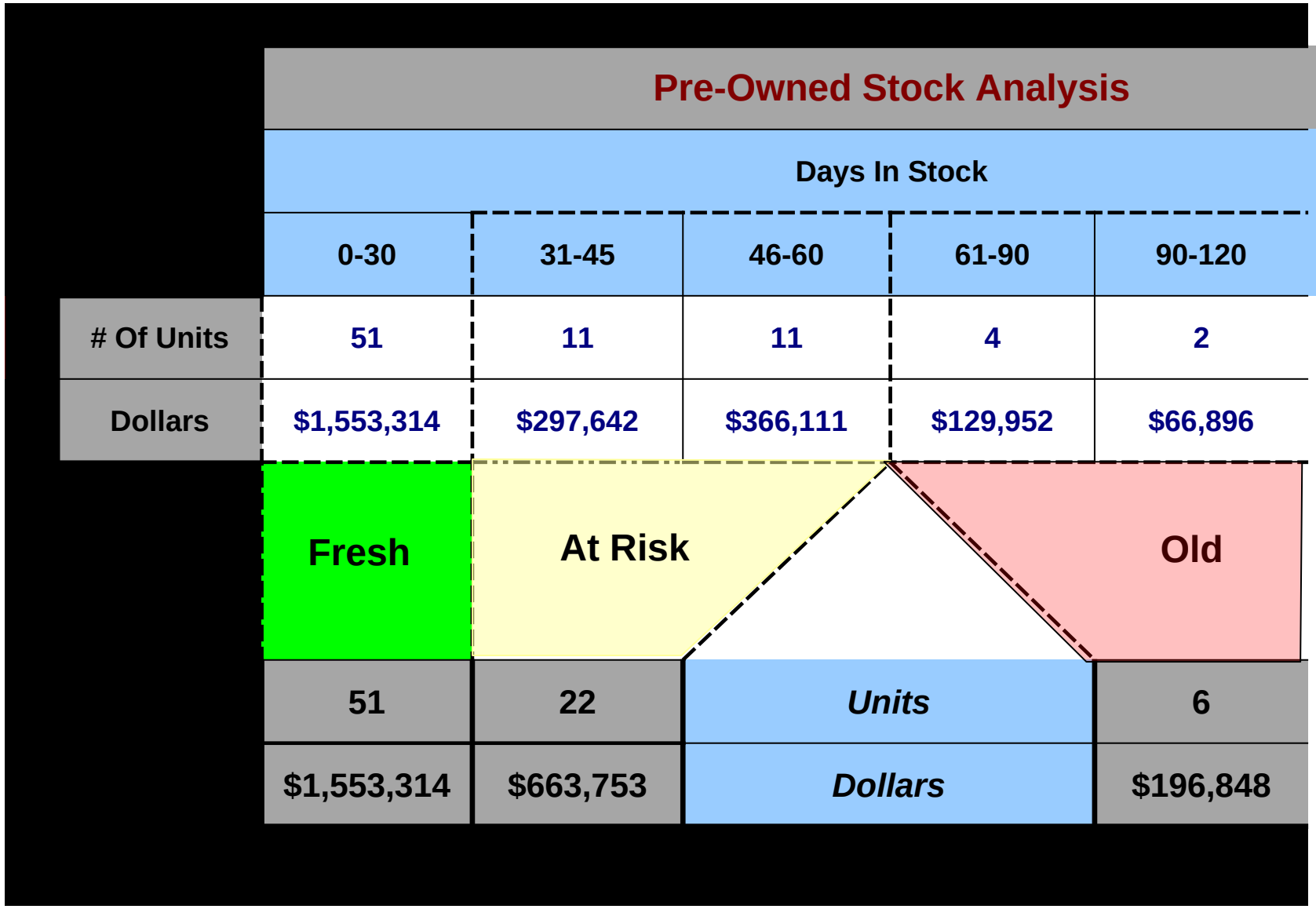
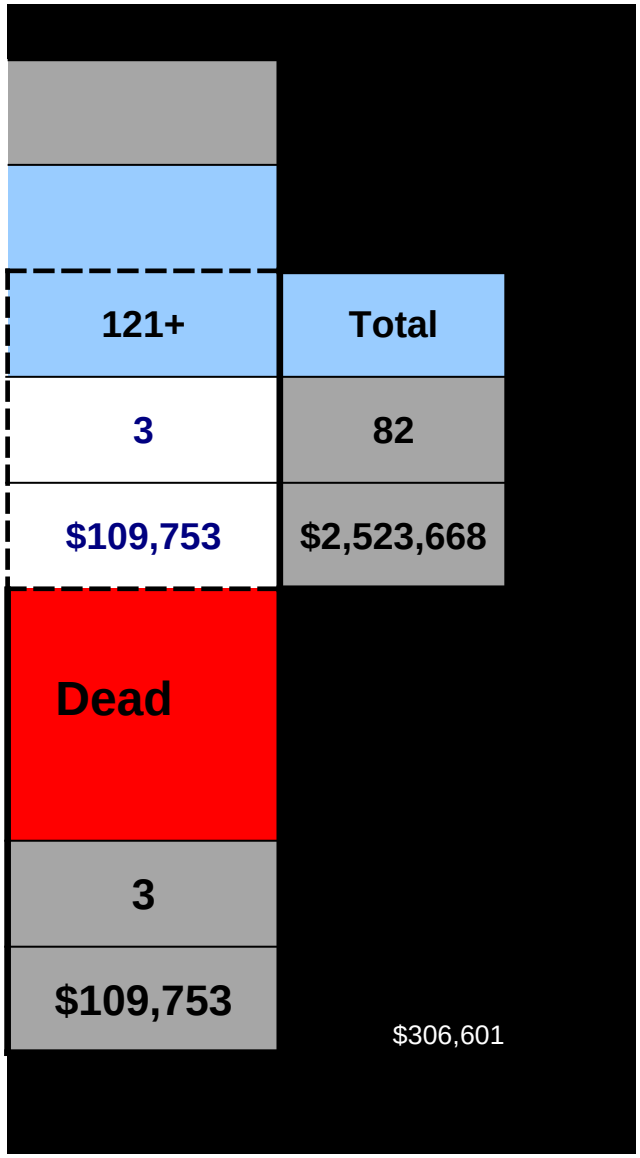
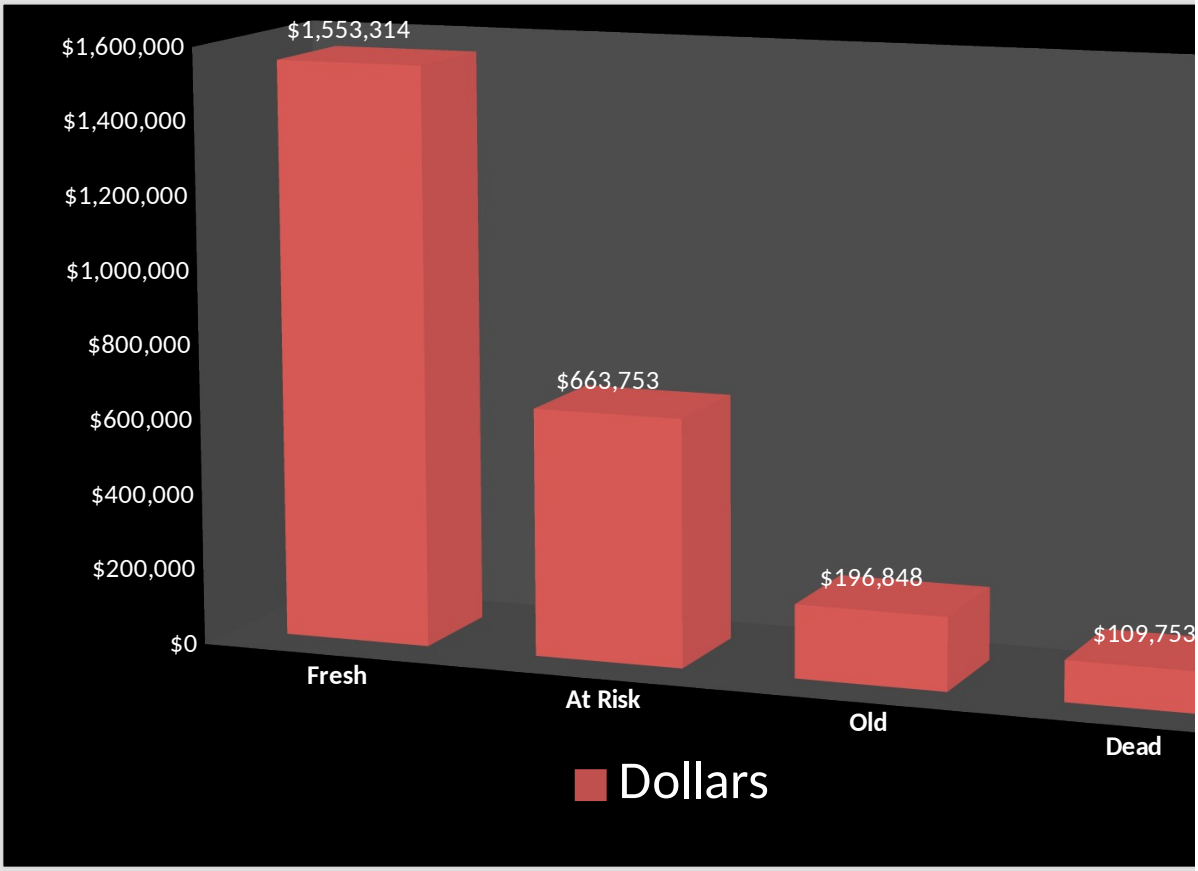
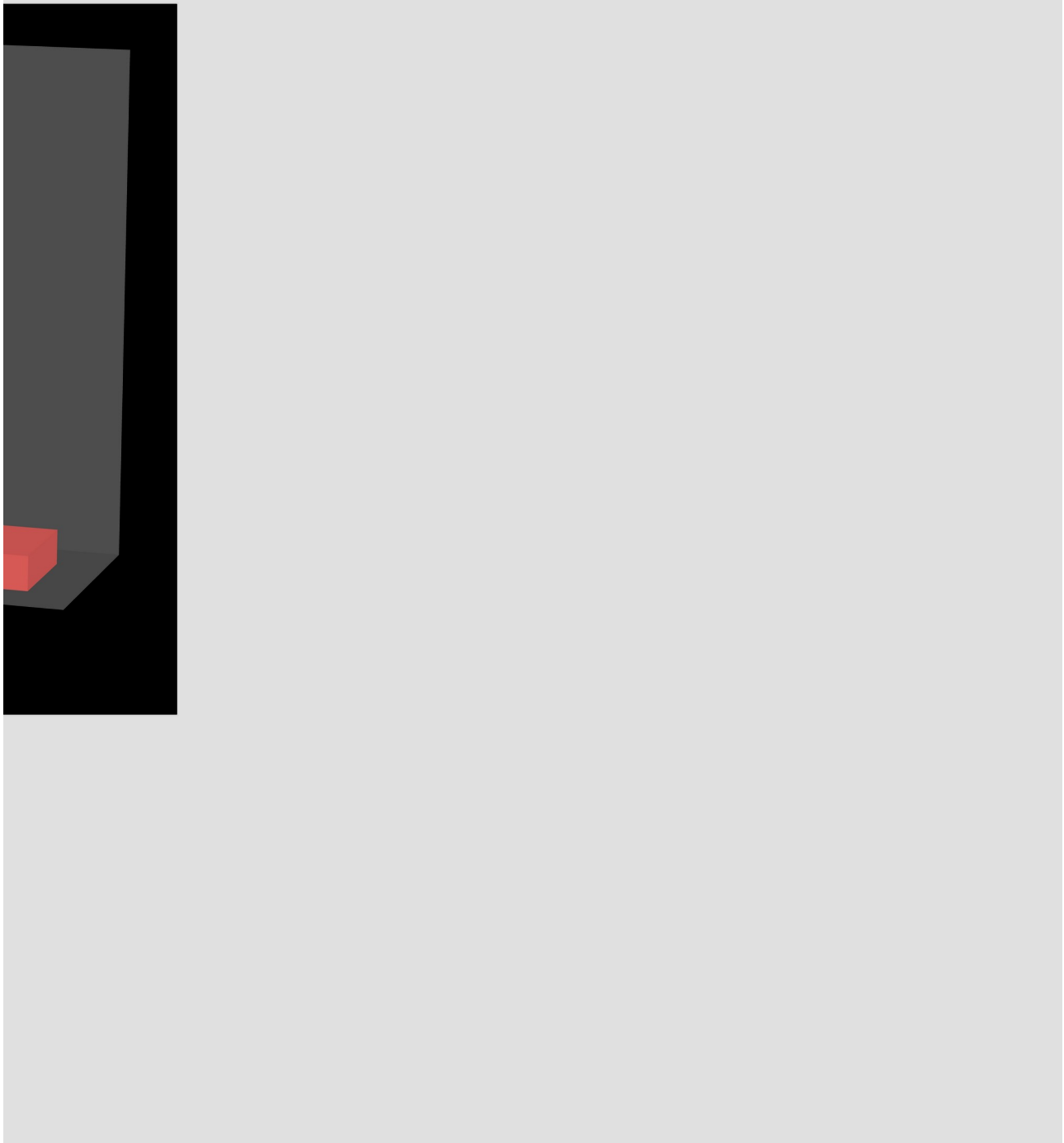
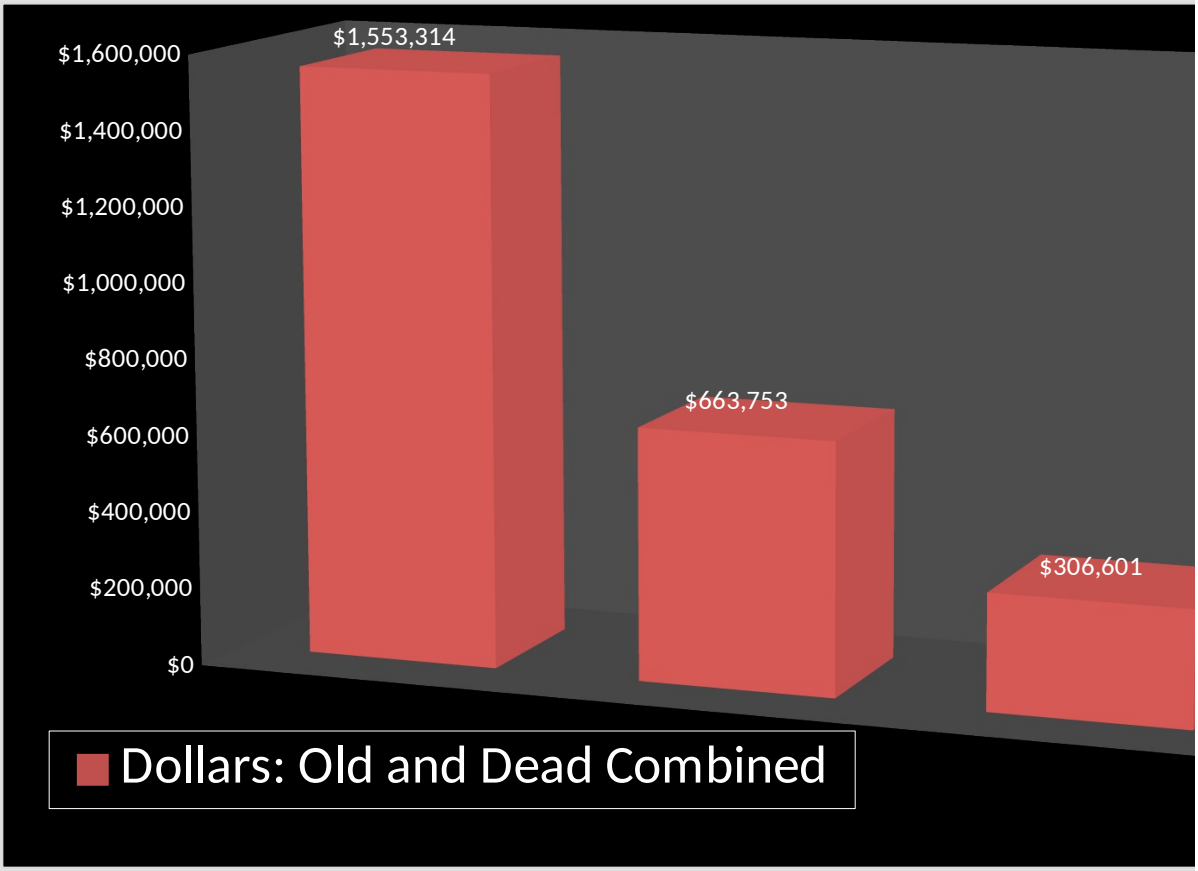
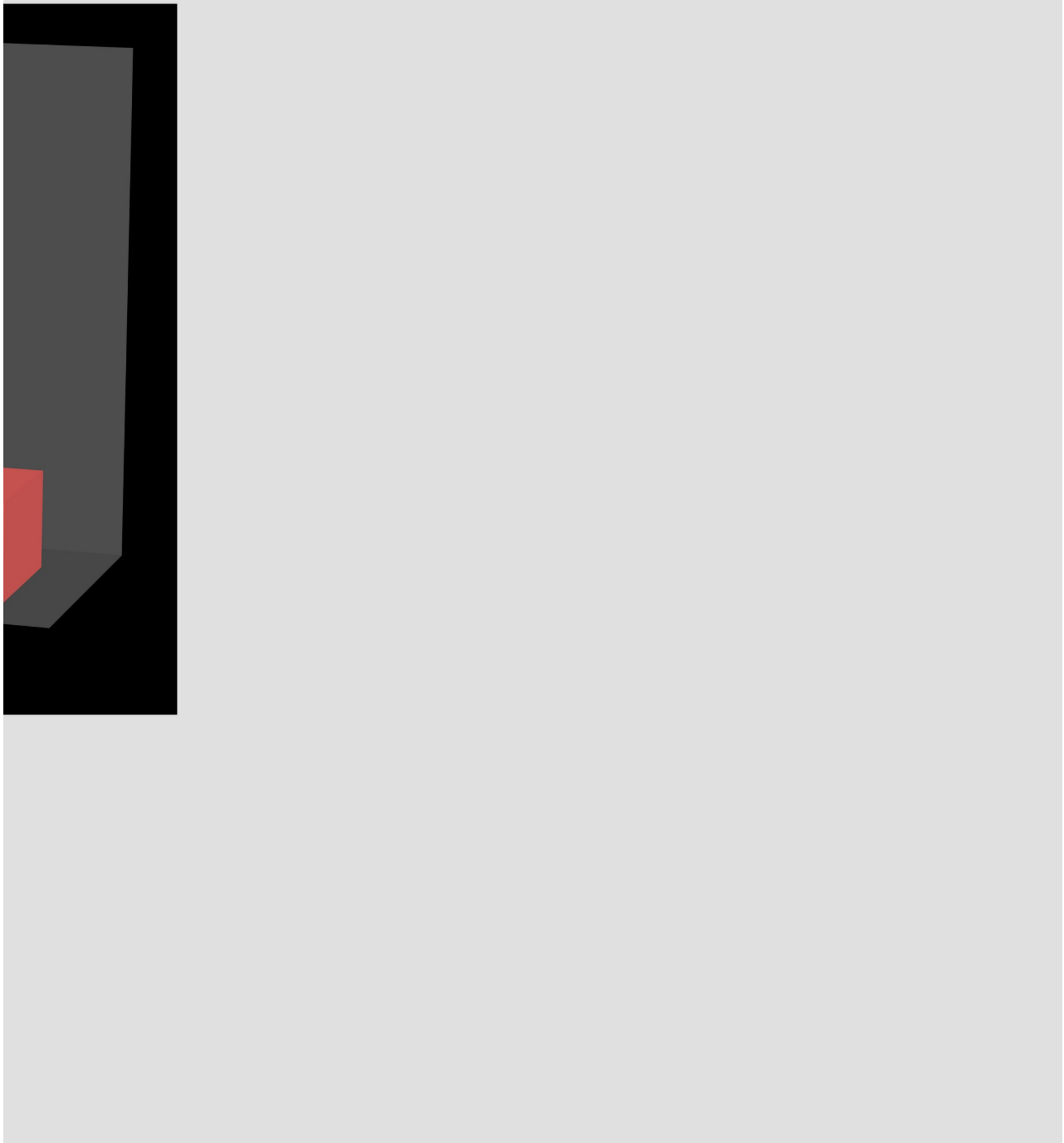

Pre-Owned Stock Analysis
Days In Stock
0-30
31-45
46-60
61-90
90-120
Of Units
51
11
11
4
2
Dollars
$1,553,314
$297,642
$366,111
$129,952
$66,896
Fresh
At Risk
Old
51
22
Units
6
$1,553,314
$663,753
Dollars
$196,848


121+
Total
3
82
$109,753
$2,523,668
Dead
3
$109,753
$306,601

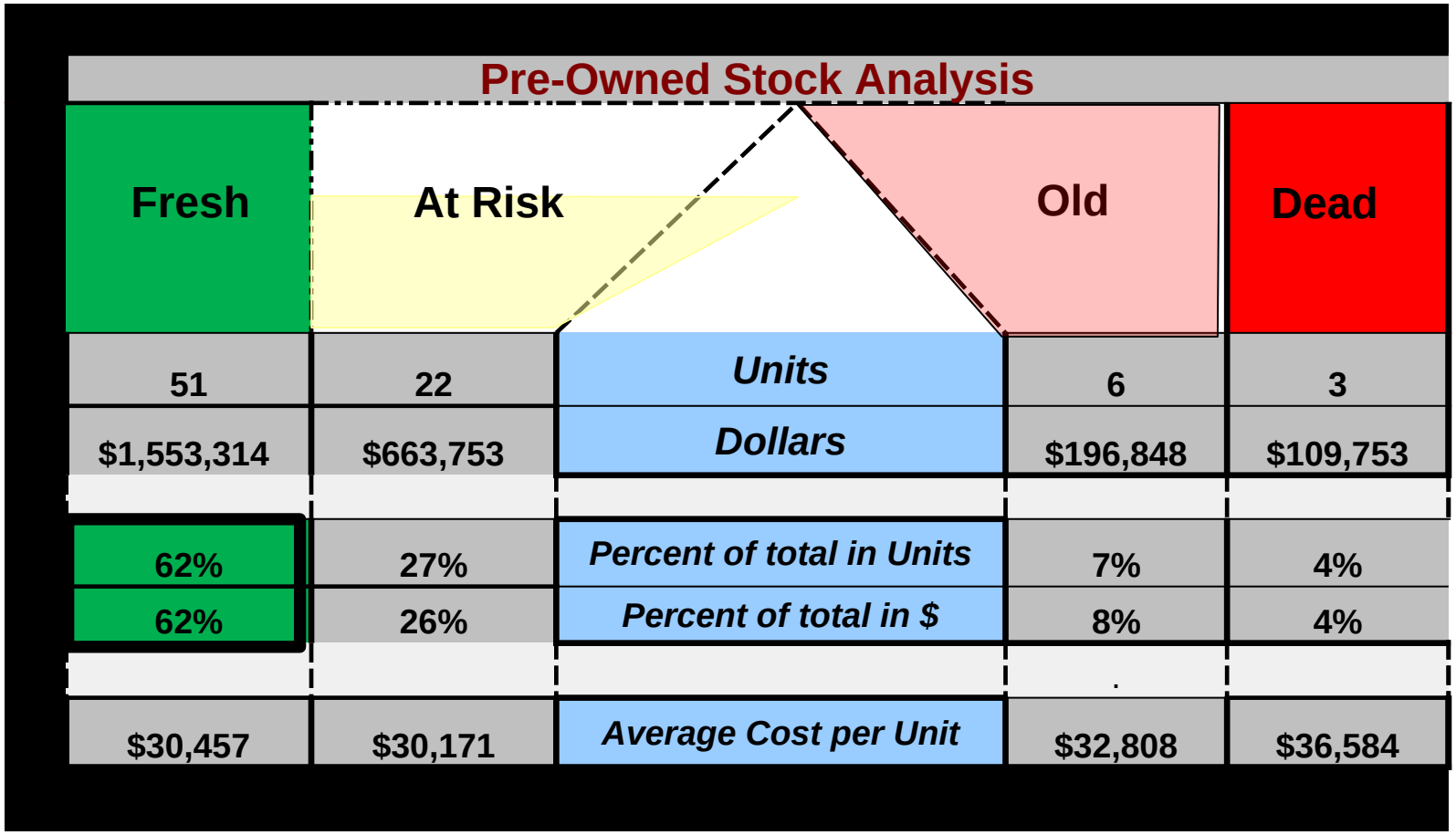

$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,553,314
$663,753
$196,848
$109,753
Fresh
At Risk
Old
Dead
Dollars




$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,553,314
$663,753
$306,601
Dollars: Old and Dead Combined



Pre-Owned Stock Analysis

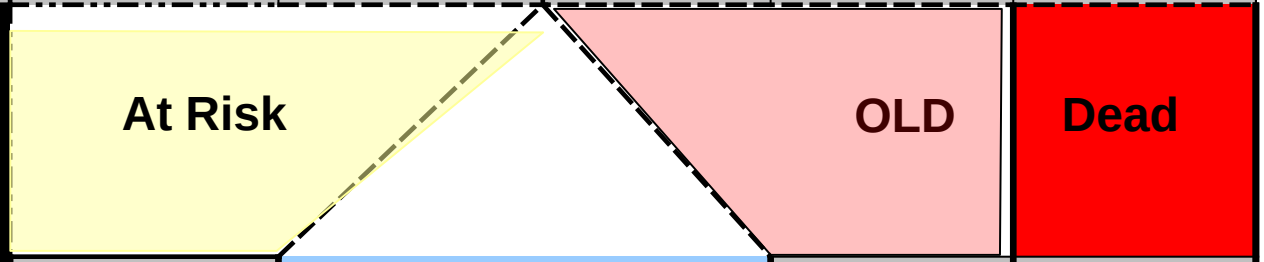


Fresh	At Risk		Old	Dead
51	22	*Units*	6	3
$1,553,314	$663,753	*Dollars*	$196,848	$109,753
62%	27%	*Percent of total in Units*	7%	4%
62%	26%	*Percent of total in $*	8%	4%
$30,457	$30,171	*Average Cost per Unit*	$32,808	$36,584


82
$2,523,668

Over Valuation "Water" Analysis

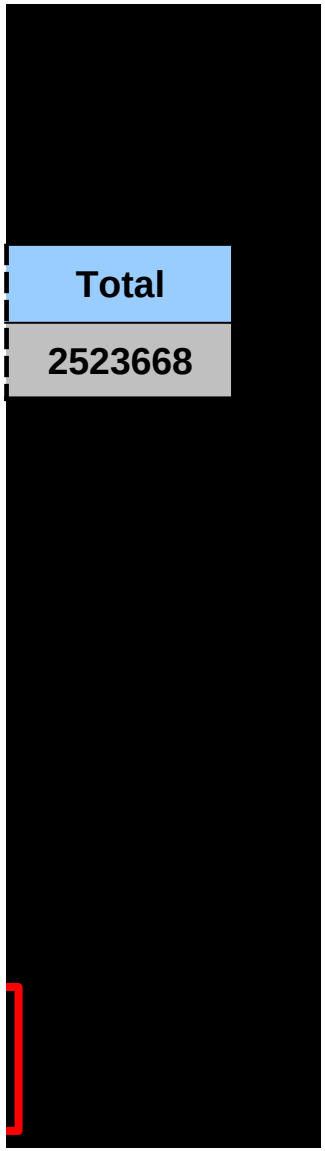
	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1553314	297642	366111	129952	66896	109753



	$663,753	*Dollars*	$196,848	$109,753
Enter the percentage of this inventory value that you estimate is "water"	10%	*"Water" %*	15%	25%
	$66,375	*"Water" Dollars*	$29,527	$27,438

% of inventory under water 4.9%

Total Water Dollars $123,341


Total
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