

## Pre-Owned Stock Analysis

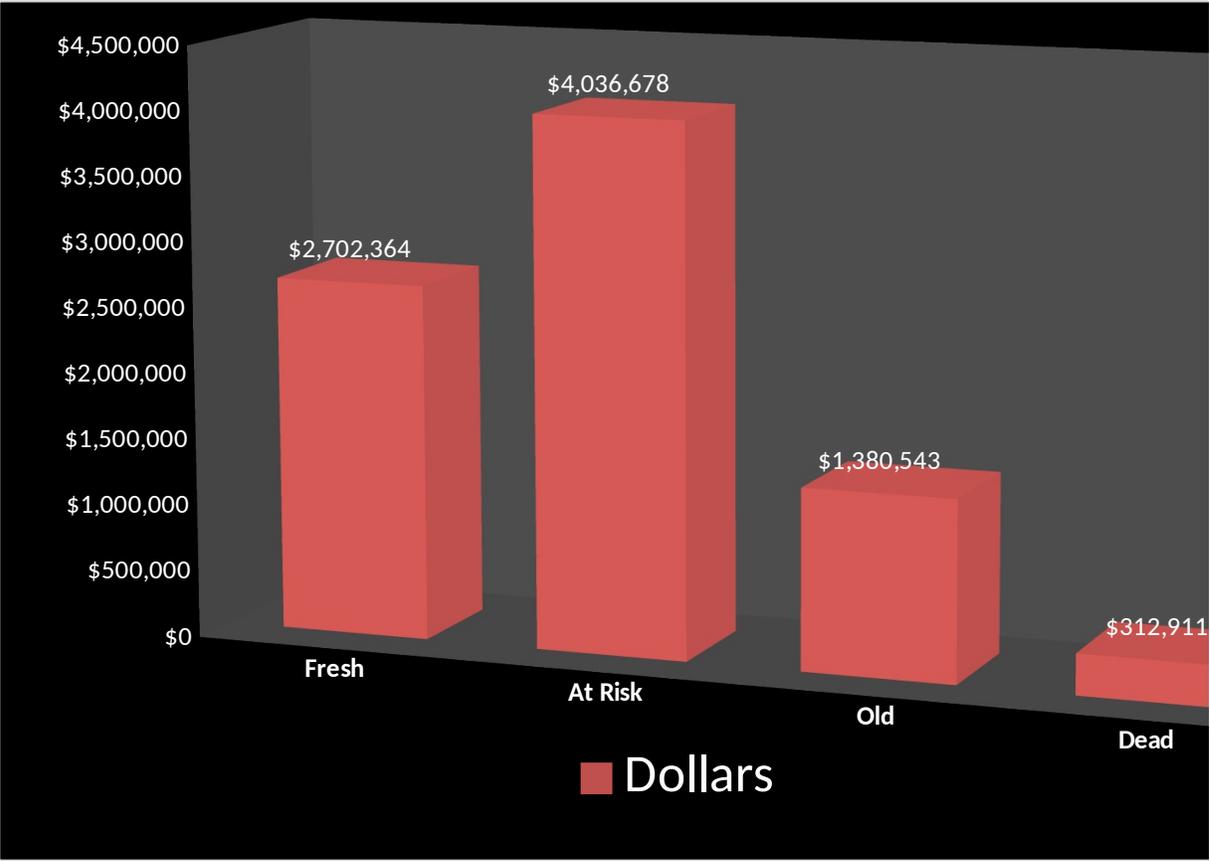
### Days In Stock

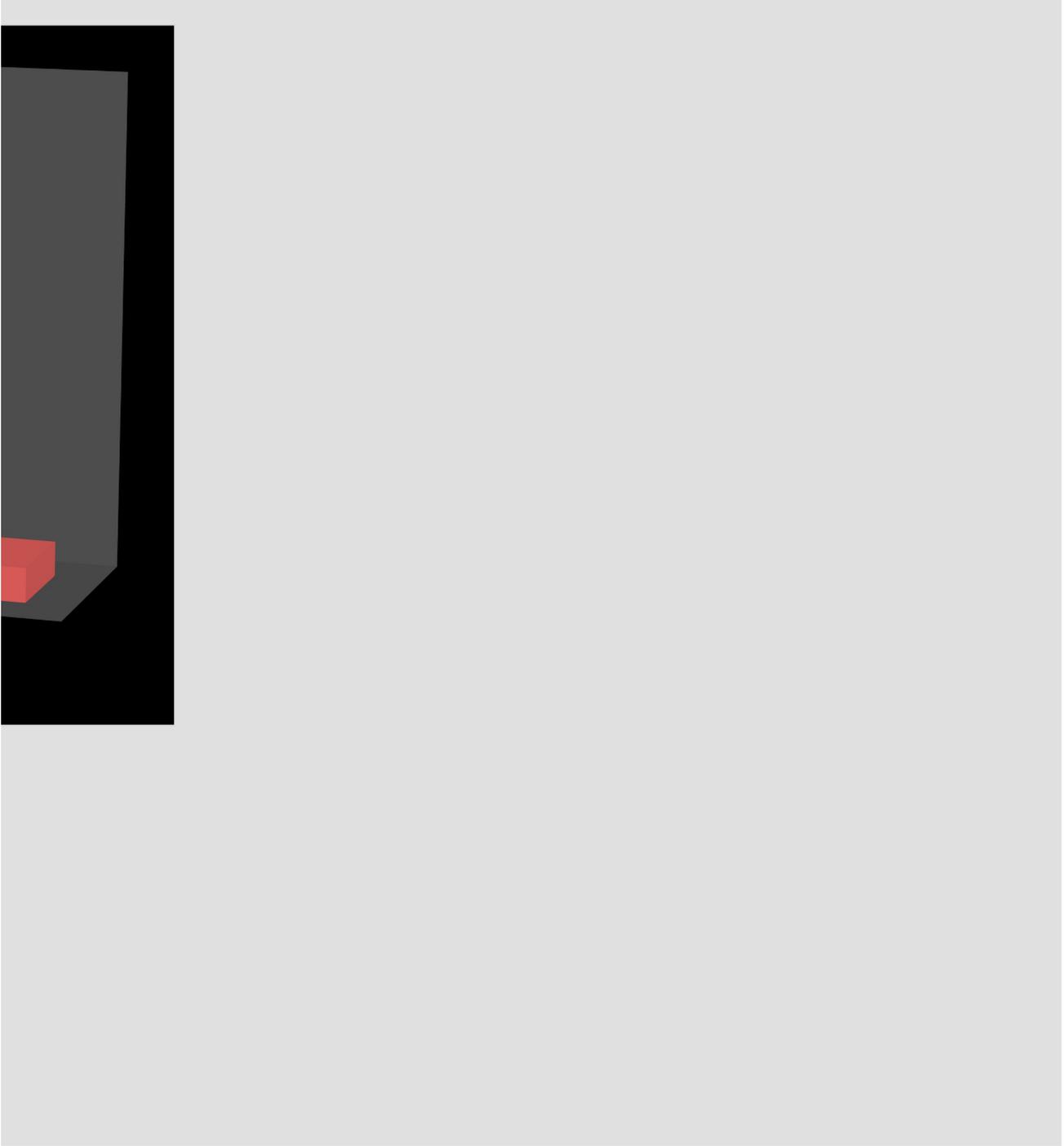
	0-30	31-45	46-60	61-90	90-120
# Of Units	116	93	45	33	7
Dollars	\$2,702,364	\$2,720,383	\$1,316,295	\$1,137,070	\$243,473

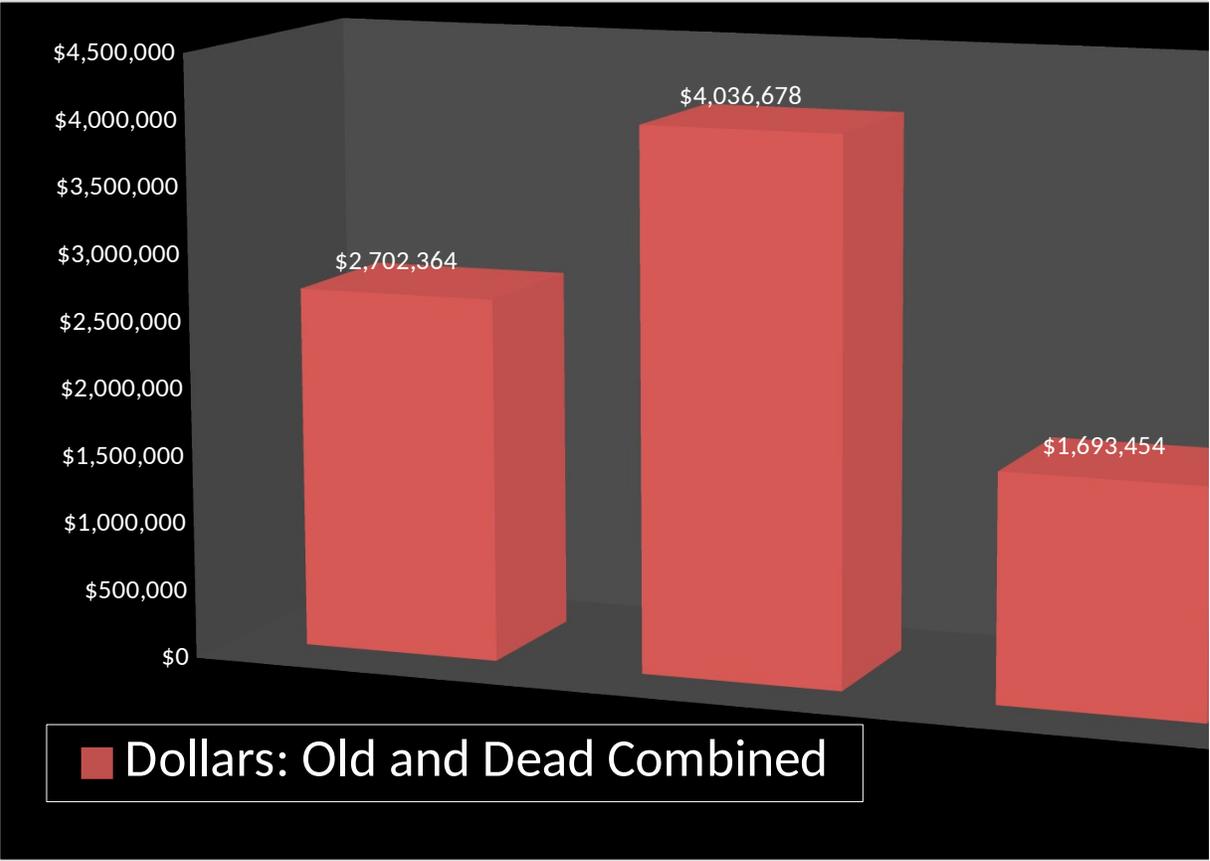
<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
116	138	<i>Units</i>		40
\$2,702,364	\$4,036,678	<i>Dollars</i>		\$1,380,543

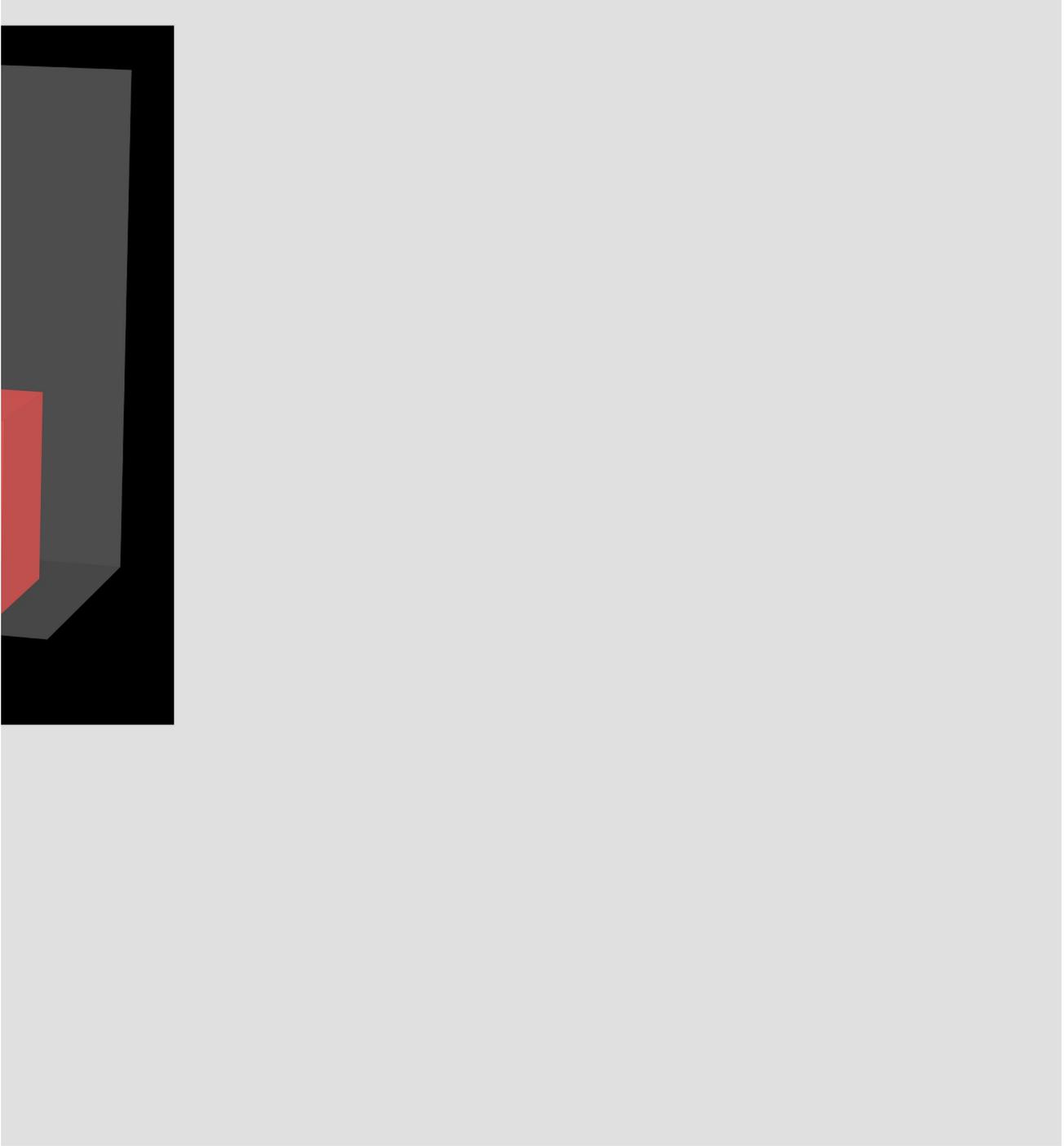


<b>121+</b>	<b>Total</b>
<b>12</b>	<b>306</b>
<b>\$312,911</b>	<b>\$8,432,496</b>
<b>Dead</b>	
<b>12</b>	
<b>\$312,911</b>	<b>\$1,693,454</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
116	138	<i>Units</i>	40	12
\$2,702,364	\$4,036,678	<i>Dollars</i>	\$1,380,543	\$312,911
38%	45%	<i>Percent of total in Units</i>	13%	4%
32%	48%	<i>Percent of total in \$</i>	16%	4%
\$23,296	\$29,251	<i>Average Cost per Unit</i>	\$34,514	\$26,076

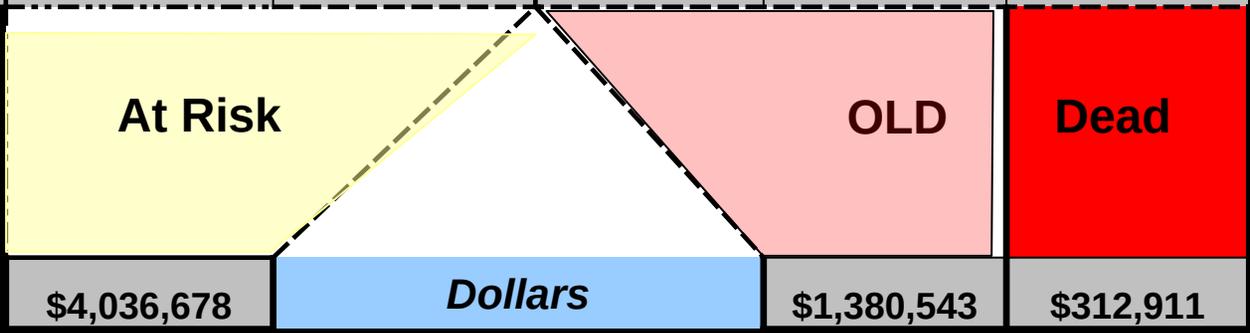
**306**

**\$8,432,496**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	2702364	2720383	1316295	1137070	243473	312911



Enter the percentage of this inventory value that you estimate is "water"

10%	<b>"Water" %</b>	15%	25%
\$403,668	<b>"Water" Dollars</b>	\$207,081	\$78,228

**% of inventory under water**     **8.2%**

**Total Water Dollars**     **\$688,977**

**Total**

**8432496**

