

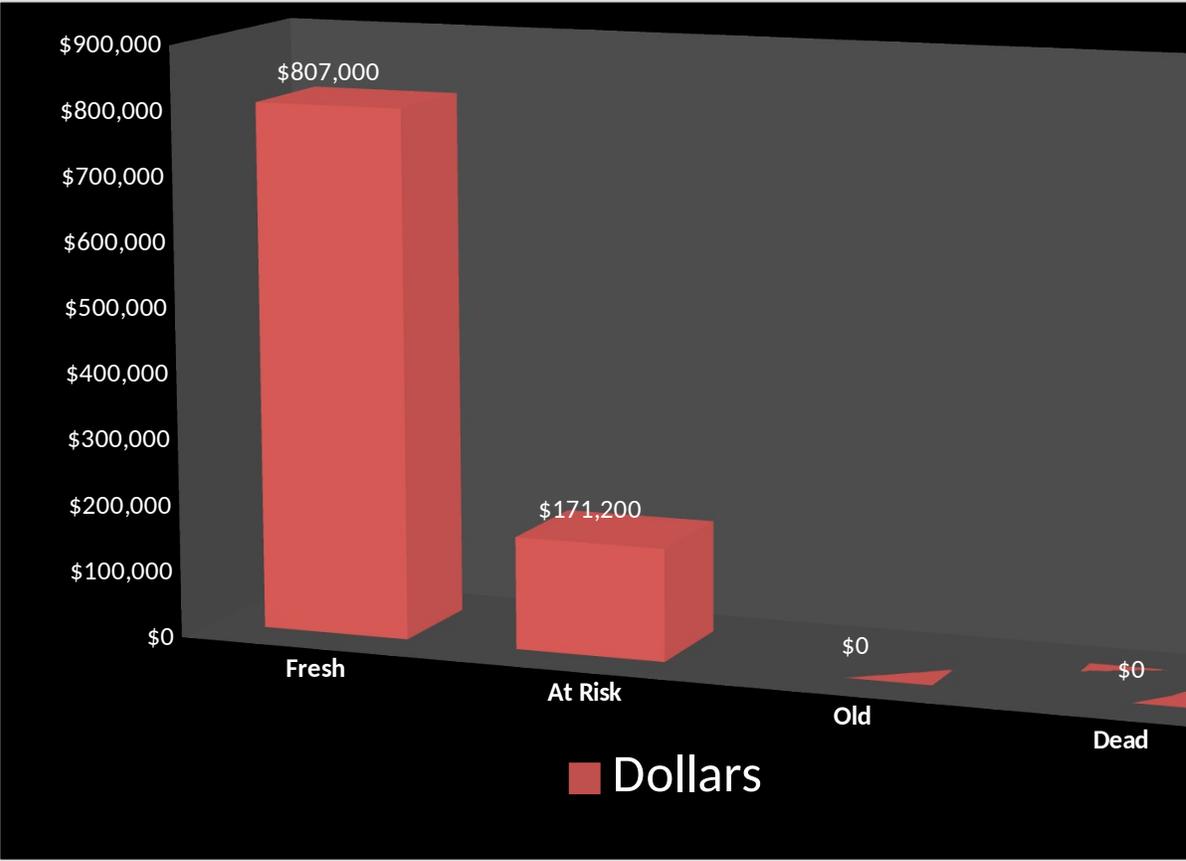
## Pre-Owned Stock Analysis

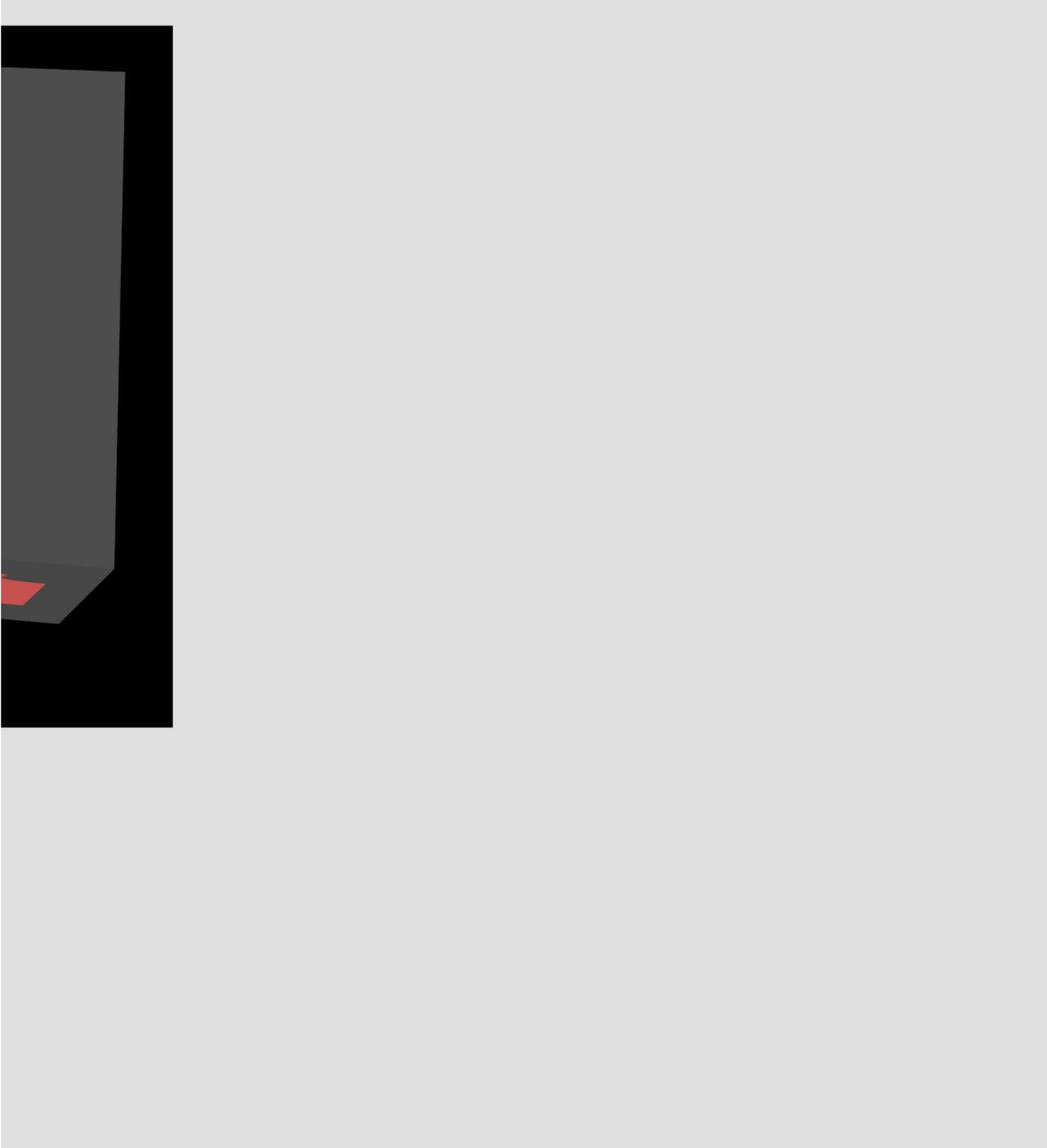
### Days In Stock

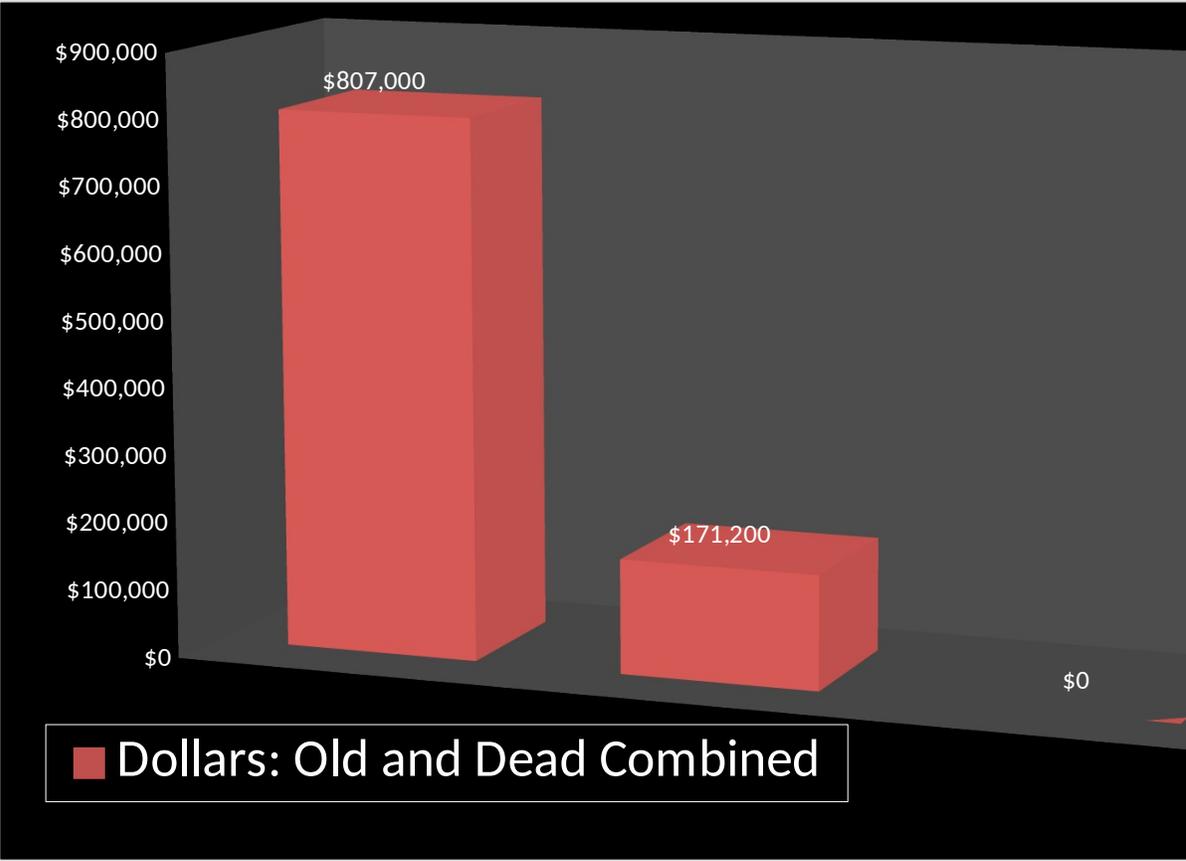
	0-30	31-45	46-60	61-90	90-120
# Of Units	27	5	6	0	0
Dollars	\$807,000	\$155,000	\$16,200	\$0	\$0
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	27	11	<i>Units</i>		0
	\$807,000	\$171,200	<i>Dollars</i>		\$0

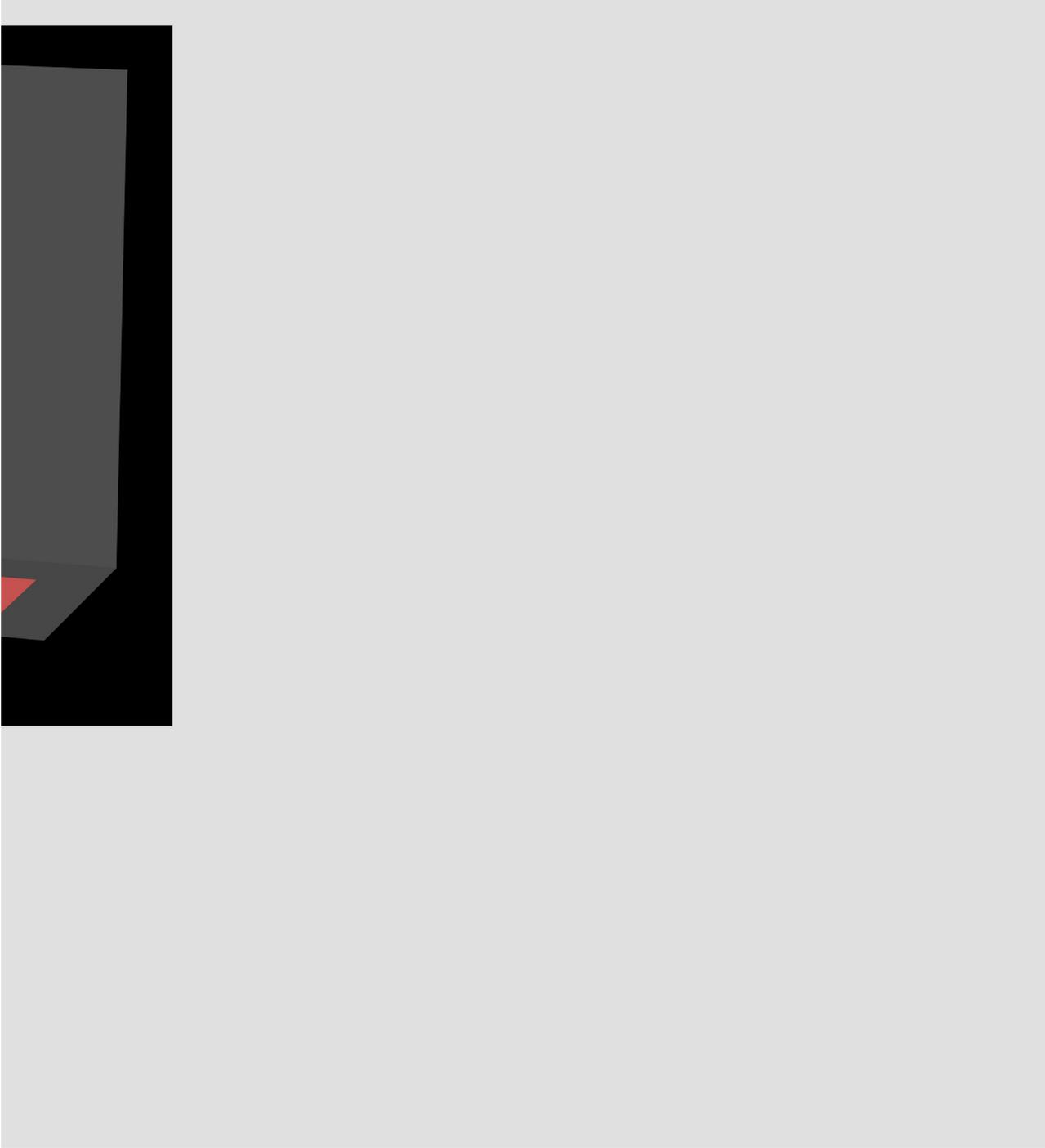


<b>121+</b>	<b>Total</b>	
<b>0</b>	<b>38</b>	
<b>\$0</b>	<b>\$978,200</b>	
<b>Dead</b>		
<b>0</b>		
<b>\$0</b>		<b>\$0</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
27	11	<i>Units</i>	0	0
\$807,000	\$171,200	<i>Dollars</i>	\$0	\$0
		<i>Percent of total in Units</i>	0%	0%
71%	29%	<i>Percent of total in \$</i>	0%	0%
82%	18%	<i>Average Cost per Unit</i>	0	0
\$29,889	\$15,564	<i>Average Cost per Unit</i>	0	0

**38**

**\$978,200**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	807000	155000	16200	0	0	0
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$171,200	<i>Dollars</i>		\$0	\$0	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$17,120	<i>"Water" Dollars</i>		\$0	\$0	

% of inventory under water     1.8%

Total Water Dollars     \$17,120

**Total**

**978200**

