr
1	Oct-28	TRAN #1	LOC	24	CX5	MOE		MIKE
2	###	MAHFOUZ	249178	24	CX90	BRETT		MIKE
3	###	MOO YONG	249138	24	M3	BEN	KEVIN	CHRIS
4	###	JONES #2	249245	24	CX90	JARRED		CHRIS
5	###	CHOPRA	LOC	24	M3	JARRED		ASH
6	###	BARR	249169	24	CX30	BEN		CHRIS
7	###	TAKAC-SPRINC	249250	24	M3	BDC		CHRIS
8	Mar-8	CLOUTIER	DN: 8015	24	CX50	CAMERON		EASTMAN
9	Mar-9	LARSON	249268	24	CX90	BDC		MIKE
11	###	YOUNG	249188	24	CX30	JARRED		ASH
12	###	CHAO	249180	24	M3	CAMERON		ASH
13	###	DESOETE	249305	24	M3	BRETT		ASH
14	Apr-4	MATSUNE	249223	24	CX30	BEN		CHRIS
15	###	KOJIN	248785	24	CX50	CAMERON		ASH
16	###	FRIESTADT	249260	24	CX50	BEN		ASH
17	###	CHADDERTON	249174	24	CX5	ANISH		ASH
18	###	HIGGINSON	248873	24	CX30	ANISH		ASH
19	###	BLUMHAGEN	LOC	24	MX5	BRETT		ASH
20	###	PODSEDNIK	LOC	24	CX5	BEN		ASH
21	###	GIROUX	DN: 8025	24	CX50	KYLE		ASH
22	###	GREEN	259236	25	CX70	CARTER		ASH
23	###	JONES	249106	24	CX5	KYLE		ASH
24	###	NOVAKOWSKI	LOC	24	M3	KYLE		ASH
25	###	JENKINS	249264	24	CX5	JARRED		CHRIS
26	###	KABEYA	249013	24	M3	JARRED		CHRIS
27	###	GILLARD	249117	24	CX50	KYLE		CHRIS
28	###	PENNER	249067	24	CX5	KYLE		ASH
29	###	MASSAD	249111	24	CX5	KYLE		ASH
30	1	REIN	LOC	25	CX70	JARRED		CHRIS
31	1	WEIZMAN	249008	24	CX5	MATT.J		ASH
32	1	TENBRINK	249127	24	M3	JARRED		CHRIS
33	2	TRAN #2	249109	24	CX5	JARRED		CHRIS
34	3	BURTON	249185	24	CX30	BEN		CHRIS
35	4	CANTA	249044	24	CX5	ANISH		CHRIS
36	4	LO	249011	24	MX5	ANISH		CHRIS
37	4	KAUR	LOC	24	CX50	BRETT		CHRIS
38	6	ROGERS	249013	24	M3	JARRED		ASH
39	7	VAN VLIET	LOC	25	CX70	BRETT		ASH
40	7	BROTHERS	249104	24	CX5	MATT.R		JARRED
41	8	FERNANDES	249175	24	CX50	HOUSE		CHRIS
42	8	PACLIBARE	LOC	24	CX30	BDC		CHRIS
43	8	ZHOU	249113	24	CX50	CAMERON		ASH
44	10	TESHIER	249061	24	CX30	ANISH		ASH
45	11	NEUFELD	249199	24	CX50	HOUSE		ASH
46	11	PORTSMOUTH	LOC	24	M3	CAMERON		ASH
47	11	CHAISSON	LOC	24	M3	CAMERON		ASH

48	11	LIMA	LOC	25	CX70	MATT.R		ASH
49	12	IDOWU	249133	24	CX30	ANISH		ASH
50	13	RINSKY	249205	24	M3	CAMERON		ASH
51	13	SMITH	LOC	24	CX5	JARRED		CHRIS
52	14	LEE	LOC	24	CX30	JARRED		CHRIS
53	14	MCINTYRE	249046	24	M3	JARRED		CHRIS
54	14	PEDERSEN	LOC	24	CX30	BRETT		CHRIS
55	14	BANSAL	249187	24	CX30	JARRED		CHRIS
56	14	AHSAN	LOC	24	CX30	JARRED		CHRIS
57	14	JOGANI	LOC	24	M3	ANISH		CHRIS
58	14	PATEL	249230	24	CX5	BEN		ASH
59	14	BAILEY-SAWATZKY	249122	24	CX90	CAMERON		ASH
60	14	LU	LOC	24	CX5	JARRED		ASH
61	17	RAJBHANDARI	249270	24	M3	CAMERON		EASTMAN
62	17	JENKINS #2	248989	24	M3	BRETT	JARRED	CHRIS
63	17	DRADER	249261	24	CX50	ANISH		CHRIS
64	18	ISAAC-KLUMPH	249168	24	CX30	BRETT		CHRIS
65	18	MARSHALL	249062	24	CX5	ANISH		CHRIS
66	18	TOEPFER	249075	24	MX5	MATT.J		CHRIS
67	18	MCAVOY	249302	24	CX5	BRETT		CHRIS
68	19	POWELSON	249234	24	CX50	CAMERON		CHRIS
69	20	LASENBY	249045	24	M3	RILEY		CHRIS
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RITES								Loyalty
Front End	Trade-in	Deposit	Status	Sub Status	Deal	Back End	B.MAN	Y/N
\$2,126.00	NT	###		CASH	81066			
\$2,095.00	NT	###	DTR	PRIME APP	82324	\$587.00	CINDY	
\$530.00	NT	###	SCH	CASH	82883			
\$1,628.00	24 CX50	###		CASH	83186			Y
\$954.00	NT	###		PRIME APP	83300			
\$400.00	NT	###	DTR	PRIME APP	83362	\$3,121.93	EDDIE	
\$200.00	18 FOCUS	\$200.00		PRIME APP	83494			
\$2,405.00	NT	###		PRIME APP	83679			Y
\$3,200.00	19 CX9	###	SCH	LEASE	83365			Y
\$300.00	22 CX5	\$500.00	SCH	PRIME APP	83750			
\$1,908.00	NT	###	DTR	PRIME APP	83837	\$1,985.00	TONY	
\$1,158.00	NT	###	DTR	LEASE	83910	\$2,272.00	TONY	
\$221.00	NT	###	SCH	CASH	84228			
\$2,622.93	NT	\$500.00	DTR	PRIME APP	84917	\$5,677.00	TONY	
\$0.00	20 CX5	###	DTR	LEASE	84524	\$1,919.00	EDDIE	
\$1,381.00	NT	###	DTR	CASH	84555	\$586.00	TONY	Y
\$3,207.00	NT	\$500.00	DTR	PRIME APP	84645	\$5,503.00	TONY	
\$4,234.00	NT	###	PEND	PRIME APP	84703			
\$1,255.00	NT	###	PEND	PRIME APP	84778			
\$401.00	NT	###	SCH	PRIME APP	84769			
\$2,912.00	19 CX5	###	DTR	PRIME APP	84812	\$7,109.90	TONY	Y
\$2,953.00	13 CROSSTREK	###	DTR	CASH	84815	\$1,674.86	TONY	
\$1,355.00	NT	###	PEND	PRIME APP	84820			Y
\$1,630.71	10 ENDEAVOR	\$500.00	DTR	PRIME APP	84791	\$2,773.00	TONY	
\$0.00	NT	\$200.00	TUBE	PRIME APP	84844			
\$1,303.00	21 SPARK	###	TUBE	PRIME APP	84846			
\$800.00	NT	###	DTR	PRIME APP	84851	\$985.00	EDDIE	
\$485.00	NT	###	SCH	PRIME APP	84874			
\$2,993.00	NT	\$1,000.00		CASH	84848			
\$1,412.00	NT	\$5,000.00	DTR	CASH	84885	\$3,782.00	EDDIE	
\$2,598.00	20 MURANO	\$5,000.00	DTR	CASH	84896	\$975.00	EDDIE	
\$3,518.00	NT	\$1,000.00	DTR	PRIME APP	83473	\$6,368.07	CINDY	
\$2,309.00	18 SORENTO	\$5,000.00	DTR	CASH	84922	\$586.00	TONY	
\$3,947.76	19 CX5	\$500.00	DTR	PRIME APP	84939	\$2,985.00	TONY	Y
\$3,478.28	NT	\$1,000.00	DTR	CASH	84964	\$1,222.93	TONY	
\$187.00	NT	\$1,000.00		PRIME APP	84965			
\$236.00	NT	\$4,000.00	DTR	PRIME APP	84759	\$1,186.00	TONY	
\$2,434.00	NT	\$1,000.00		CASH	85031			Y
\$2,114.25	NT	\$5,000.00	DTR	PRIME APP	84941	\$2,338.45	EDDIE	
\$500.00	19 CX-5/ 20 CX-30	\$500.00		LEASE	85056			Y
\$500.00	19 M3	\$400.00		LEASE	85065			Y
\$1,194.00	22 ACCORD	\$1,000.00	DTR	CASH	85088	\$906.00	TONY	
\$857.00	14 F-150	\$500.00	DTR	PRIME APP	85137	\$3,490.00	EDDIE	
\$1,697.00	NT	\$1,000.00	DTR	PRIME APP	85156	\$1,160.86	TONY	
\$2,882.00	19 ROGUE	\$1,000.00		PRIME APP	85155			
\$2,939.00	21 TUNDRA	\$1,000.00		PRIME APP	85160			






0	F&I	RDR VARF				
DDate	PP	SOURCE			\$148,917.10	
		WALK IN			only wants cylinder deactivation	TOTAL
20		REFERRAL				AVG
23		PHONE				MIKE
	S	PHONE				ASH
		INTERNET				CHRIS
13		INTERNET	Y		MAP SOLD	EASTMAN
		REFERRAL			5/13 - WANTS TO SEE VEHICLE FIRST	JARRED
	S	WALK IN				
25		CALL			3/12 - LM FOR APP	
23		REPEAT			ETA 06/29 : NOT BUILT YET	MIKE
16	S	WALK IN				ASH
24		INTERNET				CHRIS
24		PHONE				EASTMAN
	S	WALK IN			: 05/18 - WILL WANT TO SEE CAR AND SIGN A	JARRED
17		REPEAT				
14		WALK IN			ETA 6/22	
3	S	WALK IN			4/26 - STILL WAITING FOR TD PAYOUT	
		INTERNET				MIKE
		REPEAT			CUSTOMERS ARE GONE 5/1- 5/27 CH	ASH
21		WALK IN				CHRIS
4	S	WALK IN	ON NEW		PAYMENTS AND RATES, CUSTOMER	EASTMAN
		WALK IN			GOOD TO GO -AR 05/01	JARRED
		SERVICE				
4		WALK IN			\$2187 EXTRA GROSS FROM ELLIOTT#1	DAY 31
		REFERRAL	Y		INS TOO EXPENSIVE	MIKE
6		INTERNET			Bought elsewhere	ASH
11		PHONE			5/6 - left vm to book in again	CHRIS
24		RECLOSED			STANDARD RATES, CUSTOMER PLANS TO	EASTMAN
		WALK IN			PHEV	JARRED
		WALK IN			ADDED PROUDFOOD GROSS \$3,196 E.O	
		INTERNET				
13	S	INTERNET				Selling Days:
TBD		INTERNET				Day:
6		INTERNET	Y			
11		PHONE			3M AND UNDERCOAT SOLD - SALES	CUR
		REFERRAL				GO
7		PHONE				.
		REPEAT			MITCH REFERRAL	ADJU
		WALK IN				
		FAMILY			CHRIS AUNT/ cant sign till end JUNE	
		SERVICE				
10		WALK IN				SALES
15	S	INTERNET			S/T DRIVING TRADE - AR	1 BEN
22		WALK IN				2 JARRED
		WALK IN				3 MATT.J
		INTERNET				4 KEVIN






FRONT	BACK	WRITES	DTR	TUBE	SCH	SIGN	PEND	DTR %	WRITES %
\$60,584.69	\$83,933.52	<b>50</b>	<b>33</b>	<b>4</b>	<b>8</b>	<b>0</b>	<b>5</b>	<b>66%</b>	
\$1,835.90	\$2,543.44								
\$2,095.00	\$587.00	2	1	0	1	0	0	50%	4%
\$1,709.69	\$2,623.15	24	17	0	4	0	3	71%	48%
\$2,100.52	\$2,478.99	22	13	4	3	0	2	59%	44%
\$4.00	\$4,187.52	1	1	0	0	0	0	100%	2%
\$2,114.25	\$2,338.45	1	1	0			0	100%	2%
	#DIV/0!	0	0	0			0		
\$924.75	\$2,341.00	4	3	0			0	75%	8%
\$3,170.21	\$2,427.40	5	5	0			0	100%	10%
	#DIV/0!	0	0	0			0		
\$2,114.25	\$2,338.45	1	Err:502	Err:502			Err:502		2%
\$1,622.98	\$2,354.58	16	11	1			2	69%	32%
	#DIV/0!	0	0	0			0		
\$2,105.94	\$1,879.47	5	4	0			0	80%	10%
\$1,570.83	\$2,365.83	10	6	1			2	60%	20%
\$4.00	\$4,187.52	1	1	0			0	100%	2%
		0	0	0			0		
\$1,755.64	\$2,849.47	24	12	3				50%	48%
\$2,095.00	\$587.00	2	1	0			0	50%	4%
\$1,882.44	\$3,079.08	15	9	0			3	60%	30%
\$1,015.36	\$2,947.47	7	2	3			0	29%	14%
	#DIV/0!	0	0	0			0		
\$4,452.70		0	0	0			0		

30 number of selling days here

#NAME?	WRITES	DEL
RENT		
DAL	0.0	0.0
+/-		
JSTED		

FRONT	BACK	WRITES	DTR	TUBE	PEND	DTR %	WRITES %
\$903.00	\$1,875.64	7	3	0	1	43%	14%
\$1,980.14	\$2,457.41	8	5	1	1	71%	16%
\$1,412.00	\$3,782.00	2	1	0	0	14%	4%
		0	0	0	0	0%	

		1	0	0		1	0%	2%
\$1,876.50	\$1,329.93	6	2	1		1	29%	12%
\$1,653.75	\$2,430.50	6	4	1		1	57%	12%
\$1,929.53	\$2,314.22	7	7	0		0	100%	14%
\$2,912.00	\$7,109.90	1	1	0		0	14%	2%
\$1,995.63	\$2,880.87	9	8	1		0	114%	18%
\$1,697.00	\$1,160.86	1	1	0		0	14%	2%
		1	0	0		0	0%	2%
\$2,114.25	\$2,338.45	1	1	0		0	14%	2%

Total	Average							
\$11,317.07	\$2,263.41	0	5	0		0		
\$51,320.07	\$2,566.00	0	20	0		0		
\$21,296.38	\$2,662.05	0	8	0		0		
\$83,933.52	\$2,543.44	0	33	0		0		


**PRICE AVERAGES** 0

33	\$2,543.44
24	\$2,707.65
57	\$2,809.76
53	

0	0	0	0
0	0	0	0

N&U UNITS	N&U AVG
7	\$2,719
29	\$2,654
17	\$3,013

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#	Date	Client	Stock #	Yr	Model	Unit Source	Ad Price
1	C/O	DOMINGO	18P155	18	OPTIMA	Auction	
2	C/O	ORDALES	249071	24	CX-90		
3	C/O	MARTINEZ	248999	24	CX-50	New	\$50,865.00
4	C/O	DELA CRUZ B	249269	24	CX90	New	\$54,270.00
5	C/O	GALLGUEZ	189023	18	CRUZE		
6	C/O	DACERA	18P080	18	ROGUE	Auction	\$22,995.00
7	C/O	PAGADUAN	249071	24	CX-90		
8	2	SANICO N	249068	24	CX-5 SUNA		
9	2	AGACER	249112	24	CX-50		
10	2	CELSO	248889	24	CX- 30	Auction	\$43,520.00
11	2	RABAGO	219026	21	FORESTER	Auction	\$26,995.00
12	3	PILLERBA	229216	22	TERRAIN	Auction	\$31,295.00
13	3	MOSQUERA	189023	18	CRUZE	Trade On Used	
14	4	BERBOSO	229215	22	RAV4	Auction	\$34,195.00
15	4	MONTILLANO	189060	18	FORTE		
16	4	SALAZAR	249125	24	MAZDA 3	New	\$33,920.00
17	6	LAGASON	24P129	24	CX-5	Trade On New	\$41,250.00
18	6	MADRIGAL	BIR	15	MURANO		
19	6	AGUILAR	229279	22	ACADIA	Auction	
20	6	BERNARDO	249228	24	CX-5		
21	7	GALARIDO	BUYIN	24	TACOMA	Buy-In	
22	7	KIM	249227	24	CX-5	New	\$40,570.00
23	7	CASTRENCE	189023	18	CRUZE	Trade On Used	\$18,450.00
24	7	BALABBO	219079	21	EXPEDITION	Auction	\$60,750.00
25	7	DE GUZMAN	208561	20	M3	Trade On Used	\$26,295.00
26	8	GIBSON	BIR	16	TRAVERSE	BIR	
27	8	CRISANTO	BIR	23	CX-5	BIR	
28	8	RUBIO	229217	22	RAM1500		
29	8	GALVEZ	22A462	22	CIVIC	Trade On New	\$30,495.00
30	9	FARENAS	219151	21	SOUL		
31	9	ANARETA	179221	17	SANTA FE	Trade On Used	\$18,495.00
32	9	QUIAMBAO	229052	22	RIO		
33	9	NEPAL	209085	20	SANTA FE		
34	11	TEJERO	218935	21	CX-30	Auction	\$28,650.00
35	11	CORREA	229285	22	PACIFICA		
36	11	TOULEJOUR	209218	20	EXPEDITION	Auction	\$48,995.00
37	13	ALBUNAN	229213	22	FORESTER	Auction	\$38,195.00
38	13	GARBINO	BIR	17	CR-V	BIR	
39	14	BALLESTEROS	BIR	24	MAZDA 3	BIR	
40	14	BOTICTIC	179277	17	EXPLORER	Auction	\$24,995.00
41	15	MENDOZA	229150	22	ROGUE	Auction	\$36,650.00
42	15	MANIO	199254	19	GOLF	Auction	\$22,222.00
43	15	CABANGON	229052	22	RIO		
44	15	BONUS	239253	23	RVR	Auction	\$29,250.00
45	15	RODRIGUEZ	219049	21	TACOMA		
46	16	THEERAYOUTH	229164	22	TACOMA		
47	17	JONTALINO	229279	20	ACADIA	Auction	

48	17	CO	209281	20	EXPLORER	Auction	
49	17	PADAMADA	199274	19	M3	Auction	
50	21	SUAREZ	229217	22	RAM1500		
51	21	CABIAS	229052	22	RIO		
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196							
197							
198							
199							



**219079**

Sale Price	%To Market	P.A.	P.A. 2	Mgr	Front End	Trade-in	Over/Under
	91%	KATHY		RED			
		KRIS		CHERRY			
\$50,865.00		KATHY		RED	4384.25	19 EDGE	###
\$54,270.00		CHERRY		RED	3751.76	19 COMPASS	\$0.00
	105%	MIA		CESAR			
\$22,995.00	98%	MILDRED		CESAR	0		
		CHERRY		RED			
		CHERRY		RED			
		KATHY		RED			
\$43,520.00		MILDRED		CESAR	631.88		
\$26,995.00	97%	MILDRED		CESAR	-1503.72		
\$31,295.00	102%	CHERRY		RED	239.95		
		KATHY		CESAR			
\$34,195.00	99%	KATHY		CESAR	447.26	16 ESCAPE	\$500.00
		KATHY		CESAR			
\$33,920.00		CHERRY		CESAR	284.76		
\$41,250.00	94%	KATHY		RED	-707.21		
		JOY		CESAR	735		
		MYRIAM		CESAR		17 TERRAIN	
		MARK		CESAR			
		MILDRED		CESAR	1581.9		
\$40,570.00		ALLIENDY		CESAR	1358.51		
\$18,450.00	96%	MYRIAM		CESAR	2912.62		
\$60,750.00	101%	CHERRY		RED	4307.21	20 SEDONA	\$0.00
\$26,295.00	99%	KATHY		CESAR	-331.25		
		CHERRY		RED	580.9		
		MARK		RED	1847.29		
		CHERRY		CESAR			
\$30,495.00	98%	JOY		CESAR	-1757.59		
		JOY		CESAR			
\$16,800.00	96%	JOHN		CESAR	5041.37		
		KATHY		RED			
		ALLIENDY		RED			
\$28,650.00	98%	CHERRY		CESAR	-2655	18 SANTA FE	\$0.00
		JOHN		CESAR			
\$48,995.00	102%	CHERRY		CESAR	737.69		
\$38,195.00	107%	MIA		CESAR	1131.18	19 COMPASS	\$0.00
		KATHY		CESAR	1051		
		JOY		CESAR	-891.04		
\$24,995.00	98%	KATHY		RED	1285		
\$36,650.00	95%	MILDRED		CESAR	-135.77	17 EXPLORER	\$0.00
\$21,800.00	103%	JOHN		CESAR	-140.68		
		JOHN		RED			
\$29,250.00	105%	CHERRY		RED	-974.73		
		KATHY		RED			
		MILDRED		RED			
		KATHY		CESAR		17 4RUNNER	









Deposit	INVOICE	Status	Sub Status	Deal	Back End	DAYS	TOTAL	STATUS
300		TUBE	PRIME APP				0	
300	73176	TUBE	PRIME APP				0	
300	72723	DTR	PRIME APP	84741	2333.97		6718.22	FUNDED
300	72729	DTR	PRIME APP	85136	4803		8554.76	FUNDED
		TUBE	SUB APP				0	
3500	72731	DTR	PRIME APP	84903	4774.92	38	4774.92	FUNDED
500	71719	PEND	PRIME APP				0	
300	72733	PEND	PRIME APP				0	
300	72734	TUBE	PRIME APP				0	
300	72735	DTR	PRIME APP	84911	4991	NEW	5622.88	FUNDED
1000	72736	DTR	PRIME APP	84912	6800.42	51	5296.7	FUNDED
300	72737	DTR	PRIME APP	84947	6056	12	6295.95	FUNDED
		TUBE	SUB APP				0	
300	72744	DTR	PRIME APP	84946	6094.32	21	6541.58	FUNDED
300	72741	TUBE	PRIME APP				0	
300	72742	DTR	SUB APP	85013	4907	NEW	5191.76	FUNDED
300	72743	DTR	SUB APP	85002	8233	23	7525.79	FUNDED
		TUBE	PRIME APP	85007	4720.15	BIR	0	
		TUBE	PRIME APP				0	
500	72746	PEND	PRIME APP			NEW	0	
		DTR	PRIME APP	85029	5884.48	BUYIN	7466.38	FUNDED
300	72751	DTR	PRIME APP	85047	4603	NEW	5961.51	FUNDED
		DTR	SUB APP	85050	4342	15	7254.62	FUNDED
300	72753	DTR	PRIME APP	85051	4160.8	50	8468.01	FUNDED
300	72754	DTR	PRIME APP	85132	5131.9	26	4800.65	FUNDED
		DTR	PRIME APP	84901	4540.53	BIR	5121.43	FUNDED
		DTR	PRIME APP	85012	1043.69	BIR	2890.98	FUNDED
		TUBE	PRIME APP				0	
300	72755	DTR	PRIME APP	85077	8166.2	59	6408.61	FUNDED
300	72758	TUBE	SUB APP				0	
300	72759	DTR	SUB APP	85123	2362	30	7403.37	FUNDED
300	72760	TUBE	PRIME APP				0	
		TUBE	PRIME APP				0	
		DTR	SUB APP	85171	8412	90	5757	FUNDED
300	72766	PEND	PRIME APP			1	0	U
		DTR	PRIME APP	85144	5008.78	19	5746.47	FUNDED
500	72769	DTR	SUB APP	85183	4712	20	5843.18	FUNDED
		DTR	SUB APP	85119	4455.71	BIR	5506.71	FUNDED
		DTR	PRIME APP	85146	4964.67	BIR	4073.63	FUNDED
300	72770	DTR	PRIME APP	85240	5402.07	7	6687.07	FUNDED
300	72771	DTR	SUB APP	85255	5112	36	4976.23	FUNDED
		DTR	SUB APP	85251	3221.93	16	3081.25	
		TUBE	SUB APP				0	
300	72772	DTR	PRIME APP	85260	5346.95	17	4372.22	
300	72774	PEND	PRIME APP				0	
300	72776	TUBE	SUB APP				0	
300	72783	PEND	SUB APP				0	









\$158,341.88					
			FRONT	BACK	WRITES
	MONTH TOTAL	TOTAL	\$22,477.54	\$135,864.34	44
CLIENT COMING IN MAY 17		AVG	\$832.50	\$5,032.01	
		RED	\$1,634.94	\$4,657.78	14
		CESAR	\$431.28	\$5,219.13	29
		CHERRY			1
UNIT ETA 7/17					
CLIENT SIGNING MAY 30					
	DAY 10	DAY 10	\$995.59		26
		RED	\$1,253.63		9
		CESAR	\$866.57		17
		CHERRY			0
DID NOT PASS INSPECTION					
	DAY 20	DAY 20	(\$65.82)		16
		RED	\$155.14		5
		CESAR	(\$128.95)		11
		CHERRY			0
UNIT ETA JUNE 15					
	DAY 30	RED	\$56,634.43		0
		CESAR	\$101,707.45		1
		CHERRY	#VALUE!		1
INIT INCOMING-AS PER DANIEL 7-10DAY		Total Gross	\$158,341.88		0
		Selling Days:	31	← Enter number of selling	
	Current Daily Surplus/S hortfall	Day:	#NAME?	WRITES	DEL
		CURRENT			
		GOAL		2.6	0.0
		+/-			
		ADJUSTED			
IN FOR FUNDING					
IN FOR FUNDING					
COMING IN MAY 18					
APPROVED, SIGNING MAY 18					
APPROVED		SALES	FRONT	BACK	WRITES









DTR	TUBE	PEND	DTR %	WRITES %	Delivery Goal	Write Goal				
<b>27</b>	<b>14</b>	<b>10</b>	<b>61%</b>			<b>81</b>				
9	6	3	64%	32%						
18	7	6	62%	66%						
0	1	1	0%	2%						
15	9	2	58%	59%	0	27				
5	3	1	56%	20%						
7	1	0	41%	39%						
0	0	0								
9	2	5	56%	36%	0	27				
2	2	1	40%	11%						
7	0	4	64%	25%						
0	0	0								
0	0	0								
0	0	1	0%	2%						
0	0	1	0%	2%						
0	0	0								
days here										
	AVERAGE DAYS IN STOCK									
DTR	TUBE	PEND	DTR %	WRITES %						



















NOV	28	ELLIOT #1	WXTF84 AA00 46V-KH1	24	BRETT
FEB	23	BARR	ZXXL84 AA00 41W-D5H	24	BEN
MAR	28	BERSOTSKY	ZXSL84 AA00 42M	24	BDC
APRIL	4	MATSUNE	ZXSL84 LP00 46G-D5M	24	HOUSE
APRIL	16	FRIESTADT	JXTM84 AA00 48T-VA7	24	KEVIN
MAR	9	LARSON	WXKG84 AA00 41W-KH5	24	BDC
FEB	15	JONES #2	WXTF84 AA00 41W-KH1	24	JARRED
APRIL	27	GIROUX	JXTM84 AA00 46V-VA6	24	KYLE
APRIL	29	JENKINS	NXSL84 AA00 51K-KG3	24	JARRED
FEB	27	TAKAC-SPRINC	DVXL84 AA00 41W-BAX	24	BDC
###	27	PODSEDNIK	NXSL84 AA00- 46V		
OCT	28	TRAN	NXSN84 CM00 46G KG3	24	MOE
FEB	19	CHOPRA	DXSL84 LP00 41W	24	JARRED
APRIL	24	BLUMHAGEN	L3TK64 GR00 46G-NK1	24	BRETT
APRIL	29	NOVAKOWSKI	SVTL64 AA00 42M-BBB	24	KYLE
MAY	1	REIN	YXTP85 AA00 47C-KJ2	25	JARRED
MAY	4	KAUR	JXTN84 AA00 48T-VA6	24	BRETT
MAY	7	VAN VLIET	XXKG85 AA00 51K-KJ4	25	BRETT
MAY	8	PACLIBARE	ZXSL84 LP00 42M-D5H	24	BDC
MAY	11	PORTSMOUTH	SXTM84 AA00 41W-BBB	24	CAM
MAY	11	CHAISSON	SVTL64 AA00 47A-BBB	24	CAM
MAT	13	SMITH	NXDM84 SD00 42M-KG2	24	JARRED
MAY	14	LEE	ZXXL84 AA00 46G-D5H	24	JARRED
MAY	14	PEDERSEN	ZXTL84 AA00 46G-D5F	24	BRETT
MAY	14	AHSAN	ZXXL84 AA00 46G-D5H	24	JARRED
MAY	14	LU	NXXL84 AA00 51K-KD2	24	JARRED

ASH	4110	NT	1000	PRIME
CHRIS	400	NT	1000	PRIME
EASTMAN	1092	19 TIGUAN	500	PRIME
CHRIS	221	NT	5000	CASH
ASH	0	20 CX5	1000	LEASE
MIKE	3200	19 CX9	1000	LEASE
CHRIS	1600	24 CX50	1000	CASH
ASH	401	NT	1000	PRIME
CHRIS	1018	10 ENDEAVOR	500	PRIME
CHRIS	200	18 FOCUS	200	PRIME
MIKE	2126	NT	1000	CASH
ASH	954	NT	1000	PRIME
ASH	4234	NT	1000	PRIME
ASH	1355	NT	1000	PRIME
CHRIS	2993	NT	1000	CASH
CHRIS	183	NT	1000	PRIME
ASH	2434	NT	1000	CASH
CHRIS	500	19 M3	400	LEASE
ASH	2882	19 ROGUE	1000	PRIME
ASH	2939	21 TUNDRA	1000	PRIME
CHRIS	1000	NT	1000	PRIME
CHRIS	200	12 RAM	1000	PRIME
CHRIS	666	NT	1000	PRIME
CHRIS	150	NT	500	PRIME
ASH	280	NT	1000	CASH

81730	INTERNET
83362	INTERNET
84051	INTERNET
84228	PHONE
84524	REPEAT
83365	PHONE UP
83186	PHONE
84769	WALK IN
84791	WALK IN
83494	REFERRAL

81066	INTERNET
83300	INTERNET
84703	INTERNET
84820	SERVICE
84848	WALK IN
84965	REFERRSL
85031	REPEAT
85065	SERVICE
85155	WALK IN
85160	INTERNET
85200	FAMILY
85208	WALK IN
85218	PROSPECT
85212	PHONE
85241	INTERNET

24 CX90 MHEV GT RED W.GREIGE NCP  
BLACK - BLOCK HEATER  
NO PACKAGES OR ACCESSORIES  
GREY- BLOCK HEATER

NO B/H or W/L

BLACK. NEW CAR AND PRO PACK  
24 CX-50 GT-T RED W.BLK INT ACCESORIES + BH  
WHITE.

BLACK - NO ACCESSORIES

EMAIL IF LOCATED

B/H + W/L // NEEDS CYLINDER DEACTIVATION

24 GSL SEDAN AWD BLK - Purchasing house, looking at a land date of August instead

24 MX-5 RF GT Grand Sport M.GREY TAN M/T

24 M3 SPORT GT M/T D.BLUE BH

POLY GREY. PHEV

SAND W. BLACK INT - BLOCK HEATER

25 CX70 MHEV SIG WHITE WITH + TAN - No B/H or W/L

D.BLUE CX-30 GS-L

24 M3 SPORT GT-T BLK ON BL ACCESORIES

24 M3 SPORT GT M/T CERAMIC OR M.GREY OR P.GREY PP + BH

D.BLUE

GREY- BLOCK HEATER

GREY- BLOCK HEATER Wants unit closer to September?

White/Gray/Blue No Accessories

24 CX5 GX WHITE/GRAY NO ACCESSORIES

CUSTOMER	DEAL TYPE	VIN	ETA /STATUS	SCHEDULED DATE
TRAN #1	CASH	LOC		
MAHFOUZ	PRIME APP	JM3KKDHC8R1168542	LANDED	20
MOO YOUNG	CASH	JM1BPACM9R1719814	LANDED	23
JONES #2	CASH	JM3KKDHDXR1171872	06/28	
CHOPRA	PRIME APP	LOC		
BARR	PRIME APP	MVDMBBM7RM68802	06/04	DTR
TAKAC-SPRINC	PRIME APP	JM1BPABM6R1721246	06/05	DTR DO NOT SIGN UNTIL SEEING VEHICLE
CLOUTIER	PRIME APP	MMVABDM5RN223220	05/21	OUT OF TOWN
LARSON	LEASE	JM3KKEHC8R1169731	6/5	25
VILLENEUVE	LEASE	LOC		TUBED
YOUNG	PRIME APP	MVDMBBM4RM69095	06/25	23
CHAO	PRIME APP	JM1BPBDM0R1719477	LANDED	DTR
DESOETE	LEASE	JM1BPBDY2R1720133	LANDED	DTR
MATSUNE	CASH	MVDMBCM0RM68838	06/19	24
KOJIN	PRIME APP	MMVABDM5RN185660	05/05	DTR
FRIESTADT	LEASE	MMVABDYXRN203870	05/11	DTR
CHADDERTON	CASH	JM3KFBBL4R0505070	06/05	DTR
HIGGINSON	PRIME APP	MVDMBDY9RM65483	LANDED	DTR
BLUMHAGEN	PRIME APP	LOC		
PODSEDIK	PRIME APP	JM3KFBCLXR0512118	06/28	
GIROUX	PRIME APP	MMVABDY6RN223450	05/26	21
GREEN	PRIME APP	JM3KJCHD2S1101947	LANDED	DTR
JONES #1	CASH	JM3KFBDM3R0485187	LANDED	DTR
NOVAKOWSKI	PRIME APP	LOC		
JENKINS	PRIME APP	JM3KFBCL1R0453766	LANDED	DTR
KABEYA	PRIME APP			TUBED
GILLARD	PRIME APP			TUBED
PENNER	PRIME APP	JM3KFBCL7R0494340	LANDED	DTR
MASSAD	PRIME APP	JM3KFBBL5R0500671	LANDED	24
REIN	CASH	LOC		
WEIZMAN	CASH	JM3KFBY4R0488844	LANDED	DTR
TENBRINK	CASH	JM1BPBMM6R1717832	LANDED	DTR
TRAN #2	PRIME APP	JM3KFBAY4R0497114	LANDED	DTR
BURTON	CASH	MVDMBCM4RM68706	06/25	DTR
CANTA	PRIME APP	JM3KFBY9R0491935	LANDED	DTR
LO	CASH	JM1NDAD70R0602918	LANDED	DTR
KAUR	PRIME APP	LOC		
ROGERS	PRIME APP	JM1BPABM0R1717144	LANDED	DTR
VAN VLIET	CASH	LOC		




RDR	PROGRAM PROTECTED	FUNDED	NOTES
NO			
YES			
READY			
NO			
NO			
YES	RDR WITH MAZDA WARRANTY 60 MO		
NO			
READY			
NO			
NO			
NO			
YES			
YES			
NO			
YES			
YES			
NO			
YES			
NO			
NO			
READY			
YES			
YES			
NO			
YES			
NO			
NO			
YES			
READY			
NO			
YES			
YES			
YES			
NO			
YES			
YES			
NO			
YES			




**Stock**

**Customer**

**Deal**

**Amount**

**Notes**

**Total**  
**\$0.00**